

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
CON FERRO PAINT & VARNISH CO.

TRADE NAME: Lusterex
 CATEGORY: Interior Trim Enamels
 COLOR: White
 NUMBER: DL-1
 QUALITY: First

PIGMENT: 35%	LB.	GALLONS	UNIT COST	TOTAL COST
Titanium Dioxide	125	3.85	14.78 P H LBS.	18.48.
Lithopone	100	2.79	4.25	4.25
VEHICLE: 65%				
48F Grinding	112.50	15.00	96.59 P H GAL.	14.49
V-2760 Mixing	304	41.50	97.50	40.46
2% Cobalt	5.25	.75	79.18	.59
24% Lead	3.58	.37	135.52	.51
Violet Toner Paste	.25	.03	192.48	.06
Shkg., Rec. & Hdlg.				3.16
Calculated Yield	650.58	64.29		82.00
Manufacturing Loss 2%		1.29		
Actual Yield		63.00		

COST ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	1.30
Manufacturing Expense.....	.08
Bulk Cost Per Gallon, or Pound.....	1.38
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)...	.16
Factory Cost in Package Per Gallon, or Pound.....	1.54

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet
 (B) To an Independent Wholesaler
 (C) By Company owned or controlled outlet to Retail Customer
 (D) To an Independent Retailer (Dealer)
 (E) To Other (Specify)

32.75

N 4697

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