FORM NO. 776-0

# SALES SUMMARY

| DIRECT 2 | #1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT C. RUBBER ACCOUNTS D. PLASTICS DIVISION | #2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS C. RUBBER ACCOUNTS D. PLASTICS DIVISION | #4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY | MONTH DEC | YEAR 1963 | PAGE NO. 602 |
|---|---|---|---|---|---|---|---|

16 1050 100 PYRANOL 1467 GE 1467

| | | SALES THIS MONTH | | SALES THIS YEAR TO DATE | | TOTAL SALES LAST YEAR | |
|---|---|---|---|---|---|---|---|
| | | POUNDS | DOLLARS | POUNDS | DOLLARS | POUNDS | DOLLARS |
| 15 05 J 283188 | GEN ELEC WASH D C | | | | | 1,035 | 260 |
| 10 45 A 538804 | OCTAGON PROCESS EDGEWATER | | | | | 675 | 146 |
| 15 05 J 552820 | PAGE COMMUNICATIONS | | | | | 675 | 149 |
| 10 05 A 605382 | RADIO ENG LABS INC | | | 33,750 | 6,256 | 152,550 | 28,347 |
| 23 09 A 690663 | SOUTHWEST ELECTRIC CO | | | 11,475 | 2,115 | 11,475 | 2,126 |
| 06 09 J 755003 | U S DEPT NA WASH DC | | | 1,200 | 379 | | |
| 06 09 J 755375 | U S DEPT AGR URBO | | | | | 60 | 22 |
| 11 06 J 792309 | WESTINGHOUSE CHAR N C | | | | | 720 | 205 |
| | GRADE TOTAL | | | 46,425 | 8,750 | 169,890 | 31,764 |
| 16 1050 110 | PYRANOL NO 1470 | | | | | | |
| 29 06 J 002130 | ACE TRANSFORMER SERV CO | | | 675 | 125 | 2,835 | 539 |
| 44 05 J 006384 | AEROSPACE CORP | | | | | 360 | 84 |
| 03 07 A 014010 | ALLIS CHALMERS MILW WIS | | | | | 29,700 | 5,219 |
| 15 05 J 054998 | BALTIMORE GAS AND ELEC | | | | | 6,795 | 1,336 |
| 10 45 A 075050 | BETHLEHEM STEEL CORP | | | | | 1,350 | 305 |
| 43 02 J 075050 | BETHLEHEM STEEL CORP | | | | | 1,350 | 306 |
| 41 05 A 086735 | BOEING CO SEATTLE WASH | | | | | 2,880 | 549 |
| 27 06 J 112245 | C T L INC | | | 60 | 22 | | |
| 44 05 J 113957 | CALIFORNIA ELECTRIC WORKS | | | | | 240 | 78 |
| 43 01 J 114599 | U OF CALIF SAN FRAN | | | | | 795 | 200 |
| 23 09 J 114820 | CALLERY CHEM MUSKOGEE OKLA | | | | 4- | 2,820 | 605 |
| 23 09 J 132310 | CENTRAL TRANSFORMER CORP | | | | | 120 | 39 |
| 11 06 J 136681 | CITY OF CHATTANOOGA | | | 2,700 | 501 | 2,025 | 376 |
| 44 05 J 144348 | CHYRSLER CORPORATION L A | | | | | 60 | 20 |
| 27 09 A 145053 | CINCINNATI GAS & ELEC CO | | | | | | |
| 08 03 G 170858 | COMISION FED DE ELECCR | | | 12,825 | 2,382 | | |
| 03 06 J 171850 | COMMONWEALTH EDISON | | | 3,090 | 884 | 7,560 | 2,163 |
| 23 08 J 184571 | CRESCENT ELEC BURL IOWA | | | | | 360 | 69 |
| 03 07 J 191600 | CUTLER HAMMER INC | | | | | 180 | 51 |
| 06 09 G 200796 | DEFENSE PETROLEUM | | | 61,945 | 20,131 | | |
| 03 06 G 209223 | DINGS MAGNETIC SEPARATOR | | | 14,175 | 2,528 | | |
| 28 02 J 212063 | C M DOANE ELECTRIC CO INC | | | | | 360 | 69 |
| 23 09 J 216551 | DOWZER ELEC MACH WKS | | | 6,075 | 1,138 | 4,725 | 878 |
| 29 06 J 220410 | DUNDEE CEMENT CO | | | | | 675 | 126 |
| 29 05 A 233597 | ELEC AUTO LITE PORT HURON | | | | | 120 | 34 |
| 10 05 J 238002 | EMPIRE ELECTRIC CO INC | | | 675 | 150 | | |
| 43 02 J 240221 | ENTERPRISE ELEC WORKS | | | | | 360 | 87 |
| 08 06 A 242068 | ESCO MFG CO | | | | | 144,450 | 25,453 |
| 23 09 J 243989 | EVANS ELECTRIC MOTOR | | | | | 2,700 | 505 |
| 08 03 J 248570 | FALSTAFF BREWING CORP | | | | | 360 | 69 |