Monsanto

Rec'd 4/18

FROM (NAME & LOCATION) H. W. Hayden - St. Louis, Missouri

DATE April 17, 1972

SUBJECT PCB ORDERS - NOTES

REFERENCE

TO :To File

cc H. S. Bergen
W. R. Corey
Joyce Frank
T. L. Gossage
E. Greene
B. Holmes - Sauget
N. J. Kamper
C. Paton
G. R. Sido
R. A. Sipes
W. A. Stewart
R. G. Witterschein
J. F. Stapleton

On April 14 I was advised that Pioneer Electric, Canada has signed a Hold Harmless letter which has been approved. This makes a total of 5 Canadian customers who have signed letters:

Westinghouse
General Electric
Aerovax
Ferranti - Packard
Pioneer Electric

Warning letters are accompanying the acknowledgments on orders for these firms.

I need to be advised as soon as other firms are cleared for these shipments.

Right now I am holding 3 Canadian orders for Hold Harmless agreements. The customers are Allanson Manufacturing, Markham Electric, and Eastern Electric. As soon as we get the word, these orders can be released.

I am also holding orders waiting signed warning letters for the following customers:

Elecond, S.C.A. - Argentina
ITEL, Ind. de Transformadores Electricos - Brazil
Sindelen, SAIC - Chile
Industrias Electronicas Condensa - Chile
Ingenieyia Electrica RHONA - Chile
Reguladores Automaticos, S.A. - Mexico
Electrocap, S.A. - Mexico
General Electric de Mexico - Mexico

The method of including a warning statement on acknowledgments and invoices has not yet been determined. Mr. Sido has indicated that the waste disposal statement appears on product labels and he questions whether the offer should be withheld from customers. He also questions the word "WARNING" on the statement.

We are waiting for these questions to be resolved.

H. W. Hayden

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IN - 10 REV. 1/72 HWH/jc

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