

ITEM NO. 2

TRADE NAME PERMANENT GREEN DARK
 CATEGORY Trim & Trellis Paint
 COLOR Green
 NUMBER 2408
 QUALITY First

	POUNDS	YIELD IN GALLON	UNIT COST	TOTAL COST
PIGMENT 45.1%				
Zinc Sulfide - Barium	106.83		.0585 lb.	6.25
Zinc Oxide	54.24		.075 "	4.07
Basic Sulfate White Lead	29.04		.07 "	2.03
Chrome Green	303.53		.252 "	76.49
Magnesium Silicate	54.24		.0125 "	.68
VEHICLE 54.9%				
Raw Linseed Oil	574.24		.11 "	63.17
Heat Treated Linseed Oil	61.36		.153 "	9.39
Mineral Spirits	23.34		.017 "	.40
Dryer	8.		.178 "	1.42

CALCULATED YIELD	1214.92	102	163.90
MANUFACTURING LOSS - 2%		2	
ACTUAL YIELD		100	

COST ANALYSIS:

Material cost per gallon or pound	1.639
Direct labor cost per gallon or pound	.026
Factory overhead per gallon or pound	.059
Bulk cost per gallon or pound	1.724
Complete package cost per gallon or pound (container plus filling expense)	1.58
Factory cost in package per gallon or pound	1.882

SALES PRICES

(A) To a company owned or controlled outlet	
(B) To an independent wholesaler	2.55
(C) By company owned or controlled outlet to retail customer	
(D) To an independent retailer (Dealer)	3.33
(E) To other (Specify) Non-dealers and manufacturers	3.64

OPA 000285