

W. B. Papageorge

B2SK

July 9, 1975

R. E. Beal

F. J. Fitzgerald

MBR - PROFIT CONTRIBUTION
PRODUCT ACCEPTABILITY -

First Half 1975

Memo RGP dated 3/14/75

R. G. Potter - B3SA

I have reviewed my activities for the first half of 1975 and I believe the following, although difficult to quantify, contributed or will contribute in the future to overall divisional performance income.

(1) Most of my efforts have been related to PCBs, working not only with Monsanto personnel but also with representatives of Federal and State agencies, individual customers, our customers' customers, and electrical trade associations. Areas of specific interest include toxicity of PCBs, presence in the environment (Lake Michigan, silos), analytical procedures, contaminants (furans) and proposed effluent standards. Although interest in PCBs remains high, I see no indications that regulatory measures leading to a ban on PCBs are being seriously considered. In the Great Lakes area, despite all the emotions being generated the "bans" which are proposed appear to be potential legal support for Monsanto's restricted marketing policy. In Michigan an eruption of silo law suits has not occurred. At the Federal agency level, although Dr. Renate Kimbrough's work with Aroclor 1260 has been known since late 1974, no regulatory agency has been fit to take precipitous action.

In summary, our willingness to respond as a cooperative, responsible manufacturer continues to help keep a profitable product line viable.

(2) I have participated with others and independently in programs designed to impress on business group and manufacturing personnel the significance of the proper application of MICC's Product Acceptability practices and the adverse consequences on performance income which could result from poor compliance. This activity does not directly contribute to performance income but hopefully will eventually insure that negative impacts on profits will be eliminated or at least minimized.

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R. G. Potter

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Directly related to this activity are the key product specification and quality control reviews being conducted in the Specialty Products and Process Chemicals groups. They are currently about 25% completed.

W. B. Papageorge

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