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Monsanto

SPECIALTY CHEMICALS DIVISION

MONSANTO INDUSTRIAL CHEMICALS CO.
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Analab, Incorporated
80 Republic Drive
North Haven, Connecticut 06473

Gentlemen:

Monsanto is currently proceeding toward a complete withdrawal as a supplier of polychlorinated biphenyl (PCB) products by October 31, 1977. These products are currently sold for use in closed electrical applications in transformers and capacitors.

Several studies since the late 1960's have pointed out that PCB's are a potential environmental hazard. Research work in the form of environmental, toxicological and medical studies are continuing. As a result, requirements will likely continue several years for small quantities of material with which to conduct environmental experiment and research work.

As a part of our phase-out program, Monsanto considers it desirable to insure that limited quantities of controlled sample stock are set aside specifically for future research studies. We are therefore contacting you as a laboratory supply house to determine your interest in stocking sample quantities of PCB materials.

Monsanto would propose to supply you, at no cost for the material, three products which we now manufacture. The three products are Aroclors® 1016, 1242, and 1254. We would plan to supply you with ten gallons of each product. Most of the sample requests Monsanto receives are for one pint.

Any arrangement which Monsanto might reach with your company would include agreement to such items as those listed below. Monsanto would request your agreement to:

A. Certify that you will take steps to prevent the sample stock from getting into the environment.

B. Commit to preserve the sample stock so it won't become contaminated.

C. Repackage in glass or other appropriate containers so that the material will remain in its original state.

D. Agree to provide samples to organizations for environmental experiment and research purposes.

E. Commit to retain the sample stock for "X" years, i.e., 2 to 5 years, or until the stock is depleted.

F. Agree to alert users of samples to the nature of PCB's.

G. Commit to comply with prevailing federal and state regulations on labeling and transport.

H. Sign an indemnification agreement to hold harmless Monsanto from any and all liabilities.

I. Obtain certification of adequate liability insurance coverage to backup any indemnification.

If your company has genuine interest in undertaking a sample stock program for PCB's, then Monsanto would proceed with the preparation of the necessary agreement documents.

Your consideration of this program is appreciated. I would appreciate your response to this inquiry by April 15, 1977.

Very truly yours,

James A. Alley
Industry Specialist
Dielectrics

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cc: H. N. Brandstetter
D. Wood