Monsanto

FROM (NAME & LOCATION) B2SH Cumming Paton

DATE October 12, 1971

SUBJECT Dielectric Fluids/
Approved Customers

DEPARTMENT

TO B2NG D. F. SMITH
B2SL R.C.E. SPRAGUE

cc B2SL T. L. Gossage
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1750 R. H. Munch
B2NB J. R. Savage
B2NK E. Potter/G. Taylor
C1NA P. S. Park
B2NK W. B. Papageorge
B2SJ N. T. Johnson
1070 H. R. Ford
1010 R. A. Garcia
1800 D. R. Hansen
1650 P. L. Slayton

I attach an approved customer list for dielectric fluids. The list covers three areas of application and the approved fluids for each application are given:

Application	Only Approved Fluids
Capacitors	Capacitor 21 Aroclor 1016/1232/1254
Mine Machines & Electro-magnets	Aroclor 1242
Transformers	Aroclor 1254 Inerteen PPO/70-30/100-42 Pyranol A13B3B

The only area where we would expect unlisted customers placing dielectric orders to any extent is in transformers. This is because Westinghouse, G.E. et al. will sell askarel transformers and tell the buyer to get replacement fluid from Monsanto. Some of these orders will seem O.K. e.g. Detroit Edison ordering Pyranol A13B3B.

On the other hand many will not be easily recognizable. It is therefore imperative that steps be taken to check the ultimate use of unlisted customers and the approval of (1) PGB or CP and (2) WBP or TLG be obtained.

At least three or four orders for Aroclor have slipped through to non-dielectric users before our approval procedure started up. Plasticizer customers could use Aroclor 1016, 1242, 1254 and Inerteen 100-42. Heat transfer customers could use Inerteen

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100-42 and 70-30. There is therefore a real need to operate on a safe-rather-than-sorry basis.

By copy of this memo I am asking the field sales manager to have his field sales personnel cooperate in checking their M.I.P. runs as a precaution against a slip-up.

Your cooperation is much appreciated. Thank you.

Cumming Paton

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Attachments

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