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To Be Made Effective:
11/1/68

Merchandise Bulletin

INDUSTRIAL INSULATION DIVISION

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[illegible]

TO: [illegible]
[illegible]
821

Division Headquarters
November 18, 1967

DISCONTINUATION OF J-SPRAY

Effective January 1, 1968, we are going to discontinue the merchandising of J-Spray through the Johns-Manville Sales Organization.

We have tried for the past several years to promote J-Spray for use on boilers and other large heated equipment without much success.

We still feel there is a place for a spray type product. Although we, at Johns-Manville Headquarters, will not be merchandising J-Spray, this should have no adverse effect on any of our customers. A comparable product is CAFCO Foamed-Shield which will be made available through the United States Mineral Products Company of Stanhope, New Jersey. This company has been supplying us our J-Spray.

Mr. J. F. O'Rourke, Vice President for United States Mineral Products, will be writing directly to our ICR's making available a line of spray products. If any of you have any questions on spray in the future, I highly recommend you contact Mr. O'Rourke as he has been most helpful to us in our endeavor to merchandise J-Spray.

If there are any outstanding contracts, please let us know so we can receive how they should be handled.

761 B

Algnot Pontus
Product Group Manager

Sheckler file 2/20

January 29, 1968

H. G. Donovan - Research

cc: C. B. Burnett
K. V. Lindell
N. W. Hendry
File

U. S. MINERAL PRODUCTS
VISIT JANUARY 24TH

At the sales meeting I mentioned the C.A.F.C.O. bag which has been carrying a "WARNING" "CAUTION" sign on asbestos fibre for years. I'm mailing one of these bags to each of you. It says: "CAUTION" - "This product contains asbestos. Inhalation of asbestos dust over long periods may be harmful. If employees are exposed to dust during use in application, those employees should be equipped with adequate personal devices."

Jim Verhalen (now President of U. S. Mineral Products) was most anxious to discuss our position paper. He mentioned, and I saw a draft of a press release which the "Sprayed Mineral Fibre Manufacturers Association" are preparing and will issue shortly. It will say that "any worker within 10 ft. of mixing or spraying area must wear a mask" and they describe the mask to be used.

He said we now have very good medical advice and even Dr. Ribicoff is saying nice things about J-M these days.

It occurred to me that U. S. M. was making a product for us, under J-M label, up until Jan. 1968 - J-M JAY-SPRAY. Jim said that as far as he knew there was no "warning - caution" on the J-M bags.

While in the plant collecting the Cafco bags which I am sending you, I asked if they still had a J-M J-SPRAY bag around. To everyone's surprise here is what it says: "Caution" - "This product contains asbestos fibre - inhalation of asbestos in excessive quantities over long periods of time may be harmful. If dust is created, when this product is handled, avoid breathing the dust. If adequate ventilation control is not possible, wear respirators approved by the U. S. Bureau of Mines for Pneumoconiosis-producing dusts." Only one sample bag available - sending to C. B. Burnett.

So, it appears that [redacted] went further than U. S. M. did with their own bags.

Incidentally, [redacted] formerly of Carey and Smith & Kansler, now Secretary of the Sprayed Min. Fibre Mfrs. Assoc., phoned me in New Haven last week and asked that I discuss the subject further with him.

It appears to be a "Hot" subject now. I shall be guided by your advices and recommendations. I am including with this letter a copy of an article which appeared in the Insulation Magazine published in England November 1967.

H. A. Boisclair

HAB/ev

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JM - 83

To Be Made Effective:
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Merchandise Bulletin

INDUSTRIAL INSULATIONS DIVISION

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FINDERNE
E.M. FENNER
521

Division Headquarters
November 16, 1967

DISCONTINUATION OF J-SPRAY

Effective January 1, 1968, we are going to discontinue the merchandising of J-Spray through the Johns-Manville Sales Organization.

We have tried for the past several years to promote J-Spray for use on boilers and other large heated equipment without much success.

We still feel there is a place for a spray type product. Although we, at Johns-Manville Headquarters, will not be merchandising J-Spray, this should have no adverse affect on any of our contractors. A comparable product is CAFCO Power-Shield which will be made available through the United States Mineral Products Company of Stanhope, New Jersey. This company has been supplying us our J-Spray.

Mr. J. F. O'Rourke, Vice President for United States Mineral Products, will be writing directly to our ICU's making available a line of spray products. If any of you have any questions on spray in the future, I highly recommend you contact Mr. O'Rourke as he has been most helpful to us in our endeavor to merchandise J-Spray.

If there are any outstanding contracts, please let me know so we can resolve how they should be handled.

761 B

August Foctus
Product Group Manager

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(LD)
Comment, please
Phyz
11/15

General Headquarters
November 14, 1967

E. M. Fenner - Finderne

Fireproofing Structural Members

Confirming our earlier conversations, on October 24 Dr. R. deTreville advised us of the problem being created by the spraying of the structural members of the Oliver Building in Pittsburgh. He raised a question as to whether we had recommendations for the control of the process and how questions concerning public exposure might be answered.

In subsequent discussion with our Insulations Division personnel, I determined that Johns-Manville no longer manufactures a spray material. We do, however, sell asbestos fiber to several companies who do manufacture such a product.

Since J-M is identified with asbestos fiber (whether or not the product is ours), it would be in order to establish contacts with the producing companies to alert them to the potential problems and to stimulate some engineering approaches to the control of the spraying process.

It was some time ago that C. L. Sheckler was in touch with U. S. Mineral Wool Company on the matter of spray gun design. The Insulations Division advises that the principal producers of the product are Baldwin-Ehret-Hill, U. S. Mineral Wool, and Armstrong Cork.

In our initial conversation, Dr. deTreville suggested that the engineering services of the Industrial Hygiene Foundation might be of value to the industry in pursuing this problem.

H. M. Jackson

Copy to:

Robert T. P. deTreville, M.D.
Industrial Hygiene Foundation

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