

**N39483**

**ORGANIZATION CHART  
FABRICS & FINISHES DEPARTMENT  
FINISHES DIVISION  
MAINTENANCE FINISHES SALES**

December 1, 1975

|                                                 |                              |
|-------------------------------------------------|------------------------------|
| <b>National Manager</b>                         | <b>J. A. Graham</b>          |
| Secretary                                       | D. L. Leighty                |
| <b>Product Manager</b>                          | <b>E. J. Zinser (Jan. 1)</b> |
| Marketing Assistant                             | R. D. Adams                  |
| Color Consultant                                | J. L. McConaughy             |
| <b>National Accounts Manager</b>                | <b>J. F. Mulvey</b>          |
| <b>Marketing Manager (Painting Service)</b>     | <b>L. M. Sherman</b>         |
| Secretary                                       | I. M. Ganc                   |
| Projects Engineer - Wilmington                  | H. A. Shellem, Jr.           |
| Field Engineer - Wilmington                     | G. F. Schmidt                |
| Projects Engineer - Charleston, W. Va.          | C. H. Fliegner               |
| Field Engineer - Chicago                        | H. W. Huffman                |
| <b>Sales Manager - Powder Coatings, Atlanta</b> | <b>P. L. Krug, Jr.</b>       |
| Account Manager - Houston                       | T. C. Gallo, Jr.             |
| Senior Sales Representative - Chicago           | H. L. Larson, Jr.            |
| Senior Sales Representative - Philadelphia      | C. L. Cooke                  |

**ZONE II - EAST - WYNNEWOOD**

|                                            |                     |
|--------------------------------------------|---------------------|
| <b>Sales Manager - Wynnewood</b>           | <b>R. W. Gordon</b> |
| Chief Correspondent - Wynnewood            | J. H. McFassel      |
| Staff Correspondent                        | H. J. Hansen        |
| Sales Correspondent                        | S. B. Wachtel       |
| Sales Clerk                                | J. J. Pierce        |
| Clerk-Typist                               | L. DelPercio        |
| Chief Correspondent - Atlanta              | J. G. Williams      |
| Staff Correspondent                        | S. G. Brumbelow     |
| Account Manager - Atlanta                  | H. L. Norton        |
| Account Manager - Chicago                  | J. J. Schlacks      |
| Account Manager - Philadelphia             | S. K. Ip            |
| Account Manager - Atlanta                  | E. E. Dickinson     |
| Account Manager - Charlotte                | W. R. Fleming       |
| Account Manager - Philadelphia             | W. W. Council       |
| Senior Sales Representative - Philadelphia | M. F. McCall        |
| Senior Sales Representative - Chicago      | R. A. Gustafson     |
| Senior Sales Representative - New York     | G. W. Smith         |
| Senior Sales Representative - Cleveland    | C. E. Moss          |
| Sales Representative                       | F. R. Dorner        |

**ZONE I - WEST - HOUSTON**

|                                             |                        |
|---------------------------------------------|------------------------|
| <b>Zone Marketing Manager - Houston</b>     | <b>A. H. Shipp</b>     |
| Stenographer                                | A. B. Austin           |
| <b>Chief Correspondent - Houston</b>        | <b>E. O. Rawlings</b>  |
| Staff Correspondent - Burlingame            | C. R. Seals            |
| Sales Correspondent - Burlingame            | R. Dillon              |
| Sales Correspondent - Houston               | W. S. Pritchard        |
| Sales Correspondent - Houston               | P. G. Rusello          |
| Warehouse Clerk                             | R. L. Rounsavall       |
| <b>Projects Manager - New Orleans</b>       | <b>C. W. Shay</b>      |
| Field Engineer - Naheola, Ala               | E. D. Turner           |
| Field Engineer - New Orleans                | W. J. Dubuc            |
| Field Engineer - Lakes Charles, La.         | P. A. Royal            |
| <b>Projects Manager - Houston</b>           | <b>J. H. Donaldson</b> |
| Projects Engineer - Houston                 | F. K. Smith            |
| Field Engineer - Houston                    | K. P. Kruk             |
| Field Engineer - Dallas                     | J. B. Emmons           |
| Field Engineer - Houston                    | R. L. Davis, Jr.       |
| Field Engineer - Houston                    | R. L. Vernier          |
| Account Manager - Portland                  | J. H. Jones            |
| Account Manager - Tulsa                     | A. R. Bird             |
| Account Manager - Houston                   | W. R. Sakers           |
| Account Manager - Houston                   | D. C. Davidlsen        |
| Account Manager - Los Angeles               | J. R. Leeder           |
| Sales Representative                        | W. J. Ferguson, Jr.    |
| Senior Sales Representative - San Francisco | W. J. Woodman          |
| Senior Sales Representative - New Orleans   | C. F. McConaughy       |

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