

SCHEDULE 1  
GRADE SPECIFICATIONS  
COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Rapid Kote  
CATEGORY: 4 Hour Enamel  
COLOR: White  
NUMBER:  
QUALITY: Second

| PIGMENT:         | LB. | YIELD IN GALS. | UNIT COST | TOTAL COST |
|------------------|-----|----------------|-----------|------------|
| Titanium Pigment | 800 | 31.05          | .0590     | 47.20      |
| Calcium Base     | 200 | 9              | .0179     | 3.58       |
| Surfex           |     |                |           |            |

VEHICLE:

|             |     |     |       |       |
|-------------|-----|-----|-------|-------|
| 33 - 40 Var | 740 | 100 | .8460 | 84.60 |
| 2133 Var    | 360 | 50  | .3830 | 19.15 |
| 13 - 41 Var | 370 | 50  | .9250 | 46.25 |

|                           |      |        |  |        |
|---------------------------|------|--------|--|--------|
| CALCULATED YIELD          | 2470 | 240.05 |  | 200.78 |
| MANUFACTURING LOSS 2-1/2% |      | 6.01   |  |        |
| ACTUAL YIELD              |      | 234.04 |  |        |

COST ANALYSIS:

|                                            |    |                   |
|--------------------------------------------|----|-------------------|
| Material Cost Per Gallon or Pound          | \$ | .86 <sup>13</sup> |
| Direct Labor Cost Per Gallon, or Pound     |    | .06               |
| Factory Overhead Per Gallon, or Pound      |    | .12               |
| Bulk Cost Per Gallon, or Pound             | \$ | 1.04              |
| Complete Package Cost Per Gallon, or Pound |    | .18               |

actory Cost in Package Per Gallon, or Pound . . . . . \$ 1.22

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

|                                                              |     |      |
|--------------------------------------------------------------|-----|------|
| (A) To a Company owned or controlled outlet                  | \$  | 2.38 |
| (B) To an Independent Wholesaler                             |     |      |
| (C) By Company owned or controlled outlet to Retail Customer |     | 3.50 |
| (D) To an Independent Retailer (Dealer)                      | 240 | 2.38 |
| (E) To Other (Specify) Painters & Maintenance                | 240 | 3.05 |