

Horse Paint	School House Ben Paints	Shingle Stains	and Kool-iron Duke—P. C. P. Paint	Universal Iron Fence—Metal Protective Paints	and Bottom Paints	Liquid Specials	Coatings	Seal-ers and Galena Paste	Paste Specials	Combination Whites	Verdelan Reds	and Water Stains
11	12	13	14	15	16	17	18	19	20	21	22	23
886981	598544	11761	171457	20688	330	61260	7660			132921	146604	
50036	100745	8970	48773	1300		22200	3164			32257	1800	13210
34526	228130	5208	19850	3375		74819	1355			450		
72739	131951	1120	44903			8989	3061			1630		
60468	124793	3030	46045	1865		5875				11947	595	
66606	43930	1300	30993	11240		5275			10200	5731	725	
	24327								4000			
55477	100333	44444	306007	440		18900	14145			10572		4110
	95947	13129	20546			64411	670			13027	1013	
78124	42118	9120	57410			2625				1493		7266
174676	444600	15084	80250			14156	6580			49	19400	1555
752726	10074	2868	29691	14073		16165	1700		12000	34511	3969	12815
700400	415131	18968	51357	46108		62324	11057		43910	64330	3208	550
61785	2127	2903	5622			697896			42659	7421		
11020	38385		14755				1680			28033		
2368	755193	90967	500609	1254	280	2328	711		4825	21346	4650	
83264	400938	3941	245189	5276	787	228980	14155		11791	3453	17582	
11405	320822	1600	40560		2716	60	6246		83500	16822		
9447	179013	2900	2475	1740		1550	10280			78		
221752	185190	34834	1002810	28187		6780	3549		329	9625	23240	
45273	125795		105756			140445			16917	412574	5475	3758
2592	43224		25261	3240		1875				77672		
3384665	7160604	204647	2849126	109786	4113	1257669	91410		201141	881892	257246	4211
7025	86216		46700		5113		205		1200	2997		
1516383	258796	13880	146618	7548		48985	4310			14625	52837	
17234	169826	133410	145233	4590	5975					18725	8475	
	56000	319	115		743							
	22100	4335	20217		11092							
1514447	593038	151944	360883	12138	23123	48985	4595		1200	36347	6312	

Liquid Fillers and Cbe-Lac	Neutone	Martin's Enamel	Interior and Other Enamels	Triple-Ground and Pullman Oil Colors and Dis-temper Colors	Colors in Japan	Pesto Fillers	Monarch Paint 100% Pure	Pullman and Everett Liquid Paints	Porch and Deck Paint	Senour's Floor Paint	Floor Wax and C. & C. Filler	Wood-Var
24	25	26	27	28	29	30	8	6A	7	8	9	10
28987	488269	158529	346756	338522	21593	10621	3870570	1714205	458780	1410383	6890	558095
18304	183532	22089	55287	48629	3448	10762	1370365	76063	127045	499406	6890	221923
16538	191055	17901	27578	53063	532	4663	716691	86578	61740	215941	2249	107688
6966	84868	5343	16077	26138			534286	38367	78895	177546	1197	54017
6053	123114	22254	29891	14191	97		574991	123067	58926	277073	2868	203133
192	187532	1536	27487	21443	1766	761	609804	58962	64370	364671	828	178623
	1244	1758						1830	5985	25829		8037
15668	199509	10503	27934	17807	584	2938	900552	182793	86805	350770	6011	81099
600	80536	1164	12549	30042	798	359	576112	84778	126909	239778	870	31402
4650	260088	41885	22000	14928	12950	240	1519929	114681	64559	428517	546	170356
6163	484402	23259	29424	66807	778	1143	1192705	18212	132744	310508	7384	223358
12966	578765	10931	167481	117752	3431	3511	772135	508756	152348	58186	2280	64266
11442	574135	87537	219212	219904	9251	14150	2420059	1273015	137561	323568	10284	185785
13285	135683	5824	60286	62061	3903	8330	83112	154370	20925	26540	1171	13095
1170	58574	14324	21282	10118			283263	13507	69178	45807		4104
14350	609226	129730	137875	56578	1485	12087	261371	478209	18114	117522	7782	552189
50722	854864	25359	34417	216618	7081	15236	2212492	169621	234775	634845	4993	132501
1191	411779	12456	134726	80668	7404	14385	4131204	391374	352033	743710	15986	212384
15110	103949	4158	33299	20977	97	3098	684795	14778	65333	241989	3372	78487
36095	3924107	101442	140311	566783	10275	19722	7884480	45965	511902	1467212	7504	548047
4838	568102	84537	122918	164443		22030	2120079	23045	29171	230351	6908	211579
5832	344987	379	12063	50494	509	592	384401	80226	122469	399573	2554	16565
271122	11453220	782951	1684512	2193366	90487	144028	25457538	5653502	3148644	9699598	35122	281101
10791	541162		23610	551354		74719	1925873	910146	271168	964295	792	29535
27375	571512	54263	158230	565746	12786	22741	2321537	619665	269205	879965	8340	301816
10656	527740		145222	311799		31899	4064232	444585	382419	545503		117886
1089	145875	34766	18353	22733	468	5063	2166710	425433	489470	1058135		221890
	360356	47981	25228				2324345	88876	148510	235098		165043
49911	2146635	137010	370667	1451632	13252	84422	12802718	2188705	1560772	3633346	9102	84670

Martin's Varieties	Dries and Painters' Japan	Shellac	Asphalts and Black Japan Air Drying	Manufactured Oils and Reducers		Motor Car Enamels	Carriage and Auto Paints and Cgo. Top Dressing	Wagon and Implement Paints	Varnish Paint Special	E. Z. Varnish Stain and Oil Stains	Screens and Stove-Pipe Enamels	Aluminum and Gold Paints	Insecticides
1	2	3	4	5		31	32	33	34	35	36	37	38
697013	14691	11113	37627			182803	122971	112057	165576	63813	161638	27752	1099744
390628	6736	7229	4331			24830	30768	41457	97752	29400	35457	7774	550433
344903	8813	2052				11068	24095	23210	25507	25839	11997	4569	643525
66867	1370	2259	1100			8847	12458	22917	56628	4368	12730	1767	238762
165327	3870	3249				51741	20096	22022	37901	11460	17502	6403	461088
76869	4197	4693	230	1900		20744	17720	44915	39700	11943	26622	9236	744280
									1017				164352
613718	10816	65295	1805			18002	31600	35838	20488	22170	17548	10914	275819
254259	560	13453				8474	11667	6258	20165	22159	13152	29466	136654
880675	1786	19219	200			33634	29245	25428	33677	3999	9508	9547	67738
59301	1657	2820				16812	56169	28181	94494	25670	18426	2286	65435
20621	14689	117344	6032	4285		32564	18897	104421	16734	57463	188557	21732	3964
567913	32519	170222	28208	20620		13345	44909	10210	48946	90276	200268	6623	3542
129797	15632	13082	29018	7987		7061	10797	5829	5209	33038	41448	5186	5815
9341		12135					9460		28281	36895	6336		61553
154295	5910					149496	99455	130655	34425	35770	187621	18026	1598959
253303	24302	11573	1192	5500		38091	21224	52920	123873	15603	33554	11775	208867
113794	812	25516	563			155590	122372	105724	80719	7001	44529	19533	99770
129240	1807	3672				13396	19166	11309	25711	7774	6856	4007	98505
9060			2409			17672	58692	197834	217573	58451	17684	35041	205750
7680						63087	20445	67012	95103	90870	23544	8583	170697
2507						780	9339	9909	69208	16635	8582		96259
4294213	150190	585497	10857	43292		98994	777622	1058221	1336184	666277	1127516	213702	7661211
1840	1500					648	65633	15709	322938	187956	127644	1807	75281
						17620	28746	23868	63842	6816	58453	3720	34435
8121						44839	46639	33110	10815	15367	8761	1267	221315
							241651	127716	33731	4027	14417		158456
						32804	3456	5991	11625	3456	12776		3648
9961	1500					92911	382125	206302	53948	217622	222721	6294	493135

Coal Tar Products	40	Paint and Varnish Remover	Auto Soap and Sudsop	Motor Car Finishes Excepting M-C. Enamel	Furniture Polish	Manufactured Dry Colors	46	FREIGHT, ETC.		TOTAL GROSS SALES Less 01, 02, 03, Drums, Freight, Etc.	Percentage Compared with Last Year		Per Cent of Annual Estimate Reached
								Added	Deducted		Gain	Loss	
								<i>Division</i>					
167029		17266	4767	31417	2784			981		152580.7			152.67
30191		3300	4294	15027				550		511070.6			127.79
94360		970	7141	5868				790		3051899			27.19
22228		8137	2219	6024				280		1756925			58.54
76970		951	988	4971	915			582		2576537			42.07
85325		1859	6301	7663	180			337		2791900			60.80
								89		241377			20.11
136828		4031	275	10208	1745			503		367396.1			104.47
37883		645	1781	1149				181		1869791			74.74
35148		2113		3396				289		4995193			124.88
15030		56	88	1600	665			452		3648902			110.57
3215		9209	1506	18281	384			127		4189930			93.11
6730		10613	15759	1195	441			156		5180989			96.25
2418		450	8664	1572	480			09		1733791			86.69
4253								61		776744			38.84
155478				2913	7545			148	10426	9801857			98.02
22010		505	467	7108	164			302		6465806			131.95
16806		1205		2157	3438			645	47	7790360			111.36
55086		1566	1054	158	1740			183		1858170			74.32
75474			486	11295				426		19606525			157.09
7802			449	1116						4854082			97.08
19454				972						1817618			60.58
1029318		62876	56239	124090	19277			711	10533	112086120			114.07
								<i>Don Foreman Mar.</i>					
30291										6234145			83.12
29342				4975				287		8146274			108.65
52215				6336				189		7620600			138.56
1485				153	1755			133		5235753			95.9
7202				749						2537718			88.45
120565				12213	1755			609		30776895			102.59

The Martin Senour Co., of Macon

SECRET

REPRESENTATIVE	Yr. to Date	MONTH GROSS SALES		YEAR TO DATE GROSS SALES		YEAR TO DATE MERCH. DEDUCTIONS				Stock	
		TOTAL	Net	Merchandise, Stock Deduct, Month	TOTAL	Merchandise, Stock Deduct, Month	TOTAL	Merchandise, Stock Deduct, Month	47	48	
W. H. J. C.	1	10000	10000		10000						
W. H. J. C.	2	10000	10000		20000						
W. H. J. C.	3	10000	10000		30000						
W. H. J. C.	4	10000	10000		40000						
W. H. J. C.	5	10000	10000		50000						
W. H. J. C.	6	10000	10000		60000						
W. H. J. C.	7	10000	10000		70000						
W. H. J. C.	8	10000	10000		80000						
W. H. J. C.	9	10000	10000		90000						
W. H. J. C.	10	10000	10000		100000						
W. H. J. C.	11	10000	10000		110000						
W. H. J. C.	12	10000	10000		120000						
W. H. J. C.	13	10000	10000		130000						
W. H. J. C.	14	10000	10000		140000						
W. H. J. C.	15	10000	10000		150000						
W. H. J. C.	16	10000	10000		160000						
W. H. J. C.	17	10000	10000		170000						
W. H. J. C.	18	10000	10000		180000						
W. H. J. C.	19	10000	10000		190000						
W. H. J. C.	20	10000	10000		200000						
W. H. J. C.	21	10000	10000		210000						
W. H. J. C.	22	10000	10000		220000						
W. H. J. C.	23	10000	10000		230000						
W. H. J. C.	24	10000	10000		240000						
W. H. J. C.	25	10000	10000		250000						
W. H. J. C.	26	10000	10000		260000						
W. H. J. C.	27	10000	10000		270000						
W. H. J. C.	28	10000	10000		280000						
W. H. J. C.	29	10000	10000		290000						
W. H. J. C.	30	10000	10000		300000						
W. H. J. C.	31	10000	10000		310000						
W. H. J. C.	32	10000	10000		320000						
W. H. J. C.	33	10000	10000		330000						
W. H. J. C.	34	10000	10000		340000						
W. H. J. C.	35	10000	10000		350000						
W. H. J. C.	36	10000	10000		360000						
W. H. J. C.	37	10000	10000		370000						
W. H. J. C.	38	10000	10000		380000						
W. H. J. C.	39	10000	10000		390000						
W. H. J. C.	40	10000	10000		400000						
W. H. J. C.	41	10000	10000		410000						
W. H. J. C.	42	10000	10000		420000						
W. H. J. C.	43	10000	10000		430000						
W. H. J. C.	44	10000	10000		440000						
W. H. J. C.	45	10000	10000		450000						
W. H. J. C.	46	10000	10000		460000						
W. H. J. C.	47	10000	10000		470000						
W. H. J. C.	48	10000	10000		480000						
W. H. J. C.	49	10000	10000		490000						
W. H. J. C.	50	10000	10000		500000						
W. H. J. C.	51	10000	10000		510000						
W. H. J. C.	52	10000	10000		520000						
W. H. J. C.	53	10000	10000		530000						
W. H. J. C.	54	10000	10000		540000						
W. H. J. C.	55	10000	10000		550000						
W. H. J. C.	56	10000	10000		560000						
W. H. J. C.	57	10000	10000		570000						
W. H. J. C.	58	10000	10000		580000						
W. H. J. C.	59	10000	10000		590000						
W. H. J. C.	60	10000	10000		600000						
W. H. J. C.	61	10000	10000		610000						
W. H. J. C.	62	10000	10000		620000						
W. H. J. C.	63	10000	10000		630000						
W. H. J. C.	64	10000	10000		640000						
W. H. J. C.	65	10000	10000		650000						
W. H. J. C.	66	10000	10000		660000						
W. H. J. C.	67	10000	10000		670000						
W. H. J. C.	68	10000	10000		680000						
W. H. J. C.	69	10000	10000		690000						
W. H. J. C.	70	10000	10000		700000						
W. H. J. C.	71	10000	10000		710000						
W. H. J. C.	72	10000	10000		720000						
W. H. J. C.	73	10000	10000		730000						
W. H. J. C.	74	10000	10000		740000						
W. H. J. C.	75	10000	10000		750000						
W. H. J. C.	76	10000	10000		760000						
W. H. J. C.	77	10000	10000		770000						
W. H. J. C.	78	10000	10000		780000						
W. H. J. C.	79	10000	10000		790000						
W. H. J. C.	80	10000	10000		800000						
W. H. J. C.	81	10000	10000		810000						
W. H. J. C.	82	10000	10000		820000						
W. H. J. C.	83	10000	10000		830000						
W. H. J. C.	84	10000	10000		840000						
W. H. J. C.	85	10000	10000		850000						
W. H. J. C.	86	10000	10000		860000						
W. H. J. C.	87	10000	10000		870000						
W. H. J. C.	88	10000	10000		880000						
W. H. J. C.	89	10000	10000		890000						
W. H. J. C.	90	10000	10000		900000						
W. H. J. C.	91	10000	10000		910000						
W. H. J. C.	92	10000	10000		920000						
W. H. J. C.	93	10000	10000		930000						
W. H. J. C.	94	10000	10000		940000						
W. H. J. C.	95	10000	10000		950000						
W. H. J. C.	96	10000	10000		960000						
W. H. J. C.	97	10000	10000		970000						
W. H. J. C.	98	10000	10000		980000						
W. H. J. C.	99	10000	10000		990000						
W. H. J. C.	100	10000	10000		1000000						

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