

CHEMICALS AND PLASTICS OPERATIONS DIVISION
270 Park Avenue New York, New York 10017

PLAINTIFF'S
EXHIBIT

UC-352

NOV 11 1969

F. D. DEXTER

To: Mr. R. D. Bower (6)

November 7, 1969

cc: Dr. E. A. Barr
Mr. F. D. Dexter
Mr. S. P. Smith

CONFIDENTIAL

I have concluded that Union Carbide Chemicals and Plastics should not continue to attempt to develop further our Asbestos business and have discussed the reasons with you.

If you agree, I hereby request that you seek Operating Committee endorsement and General Operating Committee approval to take the necessary steps to sell the business and its real assets including the King City plant and related mining claims for the best price that can be gotten in a reasonable time, say, one year. The best negotiable terms and conditions would be communicated to both Committees for review and approval before a final commitment on behalf of Union Carbide would be made.

Some pertinent data are attached.



L.P. Jehle/do
Attachment

DATA
ASBESTOS BUSINESS

M\$

	<u>1966</u>	<u>1967</u>	<u>1968</u>	<u>1969</u> <u>(Est)</u>
NIFS	1,146	1,609	1,691	1,600
Gross Margin	191	(132)	265	450
Total Overhead	961	839	1,029	740
Operating Income	(770)	(971)	(704)	(290)

<u>Gross Fixed Investment</u>	2,838	King City
	447	Mineral Rights & Land
	<u>3,285</u>	

<u>Book Value</u>	1,607	End 1968
	1,520	Est. End 1969

People Employed at King City (*)	12	Exempt
	7	Non-Exempt
	<u>34</u>	Wage
	53	TOTAL

(*) as of 9/30/69