

AMERICAN
FIBERGLAS

prices

No. IN1 P4
Page 1 of 6
Date June 25, 1972
Supersedes 3/1/72

KAYLO-10 and KAYLO-20 PIPE INSULATION

LIST PRICES
Zones 1, 2, 3 & 4

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PACKAGING DATA & LOAD FACTORS	Supplement

PLAINTIFF'S
EXHIBIT
K-1737

General Terms and Conditions of Sale apply to glass products and are set forth on GL 1.1
SHIPPING TERMS: FOB Shipping point. Freight allowed on seller's routing. Additional transportation charges are extra.
PAYMENT TERMS: 100% ADVANCE. Payment in full due within 30 days of invoice.

100% Advance Payment Only - Curing of Resin in Compression

375025

**KAYLO-10 and KAYLO-20
PIPE INSULATION**

KAYLO-10 PIPE AND TUBE INSULATION is an off-white, rigid hydrocarbon cellular plastic material designed for use in insulation on pipe and tube operating up to 1800° F. For use on stainless steel pipe, order must reference the appropriate stainless steel specification requirement.

KAYLO-20 PIPE AND TUBE INSULATION is pink, and is designed for use as insulation on pipe and tubing operating up to 1800° F. It is available with No-Wrap only.

JACKETS

Jackets are factory applied on sectional insulation except where noted. Jackets on sectional insulation are pre-cut and shipped unattached. Canvas jackets are furnished 38 1/2" wide to provide an overlap at the butt joint between sections.

The following are available:

NO-WRAP: When package contains more than two sections, the sections will be taped together for shipment.

CANVAS JACKETS: In "Standard" and 8-ounce weights

METAL JACKETS: Two types of metal jackets are available:

- No. 16 Kaylo-Klad (LD16) Smooth or Embossed Aluminum
- No. 10 Steel Kaylo-Klad (LD10) Stainless Steel, Smooth Only

Aluminum jackets are of 3003 alloy and have an integral machine barrier lining. Stainless steel is available for those areas where extreme corrosive atmosphere or fire hazards are encountered. Joint Seal Strips are provided on No. 16 Kaylo-Klad and No. 10 Steel Kaylo-Klad.

375026

SERVICE POLICY

STANDARD MAKE-TO-ORDER ITEMS

Only Kaylo-10 single-layer items with No-Wrap are standard; all other types, sizes, or quantities are made to order.

Made-To-Order items are not subject to return under Section 14 of General Terms and Conditions of Sale.

Intermediate items are non-cancelable after start of production.

BANDS: All items are shipped without bands unless order specifies "with bands".

Bands are furnished at extra cost: 2 1/2 bands per section.

"SHIP EXACT" QUANTITIES: Order for quantities in less than full cartons will not be accepted.

MINIMUM RELEASE QUANTITY:

One carton of any one item in a Full CL or TL of Kaylo Products.

On customer request for LTL quantities, shipments will be billed at the CL price plus all transportation charges. Release must be at least \$500 Net value of Kaylo Products.

CARLOAD AND TRUCKLOAD QUANTITY:

Warehouse and Mobile

In Zones 1 and 2 - Full Carload on Truckload. (Refer to load factors on Packaging Data Sheet).

In Zones 3 and 4 - Full Carload only

ON RELEASE OF ONE FULL CARLOAD OR TRUCKLOAD, CUSTOMER MUST SPECIFY AN ITEM OR ITEMS MAXIMUM OF 3 TO BE INCREASED OR DECREASED TO FILL VEHICLE TO CAPACITY. THE VARIABLE ITEMS WILL NOT BE VARIED BY MORE THAN 10% OF VEHICLE CAPACITY.

Jobsite Only

Release in excess of one full carload or truckload on site requires a vehicle item and the excess will be shipped after routing and involved at the same level as the full vehicle.

TRUCKLOAD SHIPMENTS are available in Zones 1 and 2 only.

CUSTOMER PICK-UP (From Berlin Plant Only):

Customer may arrange to pick up materials at Berlin Plant. An order to be picked up must be at least 65% of 40 Full Car equivalent and will be priced as carload.

Freight allowed will be 65% of the standard rail charges to the customer's principal place of business or the standard common carrier truck charges to the customer's principal place of business, whichever is less.

The Berlin Plant reserves the right to schedule the time of loading based on availability of truck dock, manpower, and material.

MIXED CARLOADS (Zones 1 & 2 only): Carload orders will be accepted for Burlington Mechanical and Architectural Products provided Kaylo portion is a minimum of 1/3 carload.

FOR DISCOUNTS SEE DISCOUNT SHEET INTL14 for Zones 1 & 2 or INTL14P for Zones 3 & 4.

CAS: IN-G10, IN-G10L16
IN-G20, IN-G15
Catalog: INT20 - Kaylo-10 Pipe
INT2 - Kaylo-20 Pipe

375027

KAYLO-10 and KAYLO-20
PIPE INSULATION

LIST PRICES PER LINEAL FOOT... IRON PIPE SIZES

NOMINAL PIPE SIZE	O.D. IN.	IRON PIPE SIZES (IPS)									
		SINGLE LAYER					MULTIPLE LAYER **				
		1"	1 1/2"	2"	2 1/2"	3"	3 1/2"	4"	4 1/2"	5"	6"
1/2"	1.315	3.48	3.72	4.05	4.38	4.71	5.04	5.37	5.70	6.03	6.36
3/4"	1.315	3.48	3.72	4.05	4.38	4.71	5.04	5.37	5.70	6.03	6.36
1"	1.315	3.48	3.72	4.05	4.38	4.71	5.04	5.37	5.70	6.03	6.36
1 1/4"	1.640	4.12	4.36	4.69	5.02	5.35	5.68	6.01	6.34	6.67	7.00
1 1/2"	1.640	4.12	4.36	4.69	5.02	5.35	5.68	6.01	6.34	6.67	7.00
2"	2.070	4.76	5.00	5.33	5.66	5.99	6.32	6.65	6.98	7.31	7.64
2 1/2"	2.475	5.40	5.64	5.97	6.30	6.63	6.96	7.29	7.62	7.95	8.28
3"	2.910	6.04	6.28	6.61	6.94	7.27	7.60	7.93	8.26	8.59	8.92
3 1/2"	3.345	6.68	6.92	7.25	7.58	7.91	8.24	8.57	8.90	9.23	9.56
4"	3.780	7.32	7.56	7.89	8.22	8.55	8.88	9.21	9.54	9.87	10.20
4 1/2"	4.215	7.96	8.20	8.53	8.86	9.19	9.52	9.85	10.18	10.51	10.84
5"	4.650	8.60	8.84	9.17	9.50	9.83	10.16	10.49	10.82	11.15	11.48
5 1/2"	5.085	9.24	9.48	9.81	10.14	10.47	10.80	11.13	11.46	11.79	12.12
6"	5.520	9.88	10.12	10.45	10.78	11.11	11.44	11.77	12.10	12.43	12.76
6 1/2"	5.955	10.52	10.76	11.09	11.42	11.75	12.08	12.41	12.74	13.07	13.40
7"	6.390	11.16	11.40	11.73	12.06	12.39	12.72	13.05	13.38	13.71	14.04
7 1/2"	6.825	11.80	12.04	12.37	12.70	13.03	13.36	13.69	14.02	14.35	14.68
8"	7.260	12.44	12.68	13.01	13.34	13.67	14.00	14.33	14.66	14.99	15.32
8 1/2"	7.695	13.08	13.32	13.65	13.98	14.31	14.64	14.97	15.30	15.63	15.96
9"	8.130	13.72	13.96	14.29	14.62	14.95	15.28	15.61	15.94	16.27	16.60
9 1/2"	8.565	14.36	14.60	14.93	15.26	15.59	15.92	16.25	16.58	16.91	17.24
10"	9.000	15.00	15.24	15.57	15.90	16.23	16.56	16.89	17.22	17.55	17.88
10 1/2"	9.435	15.64	15.88	16.21	16.54	16.87	17.20	17.53	17.86	18.19	18.52
11"	9.870	16.28	16.52	16.85	17.18	17.51	17.84	18.17	18.50	18.83	19.16
11 1/2"	10.305	16.92	17.16	17.49	17.82	18.15	18.48	18.81	19.14	19.47	19.80
12"	10.740	17.56	17.80	18.13	18.46	18.79	19.12	19.45	19.78	20.11	20.44
12 1/2"	11.175	18.20	18.44	18.77	19.10	19.43	19.76	20.09	20.42	20.75	21.08
13"	11.610	18.84	19.08	19.41	19.74	20.07	20.40	20.73	21.06	21.39	21.72
13 1/2"	12.045	19.48	19.72	20.05	20.38	20.71	21.04	21.37	21.70	22.03	22.36
14"	12.480	20.12	20.36	20.69	21.02	21.35	21.68	22.01	22.34	22.67	23.00
14 1/2"	12.915	20.76	21.00	21.33	21.66	21.99	22.32	22.65	22.98	23.31	23.64
15"	13.350	21.40	21.64	21.97	22.30	22.63	22.96	23.29	23.62	23.95	24.28
15 1/2"	13.785	22.04	22.28	22.61	22.94	23.27	23.60	23.93	24.26	24.59	24.92
16"	14.220	22.68	22.92	23.25	23.58	23.91	24.24	24.57	24.90	25.23	25.56
16 1/2"	14.655	23.32	23.56	23.89	24.22	24.55	24.88	25.21	25.54	25.87	26.20
17"	15.090	23.96	24.20	24.53	24.86	25.19	25.52	25.85	26.18	26.51	26.84
17 1/2"	15.525	24.60	24.84	25.17	25.50	25.83	26.16	26.49	26.82	27.15	27.48
18"	15.960	25.24	25.48	25.81	26.14	26.47	26.80	27.13	27.46	27.79	28.12
18 1/2"	16.395	25.88	26.12	26.45	26.78	27.11	27.44	27.77	28.10	28.43	28.76
19"	16.830	26.52	26.76	27.09	27.42	27.75	28.08	28.41	28.74	29.07	29.40
19 1/2"	17.265	27.16	27.40	27.73	28.06	28.39	28.72	29.05	29.38	29.71	30.04
20"	17.700	27.80	28.04	28.37	28.70	29.03	29.36	29.69	30.02	30.35	30.68
20 1/2"	18.135	28.44	28.68	29.01	29.34	29.67	30.00	30.33	30.66	30.99	31.32
21"	18.570	29.08	29.32	29.65	29.98	30.31	30.64	30.97	31.30	31.63	31.96
21 1/2"	19.005	29.72	29.96	30.29	30.62	30.95	31.28	31.61	31.94	32.27	32.60
22"	19.440	30.36	30.60	30.93	31.26	31.59	31.92	32.25	32.58	32.91	33.24
22 1/2"	19.875	31.00	31.24	31.57	31.90	32.23	32.56	32.89	33.22	33.55	33.88
23"	20.310	31.64	31.88	32.21	32.54	32.87	33.20	33.53	33.86	34.19	34.52
23 1/2"	20.745	32.28	32.52	32.85	33.18	33.51	33.84	34.17	34.50	34.83	35.16
24"	21.180	32.92	33.16	33.49	33.82	34.15	34.48	34.81	35.14	35.47	35.80
24 1/2"	21.615	33.56	33.80	34.13	34.46	34.79	35.12	35.45	35.78	36.11	36.44
25"	22.050	34.20	34.44	34.77	35.10	35.43	35.76	36.09	36.42	36.75	37.08
25 1/2"	22.485	34.84	35.08	35.41	35.74	36.07	36.40	36.73	37.06	37.39	37.72
26"	22.920	35.48	35.72	36.05	36.38	36.71	37.04	37.37	37.70	38.03	38.36
26 1/2"	23.355	36.12	36.36	36.69	37.02	37.35	37.68	38.01	38.34	38.67	39.00
27"	23.790	36.76	37.00	37.33	37.66	37.99	38.32	38.65	38.98	39.31	39.64
27 1/2"	24.225	37.40	37.64	37.97	38.30	38.63	38.96	39.29	39.62	39.95	40.28
28"	24.660	38.04	38.28	38.61	38.94	39.27	39.60	39.93	40.26	40.59	40.92
28 1/2"	25.095	38.68	38.92	39.25	39.58	39.91	40.24	40.57	40.90	41.23	41.56
29"	25.530	39.32	39.56	39.89	40.22	40.55	40.88	41.21	41.54	41.87	42.20
29 1/2"	25.965	39.96	40.20	40.53	40.86	41.19	41.52	41.85	42.18	42.51	42.84
30"	26.400	40.60	40.84	41.17	41.50	41.83	42.16	42.49	42.82	43.15	43.48
30 1/2"	26.835	41.24	41.48	41.81	42.14	42.47	42.80	43.13	43.46	43.79	44.12
31"	27.270	41.88	42.12	42.45	42.78	43.11	43.44	43.77	44.10	44.43	44.76
31 1/2"	27.705	42.52	42.76	43.09	43.42	43.75	44.08	44.41	44.74	45.07	45.40
32"	28.140	43.16	43.40	43.73	44.06	44.39	44.72	45.05	45.38	45.71	46.04
32 1/2"	28.575	43.80	44.04	44.37	44.70	45.03	45.36	45.69	46.02	46.35	46.68
33"	29.010	44.44	44.68	45.01	45.34	45.67	46.00	46.33	46.66	46.99	47.32
33 1/2"	29.445	45.08	45.32	45.65	45.98	46.31	46.64	46.97	47.30	47.63	47.96
34"	29.880	45.72	45.96	46.29	46.62	46.95	47.28	47.61	47.94	48.27	48.60
34 1/2"	30.315	46.36	46.60	46.93	47.26	47.59	47.92	48.25	48.58	48.91	49.24
35"	30.750	47.00	47.24	47.57	47.90	48.23	48.56	48.89	49.22	49.55	49.88
35 1/2"	31.185	47.64	47.88	48.21	48.54	48.87	49.20	49.53	49.86	50.19	50.52
36"	31.620	48.28	48.52	48.85	49.18	49.51	49.84	50.17	50.50	50.83	51.16
36 1/2"	32.055	48.92	49.16	49.49	49.82	50.15	50.48	50.81	51.14	51.47	51.80
37"	32.490	49.56	49.80	50.13	50.46	50.79	51.12	51.45	51.78	52.11	52.44
37 1/2"	32.925	50.20	50.44	50.77	51.10	51.43	51.76	52.09	52.42	52.75	53.08
38"	33.360	50.84	51.08	51.41	51.74	52.07	52.40	52.73	53.06	53.39	53.72
38 1/2"	33.795	51.48	51.72	52.05	52.38	52.71	53.04	53.37	53.70	54.03	54.36
39"	34.230	52.12	52.36	52.69	53.02	53.35	53.68	54.01	54.34	54.67	55.00
39 1/2"	34.665	52.76	53.00	53.33	53.66	53.99	54.32	54.65	54.98	55.31	55.64
40"	35.100	53.40	53.64	53.97	54.30	54.63	54.96	55.29	55.62	55.95	56.28
40 1/2"	35.535	54.04	54.28	54.61	54.94	55.27	55.60	55.93	56.26	56.59	56.92
41"	35.970	54.68	54.92	55.25	55.58	55.91	56.24	56.57	56.90	57.23	57.56
41 1/2"	36.405	55.32	55.56	55.89	56.22	56.55	56.88	57.21	57.54	57.87	58.20
42"	36.840	55.96	56.20	56.53	56.86	57.19	57.52	57.85	58.18	58.51	58.84
42 1/2"	37.275	56.60	56.84	57.17	57.50	57.83	58.16	58.49	58.82	59.15	59.48
43"	37.710	57.24	57.48	57.81	58.14	58.47	58.80	59.13	59.46	59.79	60.12
43 1/2"	38.145	57.88	58.12	58.45	58.78	59.11	59.44	59.77	60.10	60.43	60.76
44"	38.580	58.52	58.76	59.09	59.42	59.75	60.08	60.41	60.74	61.07	61.40
44 1/2"	39.015	59.16	59.40	59.73	60.06	60.39	60.72	61.05	61.38	61.71	62.04
45"	39.450	59.80	60.04	60.37	60.70	61.03	61.36	61.69	62.02	62.35	62.68
45 1/2"	39.885	60.44	60.68	61.01	61.34	61.67	62.00	62.33	62.66	62.99	63.32
46"	40.320	61.08	61.32	61.65	61.98	62.31	62.64	62.97	63.30	63.63	63.96
46 1/2"	40.755	61.72	61.96	62.29	62.62	62.95	63.28	63.61	63.94	64.27	64.60
47"	41.190	62.36	62.60	62.93	63.26	63.59	63.92	64.25	64.58	64.91	65.24
47 1/2"	41.625	63.00	63.24	63.57	63.90	64.23	64.56	64.89	65.22	65.55	65.88
48"	42.060										

Discounts

No. 15-4-119
Page 1 of 1
Date 6/28/77
Effective Date 5/26/77
Replaces 3/27/72

**Kaylo 10 & Kaylo 20
Pipe Insulations**

INSULATION COMPANIES

END AND KAYLO-10 PIPE AND INSULATION

ALL rates are subject to Owens-Corning Fiberglas Corporation general terms and conditions of sale for mechanical sales.

DISCOUNTS APPLICABLE TO PRICES SHOWN ON THIS SHEET ARE:

INSULATION JACKET	1/2" O.D. & UNDER		1 1/2" O.D. & OVER		2" O.D. & OVER		3" O.D. & OVER		4" O.D. & OVER		6" O.D. & OVER		8" O.D. & OVER		10" O.D. & OVER	
	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot
Kaylo-10 No. 1000	44	415	480	44	445	484	48	410	418	4	42	410				
Standard No. 1000	48	416	484	414	418	422	410	418	426	42	410	418				
Kaylo-20 No. 2000	43	415	474	434	438	442	430	438	446	42	410	418				

9 O.D. is determined by adding twice the wall thickness to the pipe size.

For stainless steel based and 42 points of discount to the applicable discount shown above.

Available only on sizes 1 1/2" O.D. and under.

FOR ALUMINUM BASED, when requested, add 41 Point of Discount to the applicable discount shown above.

Available only on sizes 1 1/2" O.D. and under.

WHEN OVERSIZES REQUESTED OF THE COMPANY, ALL ITEMS WILL BE SHIPPED LIFTED CASES.

END AND KAYLO-10 PIPE INSULATION

DISCOUNTS APPLICABLE TO PRICES SHOWN ON THIS SHEET ARE:

INSULATION JACKET	1/2" O.D. & UNDER		1 1/2" O.D. & OVER		2" O.D. & OVER		3" O.D. & OVER		4" O.D. & OVER		6" O.D. & OVER		8" O.D. & OVER		10" O.D. & OVER	
	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot
Kaylo-10 Retailed Leg No. 1000	44	415	480	44	445	484	48	410	418	4	42	410				
Kaylo-20 Retailed Leg No. 2000	43	415	474	434	438	442	430	438	446	42	410	418				

END AND KAYLO-10 PIPE INSULATION

DISCOUNTS APPLICABLE TO PRICES SHOWN ON THIS SHEET ARE:

INSULATION JACKET	1/2" O.D. & UNDER		1 1/2" O.D. & OVER		2" O.D. & OVER		3" O.D. & OVER		4" O.D. & OVER		6" O.D. & OVER		8" O.D. & OVER		10" O.D. & OVER	
	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot
Kaylo-10 Retailed Leg No. 1000	44	415	480	44	445	484	48	410	418	4	42	410				
Kaylo-20 Retailed Leg No. 2000	43	415	474	434	438	442	430	438	446	42	410	418				

ON ORDERS OF ONE FULL C. TO THREE C. PACKING, CUSTOMER MUST SPECIFY ONE YEAR TO BE INSURED OR INCREASED TO FULL VEHICLE TO CAPACITY.

REQUIRE AFFRAME CERTIFICATE **Refrigerators!** One carton of any size fits in a full C. or 1/2 C. of Kaylo Products.

Refrigerators! One carton of any size fits in a full C. or 1/2 C. of Kaylo Products.

WARRANTY TERMS: 12,000 Hours. In dollar amount shown on invoice, for 12th Year.

SHIPPING TERMS: F.O.B. Shipping Point. Freight allowed on seller's routing. Additional transportation charges are extra.

PAID: Refundable. Refund based on seller's routing. Additional transportation charges are extra.

**OWENS-CORNING
FIBERGLAS**

END AND KAYLO-10 PIPE AND INSULATION

ALL rates are subject to Owens-Corning Fiberglas Corporation general terms and conditions of sale for mechanical sales.

DISCOUNTS APPLICABLE TO PRICES SHOWN ON THIS SHEET ARE:

INSULATION JACKET	1/2" O.D. & UNDER		1 1/2" O.D. & OVER		2" O.D. & OVER		3" O.D. & OVER		4" O.D. & OVER		6" O.D. & OVER		8" O.D. & OVER		10" O.D. & OVER	
	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot
Kaylo-10 No. 1000	44	415	480	44	445	484	48	410	418	4	42	410				
Standard No. 1000	48	416	484	414	418	422	410	418	426	42	410	418				
Kaylo-20 No. 2000	43	415	474	434	438	442	430	438	446	42	410	418				

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Available only on sizes 1 1/2" O.D. and under.

FOR ALUMINUM BASED, when requested, add 41 Point of Discount to the applicable discount shown above.

Available only on sizes 1 1/2" O.D. and under.

WHEN OVERSIZES REQUESTED OF THE COMPANY, ALL ITEMS WILL BE SHIPPED LIFTED CASES.

END AND KAYLO-10 PIPE INSULATION

DISCOUNTS APPLICABLE TO PRICES SHOWN ON THIS SHEET ARE:

INSULATION JACKET	1/2" O.D. & UNDER		1 1/2" O.D. & OVER		2" O.D. & OVER		3" O.D. & OVER		4" O.D. & OVER		6" O.D. & OVER		8" O.D. & OVER		10" O.D. & OVER	
	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot
Kaylo-10 Retailed Leg No. 1000	44	415	480	44	445	484	48	410	418	4	42	410				
Kaylo-20 Retailed Leg No. 2000	43	415	474	434	438	442	430	438	446	42	410	418				

END AND KAYLO-10 PIPE INSULATION

DISCOUNTS APPLICABLE TO PRICES SHOWN ON THIS SHEET ARE:

INSULATION JACKET	1/2" O.D. & UNDER		1 1/2" O.D. & OVER		2" O.D. & OVER		3" O.D. & OVER		4" O.D. & OVER		6" O.D. & OVER		8" O.D. & OVER		10" O.D. & OVER	
	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot	Per Foot
Kaylo-10 Retailed Leg No. 1000	44	415	480	44	445	484	48	410	418	4	42	410				
Kaylo-20 Retailed Leg No. 2000	43	415	474	434	438	442	430	438	446	42	410	418				

ON ORDERS OF ONE FULL C. TO THREE C. PACKING, CUSTOMER MUST SPECIFY ONE YEAR TO BE INSURED OR INCREASED TO FULL VEHICLE TO CAPACITY.

REQUIRE AFFRAME CERTIFICATE **Refrigerators!** One carton of any size fits in a full C. or 1/2 C. of Kaylo Products.

Refrigerators! One carton of any size fits in a full C. or 1/2 C. of Kaylo Products.

WARRANTY TERMS: 12,000 Hours. In dollar amount shown on invoice, for 12th Year.

SHIPPING TERMS: F.O.B. Shipping Point. Freight allowed on seller's routing. Additional transportation charges are extra.

PAID: Refundable. Refund based on seller's routing. Additional transportation charges are extra.