FILE NAME: Foseco (FOS)

DATE: 1971 June 7

DOC#: FOS017

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NAAC

NORTH AMERICAN ASBESTOS CORPORATION

150 NORTH WACKER DRIVE, CHICAGO, ILLINOIS 60606 • PHONE (312) 726-8515 • CABLES: NORAMCO, CHICAGO

Mr. A. J. Heins, Buyer,
Fosseco, Inc.,
P.O. Box 8728,
Cleveland, Ohio 44135.

7th
June
1971

Dear Tony,

We regret we are unable to ship two tons Grade S44 Amosite Fiber to Mr. Robert Dzurilla for continued evaluation until we receive further tonnage from Africa. We have asked our associates to send us some small tonnage in order that our customers can be sampled as needed, but we do not anticipate receiving this material until late July or early August. As soon as it arrives, of course, we will forward it to Mr. Dzurilla.

The latest information we have on the availability of Grade S44, is that production will not be 'on-stream' until at least September, which would mean delivery to this country late October at the earliest.

We understand production costs have increased somewhat and the current indication is that the price of this material will be $210 per metric ton f.o.b. vessel Port of Philadelphia. Please change your records accordingly.

Sincerely,

NORTH AMERICAN ASBESTOS CORPORATION

Secretary

JHoltze:sp

RECEIVED
JUN 14 1971
TECHNICAL DEPT.

0950

PLAINTIFF'S EXHIBIT 105-12

EXHIBIT 17 7-23-13 dlc

SUPPLIER CARD

(3)

SPECIAL HANDLING/STORAGE INSTRUCTIONS:

V1400 / RM 265A

R.M. No. 265A

(4)

ITEM Amosite Asbestos Fiber Grades 33/65 SPEC.

DATE	SUPPLIER	PRICE (2-1-69) (1-1-69)	F.O.B.	RECOMMENDED CARRIER	REMARKS
11/21/67	North American Asbestos Corporation 200 South Michigan Ave. Chicago, Illinois 60604 312 922-7435 Borg Warner Bldg. at Michigan Ave. & Adams St. ~~Mr. Robert Cryer — Pres.~~ Mrs. Joan Holtze Sue Purrington	~~$183~~ 190.00/ton ~~$200~~ 210.00/ton	East Coast Port (Phila.) Direct from So. Africa Phila. warehouse		100 lb. net weight burlap bags Prices are for ten tons or more, shipped directly from South African mines/mills via South or East Africa ports. Prices include bag charges, ocean freight, in-transit financing, insurance, and customs handling charges. Warehouse prices are subject to availability. Warehouse stocks normally do not include all grades. Freight Rates - Philadelphia - Cleveland L/T/L CL 50 (As Shorts)

1M	1-2M	2-5M	5-Over	T/L: 20M
~~$2.25~~	~~$2.06~~	~~$1.90~~	~~$1.60~~	~~$1.15~~
*2.34/cwt	*2.04/cwt	1.88/cwt	1.53/cwt	$1.18

4/11/69

PLAINTIFF'S EXHIBIT POS-50

0424

(For Record of Purchases - see other side)