

BOARD OF DIRECTORS MEETING

New York, N. Y.

June 23, 1937

A meeting of the Board of Directors of the Lead Industries Association was held on Tuesday, June 23, 1937, at 12:30 P.M., at the Down Town Association, New York City.

Present

E. A. Behr
H. M. Brush
Clarence Glass
W. C. Beschorman
Clinton H. Crane
F. Y. Robertson

F. E. Wormser, Secretary-Treasurer

Representing

American Smelting & Refining Co.
American Smelting & Refining Co.
Anaconda Sales Co.
National Lead Co.
St. Joseph Lead Co.
United States Smelting Refining
& Mining Co. Inc.

The meeting was called to order with Mr. Clinton H. Crane in the chair.

The minutes of the previous meeting of March 16, 1937 were approved.

RESIGNATION - F. M. CARTER

The Chairman read a letter received from Mr. F. M. Carter, as follows:

"During the next year, I will not be available for service in connection with the affairs of the Lead Industries Association.

"My suggestion is that you accept my resignation, and elect Mr. W. C. Beschorman in my place. He can serve most competently, and it would seem to me desirable that National Lead Company maintain as close and active association with the Lead Industries Association as possible.

"If you are in agreement with me, please accept this letter as my formal resignation."

It was moved, seconded and carried that Mr. Carter's resignation as Vice President of the Lead Industries Association be accepted with regret.

It was also moved, seconded and unanimously carried that Mr. W. C. Beschorman, Executive Vice President of the National Lead Company, be elected to the office of Vice President of the Lead Industries Association

MEMBERSHIP STATUS - Goldsmith Bros. Smelting
and Refining Company

The Secretary read and submitted extracts from correspondence he had had with Goldsmith Bros. Smelting & Refining Co., of Chicago, in May, who felt that they were entitled to special consideration in the payment of their membership subscriptions because of their position as precious metal producers.

The Board decided not to grant the request of Goldsmith Bros. Smelting & Refining Co., because of the precedent which it would set and because of the difficulty that would ensue through similar applications likely to be received from others should they learn of the special dispensation given any member. The Secretary was asked to write a letter to Goldsmith Bros., subject to the approval of the President, setting forth the view of the Board.

TREASURER'S REPORT

The report of the Treasurer was presented and accepted, as per Exhibit "A" attached.

SECRETARY'S REPORT

The Secretary submitted his report as follows, which was accepted:

Report of the Secretary

Calking Lead-Seal of Approval - A meeting of the manufacturers of calking lead was held on April 14 and a specification adopted on calking lead and lead wool for use by our members, subject, of course, to the action of our Board of Directors or Executive Committee. This move should help considerably in improving the quality of calking lead now available commercially.

Lead Poisoning - A conference of physicians and surgeons of member companies was held in Chicago on April 6, on the subject of lead poisoning. There were 50 present and a vast amount of ground was covered. Nothing but complimentary reports were received after the meeting was over. Apparently the Association has done an extremely useful thing for its members in holding such a meeting. A transcript of the proceedings is being prepared for members.

An investigation instituted under the auspices of the Evaporated Milk Association, the International Tin Research & Development Council, and the Lead Industries Association, on the Lead Content of Evaporated Milk, was completed by Dr. Fairhall of Harvard. This investigation was undertaken to answer the criticism of several consumer organizations that the practice of using a drop of solder in closing evaporated milk cans was a

(Secretary's Report Continued)
danger to the health of evaporated milk users. I am pleased to report that Dr. Fairhall's work, which involved a sampling of evaporated milk specimens from stores all over the United States, gave lead a clean bill of health.

Numerous examples of misinformation in the technical press about lead continue to appear and as these reach the notice of the Association, efforts are made to correct them.

Plumbing Promotion Program - Meetings were attended and talks given by our plumbing representatives at the annual conventions of state Master Plumbers Associations in:

Alabama	Kansas	Minnesota	New York
Connecticut	Maine	Missouri	Oregon
Indiana	Mass.	New Hampshire	Tennessee
Iowa	Michigan	New Jersey	Virginia
			Washington

and the regional meeting of the Pennsylvania Master Plumbers Association in Philadelphia, as well as several local meetings in California. Our representative also addressed the plumbing class at the Delehanty Institute in New York. These addresses not only consisted of our usual story promoting lead, but also emphasized the Lead Industries' Seal of Approval.

Resolutions favoring the extended use of lead in plumbing, similar to those adopted in the past few years in 23 States, were adopted by the Tennessee and Alabama conventions.

The Association, through the efforts, and entirely at the cost of a few interested members, has arranged to take some advertising space in the Journal of the United Association of Journeymen Plumbers and Steamfitters. This labor union has given us very effective assistance in our work of reinstating lead in the plumbing system where it has been displaced.

Our exhibit at the annual convention of the National Association of Master Plumbers was successful, even more so than we had anticipated. The Executive Secretary of that Association read a special announcement about the Lead Industries's Seal of Approval before the assembled delegates in Atlantic City.

The State Journeymen's Convention in Massachusetts was also addressed as well as a number of local meetings in other States.

The State of Pennsylvania has recently adopted a plumbing code covering all cities except Class 1, that is, the size of Philadelphia, which contains many sections making mandatory the use of lead.

(Secretary's Report Continued)

X-Pando - An effort to have X-Pando, a substitute for calking lead, introduced into the New York City Plumbing Code was defeated at a hearing in the Municipal Building where the master and journeymen plumbers and plumbing inspectors of New York opposed it vigorously and unanimously.

Publications -

Seal of Approval Leaflets - A leaflet giving complete information about the Lead Industries Association Standards for lead pipe, traps and bends, and the Lead Industries's Seal of Approval, was printed in May, and about 35,000 of these are now being distributed by ourselves and our member companies.

"Plumbers' Forum" - The first issue of PLUMBERS' FORUM, a new house organ, designed to promote the use of lead in plumbing and mailed to plumbers exclusively, made its appearance at our booth at the National Association of Master Plumbers Convention. This new house organ will be issued every two months. The first issue was mailed to some 10,500 master and journeymen plumbers, plumbing inspectors and vocational schools. This list will be gradually expanded.

Many unsolicited complimentary letters have been received on the PLUMBERS' FORUM. As a matter of fact it seems increasingly evident that as a result of our several years work in plumbing promotion that lead is becoming again the important part in the plumbing system it deserves to be. This was made apparent in an article which appeared in the April issue of DOMESTIC ENGINEERING, one of the leading plumbing papers, on the growing use of lead in plumbing systems.

Lumber Products-Better Paint Campaign - Your Secretary attended an important meeting in Chicago, with Mr. Trigg and Dr. Gardner of the National Paint, Varnish & Lacquer Association; Mr. Geo. Dulany, Jr., of Chicago and Mr. Tate of the Weyerhaeuser Sales Co., representing the lumber industry; and Director Winslow and Dr. Browne of the Forest Products Laboratory, on our paint and lumber program. We discussed many problems affecting the use of lumber and paint in industry and I am pleased to report that the meeting was most successful in bringing about a close co-operation between the groups at interest.

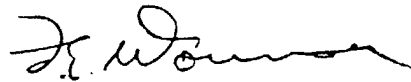
The new trailer, furnished by the Douglas Fir Plywood Association, toured the State of Kentucky during May, and Ohio in June, evidently with great success as judged by an unsolicited letter received from the President of the National Retail Lumber Dealers Association. The field coach will continue its tour in the middle west this spring and summer. The second trailer will be put in commission the latter part of the season to help in the field work.

(Secretary's Report Continued)

The Southern Pine Association is interested in the use of painting instruction labels on its drop siding and we anticipate that other manufacturers of drop siding, particularly in the northwest, made of Douglas Fir, will follow suit. This will add millions of additional circulars calling attention to the advisability of using nothing but white lead in oil, or the highest grade prepared paint on lumber.

We are cooperating with the Red Cedar Shingle Bureau in furnishing a small part of a film telling the story of red cedar shingles. Our part has been to supply the painting portion of the film, which, of course, will emphasize the desirability of using white lead in oil or high-grade prepared paint on cedar shingles. At no expense to us, the Red Cedar Shingle Bureau is going to exhibit the moving picture film all over the United States.

Respectfully submitted,


Secretary.

CALKING LEAD SPECIFICATION-SEAL OF APPROVAL

The Secretary submitted a standard specification for calking lead as prepared by the producers of calking lead represented in the Lead Industries Association, and on their behalf asked the Board of Directors to establish the specification submitted as a Standard of the Lead Industries Association and to authorize the use of the Seal of Approval of the Lead Industries Association on calking lead meeting the Standard.

Whereupon the following resolution was moved, seconded and carried:

RESOLVED THAT the following specification, as submitted by the members producing calking lead, be adopted as a Standard of the Lead Industries Association:

Lead for calking purposes shall contain not less than 99.73 per cent pure lead. Impurities shall not exceed the following limits:

Arsenic, Antimony and Tin together	...0.015%
Copper	0.08%
Zinc	0.002%
Iron	0.002%
Bismuth	0.25%
Silver	0.02%

The producer's name or identification mark shall be clearly cast or stamped upon each piece of lead for calking purposes or, in the case of lead wool or other forms that can not be so marked, shall appear upon the label or package.

(Continued)

LIA00193

AND BE IT FURTHER RESOLVED THAT the use of the Seal of Approval on calking lead meeting the Standard specified above be approved and that the Secretary be authorized to give the Standard widespread publicity and to draft licensing arrangements for the use of the Association insignia.

DISPLAY AT WORLD'S FAIR OR GOLDEN GATE
INTERNATIONAL EXPOSITION

The Secretary stated that he had received a request from the Secretary of the Copper and Brass Research Association to cooperate with the construction of the model copper home which the Copper Association plans to erect at the fair grounds of the New York World's Fair, the cooperation of the Lead Industries Association extending to the use of its own paint products in the painting of the building.

The Secretary requested authorization from the Board to ascertain the arrangements which lumber associations were making for the erection of model buildings at the World's Fair, or at the Golden Gate Exposition, so that, if possible, the products represented by the Lead Industries Association might be used in their construction. The Secretary was authorized to make an investigation of the subject.

LEAD POISONING

The Directors discussed the lead poisoning situation with emphasis on the advisability of the Association issuing a leaflet of a general nature on lead poisoning, but it was unanimously felt that it would be better for the Association to continue as it has in the past by disposing of each situation as it arises.

The Secretary reported an oral request he had received from Dr. Aub for funds to continue his research on lead, the appropriation made two years ago being insufficient to carry the work to its conclusion. Dr. Aub had mentioned that \$2,000 would see this work through. The Board approved an appropriation of \$2,000 to continue Dr. Aub's research on lead.

The meeting adjourned at 2:00 P.M.


Secretary.

Exhibit "A"

LEAD INDUSTRIES ASSOCIATION

Meeting
June 29, 1937

TREASURER'S REPORT
January 1 to May 31, 1937

Cash on Hand and in Bank, January 1, 1937 \$13,931.57

RECEIPTS

Membership Contributions:

Ordinary Fund	\$24,364.50		
Plumbing Promotion	15,818.50		
Lumber Products-Better Paint	12,860.50		
Sheet Lead Promotion	<u>1,501.00</u>	Total Receipts	<u>54,544.50</u>

TOTAL

\$68,476.07

DISEBURSEMENTS

Ordinary Fund:

Salaries	\$10,091.60	
Rent and Light	1,151.74	
Unemployment Tax	32.80	
Office Supplies	293.54	
Miscellaneous	682.79	
Traveling Expenses	768.49	
Telephone and Telegraph	186.80	
Books and Subscriptions	144.34	
Printing	2,441.79	
Mailing	1,822.50	
Illustration	137.10	
Advances	100.00	
Medical Research	2,000.00	
Old Age Benefits Tax	<u>98.54</u>	19,952.03

Plumbing Promotion:

Salaries	3,375.00	
Traveling Expenses	2,479.57	
Mailing	107.96	
Printing	64.68	
Advertising	375.00	
Miscellaneous	1,822.97	
Advances	<u>175.00</u>	8,400.18

Lumber Products-Better Paint Campaign:

Salaries	4,308.30	
Traveling Expenses	3,623.95	
Printing	148.18	
Mailing	166.70	
Miscellaneous	2,833.35	
Advances	<u>19.28</u>	11,099.76

Accounts Payable, January 1

309.82

Unemployment Insurance Accrued January 1

374.05

Total Disbursements

\$40,135.84

Cash on Hand and in Bank, May 31, 1937

\$28,340.23

\$68,476.07

Note: The following contributions were outstanding
as of May 31, 1937:

Ordinary Fund	\$647.50
Plumbing Promotion	2,691.50

N 608.01

LIA00195