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TIME TO CLEAR THE AIR.

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chemicalweek

Recent discussions in trade publications and elsewhere have challenged the worthiness of *asbestos-free* sealing products as successors to tried and true asbestos.

Garlock would like to clear the air.

First, because like it or not according to the EPA regulations, after August 25, 1994, American industry will use only *asbestos-free* sealing products in most applications.

And secondly, because Garlock already has over 25 years experience innovating and perfecting *asbestos-free* gasketing and packing products that are not merely substitutes for asbestos. But appreciably superior to asbestos in every aspect of performance. Superior in length of service. In maintenance savings. And in the ability to withstand heat, pressure, and extreme environments.

So what you are about to read should help you breathe a lot easier.

Asbestos-free products seal better.

The lack of any long-term sealability is absolutely the worst failing asbestos could have. And it's always had it.

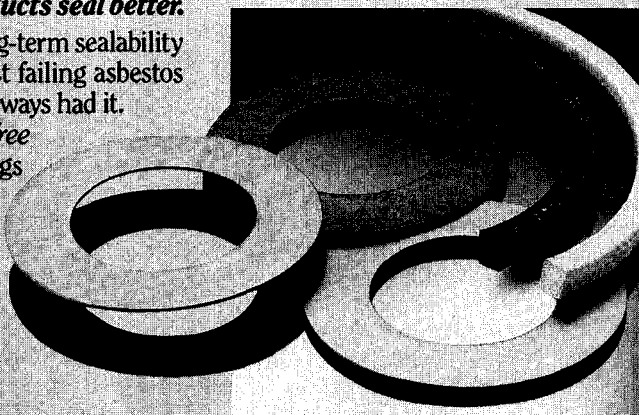
Garlock asbestos-free gasketing and packings deliver *superior sealability* in virtually

every application. In every industry. Providing your company with the benefits of greater sealability: *reduced maintenance, negligible product loss, and high productivity.*

Asbestos-free products dissipate heat. So they run cooler, stay flexible, and last longer while assuring the level of sealability you require.

Asbestos-free products are versatile.

For handling high pressures and extreme environments, *Garlock asbestos-free* gaskets and packings have no equal. Both offer excellent resiliency and recovery. Without the loss in sealability caused by the creep relaxation of asbestos gaskets. Or the hardening and consequent loss in volume and sealability that asbestos packing undergoes when it is highly compressed.



Asbestos-free products minimize equipment wear and damage.

Asbestos is incredibly abrasive. It causes major scoring damage to shafts and sleeves in pumps and on valve stems. In addition, it pits flanges, causes aggravation for maintenance people, and often increases the cost of removal many times over that of *asbestos-free* products.

Case studies have shown that you can depend on our *asbestos-free*

gasketing and packing materials to help your equipment last considerably longer than it has in the past with asbestos.

Because *Garlock asbestos-free* products are considerably less abrasive, more resilient, and they don't trap heat, problems associated with asbestos are virtually non-existent. *And making problems disappear is an excellent way to clear the air.*

With Garlock's experience in *asbestos-free* applications engineering, you can improve productivity and minimize your inventory.

Undoubtedly questions will remain concerning your conversion to *asbestos-free* products. Whatever else you need to know about *asbestos-free* sealing products, you can find out by talking directly to one of our Garlock applications engineers. Just call 1-800-448-6688, 1-800-622-2366 (NY), or 315-597-4811, or write Garlock Inc., Mechanical Packing Division, 1666 Division Street, Palmyra, NY 14522, and we will help you clear the air.



Garlock

Mechanical Packing Division

Colt Industries



TIME IS RUNNING OUT.

Time is running out for asbestos. This time it's for good. And nobody has been more aware of it than Garlock.

Beginning in the early 1960's, Garlock extended its R&D programs to include the search for better performing materials.

Then in the 1970's, Garlock began introducing a series of cost-effective and highly successful *asbestos-free* sealing products. Familiar gasketing products like *Gylon*® and *Blue-Gard*®, and *Styles 98* and *I298* in braided packing.

We became the leader in high quality, *asbestos-free* gasketing and packing materials for process industry equipment.

We did all this at a time when asbestos products still were being used widely in many industries. Long before the government decided to mandate most asbestos products out of existence by federal regulations, Garlock was up and running with proven *asbestos-free* products.

Now that the deadline to stop manufacturing most asbestos sealing products is set for *August 25, 1993*, some companies are looking bleakly at the future. (For distribution, the deadline is *August 25, 1994*.)

Some of our competitors have arrived too late to achieve the *asbestos-*

free solutions that are needed in the next few years. Garlock, on the other hand, realized long ago that leadership does not happen overnight.

We arrived where we are today by foresight. By dedication. And by perseverance. Qualities that have served us well for over 100 years.

So while time may be running out for some gasketing and packing suppliers, don't let it run out for you. Don't wait for tomorrow, call Garlock today at 1-800-448-6688, 1-800-622-2366 (NY), or 315-597-4811. Or write Garlock, Inc., Mechanical Packing Division, 1666 Division Street, Palmyra, NY 14522.



Garlock®

Mechanical Packing Division

Coltec Industries



*Proven Products Today
for an Asbestos-Free
Tomorrow.*



TIME WAITS FOR NO MAN.

The only way to save money with asbestos products these days is to go back in time.

To a simpler time when a whole range of pumps, valves, and flanges could be serviced by a handful of asbestos gasketing and packing products. To a time when asbestos products were relatively cheap.

But, indeed, time waits for no man to make its changes. Asbestos users already are paying the price as they discover asbestos products becoming more and more a rarity. And that's just the beginning of their troubles.

For in the early 1990's, asbestos will be federally regulated out of existence in most applications.

Some companies would like to have you hold tight to the past as long as possible, claiming that *asbestos-free* sealing products are not as good as those made from asbestos.

Time and again, we can prove that **Garlock**

asbestos-free products will save valuable production time by minimizing the number of times a pump, valve, or flange has to be serviced because of unacceptable leakage. Or repaired because of abrasive damage to shafts, stems, and sleeves.

We don't need to tell you that reducing downtime and saving on maintenance time makes your company more profitable.

But perhaps, a simple idea like time and money waiting for no man may somehow go unnoticed by those companies who still use and buy asbestos gaskets and packings.

We hope not. For at

Garlock, we are prepared to meet all your sealing needs with a new dimension in process productivity and cost efficiency. Just call Garlock at 1-800-448-6688, 1-800-622-2366 (NY), or 315-597-4811 for *asbestos-free* products that will help convert your facility. Or write Garlock, Inc., Mechanical Packing Division, 1666 Division Street, Palmyra, NY 14522.

Before time passes your company by.



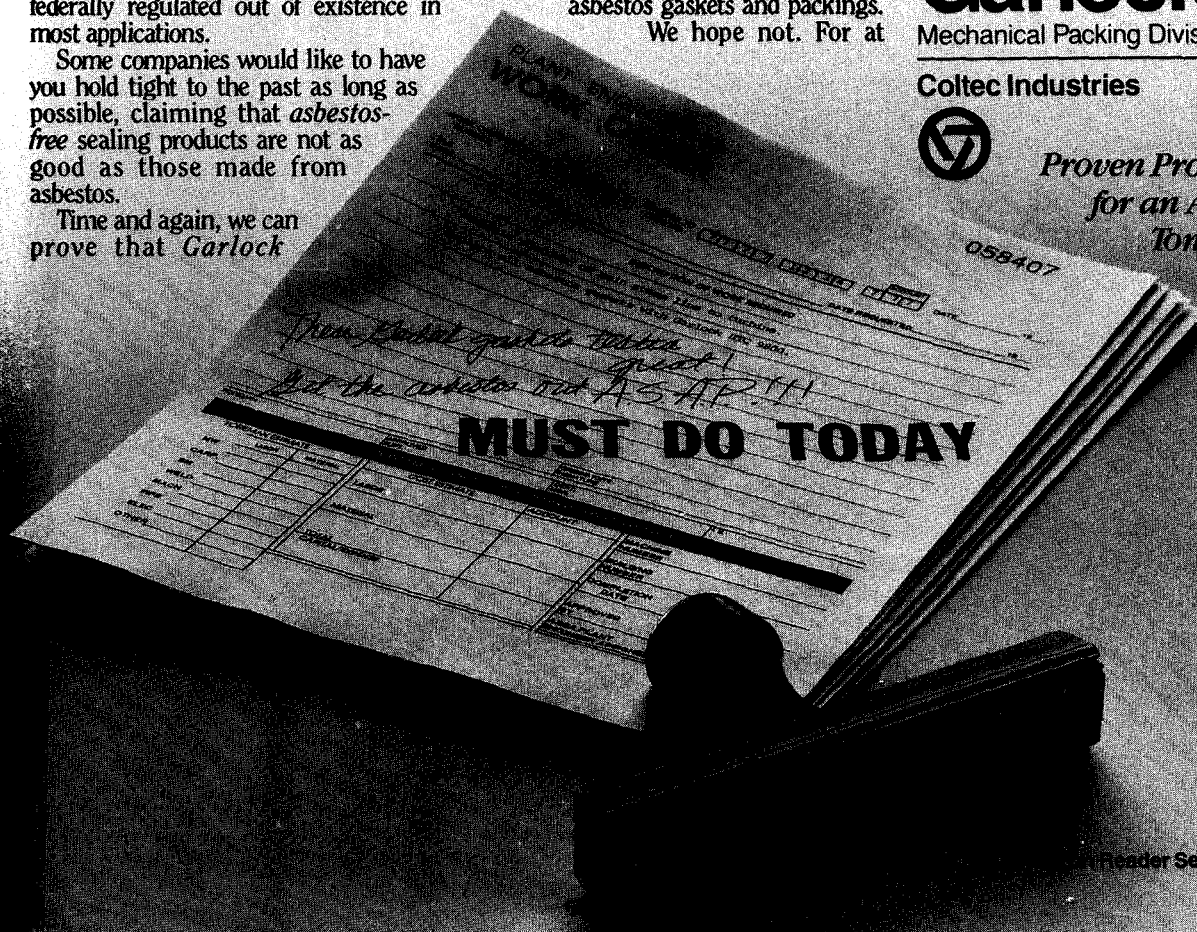
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Tomorrow.*



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