

Monsanto

FROM (NAME & LOCATION) P. G. Benignus - St. Louis General Office

DATE : May 12, 1970

SUBJECT : CORRECTIONS

REFERENCE

TO : H. S. Bergen - St. Louis

CC: J. Durland - MMK Tokyo
D. A. Olson - St. Louis
T. Nakata - MMK Tokyo
K. Hoshino - MMK Tokyo
T. Katayama - MMK Tokyo
N. Arasaki - MMK Tokyo
K. Yamamoto - MMK Tokyo
R. H. Munch - J.F.Q.
W. R. Richard - St. Louis

The following comments are with reference to my 5/11/70 Askarel Dielectric Market Survey -- Taiwan.

On Page 2 under Ocean Freight Rates to Taiwan, Item 2 should read EX UK & Europe and not EX HK & Europe.

Page 3 -- the spelling of Shihlin was mistyped to read Shinlin several places on Page 3.

On Page 5 -- in the list of companies the second company listed is Tokyo Shibaura Electric Company. For those who may not know it, this is Toshiba.

On Page 5, the last two companies listed happen to be the same company. Evidently Mr. Scoville at GE was not aware of this when he prepared the list.

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I also wish to take this opportunity to inform our Japanese associates that Dr. Munch in St. Louis Research is ready and waiting on required meaningful samples of Aroclor to be submitted by the Japanese people. Dr. Munch has received only a sample of Lot AL 1008 and AL 1009 both of which are Anniston source material. We cannot proceed with the study until we have received a representative sample of new Kaneclor 300 and it is highly important that we also receive at least three different samples representative of MMK production Aroclor 1242.

These studies will take many hours to complete and we urge that our Japanese people send the samples promptly and that special care be taken to avoid contamination to assure good packaging to avoid breakage of the samples in transit.

In addition to this we await word from our Japanese people about the test results which were supposed to be available from their research laboratory on May 8.

Regards Matsushita rejection of a shipment of Aroclor 1242 from Anniston, while we appreciate that the Japanese people may have done considerable work to probe this situation, nevertheless for all practical purposes when I was in Japan no one at Matsushita nor were any of our MMK people able to identify and describe the

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significance of the 3 drum samples that Matsushita returned to our MMK laboratory for analysis. One of these drums appeared very good and the other two were horrible in terms of power factor. We expect to learn what the identity and the significance of these 3 drums is and what bearing the results may have on the contentions about quality on which Matsushita based their rejection. We regard this rejection by Matsushita as a serious matter and are not content to merely let it stand in the present state of confusion and with the attitude that only if it happens again will we get serious.

I will meet with Dr. Munch about the quality problems in Japan and the work to be done. As yet it is not foreseen that Mr. Yamamoto should come to the States at this time. However, in the long run it will probably be highly desirable to have him do so at some future date.

At this time it would appear necessary that Mr. Durland send us a charge number to which we can assign the work that Dr. Munch will do on behalf of our Japanese associates.


P. G. Benignus

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