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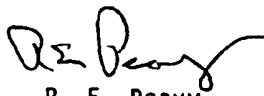
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GENERAL MANAGEMENT LUNCHEON - FOLLOWUP

In response to E. P. Blanchard's question concerning savings associated with the various quality improvement programs at Newark, I have generated the following breakdown for 1982:

<u>Item</u>	<u>Savings</u> <u>\$M</u>
Improved Product Yields	400
Improved Productivity	200
Reduced Blending Costs	<u>200</u>
Total	\$800

This represents approximately 36% of Newark's total 1982 cost reduction achievement.


R. E. Peavy
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