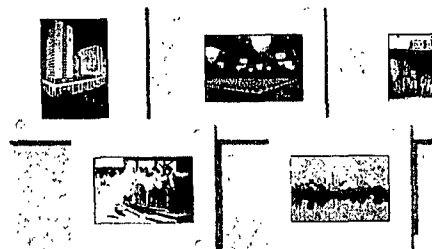




P. 6



P. 8



P. 12



P. 20



P. 22

SALES PROGRAM SUCCESSES 5

A new feature to appear in each *Outlook* edition. Sales Program Successes presents how other NAPA Jobbers have used existing sales programs — or created their own! — to more profitably work to their advantage.

NEWS AND NEW PRODUCTS 6

Another new feature to appear in each *Outlook* edition. Read this section to stay "on top" of new product announcements, upcoming sales promotion specials, educational opportunities — all offered by your NAPA Manufacturers.

NAPA JOBBER GIVES CUSTOMERS A REAL NIGHT TO REMEMBER 8

Allen Henderson does it up right and turns Lewisburg, Tennessee into solid NAPA gold.

NAPA/ASE MECHANIC OF THE YEAR 10

Time to send in your nominations!

NAPA'S 1984 NATIONAL BUSINESS CONFERENCE 12

This year's National Business Conference promises to be the most exciting and informative one ever. See you in Dallas!

THIS COULD BE THE START OF SOMETHING BIG 17

How Romero's Service & Supply turned its Car Care Days into an official "Vehicle Awareness Month in New Mexico."

RADIO 1984 20

Radio advertising is an easy and effective way to reach potential customers. Find out how to put it to work for you.

DATeline NAPA 22

Items of interest to NAPA and its people.

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