

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Creosote Shingle Stain
CATEGORY: Shingle Stain
COLOR: Green
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost
Pigment: 19%				
Chrome Green	250	Weight	.26	65.00
Stearic Acid	15	per	.17	<u>2.55</u> 67.55
		gallon	Storage & handling cost	
		finished	through loss - 1%	.68
		product.		
		Laboratory		
		record		
Vehicle: 81%		8. lbs.		
Creosote Oil	280		.035	9.80
Linseed Oil	300		.13	39.00
Drier	70		.07	4.90
Mineral Spirits	816		.015	<u>12.24</u> 65.94
			Storage & handling cost	
			through loss - 3%	1.98
Calculated Yield	1731	216.4		136.15
Manufacturing Loss - 2 1/2%		5.4		
Actual Yield		211.		

Cost Analysis:

Material cost per gallon	.65
Direct labor cost per gallon	.08
Factory overhead per gallon	.05
Bulk cost per gallon	.78
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	.97

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	1.50
(d) To an independent retailer (Dealer)	1.22
(e) To other (Industrial)	1.28
(Contractor)	1.20

N 5149