Monsanto

ORGANIC CHEMICALS DIVISION

Monsanto Company
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

September 23, 1970

Subject: Aroclor Plasticizers - A new series of inert, chemically-resistant, fire-retarding plasticizers compatible with a wide variety of resins

Dear Customer:

Monsanto's withdrawal of PCB-containing Aroclors from the market has led to extensive realignment of our product line and modifications to our pricing policies. We have enclosed for your use a new product bulletin which contains data on our new Aroclor line, and also a price list for these products. I believe that you will find this new series of Aroclors an extremely valuable family of products which combines the properties of chemical stability, compatibility, adhesion, fire retardancy, and low cost which have been so useful in the past. Further, they have not shown any of the apparent environmental effects which have been attributed to PCB products.

We look forward to supplying your plasticizer needs in this area in the future. Please contact us if we can be of service to you.

Very truly yours,

Walter F. Waychoff

Walter F. Waychoff
Product Manager
Plasticizers

/dbw

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