

RAYLOC PRICING STRUCTURE
PRICE LIST IN EFFECT DECEMBER 31, 1982

	#1 LIST	#1A GRAY	#2 YELLOW	#3 GREEN	#4 PINK	#4A SALMON	#5 BLUE	#5Z G.P.
ALTERNATORS - AMERICAN	100	80.0	70.3	67.2	65.2	NA	45.0	NA
- FOREIGN	100	80.0	78.1	74.6	72.4	NA	50.0	NA
- SERIES 2	100	NA	78.1	71.5	NA	NA	50.0	NA
BRAKE SHOES - SUPREME	100	80.0	66.6	60.0	50.7	40.0	35.0	NA
- STOPPER	100	80.0	65.0	60.0	58.0	NA	40.0	NA
- STOPPER PA	100	80.0	65.0	58.0	NA	NA	40.0	NA
- NEW	100	80.0	65.0	60.0	58.0	NA	40.0	NA
- SERIES 2	100	NA	78.0	71.4	NA	NA	50.0	NA
BRAKES DISC - AMERICAN	100	85.0	66.4	60.0	55.0	NA	48.125	38.
- FOREIGN	100	85.0	77.8	70.0	66.6	NA	58.3	46.
- SERIES 2	100	NA	63.0	60.0	NA	NA	NA	40.
CALIPERS	100	80.0	75.0	69.6	NA	NA	48.8	NA
CONNECTING RODS	100	80.0	75.0	65.2	NA	NA	45.0	NA
CLUTCH ASSEMBLIES/DISCS:								
- AMERICAN	100	80.0	70.0	65.0	NA	NA	44.4	NA
- FOREIGN	100	80.0	74.6	72.4	NA	NA	50.0	NA
DISTRIBUTORS	100	80.0	75.0	69.6	NA	NA	48.8	NA
FUEL PUMPS - AMERICAN	100	80.0	66.6	60.0	58.0	NA	40.0	NA
- FOREIGN	100	80.0	78.1	75.0	72.5	NA	50.0	NA
GEO. METERS - AMERICAN	100	80.0	70.3	67.2	64.3	NA	45.0	NA
- FOREIGN	100	80.0	78.1	74.6	71.5	NA	50.0	NA
MASTER CYLINDERS	100	80.0	70.3	64.3	NA	NA	45.0	NA
POWER STEERING PUMPS	100	80.0	75.0	69.6	NA	NA	48.8	NA
STARTER SOLENOIDS	100	80.0	70.3	67.2	65.2	NA	45.0	NA
STARTERS - AMERICAN	100	80.0	70.3	67.2	64.3	NA	45.0	NA
- FOREIGN	100	80.0	78.1	74.6	71.5	NA	50.0	NA
- SERIES 2	100	NA	78.1	71.5	NA	NA	50.0	NA
STARTERS W/SOLENOIDS	100	80.0	70.3	67.2	64.3	NA	45.0	NA
WIPER MOTORS	100	80.0	75.0	69.6	NA	NA	48.8	NA
WATER PUMPS	100	80.0	70.0	64.3	NA	NA	44.4	NA
(1) 100	80.0	74.6	72.4	NA	NA	NA	50.0	NA
CONSTANT VELOCITY D/S	100	NA	75.0	NA	NA	NA	52.5	NA

NA = NOT APPLICABLE

(1) = USED ON FEW COMPETITIVE
PART NUMBERS

DECEMBER 6, 1982