# Road Materials Group

| ($ Millions) | 1978 | 1977 | 1976 | 1975 | 1974 |
|---|---|---|---|---|---|
| Sales | **$304.1** | $174.1 | $134.7 | $111.8 | $117.4 |
| Operating profit | **$ 34.9** | $ 18.9 | $ 16.2 | $ 11.4 | $ 13.5 |
| Other income | **1.3** | 2.1 | .9 | .6 | .5 |
| Operating income | **$ 36.2** | $ 21.0 | $ 17.1 | $ 12.0 | $ 14.0 |
| Total assets | **$190.0** | $140.6 | $108.8 | $ 89.1 | $ 89.9 |
| Depreciation | **$ 13.8** | $ 10.4 | $ 9.0 | $ 7.3 | $ 7.3 |
| Capital investment | **$ 31.9** | $ 27.8 | $ 23.4 | $ 9.7 | $ 19.5 |

*See also Table 4 on page 51.*

**1978 Operating Review**

- Road Materials sales and income rose by nearly 75% from 1977 levels as the result of strong regional construction activity and the expansions into West Coast markets over the past two years.
- In the second quarter, Koppers purchased from Union Oil Company of California the Sully-Miller Contracting Company, which is an important supplier of aggregates, bituminous and ready-mix concrete and construction services for the Greater Los Angeles area. This followed by about six months the addition of Kaiser Sand and Gravel Company of San Francisco. Each

***"Regional expansion over the past few years has diversified our Group into new, growth-oriented geographic areas to take advantage of increases in general construction, as well as roadbuilding and maintenance."***
***—Charles R. Pullin, President***

