FILE NAME: Thane (THAN)

DATE: 1979 June 7

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DOCUMENT DESCRIPTION: Memo RE Kansas City Branch - 2 Copies with Notes

InterOffice Communication

Thompson-Hayward Chemical Company

Branch

Date: 6-7-79

To:

Subject: ASBESTOS

Branch: Kansas City

From: Bob Mann

Customer:

To 7

CONFIDENTIAL

Ed Baker - Houston Reg.
Tom Mantice - Park Ridge
Don Reardon - Davenport Reg.
Dan Lilly - Okla. City Reg.
Carter Marberry - Memphis Reg.
Dennis Payne - Houston
Phil Engel - St. Louis
Joe Gent - Minneapolis
Dub Gammon - Dallas
Howard Burchett

Phil Kizer - Okla. City
Ray Gibbs - Nashville
Chuck Jensen - Memphis

Ray Fitzgerald
Ralph Ripley
Carl Segraves

This is to provide advanced information to stocking branches and respective regional managers only that we will withdraw from the market as a stocking distributor of asbestos.

The purpose of advance information is to stop any purchase orders effective immediately and start an immediate program to draw needed product from other branches until our inventory is completely depleted. Efforts should start immediately to sell dead stock which we are getting due to many customers dropping the use of the product from their formulations. Third party orders can be continued to be placed as required.

We will allow about one week for your comments and hardship cases before making a general bulletin. At that time we will have to advise Carey as the word will soon get out and our only chance of retaining third party distributor privileges would depend on letting Carey know before they pick it up in the field. I doubt that they will allow this but we will ask anyway. Their logical move would be to set up somebody else as quickly as possible.

Cordially

Bob

Bob - How already instructed Dennis + Hogue - As soon as we more what we have - No more

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