

TRADE SALES DEPARTMENT

May 1, 1965

Bulletin No. 527

Subject: White Lead, Red Lead and Litharge

Effective immediately the following prices will apply on lead products to each classification of accounts listed below:

S-W Dealers, Industrial-Railroad
and Marine Accounts - Zones 1, 2 and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil	27.75	28.75	30.75
Litharge	25.50	26.50	28.50
Dry Red Lead	26.50	27.50	29.50
Red Lead in Oil	30.00	31.00	33.00

Terms: 2% for cash in 10 days - 30 days net

Contracting Painters & Large Maintenance Accounts
Sold Direct - Zones 1, 2 and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil			
Less than 500 lbs.	31.40	32.55	34.80
500 lbs. - one delivery	30.90	32.05	34.30
1 ton - one delivery	30.15	31.30	33.55
Litharge	28.90	30.00	32.25
Dry Red Lead	30.00	31.15	33.40
Red Lead in Oil	33.95	35.05	37.30

Terms: Contractors - 2% for cash in 10 days - 30 days net

Retail Consumer Prices - Zones 1, 2 and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil	33.25	34.50	37.00
Litharge	30.60	31.80	34.20
Dry Red Lead	31.80	33.00	35.40
Red Lead in Oil	36.00	37.20	39.60

ZONE DIFFERENTIALS

Price Zones for lead products will now coincide with paint zones. Prices quoted above are for Paint Zones 1 and 2. Where the delivery point is outside Zones 1, 2 and 6 add the following differentials:

Zones 3 and 7 - 25¢ per cwt.
Zones 4 and 8 - 50¢ per cwt.

TCL:cb

Sent to:

Regional Directors	)	
Branch Managers	)	
Chief Clerks	)	
Billing Office Supvs.	)	Except Pacific Coast
Area Managers	)	
Industrial Zone Mgrs.	)	

TRADE SALES DEPARTMENT

February 8, 1963

Bulletin No. 505

Subject: White Lead, Red Lead and Litharge

Effective immediately the following prices will apply on lead products to each classification of accounts listed below:

S-W Dealers, Industrial-Railroad
and Marine Accounts - Zones 1 and 2

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil	24.00	25.00	26.00
Litharge	22.00	23.00	24.00
Dry Red Lead	23.00	24.00	25.00
Red Lead in Oil	26.50	27.50	28.50

Terms: 2% for cash in 10 days - 30 days net

Contracting Painters & Large Maintenance Accounts
Sold Direct - Zones 1 and 2

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil			
Less than 500 lbs.	27.50	28.50	30.00
500 lbs.- one delivery	27.00	28.00	29.50
1 ton - one delivery	26.25	27.25	28.75
Litharge	25.50	26.50	28.00
Dry Red Lead	26.50	27.50	29.00
Red Lead in Oil	31.00	32.00	33.50

Terms: Contractors - 2% for cash in 10 days - 30 days net

Retail Consumer Prices - Zones 1 and 2

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil	29.50	30.50	32.00
Litharge	27.00	28.00	29.50
Dry Red Lead	28.00	29.00	30.50
Red Lead in Oil	33.00	34.00	35.50

ZONE DIFFERENTIALS

Price Zones for lead products will now coincide with paint zones. Prices quoted above are for Paint Zones 1 and 2. Where the delivery point is outside Zones 1 and 2 add the following differentials:

Zone 3 - 25¢ per cwt.
Zone 4 - 50¢ per cwt.

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TRADE SALES DEPARTMENT

June 1, 1968

Daop All
SW 271
8/22/69

SUBJ: #595 - WHITE LEAD

The prices quoted in Bulletin No. 524 on February 1, 1967 for White Lead in Oil (AS8 W 23) in 25, 50, and 100 pound packages remain in effect. Those prices were:

S-W Dealers, Industrial-Railroad
and Marine Accounts - Zones 1, 2, and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil	30.85	31.95	34.20

Contracting Painters & Large Maintenance Accounts
Sold Direct - Zones 1, 2, and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil			
Less than 500 lbs.	31.40	32.55	34.80
500 lbs. - one delivery	30.90	32.05	34.30
1 ton - one delivery	30.15	31.30	33.55

Retail Consumer Prices - Zones 1, 2, and 6

	<u>100s</u>	<u>50s</u>	<u>25s</u>
White Lead in Oil	33.25	34.50	37.00

Refer to your Where-To-Buy-It page for White Lead in Oil in packages smaller than 25 pounds, and also for your requirements of Dry Red Lead and Red Lead in Oil.

ZONE DIFFERENTIALS

Price Zones for lead products will now coincide with osint zones. Prices quoted above are for Paint Zones 1 and 2. Where the delivery point is outside Zones 1, 2 and 6 add the following differentials:

Zones 3 and 7 - 25¢ per cwt.
Zones 4 and 8 - 50¢ per cwt.

B. E. DARROW

Leo J. Gottschalk
Leo J. Gottschalk ms
Price Coordinator

B. O. I. Page 2

0007-SWP-000012261

N14765.02

July 8, 1958

Subject: White Lead, Red Lead and Litharge

S-W Dealers - Zones 1 and 2

	100s	50s	25s
White Lead in Oil	23.00	24.00	25.00
Litharge	21.00	22.00	23.00
Dry Red Lead	22.00	23.00	24.00
Red Lead in Oil	25.50	26.50	27.50

Contracting Painters & Large Maintenance Accounts
Sold Direct - Zones 1 and 2

	100s	50s	25s
White Lead in Oil			
Less than 500 lbs.	26.50	27.50	29.00
500 lbs.-one delivery	26.00	27.00	28.50
1 ton-one delivery	25.25	26.25	27.75
Litharge	24.50	25.50	27.00
Dry Red Lead	25.50	26.50	28.00
Red Lead in Oil	30.00	31.00	32.50

Consumer Prices - Zones 1 and 2

	100s	50s	25s
White Lead in Oil	28.50	29.50	31.00
Litharge	26.00	27.00	28.50
Dry Red Lead	27.00	28.00	29.50
Red Lead in Oil	32.00	33.00	34.50

Industrial-Railroad and Marine
Accounts - Zones 1 and 2

	100s	50s	25s
White Lead in Oil	23.50	24.50	25.50
Litharge	21.50	22.50	23.50
Dry Red Lead	22.50	23.50	24.50
Red Lead in Oil	26.00	27.00	28.00

ZONE DIFFERENTI ALS

Zone 3 - 25¢ per cwt.
Zone 4 - 50¢ per cwt.
Zone 5 - 75¢ per cwt.

HBB/M
Regional Directors)
Branch Managers)
Chief Clerks) Except
Billing Office Supervisors) Pacific
Area Managers) Coast
Ind. Zone Managers)

N14765.03

TRADE SALES DEPARTMENT

March 1, 1956

BULLETIN NO. 498

SUBJECT: White Lead, Red Lead and Litharge

Effective immediately the following prices will apply on lead products to each classification of accounts listed below:

S-W Dealers - Eastern Zone

	100s	50s	25s
White Lead in Oil	23.00	23.50	23.85
Litharge	21.00	21.50	21.85
Dry Red Lead	22.00	22.50	22.85
Red Lead in Oil	25.45	25.95	26.30

Terms: 2% for cash in 10 days - 60 days net

Contracting Painters & Large Maintenance Accounts

Sold Direct - Eastern Zone

	100s	50s	25s
White Lead in Oil			
Less than 500 lbs.	28.75	29.40	29.80
500 lbs. one delivery	28.00	28.65	29.05
1 ton-one delivery	25.35	26.80	26.48
Litharge	26.25	26.90	27.30
Dry Red Lead	27.50	28.15	28.55
Red Lead in Oil	31.80	32.45	32.90

Terms: Large Contractors-2% for cash in 10 days-60 days net

Other Contractors -1% " " " " " 30 " "

Consumer Prices - Eastern Zone

	100s	50s	25s
White Lead in Oil	30.65	31.35	31.80
Litharge	28.00	28.66	29.16
Dry Red Lead	29.35	30.00	30.44
Red Lead in Oil	33.95	34.60	35.04

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N14765.04

Terms 1% for cash in 10 days - 30 days net

Railroad and Marine Accounts - Eastern Zone

Terms 1% for cash in 10 days - 30 days net

On all the above prices where the delivery point is outside the Eastern Zone add to these prices the full advance differentials.

Regional Directors) Except
Branch Managers) Pacific
Chief Clerks) Coast
Billing Office Supervisors)

Industrial Accounts - Eastern Zone

	100s	50s	25s
White Lead in Oil	24.50	25.00	25.35
Litharge	22.50	23.00	23.35
Dry Red Lead	23.50	24.00	24.35
Red Lead in Oil	26.95	27.45	27.80

Terms 1% for cash in 10 days - 30 days net

Railroad and Marine Accounts - Eastern Zone

	100s	50s	25s
White Lead in Oil	24.00	24.50	24.85
Litharge	22.00	22.50	22.85
Dry Red Lead	23.00	23.50	23.85
Red Lead in Oil	26.45	26.95	27.30

Terms 1% for cash in 10 days - 30 days net

Zone Differentials

On all the above prices where the delivery point is outside the Eastern Zone add to these prices the full advance differentials.

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HBB/M
Regional Directors) Except
Branch Managers) Pacific
Chief Clerks) Coast
Billing Office Supervisors)