

SCHEDULE 1

GRADE - SPECIFICATIONS

COST AND SELLING PRICES AS OF MARCH 31, 1942

Trade Name Buffalo Quality
Category Exterior House Paint
Color White
Number 81
Quality First

Pigment 63%	Lb.	Yield in Gallons	Unit Cost	Total Cost
Leaded Zinc 60 - 40	615	12.18	.071 per lb.	43.67
Titanium Pigment (Calcium)	90	3.48	.168 " "	15.12
Magnesium Silicate	300	12.63	.01 " "	3.00
Vehicle 37%				
White Refined Oil	499.50	64.29	.144 " "	71.93
Spec. Treated Linseed	24.	3.00	.163 " "	3.91
Mineral Spirits	55.50	8.53	.016 " "	.88
Drier	14.	1.83	.106 " "	1.48
Calculated Yield	1598.00	105.94		139.99
Manufacturing Loss 3%		3.18		
Actual Yield		102.76		

Cost Analysis:

Material Cost Per Gallon	\$ 1.36
Direct Labor, Filling & Factory Overhead Per Gallon	.24
Bulk Cost Per Gallon	\$ 1.60
Complete Package Cost	.13
Factory Cost in Package Per Gallon	\$ 1.73

PRICES

(b) To an independent wholesaler	\$ 2.37
(d) To an independent retailer (dealer)	\$ 2.37