H. Shulz, Milwaukee Dec.

R B Ross. Los Angeles May 21, 1962

E A Shulz again March 5, 1963

J. G. Murphy Elizabeth Aug 14, 1964

H. N. Mennis Richmond Sept 30 1966
Nov. 21, 1966
Feb 6, 1967

A. L. Stokely Washington Feb. 6, 1967

meeting with Aetna April 4, 1967

Aetna now recommending [illegible] [illegible] [illegible]
as a result of survey of [illegible] job in [illegible]

concerted effort to get employers to use protective [illegible] devices

work [illegible] arrangement either alone or in conjunction
with local or national insulation [illegible] [illegible] [illegible]
worker union

Assume yourself [illegible] [illegible] [illegible] [illegible] [illegible] [illegible]
total disability case, while [illegible] your employer

PLAINTIFF'S EXHIBIT
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