UC 1-9-2

UNION CARBIDE

INTERNAL CORRESPONDENCE

PLAINTIFF'S EXHIBIT

UC-2227

METALS DIVISION

P.O. BOX 579 · 4625 ROYAL AVE., NIAGARA FALLS, NEW YORK 1430

To (Name) Messrs. J. F. Collins
Division R. F. X. Fusaro
Location J. L. Myers
~~W.~~ C. Thurber

Date January 23, 1978

Originating Dept. "Calidria" Asbestos

Answering letter date

Copy to Messrs. G. R. Adams
C. R. Allenbach
T. W. Carmody
H. W. Kacy, Jr.
E. R. Weidlein, Jr.
File

Subject California Lobbying Agreement with Winner/Wagner and Associates

FJS

A copy of the proposed letter agreement on the above-noted subject is attached for your comments. The supplemental authorization forms are also included. We need to act promptly on this so your immediate attention will be appreciated.

As you are aware, we are attempting to obtain financial support from several of the companies affected by the proposed legislation. The method by which any such payments are to be made affects the contractual arrangement with Winner/Wagner. According to California State Law, if these supporters pay Union Carbide who in turn pays Winner/Wagner, the true source of the funds is reported only in the month they are received. If the other companies pay Winner/Wagner directly, they must execute similar letter and authorization agreements. If there are no legal complications to Union Carbide, the former arrangement is clearly simpler and leaves no doubt as to who is calling the shots for our team.

H. B. Rhodes

H. B. Rhodes

HBR/rmm
Attachment

RECEIVE
JAN 25 197

Winner/Wagner & Associates, Inc.

Ethan J. Wagner
Charles Winner

Gloria Grossman
Ross S. Clark
Terry Pullan
Paul Mandabach
Cristina Rose
Pat McLaren
Bob Garcia

January 20, 1978

Mr. John L. Myers
Marketing Manager
Union Carbide Corporation
Metals Division
P.O. Box 579
Niagara Falls, New York 14302

Dear Mr. Myers:

This will serve as an Agreement between the Union Carbide Corporation, P.O. Box 579, Niagara Falls, New York (hereinafter referred to as Union Carbide) and Winner/Wagner & Associates, Inc. (hereinafter referred to as Winner/Wagner).

Winner/Wagner agrees to represent Union Carbide as legislative advocates before the California Legislature, the Office of the Governor and the administrative departments of state government on the matter of asbestos regulation during the 1978 calendar year.

Winner/Wagner agrees to perform the services customarily performed by legislative advocates and governmental relations representatives for the purpose of ensuring that legislators and state governmental departments are informed of the facts and conditions relative to matters of concern to Union Carbide and for the purpose of advocating the views and positions of Union Carbide on such matters.

Winner/Wagner agrees to retain the legislative advocacy firm of George Steffes Inc. to assist in the representation of Union Carbide.

Union Carbide agrees to retain Winner/Wagner for a fee of Fourteen Thousand Dollars ($14,000). The fee shall be paid in the following manner: Five Thousand Dollars ($5,000) shall be paid upon execution of this Agreement and the balance of Nine Thousand Dollars ($9,000) shall be paid in six monthly payments commencing the first of the month following the

1024 Tenth Street, Sacramento, California 95814 · (916) 444-9333
6535 Wilshire Blvd., Los Angeles, California 90048 · (213) 653-1130

execution of this Agreement.

Furthermore, Union Carbide agrees to reimburse Winner/Wagner for actual travel expenses incurred on its behalf and with its prior approval.

Ethan J. Wagner

Mr. John L. Myers
UNION CARBIDE CORPORATION

Mr. Ethan J. Wagner
WINNER/WAGNER & ASSOCIATES, INC.

DATE

January 20, 1978
DATE

Form 61A
LOBBYIST

LOBBYIST ACTIVITY AUTHORIZATION

(GOVERNMENT CODE SECTION 86101)

I hereby authorize Ethan J. Wagner
(NAME OF LOBBYIST)

1024 Tenth Street, Suite 310, Sacramento, CA 95814 to engage in the activities
(ADDRESS)

LOBBYIST as defined in Title 9, Chapter 2, Section 82039 of the California Government Code on beh

Union Carbide Corporation
(NAME OF EMPLOYER)

P.O. Box 579, Niagara Falls, New York 14302
(ADDRESS)

for Indeterminate
(PERIOD OF AUTHORIZATION, IF KNOWN)

Executed on _____ at _____
(DATE) (CITY AND STATE)

by _____
(SIGNATURE)

Title _____
(RELATIONSHIP TO EMPLOYER)

Form 61A
LOBBYIST

LOBBYIST ACTIVITY

AUTHORIZATION

(GOVERNMENT CODE SECTION 86101)

I hereby authorize Cristina L. Rose
(NAME OF LOBBYIST)

1024 Tenth Street, Suite 310, Sacramento, CA 95814 to engage in the activities
(ADDRESS)

LOBBYIST as defined in Title 9, Chapter 2, Section 82039 of the California Government Code on beh

Union Carbide Corporation
(NAME OF EMPLOYER)

P.O. Box 579, Niagara Falls, New York 143(
(ADDRESS)

for Indeterminate
(PERIOD OF AUTHORIZATION, IF KNOWN)

Executed on _____ at _____
(DATE) (CITY AND STATE)

by _____
(SIGNATURE)

Title _____
(RELATIONSHIP TO EMPLOYER)

Form 61A
LOBBYIST

LOBBYIST ACTIVITY

AUTHORIZATION

(GOVERNMENT CODE SECTION 86101)

I hereby authorize Bob Garcia
(NAME OF LOBBYIST)

1024 Tenth Street, Suite 310, Sacramento, CA 95814
(ADDRESS)
to engage in the activitic

LOBBYIST as defined in Title 9, Chapter 2, Section 82039 of the California Government Code on bel

Union Carbide Corporation
(NAME OF EMPLOYER)

P.O. Box 579, Niagara Falls, New York 14
(ADDRESS)

for Indeterminate
(PERIOD OF AUTHORIZATION, IF KNOWN)

Executed on _____ at _____
(DATE) (CITY AND STATE)

by _____
(SIGNATURE)

Title _____
(RELATIONSHIP TO EMPLOYER)