



The Nation's Leading Instrument Rental,
Sales and Repair Company Specializing
in the Environmental Industry

HAZCO Services, Inc.
2006 Springboro West
Dayton, Ohio 45439
Phone: 513-293-2700
FAX: 513-293-9227

Nationwide Hotline: 800-332-0435

Instrument Sales

Equipment Rental & Repair

Personal Protective Equipment

Environmental Sampling Supplies

Mobile Facilities

10-1-96

Rock:

F.Y.I. THESE ARE THE FOLKS
I RENTED THE JEROME MERCURY
ANALYZER FROM

Dane

September 25, 1996

Mr. Dane D'Armond
Dow Chemical Company
Hwy 1 S-POB 150-LHC3 Bldg 6801
Plaquemine, LA 70765

Dear Mr. D'Armond:

Welcome to HAZCO!

Your new account places you only a phone call away from a full spectrum of products and services available through HAZCO. As you may already be aware, HAZCO is the nation's leading rental, sales and repair supplier to the environmental industry. Our offerings include:

- * *Environmental monitoring instrumentation*
- * *Confined space equipment*
- * *Environmental sampling equipment and supplies*
- * *Personal protective equipment*
- * *Decontamination and Laboratory trailer rentals*
- * *Nationwide service centers*
- * *Extended office hours of 8:00 a.m. to 9:00 p.m. EST*

HAZCO's service network consists of 13 nationwide service centers, all staffed by knowledgeable representatives who will expertly and quickly respond to your needs.

When you need to place an order, request additional sales literature or have questions regarding our company, services or products, please call our Customer Service Department toll-free at 1-800-332-0435. Your satisfaction is our goal!

Sincerely,

Philip J. Sheridan
President

PJS/alq

DO A 024199
CONFIDENTIAL