REPRODUCED AT THE NATIONAL ARCHIVES

SOUTH SAN FRANCISCO

Name: Fultec Trim Color
Category: Trim and Trellis Paints
Color: Permanent Green, Light
Number: 4492
Quality: First

PIGMENT: 61.5%	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
Lithopone	290	8.26	.045 Lb.	$13.05
Zinc Yellow	117	3.97	.197 "	22.82
105 Talc	28	1.23	.013 "	.36
Basic Carbonate White Lead Paste (Contains 10% Oil)	585	16.90	.088 "	51.48
BT-21 Permanent Blue Paste (Contains 83% Oil)	23	2.73	.762 "	17.53
VEHICLE: 38.5%				
Raw Linseed Oil	244	31.5	1.01 Gal.	31.82
V-333 Fultec Trim Vehicle	145	19	.94 "	17.86
V-338 Fultec Trim Vehicle	78	10	.96 "	9.60
Mineral Spirits	47.5	7	.095 "	.67
Cobalt Drier	4	.4	2.68 "	1.07
Zinc Drier	11.1	1.5	1.19 "	1.79
				$168.05
Calculated Yield	1,572.6	102.49		
Plus Manufacturing Loss 2.4%		2.49		
Actual Yield		100		

COST ANALYSIS:

Material Cost per Gallon (Total Cost divided by actual yield)	1.68
Direct Labor Cost per Gallon	.093
Factory Overhead per Gallon	.227
Mill Cost per Gallon	2.00
Single Package Cost per Gallon (Container plus Filling Expense)	.25
Selling Cost in Package per Gallon	2.25

PRICES

You Company owned or controlled outlet	3.00
To an independent wholesaler	3.[illegible]5
By Company owned or controlled outlet to retail customer	3.40
To an independent retailer (Dealer)	3.8[illegible]
To other (specify)	5.00*
	4.25**

* - Small Commercial Buyer.
** - Large Commercial Buyer.

OPA 16361

N 5169