Monsanto
CANADA LIMITED

425 St. Patrick Street
LaSalle, Quebec
364-4850

6 January 1972

Mr. WG Ward - President
Canadian General Electric
215 King Street West
Toronto, Ontario

Dear Sir:

We are writing to advise you that Monsanto has adopted certain restrictive policies with respect to its further sale and delivery of all polychlorinated biphenyl (PCBs) products used as dielectric fluids in transformers and capacitors including but not limited to those sold under tradenames such as Aroclor ®, Inerteen ®, Pyranol ®, and under the generic term askarel.

Effective 30 January 1972 Monsanto will sell and deliver these products only to manufacturers of transformers or capacitors who have entered into agreement to indemnify and hold harmless Monsanto in the use of these products, and whose financial responsibility makes such agreements meaningful in Monsanto's opinion. Two copies of such an agreement are attached.

As we have previously advised you, studies indicate PCBs may be accumulating in the environment. In some instances, PCBs have been found in food or in the food chain. Because of Monsanto's concern over this problem, we are discontinuing sales of PCBs in all applications except as dielectric fluids for use in transformers and capacitors.

If you have any questions or if you wish to meet with representatives of Monsanto management relative to this agreement, please telephone me at 514-366.4850 or write directly to the above address.

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Otherwise, please have the attached two copies of the hold harmless agreement signed on behalf of your company by an authorised officer and return one fully signed copy to Monsanto. If we do not receive a signed copy of the agreement in the form attached by 30 January, it may not be possible to sell further quantities of these products to your company.

We sincerely regret any hardships that this decision may cause you but it is taken in an effort to continue to make available these products for critical electrical applications.

Yours very truly
MONSANTO CANADA LIMITED

HF Dixon
Marketing Director

HFD/IEK

Atts:

CGE SALES: 1971 - PA 13 A3 B

LBS.	$
584,675	110,056