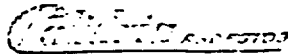


for T. P. Morris - Chicago
H. B. Rhodes - Niagara Falls
A. C. Thurber - NY 38
KC Files
NF Files



UNION CARBIDE CORPORATION

P.O. Box 579 Niagara Falls, N.Y. 14302

PLAINTIFF'S
EXHIBIT

UC-336

By J. E. Walsh

Date 4/3/74

Full Name	Anchor Paint	Interviewed
Address	Tulsa, Okla.	Emerson Fowler - Tech. Director
Mfrs. of	Industrial Coatings	

Call made on a prospect from our epoxy coal tar list. As seems to be the case when I present my card, I get a warm and cordial greeting and it is only after I explain that I do not have epoxy or vinyl resin to sell that I get the "Oh! You sell asbestos? I didn't know Union Carbide had asbestos." Well, I went down the road all the way with a general outline of how we got in the business, what products we had, and where they were used. Unfortunately, I came up with a big fat zero. They sell only minimal amounts of the epoxy coal tar coating and the total gelling agent (Bentone 38) a year is about 100 lbs. Asbestos is no longer used as they formulated it out of their block filler material, although not for toxicology reasons but simply that they found a better unnamed substitute. No silica is used and they do not make mastics, caulks, sealants or epoxy adhesives. Fowler did ask for and was given a copy of our 144 and 244 brochures in the event a requirement came up for a thixotropic, anti-say, anti-settling agent, but looking around the room, it appears they may just be technical data collectors.

-W

No further calls needed unless they contact us.

JEW/cs

Typed: 4/16/74

METALS DIVISION - "CALIDRIA" ASBESTOS

CUSTOMER CALL REPORT

CUSTOMER & LOCATION Anchor Paint Tulsa, Oklahoma INDUSTRY CLASSIFICATION Coatings

SALESMAN J.E. Walsh REGION Southern DATE OF CALL 4-21-81

ASBESTOS HEALTH & REGULATORY DOCUMENTS PROVIDED:

- | | |
|--|--|
| ☐ MSDS | ☐ Health & OSHA Information Blue Book |
| ☐ Dust Count Report | ☐ Other, specify below |

PERSONS INTERVIEWED:

Roy Emerson Vice President
Tommy Raye Technical Director

CALL OBJECTIVE:

Call made with Ross Frank of D & F Distributing on CALIDRIA prospect manufacturing coatings.

RESULTS OF CALL: Roy and his brother are the original owners and descision makers at Anchor; and, prior to discussing CALIDRIA with Raye, we got Roy's clearance that if they had an application and CALIDRIA outperformed their present raw material that he would allow Raye to use it. From Roy we went to Raye who was all agreeable and nice concerning CALIDRIA asbestos and RG244 in particular, so much so that one got the impression that he really wouldn't do a thing with it in the epoxy application he has where it could be used. About all we got accomplished with Raye was that he would read over our brochure and request a sample from Ross if he decided that he wanted to evaluate it.

FOLLOW-UP ACTION REQUIRED:

COPIES TO: JRL:TPH:JLM: :KC-FILE:NF-FILE NF PERMANENT FILE ☐

ANCHOR PAINT