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QUIGLEY COMPANY, INC.

235 E. 42ND ST., NEW YORK N. Y. 10017

December 5, 1973

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Victor Belting & Rubber Company
2549 East 55th Street
Huntington Park, California 90255

Attention: Mr. Harry H. Sheridan

Subject: Inquiry of 11/29/73 regard Asbestos content of INSULAG

Gentlemen:

In reply to your subject inquiry please be advised that our product INSULAG contains approximately 10% (9.7) Asbestos content. Enclosed are Typical Analysis Data sheets for INSULAG, and attached to them is a 'Material Safety Data Sheet' in which advice is shown regard 'contains crystallite asbestos'.

Approximately two and one-half years ago Quigley Company was advised by one of the major Utility Companies that OSHA restrictions would forbid the use of asbestos containing materials in the then not too distant future. We heeded that advice and embarked on a very serious research program to find 'replacement' materials that could satisfactorily compare with the attributes for which INSULAG and PANELAG have become known: both having an asbestos content. Through many trials we finally succeeded in developing THREE NEW PRODUCTS that are excellent NON-ASBESTOS INSULATING MATERIALS; INSULAG-AF, a replacement for INSULAG, and PANELEX-TP and PANELCOTE as replacements for PANELAG. PANELCOTE was designed to serve as a 'Finish-Coat' Insulation, but has proved to be an excellent Gunning Insulation with particular application as insulation covering on Steam Turbines and Boiler walls. The enclosed information more fully describes these New Products.

We are also enclosing literature on our other Castables, which are all excellent for use in Gunning applications, too. Your perusal of same is requested. It seems to us that the several Industrial and Utility plants in Southern California can be potential users of any one, or several, of these products once apprised of their availability.

Your comments regard your general interest in helping us to sell more Quigley Products would be welcomed. Would you kindly advise us of your thoughts along this line?

Trust this reply fully answers your subject inquiry.

RAC:cr
Enclosures

A Subsidiary of
PFIZER, INC.

Very truly yours,
QUIGLEY COMPANY, INC.
Robert A. Cotton
Robert A. Cotton
Manager Sales Service

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