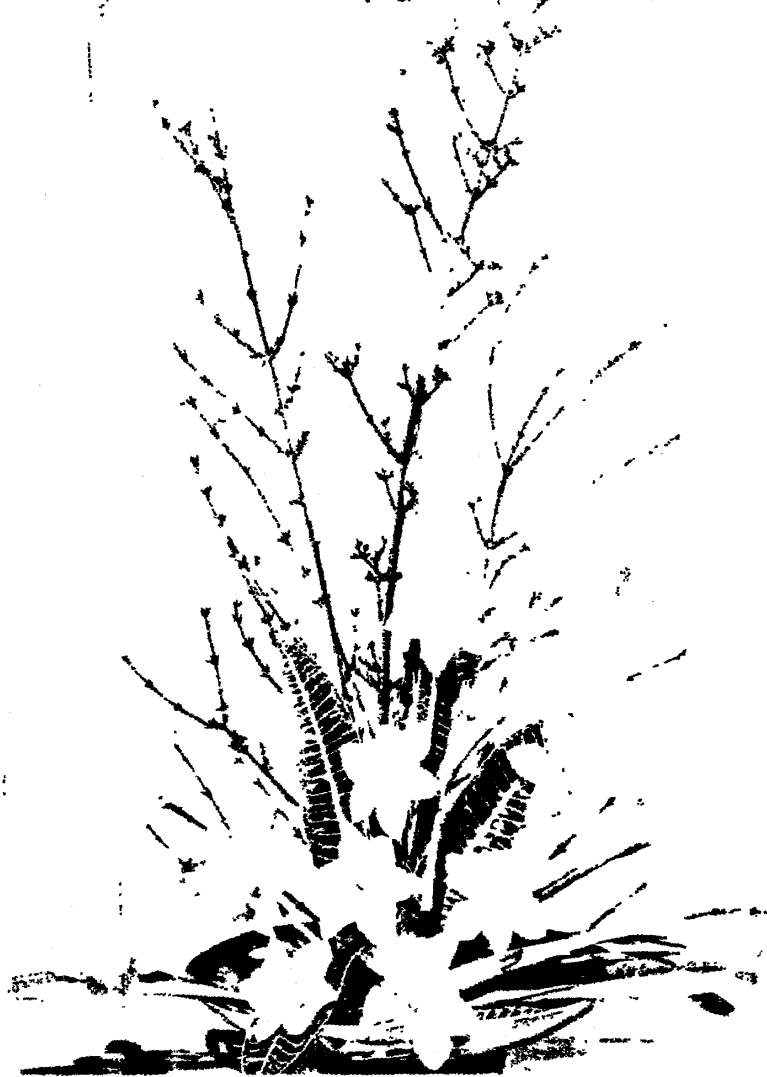


# The Western Region *Spectrum*

Spring, 1967

Volume 13, Number 1



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SHERWIN-WILLIAMS  
**CODE OF PRINCIPLES**

*To win on our merits by making products  
of the highest quality*

*To be liberal and aggressive in our policies  
and methods.*

*To be considerate and courteous in the  
conduct of our business.*

*To be loyal to our Company and fellow  
employees*

*To take pride and pleasure in our work.*

*To strive constantly for improvement  
in all that we do*

*To grow in character as well as in size*

*To be the best and most successful Company  
in our industry*



**THE WESTERN REGION**  
*Spectrum*

**Colorful News of Western Region  
Employees and Families**

**THE STAFF**

**Hilma Dees**

**Theresa Seymour**

**All Employees**

**Editor**

**Assistant Editor**

**Contributing Editors**

## In Memoriam



Cleveland, Ohio, November 25 — Duane B. Strimple, 39, assistant to the secretary of the Sherwin-Williams Co. since 1965 and in charge of training the company's credit personnel, died Thursday, November 24th.

Formerly manager of credits and accounting for the Sherwin-Williams pigment, color and chemical department in New York, Mr. Strimple was past chairman of the chemical and allied division of the New York Credit and Financial

Assn.; vice chairman of the Raw Material Credit Assn.; and treasurer of the Eastern Group, National Chemical Credit Assn.

Mr. Strimple, a native of Rossville, Kan., graduated from Washburn U., Topeka, and attended the Stanford U. Graduate School of Credit and Financial Management. He joined Sherwin-Williams in Topeka in 1950 and held credit supervisory posts in Atlanta and Newark during the course of his career.

## H. A. Clausen Promotion

H. A. (Hank) Clausen was promoted to Cleveland on October 15, 1966 as Supervisor Branch Relocations, having earned recognition in his work as Supervisor Branch Installation and Remodeling in Western Region the past few years.

Hank was originally employed as Cashier Trainee on October 3, 1949 and worked in our Janesville, Wisconsin Branch until December 1 when he was transferred to Rockford, Illinois to take over as Cashier-Credit Manager. September 15, 1950 he was transferred to



D. W. Drummond expresses appreciation to Hank as he presented him with a gift certificate.



Wally Klomhaus, as Toastmaster.

Aileen Tolley and Hank are certainly sharing happiness.



Sales and May 1, 1953 took over the Dealer territory in Rockford. April 1, 1955 he was appointed Manager of our Beloit, Wisconsin Branch and on January 16, 1958 he took over the reins of management at the Rockford Branch. On October 16, 1960 he was transferred to the Regional office as Assistant to Branch Operating Supervisor and then

later took over as Supervisor Branch Installation and Remodeling. His record of advancement speaks for itself.

Hank had gained for himself many friends, working throughout the Region as he is gifted with a very pleasing, even-tempered personality. He has been missed in the Chicago office since his transfer, although we are always happy



Harry Wilson making presentation.



Don Barrett making his presentation.



And that's Anita Lytle caught in the act — pretty good.



And the Sales Department's pride and joy, Marge Carlson, right, and Gisella Schrey.

to have a member of our Western Region family gain recognition.

On October 14 a group from the Chicago office gathered at the M&M Club in the Merchandise Mart to honor Hank, and present him with gifts from his friends throughout the Region. Wally Klomhaus acted as Toastmaster and brought out some of the highlights of

Hank's career.

It seems that Hank's favorite pastime is golf — so his gifts were such that he could really enjoy. J. J. O'Neal, with his usual flare for verbosity, added several real and perhaps fancied experiences of Hank's on the golf course, as he presented golf balls.

Harry Wilson enlarged upon Hank's



Jim O'Neal, presenting golf balls.

Anita Lytle and C. E. Rutledge, in the foreground.



Theresa Seymour, right and Hilma Dees.



Joe Zagar, left, and John Nessner.

need for "giant tees" which he presented. Eileen Tolley, Hank's secretary, presented him with a beautiful sweater, and Hank lost no time in extending his thanks to her in a manner which brought out ooh's and ah's. Anita Lytle, secretary to Harry Wilson, presented an umbrella and Don Barrett climaxed the presentations with a beautiful golf bag.

Mr. D. W. Drummond, who always seems to have just the right word for the occasion, expressed the feelings of all in attendance, as he gave Hank recognition for his past record, and wished him further success in his new assignment.

Congratulations, Hank, from all of us, and best wishes to you and your family for the future.

Jim O'Neal, left, and Paul Rush share a good joke.



Harry Wilson, left, and Ralph Schneider.



Mary Ann Schuster, left, and Aileen Tolley.

Bob Lacey, left, and Paul Nelson.



## Jim Dixon's Retirement Party



Glenn Belohlavy presenting album.

It would take a volume to write what J. M. Dixon has meant to the Automotive Department, and to the Company name and image. We haven't that much room. But, we can tell you that on the night of Thursday, September 29, 1966 at the time of our annual MIDWEST AUTOMOTIVE ZONE SALES MEETING, the dinner and evening were devoted to honoring Jim, on the occasion of his retirement from S-W.

We could go to some length to record outstanding events in his life, of significance and moment, and show them as characteristic and explanatory of Jim Dixon.

However, we do want to say that each speaker had their own way of showing how much Jim's outstanding sales achievements have meant to all of us.

Mr. D. P. Summers, Sales Manager of the Midwest Automotive Zone was Chairman of the evening and called upon Mr. W. A. McIntyre, head of our Lacquer Laboratory to be the first speaker. Mr. McIntyre knows well how many times Jim haunted their area of the factory for information he needed for some of his accounts, and he was most complimentary of Jim's persistence and energy in seeing to it that the work was completed.

Glen Belohlavy, Chicago Automotive Branch Manager, presented Jim with the Album of letters and cards from many friends in the Company. Glen brought out the fact that if all S-W Reps

were as successful as Jim, we could keep our largest competitor as a pet.

Mabel Esmay presented Mrs. Dixon with a gift from the group, in appreciation of the great help she has always been to Jim, for she worked closely with him in making out reports, keeping records, and in many other ways.

In Mr. Summer's remarks he brought out the fortitude and determination Jim showed in all of his work, and cited the example of his recently having sold Sears, Roebuck — in spite of the fact that they have their own paint company. With that kind of competition, many a salesman would have walked away — but not our Jim. He persisted, and today the Automotive Department is selling Sears our ACRYLYD for their fleet of trucks.

Mr. R. W. Henderson, who was here from Cleveland for this event, spoke of the way we could always depend on Jim — and quoted figures compiled in Cleveland indicating that it could be safely estimated that in Jim's career with the Company he has sold somewhere between four million and four and a half million dollars worth of S-W materials.

Theater and dinner tickets were given to Jim and his wife, as well as a gift certificate for Jim, so he could spend it for something he would particularly enjoy, as a remembrance from his Zone Associates and friends.

Everyone who has been associated with Jim in any way will tell you he



R. W. Henderson, left, Jim Dixon.

will be missed for many many years. We surely do wish both he and Mrs. Dixon every happiness as they enter a new phase of their life upon retiring from S-W employment. Knowing Jim as we do, we are confident he will not

be idle, but will bring to any new endeavor as much enthusiasm, sincerity and devotion as he showed when selling S-W Paint that "Covers the World."

BY  
MABEL ESMAY

### **R. H. Ladew** *Regional Stockkeeper*



Dick Ladew.

R. H. (Dick) Ladew was transferred to Chicago to take over the position of Regional Stockkeeper at the time Frank Bradley was transferred to Atlanta, about September 1.

Over the past sixteen years Dick Ladew has built a reputation of success in a number of assignments, having held the position of Assistant Manager, Branch Manager, Dealer Representative, Warehouse and Regional Stockkeeper. His locations have included Bangor, Maine, Fitchburg, Medford, Springfield and Waltham, Mass.

Prior to his transfer to Chicago, for the past five years he held the position of Warehouse and Regional Stockkeeper in Medford, Mass.

With his past broad experience, Dick Ladew is proving his worth to Western Region in a most commendable manner.

Welcome to the Western Region family, Dick, as Regional Stockkeeper.

**Ralph Schneider**  
*Supervisor, Branch Installation  
and Remodeling*



Ralph Schneider.

Ralph Schneider succeeded Hank Clausen as Supervisor Branch Installation & Remodeling.

Ralph began his service in Western Region in 1948 as Sales Clerk. He entered Military Service in 1951 and returned in 1954. He was Credit Manager & Branch Manager of our Oak Lawn, Illinois Branch and in 1958 was transferred to the position of Assistant to Regional Director, and from there to Personnel Manager.

Ralph will continue his work with Personnel Recruitment but on a more limited basis, since he will be working more closely with Division Sales Managers and Division Managers of C&A in this work.

Ralph's pleasing personality is a real asset in his work and we are happy to offer our congratulations on this new advancement.

**G. B. Blackwell**  
*To Chicago Office*



B. G. Blackwell.

G. B. (Barney) Blackwell has been appointed Regional Architectural Consultant with headquarters in Chicago. He will work directly with major archi-

tects primarily in Chicago in the interest of Sherwin-Williams Paints being specified on large new construction plans throughout Western Region and the country.

Barney's efforts will further support the Company's increased activity in the Architectural field, which was announced and launched in September 1964.

Barney is a veteran Sherwin-Williams man with extensive experience in the field. He was employed March 1, 1935 in Canton, Ohio as Cashier and in 1936 took over as Credit Manager of our Milwaukee, Wisconsin store. June 1, 1940 he became Branch Manager, Danville, Illinois; from 1944 to 1946 he served Uncle Sam and returned to Danville. In May 1952 he took over the management of the Milwaukee Branch and in 1958 became PRM Representative. In August 1960 he was transferred to Manager of our Waukegan, Illinois Branch.

Barney will be an important addition to the Regional Sales Staff, and his past experience will prove of extreme value in his new work.

Welcome to the Regional Office, Barney. It will be nice to have you in our midst.

## John P. Doyle 25 Years



The happy couple, Mr. and Mrs. Doyle.

Thursday, January 5 was a big day for John P. Doyle, the completion of twenty-five years of most faithful and productive service with The Sherwin-Williams Company.

John P. (Johnny) Doyle began his career with S-W in 1942, starting out as sales clerk in the Trade Sales Division, trained under the direction of Miss Gissella Schrey.

In 1944 Uncle Sam called and Johnny spent two years in the Army Tankard Division. On November 1, 1946 John Doyle took over the West 79th Street Branch as Manager, and made this store the highest profit store in the Chicago Area, and also one of the most successful stores in Western Region. We are all very proud of John for all that he has contributed to the success of a new Branch, and also for those boys who



Left to right: Mrs. D. W. Drummond, Mr. Drummond, Ruth O'Neal, Johnny Doyle, Mrs. Doyle and J. J. O'Neal.



Mr. Drummond presents Johnny with his diploma for twenty-five years of loyal service.

CONTINUED...

worked with him during these years. One of the boys at that time was J. J. O'Neal, now the Chicago Division Manager, who was Johnny's first Credit Manager. Another is Neal Koshnick, now manager of the Park Forest Branch, and Ron Vonosky, who is now the manager of the Oak Lawn Branch. Each of these men feel that Johnny had a part in making their Branch a success by the training received while working at the West

79th Street Branch. With the wonderful cooperation of Ruth O'Neal, Jim made plans to gather a group of close friends and associates at the Banana Steak House on Thursday, January 5th to help Johnny celebrate.

After a wonderful dinner Jim started the ball rolling, telling tales of the past, followed by presentation of gifts by past employees from the W. 79th Street Branch. Since John and Vera Doyle just



The "BIG" surprise was the one dollar bill all framed.



Mr. D. W. Drummond presents Mrs. Doyle with a string of cultured pearls.



Head table: Left to right: J. J. O'Neal, J. P. Doyle, Mrs. Doyle, D. W. Drummond.



Even an album of letters is not private for Jim O'Neal. He just had to read a few of the letters to the guests. Wonderful.

purchased a new home, arrangements were made to help fix up his recreation room . . . a beautiful set of cocktail glasses, an ice bucket, Weber rotisserie, clock radio, charm bracelet for Mrs. Doyle with a charm for their first grandchild, card table and chairs.

Mr. Drummond presented a most unusual gift, however, with a lot of sentiment behind it. This was a one dollar bill which had been passed on to

Johnny in the year 1945 by Mr. Drummond, (then the Chicago Area Manager) just before leaving Western Region for Cleveland, as his last salary increase. When Mr. Drummond celebrated his 25th anniversary, Johnny gave the dollar back to Mr. Drummond as a reminder. For this, Johnny's 25th, Mr. Drummond had the dollar framed with the inscription reading, J. P. DOYLE—1942-1967, "HERE'S TO YOUR NEVER



Neil Koshnick presents the most fragile of gifts, cocktail glasses.



Past Credit Managers, left to right: Jerry Spellman, Ron Vonosky, (Johnny) Neil Koshnick, and J. J. O'Neal.



Joe Ecker, salesman for W. 79th presents Johnny with a clock radio. This is so Johnny will wake to sweet music in the morning—



Just a few of the guests: left to right; Mr. and Mrs. Warren Peterson from Indianapolis Branch, Mr. and Mrs. Al Sullivan from Arlington Heights, center is Gino Valenti, salesman at W. 79th St.

# **LOSING INTEREST IN MAKING A BUCK" DWD.**

Mr. Drummond also presented Mrs. Doyle with a string of cultured pearls. Jim O'Neal presented an album of letters from Johnny's many friends. During the Sales Meeting held at the Dorchester Club, Mr. Drummond presented Johnny with a pocket watch. This is a first for Mr. Drummond as far as pocket watches go. As you can see by the pic-

tures, Johnny also received his diploma at this meeting, that is, his certificate for loyal service. By the way, the reason for the mortarboard caps covered the theme for the P.M.I. Sales Meeting. "SALES WILL GROW FOR THOSE WHO KNOW."

Again Johnny, congratulations, and many years of future success to follow.

BY  
T. SEYMOUR



Johnny takes this opportunity at the Sales Meeting to thank everyone for making his day a happy one.



Miss Gisella Schrey presents Mrs. Doyle with a charm bracelet.



Bud Lindsey from Peoria Branch, Johnny's past salesman, presents him with the card table and chairs.



Ralph Schneider explains blue print for putting rotisserie together

**Chicago Metropolitan  
Division  
CREDIT MEETING  
Bismarck Hotel**



Janice Smith, Chicago - E. 75th; M. J. Winer, Wheaton, Ill. in background



L. to R., Louise Thiele, Palatine, Ill.; Antoinette Vondriska, Western Springs, Ill.



M. D. Smith, Chicago - Automotive



L. to R. D. A. Martin, Skokie; V. D. Swanson, DeKalb; G. J. Spellman, Chicago - W. 79th and Ken Ruff, Melrose Park, Ill.

## DEALER SALES MEETINGS

### Iowa-Wisconsin Division Milwaukee Area

Howard Johnson's, Madison, Wis. October 17, 1966

L to R, Sam Humbel,  
Monroe, Wis., Clem  
Hankes, Beaver Dam, Wis.  
Merrill Miller, Ottumwa,  
Iowa, Tom Haigh, Oskaloosa,  
Iowa, with Strep  
Kuehl, Plymouth, Wisconsin  
in background.  
(Men in pictures are all  
Branch Managers unless  
otherwise specified.)



Duane Hunting,  
Cedar Falls, Iowa



Stu McLaughlin, Milwaukee  
Area Manager, left,  
and Hank von Mecteren,  
Iowa-Wisconsin Division  
Manager





I. to R. Tom Divine, Ames, Iowa, Wilbur Hansen, Boone, Iowa, Don Feld, Marshalltown, Iowa, Mel Wilcox, Baraboo, Wis.



I. to R. Clem Hanks, Beaver Dam, Wis., Dick Siefke, Janesville, Wis., Don Michaelis, Comb Rep: Madison-Main, Joe Kennedy, Madison-Westgate, Wisconsin.



I. to R. 1st row, Harley Brand, Dealer Rep., Waterloo, Emmet Tobin, Waterloo; 2nd row, George Groz, Mason City, Iowa, Tom Kissner, Algona, Iowa, Al Fillingson, Decorah, Iowa, Denny Smith, Charles City, Iowa



I. to R. Don Denow, Oshkosh, Strep Kuehl, Plymouth, Wis., Paul Aumann, Manitowoc, Wis., Chris Zeier, Sheboygan.

## Indianapolis Division

October 12, 1966

During the Indianapolis Sales Meeting, George Pelland, Manager of our Crawfordsville, Indiana Branch, was honored. George retired on October 31 and moved to Michigan to make his home there.



Presentation of tackle box and lantern to George made by Ed Heflin.



From left, E. T. Herzog, George Pelland, and D. W. Drummond at lunch.



D. W. Drummond wishing George good luck.



Fishing reel and rod presented to George by John Williams.



George Pelland thanking group for all courtesies shown. And we wish George the best of luck in retirement.



Dick Biddle presented fishing pole—note the beautiful hair-do that had been given to George.



E. T. Herzog presenting very small fishing net to land all fish caught.

# **Minneapolis Dealer Meeting**

**October 3, 1966**



**Gary Clifford, Dealer Salesman Duluth-Main,  
receiving Award.**



**Bill Owens, Virginia, Minn. Manager  
receives Award**



**Dick Dahlen, Duluth-Main Manager,  
receiving Award.**



**Larry Bonaventure, Minneapolis St. Anthony,  
receiving Award as a Dealer Rep.**

**CONTINUED...**

**MINNEAPOLIS, continued**

**J. W. Stahly, Northwest Division Manager, receiving 25-Year Watch and Long Service Certificate from D. W. Drummond.**



**Mr. Bert Darrow, left, Executive Manager Trade Sales, Cleveland, with John Stahly.**



**Luncheon Table at meeting.**



**Illinois Division  
Pere Marquette Hotel  
Peoria, Illinois**

**J. E. Halterman, presenting Fay Dehority with "Salesman of Year Award" at meeting held on October 10**



## Eau Claire, Wisconsin



View of store from side-front.



Miriam Ganka, Assistant Manager.  
with customer.



Bill Roll, Manager.



Merchandise Displays.



## ***Sales Will Grow for Those Who Know***

Such was the theme of the PMI Sales Meetings held recently at the Dorchester Club in Chicago and the Sheraton-Ritz Hotel in Minneapolis. The meetings were under the leadership of Paul Rush and Del Thompson and we understand from those in attendance that they were very challenging.

At the beginning of the meeting each man was given a mortarboard cap to wear—a symbol of knowledge. It was assumed that, upon completion of the meeting, each one would have achieved the knowledge sufficient for the wearing

of the mortarboard cap, i. e. to make both sales and profit grow. Of course, the regular test of the meeting will be reflected on August 31 . . . at that time it will be determined whether they actually earned their degree and right to wear the cap.

Night meetings were also held with the theme "Profit Will Grow for Those Who Know."

Certainly, the men have been given many good tools with which to work. The results should bring another banner year in sales for our Company.



Illinois Division Meeting, led by Paul Rush.



An attentive audience.



Larry Durbin, Decatur, Illinois Main Manager.



H. W. Wilson, just looking things over.



Gary Clifford, Duluth, Minn., Salesman, does a test panel while others watch.



D. W. Drummond with the new Kim-1-Coat House Paint.



Chicago Factory Technical men who attended meeting, from left George E. Lindmark, Group Supervisor Trade Sales and Forest Products, Francis H. Thomas, Director Furniture Technical Service, Chicago, Lester F. Williams, Group Supervisor Branch Chemical Coatings with D. W. Drummond, standing.



Mel Wilcox, Baraboo, Wisconsin Manager

CONTINUED...



Del Thompson in his fancy "get-up" . . . bright red long underwear with cap, presenting the new Production Red Enamel.



Paul Rush, the ole professor himself.



That's Clyde Jones, Wausau Manager, with the brush.



Bill McKinnon, Ionia, Michigan Manager, with Del Thompson looking on.



R. G. Strandquist, Minneapolis Sales Manager.



Minneapolis Division TAC winners, reading from left to right and front to back, Jim Hickey, Minneapolis Manager, Gary Clifford, Duluth Rep., D. W. Drummond, John Hayhurst, Minneapolis Rep., O. D. Merwin, St. Paul Rep., L. S. Bonaventura, Manager St. Anthony, and B. S. Anderson, St. Paul-Main Manager.



Mr. Drummond presenting TAC to Al Blanchard, Grand Rapids, Mich.



J. W. Stahly, Northwest Division Sales Manager.



Jerry Herbst, Joliet Salesman, received TAC award.

## WELCOME BRANCH MANAGERS



H. T. Wendler  
Milwaukee, South Howell



H. M. Cook  
Pontiac, Ill.



J. M. Dement  
Madisonville, Kentucky



Michael Cirimotich  
Galesburg, Ill.



R. J. Sanders  
Kankakee, Ill.



G. O. Addison  
Peru, Indiana



W. A. Swanson  
Iron Mountain, Mich.



J. L. Hunt  
Ottumwa, Iowa



W. R. Gluyas  
Miles City, Mont.

\*\*\*\*\* ASSISTANT



## MANAGERS \*\*\*\*\*



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## PROMOTIONS — MANAGERS



J. O. Davis, Palatine, Illinois, transferred from PMI sales, La Grange



E. T. Van Orsow, Austin, Minn., from Minneapolis, St. Anthony



R. L. Biddle, Crawfordsville, Ind., transferred from Sales Rep.



L. S. Bonaventura, former Dealer Representative and Free Lance Manager, Minneapolis, St. Anthony



E. O. Schwenker, Bettendorf, Iowa, formerly Representative Moline, Ill.

## CHRISTMAS LUNCHEON

On Thursday, December 23, a buffet luncheon was held in the Regional office which was enjoyed by all. The

photographer caught a few shots of employees eagerly filling their plates, or waiting their turn.



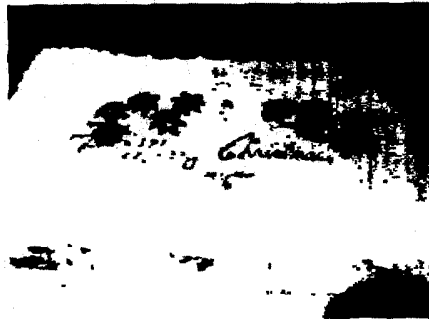
Marge Carlson, Hilma Dees and Gisella Schrey



D. P. Summers, W. W. Beuther, General Credit Manager, who was visiting the office that day, and Ted Hendrie



Paul Nelson, W. K. Sawyer, looking as spry as ever as he visited with us for the occasion. Mabel Esmay and Duva Frazer.



Ted Wazel, Manager, Chicago Main Branch, sent this beautiful cake, which was equally delicious and much appreciated by all.



Eve Fee, Diane England and Fran Doherty, retiree.



Elna Trook, another retiree, who joined us for the day.

## Service Anniversaries

Congratulations to the following employees who completed significant service anniversaries during the months of September, October, November and December, 1966 and January and February 1967

### FOURTY YEARS

**E. W. POYRIL**  
Transportation Representative  
January 1, 1922

### THE EARTH FORTY YEARS

**LILLIAN SCHRE**  
Sales Representative

### THIRTY YEARS

**M. W. MILLER**  
Ottumwa, Iowa, Branch Manager  
November 9, 1936

**MARGARET CARLSON**  
Secretary to D. W. Drummond  
January 27, 1937

**B. G. HENNIG**  
Ft. Wayne, Indiana Representative  
January 26, 1937

### TWENTY-FIVE YEARS

**H. E. MOORE**  
Auditor  
February 19, 1942

**J. P. DOYLE**  
Chicago—W. 79th St. Manager  
January 5, 1942

### TWENTY YEARS

**W. M. DOYLE**  
Representative Chemical Coatings  
September 30, 1946

**D. N. DENOW**  
Manager Oshkosh, Wisconsin  
December 1, 1946

**LILLIAN MITZELFELT**  
Secy. J. E. Halterman &  
Office Clerk Peoria-Main  
November 14, 1946

**B. V. LINDSEY**  
Manager Peoria, Main, Ill.  
January 1, 1947

**J. J. O'NEAL**  
Chicago Division Sales Manager  
November 22, 1946

**JOE MALLMAN**  
Manager Danville, Ill.  
February 6, 1947

**P. H. PAULSEN**  
Manager Watertown, Wisconsin  
November 1, 1946

**H. L. KANIA**  
Credit Manager, Gary, Indiana  
February 4, 1947

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## FIFTEEN YEARS

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**R. H. HANNON**  
*Representative Chemical Coatings*  
September 17, 1951

**M. E. SWARD**  
*Michiana Division Sales Manager*  
October 20, 1951

**KATHRYN JACKLIN**  
*Bookkeeper Chicago Office*  
September 4, 1951

**J. R. WALDORF**  
*Manager Kewanee, Illinois*  
November 5, 1951

**D. L. CLARK**  
*Manager Kenosha, Wisconsin*  
October 1, 1951

**A. G. UTLEY**  
*Manager Evansville-Covert, Ind.*  
January 18, 1952

**J. A. ECCHER**  
*Representative, Chicago W. 79th*  
October 26, 1951

**C. A. ISAACSON**  
*Automotive Zone Salesman*  
February 18, 1952

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## TEN YEARS

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**D. L. BRADEN**  
*Salesman Chemical Coatings*  
September 1, 1956

**G. J. SPELLMAN**  
*Office & Credit Manager*  
*Chicago W. 79th St.*  
October 9, 1956

**P. F. DOYLE**  
*Minneapolis & Northwest Division*  
*Manager of C&A*  
September 7, 1956

**H. A. ZEHREN**  
*Assistant Manager, Fond du Lac, Wis.*  
October 1, 1956

**R. D. FOOTITT**  
*Manager Fargo, N. Dakota*  
September 17, 1956

**C. A. RICE**  
*Automotive Zone Salesman*  
November 1, 1956

**CASIMIER MOKIJEWSKI**  
*Sales Clerk Danville, Ill.*  
September 16, 1956

**D. H. HILLIER**  
*Manager Iron Mountain, Michigan*  
December 26, 1956

**A. A. POSIO**  
*Manager Houghton, Michigan*  
September 10, 1956

**T. P. TSAKONAS**  
*Manager, Milwaukee-West Allis, Wis.*  
December 1, 1956

**JOANNE PACOCHA**  
*Payroll Clerk Chicago*  
January 29, 1957

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## FIVE YEARS

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**R. J. BALGAARD**  
*Assistant Manager Rhinelander, Wis.*  
September 1, 1961

**T. L. DIVINE**  
*Manager Ames, Iowa*  
September 13, 1961

**MARIE FLANIGAN**  
*Bookkeeper, Bloomington, Illinois*  
September 11, 1961

**R. E. GOODWIN**  
*Manager Coldwater, Mich.*  
September 1, 1961

**W. J. PETERSON**  
*Office & Credit Manager, Indianapolis, Ind.*  
September 25, 1961

**ANTOINETTE VON DRISKA**  
*Assistant Manager Western Springs, Ill.*  
September 19, 1961

**D. H. DRAPING**  
*Office & Credit Manager, Bloomington, Ind.*  
October 21, 1961

**W. W. HANSEN**  
*Manager Boone, Iowa*  
October 23, 1961

**JUNE HARRISON**  
*Secretary to H. W. von Meeteren*  
October 2, 1961

**MARGARET PARKS**  
*Assistant Manager, Paris, Ill.*  
October 2, 1961

**D. D. SMITH**  
*Manager Charles City, Iowa*  
October 20, 1961

**R. J. KEENAN**  
*Manager Butte, Montana*  
November 13, 1961

**K. J. KWIATKOWSKI**  
*Manager Milwaukee Cudahy*  
November 13, 1961

**G. T. RUDRUD**  
*Office & Credit Manager,  
Grand Forks, N. Dakota*  
November 13, 1961

**H. T. BUSH**  
*Field, Office & Credit Manager*  
December 20, 1961

**M. L. DUNLAP**  
*Manager Noblesville, Ind.*  
January 29, 1962

**MARY ELLEN McDANIEL**  
*Secretary to E. T. Herzog*  
January 29, 1962

**EDITH SCHULTZ**  
*Sales Clerk Moline, Ill.*  
January 2, 1962

**M. A. VIDIAN**  
*Salesman Racine, Wisconsin*  
January 2, 1962

**MARY BAKER**  
*Assistant Manager, Champaign, Ill.*  
February 12, 1962

**L. S. FRANZEN**  
*Assistant Manager, Carpentersville, Ill.*  
February 2, 1962

## Eavesdroppin' and Pictures at Random

### Color Glaze Demonstration Wabash, Indiana

Ken Ridlon, Branch Manager Wabash, Indiana, held a Color Glaze Demonstration in the Branch on November 14 which, he states, was well attended and the group was much impressed.



Ken Ridlon, left, and Marvin Janiak, Assistant Manager.



Ken Ridlon putting on demonstration before group, with Mrs. Janiak's help.



The Riverdale Civic Association held installation of officers for the coming year at their meeting on November 18. Bill Metro, seated at left, is newly installed president. Bill is Sales Clerk in the Regional office and is also active in the Credit Union.



Paul Sward was awarded the Eagle Scout badge at a court of honor held by Boy Scout Troop 478 at the Maple Land School. Paul is the son of Mr. and Mrs. Maynard Sward, Michiana Division Manager, and is a sophomore at John Adams High School. Paul is a senior patrol leader and a Brotherhood member of the Order of Arrow, the honor campers fraternity. Our congratulations, also, to Paul for his record, an achievement which is well earned.

Congratulations to Mr. and Mrs. Herman Van Weezel who are the proud parents of a baby girl, Lisa Maria, born October 20, weighing 9 lb. Herman is Manager of our Chicago Heights Branch.

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Congratulations to Mr. and Mrs. Jim Charnon on the birth of little Kim

Marie on October 31, 1966. Kim weighed 6 lbs. and was born on her mother's birthday. Jim is Credit Manager of the Racine, Wisconsin Branch.

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Congratulations to Mr. and Mrs. W. J. Carpenter who are the proud parents of a baby girl born September 30, weighing 7 lbs. 6 oz.



Tod Andrew Bell, born August 31, 1966, is the son of Mr. and Mrs. Robert Bell, Credit Manager of our Cedar Rapids, Iowa Branch.



Tom Butler, former Assistant Manager at Albert Lea, Minn. is now stationed at Fort Polk, Louisiana, serving Uncle Sam in the Army.

Our sympathy to Maynard Sward in the recent death of his father.

Our sympathy to H. E. Scott, Evansville, Indiana Credit Manager, in the recent death of his father.

Our sympathy to Ted Trapp, Manager La Crosse, Wisconsin, in the recent death of his father.



Western Region Auditors taken in Cleveland during inventory time September 1966, from left Bob Graham, Woody Tappan, Russ Alberts, Elt Moore and Ed Mitchell.



Don Voorhees, husband of Laurene Voorhees, sales clerk in our Cedar Falls, Iowa Branch, was elected State Representative from Black Hawk County and took office January 9, 1967. Mr. and Mrs. Voorhees are the proud parents of four children. Nancy 17, Don Jr. 14, Susan 11 and Ross 6. Don was an active member of the Jaycee Organization, having served as a State Vice-President of the Kansas Jaycees and National Director of the Iowa Jaycees. These experiences laid the ground-work for his interest in governmental affairs.



NOTHING stops the Western Zone . . . BILL DOYLE, ready willing and able during the "Greatest Storm in the History of Chicago" knee deep in snow, brief case and S-W Paint in hand . . . go get 'em wizzers!

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