A. I. P.
M. P.
C. & N.
SUNDRIES

# Confidential Price List

(For Use of Salesmen Only).

## Agricultural
## Implement
## Paints,
## Machine Paints,
## C. & M. Sundries.

THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.
Cleveland, Chicago,
New York, San Francisco, Kansas City, Montreal,
Newark, Los Angeles, Minneapolis, Toronto,
Boston, San Diego, Portland, Ore., Winnipeg,
Cincinnati, Savannah, Dallas, Tex., London, Eng.

B55h

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# Confidential Price List

*Special prices to consumers of "manufacturers goods." These prices are not intended for dealers and will not be recognized for that trade.*

"A" prices are bottom to largest buyers for the size package indicated.

"B" prices are for medium to large buyers.

Smaller buyers should always be sold at an advance of 10 to 25 per cent over "B" prices, depending on their consumption.

"A" and "B" prices are *net* and not subject to discount.

All prices named are *f. o. b.* ~~factory~~ Pac. Coast Terminals

Where necessary to sell goods delivered, freight must be added *from factory to delivery point.*

If necessary to make any concessions, write or wire your manager for instructions.

Eastern Prices are 15¢ to per gallon or 1¢ per lb less than prices given herewith



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## Agricultural Implement Paints.

### PRIMERS, (PASTE).

| No. | | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|---|
| 300 | White | 3584 | 8 | 7½ | 7 |
| 301 | Yellow | 3853 | 7¾ | 7¼ | 6 |
| 302 | " | 3604 | 8 | 7½ | 6½ |
| 303 | Pink | 954 | 8 | 7½ | 6½ |
| 304 | " | 925 | 8 | 7½ | 7 |
| 305 | Tan, Light | 3753 | 7½ | 6¾ | 6¼ |
| 306 | Brown | 3634 | 6½ | 6¼ | 6 |
| 307 | Gray | 3635 | 8 | 7¼ | 6½ |
| 308 | Green, Light | 3852 | 8 | 7½ | 6½ |
| 309 | " Dark | 3853 | 8 | 7¼ | 6½ |
| 310 | Farm Wagon Gear, Pink | 3728 | 8¼ | 7¼ | 6½ |
| 311 | " " " Gray | 4499 | 8¼ | 7¼ | 6½ |
| 312 | " " " Yellow | 3713 | 8¼ | 7¼ | 6½ |
| 313 | Rossie Red | 3743 | 7¼ | 6¼ | 5½ |
| 314 | Bright Pink | 3807 | 7¼ | 6½ | |
| 315 | Red Primer | X6737 | 8 | 7½ | 6½ |
| 316 | Pink Primer | 20068 | | | 6½ |
| 317 | Black | 60083 | 6¾ | 6¼ | 5¾ |

### YELLOWS, (PASTE).

| No. | | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|---|
| 320 | Yellow | 3687 | 7¾ | 7½ | 7 |
| 321 | " | 3694 | 8 | 7½ | 6½ |
| 322 | " | 3777 | 8¼ | 8 | 8 |
| 323 | " | 3781 | 7½ | 7 | 6¼ |
| 324 | " | 3713 | 8 | 7¼ | 6¾ |
| 325 | Farm Wagon Gear Yellow | 3676 | 7¾ | 7¼ | 7 |
| 326 | Yellow | 944 | 9 | 8½ | 8½ |
| 327 | " | 3861 | 7½ | 7 | 6¼ |
| 340 | Lemon Yellow | 3836 | 9¼ | 8¼ | 7¼ |
| 341 | Canary " | 3695 | 9½ | 9¼ | 8½ |
| 342 | Light Chrome Yellow | 2754 | 10¼ | 10 | 9½ |
| 343 | Medium " | 3670 | 11 | 10¼ | 9½ |
| 344 | Light Orange | 3613 | 10¼ | 10 | 9½ |
| 345 | Bright " | 3833 | 11 | 10¼ | 9½ |
| 346 | Orange Yellow | 3749 | 10½ | 10¼ | 9¾ |
| 347 | Deep Orange Yellow | 856 | 10½ | 10 | 9½ |



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**Description**

Underwriter's Pipe &
Conduit Compound

S-823 2878

P.H. Mc Vicar - Sommerset:
NF Red Lake 10064-100-20
Pasquin NF Red 704-105-18
Wagon Fire Vac 1st 165, 5th 145
Pink Rimer #303-100-07 1/2

## Agricultural Implement Paints (Cont.)

### OLIVE DRABS, OLIVES AND GREENS, (PASTE).

| No. | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|
| 350 | Olive Drab... X3616 | 7¾ | 6¾ | 6¼ |
| 351 | " " | 7½ | 7 | 6½ |
| 352 | " " 3714 | 7½ | 7 | 6½ |
| 353 | " " 3466 | 8¼ | 7¼ | 7¼ |
| 354 | " " 962 | 7¾ | 7¼ | 6¾ |
| 355 | Light Olive | 7¾ | 7¼ | 6¾ |
| 356 | Yellow " | 8¼ | 7¾ | 7¼ |
| 357 | Medium " 3782 | 8¼ | 7¾ | 7¼ |
| 358 | Dark " X4086 | 9 | 8½ | 8 |
| 359 | | | | |
| 360 | Pea Green, Light 3700 | 7½ | 7 | 6½ |
| 361 | Apple " " 866 | 8¼ | 7¾ | 7¼ |
| 362 | Sage " " 3711 | 7½ | 7 | 6½ |
| 363 | Yellow " 3695 | 9 | 8½ | 8 |
| 364 | Apple " Deep X4049 | 9 | 8½ | 8 |
| 365 | Pea " " 3735 | 8⅝ | 8¼ | 7⅞ |
| 370 | Grass " 999 | 8¼ | 7½ | 7¼ |
| 371 | Fr. Permanent Green, L 3698 | 7¾ | 7½ | 6¾ |
| 372 | Special Green 3741 | 8 | 7½ | 7 |
| 373 | Fr. Permanent Green, M 3690 | 7¾ | 7½ | 6¾ |
| 374 | Special Green 3738 | 8¼ | 7¾ | 7¼ |
| 375 | " " 3730 | 7¾ | 7½ | 6¾ |
| 376 | " " 241 | 8½ | 7⅞ | 7⅜ |
| 377 | " " 3808 | 8½ | 7⅞ | 7⅜ |
| 378 | " " 3795 | 9 | 8⅛ | 7⅝ |
| 379 | Fr. Permanent Green, D 3793 | 7¾ | 7¼ | 6¾ |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

### GRAYS, ETC., (PASTE)

| No. | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|
| 390 | Light Gray 3734 | 7½ | 7 | 6½ |
| 391 | Medium " 3717 | 7½ | 7 | 6½ |
| 392 | Dark " 3723 | 7½ | 7 | 6½ |
| 393 | Extra Dark Gray 3717 | 7½ | 7 | 6½ |
| 398 | Fawn 3731 | 7½ | 7 | 6½ |
| | | | | |
| | | | | |
| | | | | |



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## Agricultural Implement Paints (Cont.)

### TERRA COTTA, MAROONS, ETC., (PASTE).

| No. | | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|---|
| 400 | Terra Cotta | 942 | 8½ | 7⅞ | 7⅜ |
| 401 | Bright Indian Red | 3771 | 7 | 5¾ | 5½ |
| 402 | Light Tuscan " | 3481 | 7¼ | 6¼ | 6¼ |
| 403 | Tuscan Red | 966 | 9½ | 8⅝ | 8⅛ |
| 404 | Bright Tuscan Red | 868 | 10¾ | 9¼ | 9 |
| 405 | Deep " | 3684 | 12 | 11 | 10½ |
| 406 | Rich " | 3555 | 14 | 11½ | 11 |
| 407 | Bright Maroon | 3803 | 14 | 11½ | 11 |
| 408 | Rich " | 3736 | 14 | 11¼ | 10¾ |
| 409 | " Wine | 3332 | 16 | 13¾ | 13¼ |
| 410 | Rose Pink | | 18 | 14¾ | 14¼ |

### VERMILIONS, (PASTE).

| No. | | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|---|
| 450 | Special Vermilion | 3817 | 14 | 11½ | 11 |
| 451 | Egyptian " | 3686 | 14 | 11⅝ | 11⅛ |
| 452 | Special " | 3681 | 14 | 11⅛ | 10⅝ |
| 453 | Wagon Makers Carmine | 3678 | 14 | 11½ | 11 |
| 454 | Orinoco Vermilion | 3715 | 14½ | 11½ | 11 |
| 455 | Carnelian " | 3821 | 15½ | 13 | 12½ |
| 456 | Special " | 869 | 14¾ | 12¾ | 12¼ |
| 457 | " " | 3710 | 12½ | 11¼ | 10¾ |
| 458 | Combination " | 883 | 14½ | 11¾ | 11¼ |
| 459 | " " | 3750 | 12½ | 11 | 10½ |
| 460 | Special " Deep | 3818 | 15½ | 12¾ | 12¼ |
| 461 | " " " | 3703 | 15 | 12 | 11½ |
| 462 | " " Ex. | 3610 | 18 | 14 | 13½ |
| 463 | " " | 3857 | 13 | 10¾ | 10¼ |
| 464 | " " | 3378 | 14 | 11¼ | 10¾ |
| 465 | " " | 909 | 14 | 11¼ | 10¾ |
| 466 | " " | 993 | 14 | 11½ | 11 |

### PREMIER NON-FADING RED, (PASTE).

| | | | | | |
|---|---|---|---|---|---|
| 500 | Deep | 3467 | 14½ | 10½ | 10 |
| 514 | ~~Medium Deep~~ | N.F. Red Lake | 13 | 12 | 11½ |
| [illegible] | Extra " | 3767 | 11½ | 10½ | 10 |
| [illegible] | Dipping Red | NF 20061 | | | |

### LUCIFER NON-FADING RED, (PASTE).

| | | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|---|
| 510 | LL | 3848 | 13 | 12 | 11½ |
| 511 | Light | 3849 | 13 | 12 | 11½ |
| 512 | Medium | 3742 | 13 | 12 | 11½ |
| 513 | " Deep | 3850 | 13 | 12 | 11½ |
| 514 | Deep | 3851 | 13 | 12 | 11½ |
| 515 | Ex. Deep | 3845 | 13 | 12 | 11½ |



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## Agricultural Implement Paints (Cont.)

### BLUES, (PASTE).

| No. | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|
| 420 | Special Light Blue 3731 | 8¾ | 7½ | 7 |
| 421 | " Blue 3682 | 9 | 7 | 6½ |
| 422 | " " 3799 | 9¼ | 8½ | 8 |
| 423 | Brilliant Blue, Light 3689 | 9¼ | 8 | 7½ |
| 424 | " " Deep 3758 | 9½ | 8¼ | 7¾ |
| 425 | Special Blue 3666 | 9½ | 8½ | 8 |
| 426 | " " 3630 | 9¾ | 8⅜ | 7⅞ |
| 427 | Permanent Blue 3801 | 9½ | 8⅜ | 7⅞ |
| .... | | | | |
| .... | | | | |
| .... | | | | |
| .... | | | | |

### PREMIER NON-FADING RED, (DRY)

| No. | | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|
| ~~700~~ | Deep 10091 | ~~11~~ | ~~11~~ |
| ~~703~~ | ~~Medium Deep~~ | 10½ | 10 |
| 704 | Extra " 10130 | ~~11~~ | ~~11~~ |
| 705 | N. F. Red 10054 | 12 | 11½ |
| 706 | N.F. Red 10035 | .... | 9 |
| .... | | .... | .... |
| .... | | .... | .... |

### VERMILIONS, (DRY).

| No. | | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|
| 720 | Egyptian 10031 | 11½ | 11 |
| 721 | Regina 10087 | 10 | 9½ |
| 722 | Carnelian 10093 | 13 | 12½ |
| 723 | Orinoco 10032 | 16½ | 16 |
| 724 | Florence 10062 | 11⅝ | 11⅛ |
| 725 | Arabian 10075 | 10¼ | 9¾ |
| 726 | Gibraltar 10074 | 9¾ | 9½ |
| 727 | Euclid 10034 | 8½ | 7⅞ |
| 728 | Peruvian 10077 | 12⅛ | 12⅛ |
| 729 | Cuyahoga 10041 | 11¼ | 10¾ |
| 730 | ~~Non Fading Red Lake~~ | ~~16~~ | ~~17~~ |
| 731 | Orizaba Vermilion 10109 | 15½ | 15 |
| | American " Light 30-L | 13¼ | 12¾ |
| | Chinese Scarlet, Light 30-L | 13¼ | 12¾ |
| .... | Eng. Vermilion 10134 | 35 | 32 |
| .... | | .... | .... |
| .... | | .... | .... |
| .... | | .... | .... |



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## GREENS, (DRY).

| No. | | | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|
| 750 | Fr. Crown Green, L | | 8½ | 8½ |
| 751 | " " " M | | 8½ | 8½ |
| 752 | " " " D | | 8½ | 8½ |
| 753 | " Permanent Green, L | | 7¼ | 7 |
| 754 | " " " M | | 7¼ | 7 |
| 755 | " " " D | | 7¼ | 7 |

## YELLOWS, (DRY).

| No. | | | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|
| 780 | Chem. Pure Chro. Yel., Lemon. | | 16 | 15½ |
| 781 | " " " " Medium | | " | " |
| 782 | " " " " Orange | | " | " |
| 783 | " " " " Dk. Or | | " | " |
| 784 | Extra Chrome " Lemon | | 13¼ | 12¾ |
| 785 | " " " Medium | | " | " |
| 786 | " " " Orange | | " | " |
| 787 | " " " Dk. Or | | " | " |
| | C.P. Chrome | | | |



0007-SWP-000127498

## VARNISH COLORS, (LIQUID). FOR DIPPING.

Can also be brushed.

| | | | 55 | | bbls. | |
|---|---|---|---|---|---|---|
| | | | | B | | B |
| 800 | Green | 6800 | .... | 115 | .... | 105 |
| 801 | " | 1 | .... | 115 | .... | 105 |
| 802 | " | 2 | .... | 115 | .... | 105 |
| 803 | " | 3 | .... | 120 | .... | 110 |
| 804 | " | 4 | .... | 120 | .... | 110 |
| 805 | " | 5 | .... | 120 | .... | 110 |
| 806 | " | 6 | .... | 115 | .... | 105 |
| 807 | " | 7 | .... | 115 | .... | 105 |
| 808 | " | 8 | .... | 115 | .... | 105 |
| 809 | " | 9 | .... | 115 | .... | 105 |
| 810 | " | 6810 | .... | 115 | .... | 105 |
| 815 | Olive Green, L. | 15 | .... | 120 | .... | 110 |
| 816 | " " M. | 16 | .... | 120 | ... | 110 |
| 817 | Bronze " | 17 | .... | 125 | .... | 115 |
| 820 | Blue | 6820 | .... | 115 | .... | 105 |
| 821 | " | 1 | .... | 115 | .... | 105 |
| 822 | " | 2 | ... | 115 | .... | 105 |
| 823 | " | 3 | .... | 115 | .... | 105 |
| 824 | " | 4 | .... | 115 | .... | 105 |
| 825 | " | 5 | .... | 115 | .... | 105 |
| 826 | " | 6 | .... | 115 | .... | 105 |
| 827 | " | 7 | .... | 115 | .... | 105 |
| 828 | " | 8 | .... | 115 | .... | 105 |
| 829 | " | 9 | .... | 115 | .... | 105 |
| 840 | Maroon | 6840 | .... | 115 | .... | 100 |
| 841 | " | 1 | .... | 115 | .... | 100 |
| 842 | " | 2 | .... | 115 | .... | 100 |
| 843 | " | 3 | .... | 115 | .... | 100 |
| 844 | " | 4 | .... | 115 | .... | 100 |
| 845 | " | 5 | .... | 125 | .... | 110 |
| 846 | " | 6 | .... | 125 | .... | 110 |
| 847 | " | 7 | .... | 125 | .... | 110 |
| 848 | " | 8 | .... | 125 | .... | 110 |
| 849 | " | 9 | .... | 130 | .... | 115 |
| 850 | " | 6850 | .... | 130 | .... | 115 |
| 870 | Yellow, L. | 6870 | .... | 130 | .... | 120 |
| 871 | " M. | 1 | .... | 130 | .... | 120 |
| 872 | " O. | 2 | .... | 125 | .... | 115 |
| 863 | ~~Scarlet Red~~, L. | 6864 | .... | 150 | .... | 140 |
| 864 | " " M. | 6864 | .... | 150 | .... | 140 |
| 865 | " " D. | 65 | .... | 150 | .... | 140 |
| ..... | | | .... | .... | .... | .... |
| ..... | | | .... | .... | .... | .... |
| ..... | | | .... | .... | .... | .... |
| ..... | | | .... | .... | .... | .... |



0007-SWP-000127499

## SPECIAL LUSTRAL ENAMELS.

Have splendid brushing qualities.

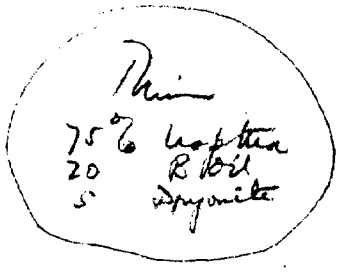
| | | 55 gals. | | bbls. | |
|---|---|---|---|---|---|
| | | A | B | A | B |
| 600 | Green 6600 | .... | 130 | .... | 125 |
| 601 | " 1 | .... | 130 | .... | 125 |
| 602 | " 2 | .... | 130 | .... | 125 |
| 603 | " 3 | .... | 140 | .... | 130 |
| 604 | " 4 | .... | 140 | .... | 130 |
| 605 | " 5 | .... | 140 | .... | 130 |
| 606 | " 6 | .... | 140 | .... | 130 |
| 607 | " 7 | .... | 130 | .... | 125 |
| 608 | " 8 | .... | 130 | .... | 125 |
| 609 | " 9 | .... | 130 | .... | 125 |
| 610 | " 6610 | .... | 130 | .... | 125 |
| 615 | Olive Green, L 15 | .... | 130 | .... | 125 |
| 616 | " " M 16 | .... | 130 | .... | 125 |
| 617 | Bronze 17 | .... | 140 | .... | 130 |
| 620 | Blue 6620 | .... | 140 | .... | 135 |
| 621 | " 1 | .... | 140 | .... | 135 |
| 622 | " 2 | .... | 140 | .... | 135 |
| 623 | " 3 | .... | 140 | .... | 135 |
| 624 | " 4 | .... | 140 | .... | 135 |
| 625 | " 5 | .... | 140 | .... | 135 |
| 626 | " 6 | .... | 140 | .... | 135 |
| 627 | " 7 | .... | 140 | .... | 135 |
| 628 | " 8 | .... | 140 | .... | 135 |
| 629 | " 9 | .... | 140 | .... | 135 |
| 640 | Maroon 6640 | .... | 130 | .... | 125 |
| 641 | " 1 | .... | 130 | .... | 125 |
| 642 | " 2 | .... | 130 | .... | 125 |
| 643 | " 3 | .... | 130 | .... | 125 |
| 644 | " 4 | .... | 130 | .... | 125 |
| 645 | " 5 | .... | 140 | .... | 130 |
| 646 | " 6 | .... | 140 | .... | 130 |
| 647 | " 7 | .... | 140 | .... | 130 |
| 648 | " 8 | .... | 140 | .... | 130 |
| 649 | " 9 | .... | 140 | .... | 130 |
| 650 | " 50 | .... | 140 | .... | 130 |
| 663 | Spartan Red, L 6663 | .... | 190 | .... | 180 |
| 664 | " " M 4 | .... | 165 | .... | 150 |
| 665 | " " D 5 | .... | 165 | .... | 150 |
| 670 | Yellow, L 6670 | .... | 140 | .... | 130 |
| 671 | " M 1 | .... | 140 | .... | 130 |
| 672 | " O 2 | .... | 140 | .... | 130 |



0007-SWP-000127500

Thin with Chinox Var. ~~Flos~~ Reducer
Traps
Naptha

Sprinkle dipping tank at night with traps to prevent skimming




0007-SWP-000127502

## AGRICULTURAL IMPLEMENT STRIPING COLORS, (PASTE).
### QUICK DRYING.
Put up in 5s P. C.

| No. | | | | | B | List |
|---|---|---|---|---|---|---|
| 550 | Striping Vermilion | 1050 | .... | .... | 20. | 35. |
| 551 | " " | 1 | .... | .... | 23. | 35. |
| 552 | " " | 2 | .... | .... | 26. | 35. |
| 553 | " Red | 3 | .... | .... | 23. | 35. |
| 554 | " " | 4 | .... | .... | 26. | 35. |
| 555 | " " | 5 | .... | .... | 26. | 35. |
| 560 | " Blue | 1060 | .... | .... | 21. | 30. |
| 561 | " " | 1 | .... | .... | 21. | 30. |
| 562 | " " | 2 | .... | .... | 21. | 30. |
| 563 | " " | 3 | .... | .... | 21. | 30. |
| 564 | " " | 4 | .... | .... | 23. | 30. |
| 565 | " " | 5 | .... | .... | 23. | 30. |
| 570 | " Yellow | 1070 | .... | .... | 21. | 30. |
| 571 | " " | 1 | .... | .... | 21. | 30. |
| 572 | " Chrome Yellow, L | 2 | .... | .... | 23. | 35. |
| 573 | " " " M | 3 | .... | .... | 23. | 35. |
| 574 | " " " O | 4 | .... | .... | 23. | 35. |
| 575 | " Yellow | 5 | .... | .... | 21. | 30. |
| 580 | " Green | 1080 | .... | .... | 23. | 35. |
| 581 | " " | 1 | .... | .... | 21. | 30. |
| 582 | " " | 2 | .... | .... | 21. | 30. |
| 583 | " " | 3 | .... | .... | 23. | 35. |
| 584 | " " | 4 | .... | .... | 23. | 35. |
| 585 | " " | 5 | .... | .... | 23. | 35. |
| 590 | " White | 1090 | .... | .... | 19. | 30. |
| 591 | " Black | 1 | .... | .... | 16. | 25. |

*List* prices subject to 25 discount. Other prices are *net*.

## EXPRESS AND DELIVERY WAGON COLORS. (PASTE).
Ground in Oil and Japan.

| No. | | | 5s P.C. B | List | 25s B | 100s B |
|---|---|---|---|---|---|---|
| 1000 | Straw Color | 1200 | 12. | 16. | 10. | 9½ |
| 1001 | Pale Yellow | 1 | 13. | 18. | 10½ | 10 |
| 1002 | Light " | 2 | 13. | 18. | 11. | 10½ |
| 1003 | Lemon " | 3 | 15. | 20. | 12½ | 12. |
| 1004 | Medium Yellow | 4 | 15. | 20. | 12½ | 12 |
| 1005 | Light Orange | 5 | 15. | 20. | 13. | 12½ |
| 1006 | Bright " | 6 | 15. | 20. | 13. | 12½ |
| 1007 | Deep " | 7 | 15. | 20. | 13. | 12½ |
| 1015 | Pea Green, L | 1215 | 13. | 18. | 10¾ | 10¼ |
| 1016 | Olive " L | 16 | 14. | 20. | 12. | 11½ |
| 1017 | Pea " D | 17 | 14. | 20. | 12. | 11½ |
| 1018 | Grass " | 18 | 15. | 20. | 13. | 12½ |
| 1019 | Fr. Perm. Green, L | | 15. | 20. | 13. | 12½ |
| 1020 | Fr. " " M. | | 15. | 20. | 13. | 12½ |



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## EXPRESS AND DELIVERY WAGON COLORS, (PASTE.) (Continued)

| No. | | | 5s P.C. B | List | 25s B | 100s B |
|---|---|---|---|---|---|---|
| 1021 | Body Green | 1221 | 16 | 20 | 14 | 13½ |
| 1022 | Fr. Perm. Green | 1232 | 15 | 20 | 13 | 12½ |
| 1030 | Egyptian Vermilion | 1230 | 19 | 28 | 17 | 16½ |
| 1031 | Firelight " | 1231 | 19 | 28 | 17 | 16½ |
| 1032 | Carnelian " | 1232 | 23 | 32 | 20 | 17½ |
| 1033 | Orinoco " | 1233 | 23 | 32 | 21 | 20½ |
| 1034 | Special " | 1234 | 23 | 32 | 21 | 20½ |
| 1035 | " " Deep | 1235 | 25 | 35 | 22 | 21½ |
| 1036 | " " | 1236 | 25 | 35 | 23 | 21½ |
| 1037 | " " Ex. | 1237 | 28 | 40 | 25 | 24½ |
| 1045 | Light Blue | 1245 | 15 | 20 | 13 | 12½ |
| 1046 | Bright " | 1246 | 16 | 20 | 14 | 13½ |
| 1047 | Brilliant Blue | 1247 | 17 | 24 | 15 | 14½ |
| 1048 | " " D | 1248 | 19 | 28 | 17 | 16½ |
| 1055 | Bright Tuscan Red | 1255 | 21 | 28 | 19 | 18½ |
| 1056 | Light Wine | 1256 | 21 | 28 | 20 | 19½ |
| 1057 | Deep " | 1257 | 21 | 28 | 20 | 19½ |
| 1058 | Rich " | 1258 | 25 | 35 | 23 | 22½ |
| 1102 | Premier Non-Fad. Red | 1102 | 23 | 32 | 21 | 20½ |
| 1103 | " " " " | 1103 | 23 | 32 | 21 | 20½ |
| 1104 | Lucifer " " | 1104 | 23 | 32 | 21 | 20½ |
| 1075 | Gear Primer Pink | 1275 | | | 10 | 9½ |
| 1076 | " " Gray | 1276 | | | 10 | 9½ |
| 1077 | " " Yellow | 1277 | | | 10 | 9½ |

*List* prices subject to 25 discount. Other prices are *net*.

## WAGON MAKERS SKEIN LEAD (PASTE).

*For setting Thimble and Steel Skeins on Axles.*

| | 100s B | ½ bbls. and bbls. B |
|---|---|---|
| White | 5¾ | 5¼ |

## SPECIAL COFFIN ENAMEL, (PASTE).

| | 25s B | 100s kegs B |
|---|---|---|
| White 4753 | 16 | 14 |

## SPECIAL GLOSS INSIDE WAGON PAINTS, (LIQUID).

*For Insides of Express and Delivery Wagons.*

| | 5s B | bbls. B |
|---|---|---|
| Light Olive 6471 | 135 | 120 |
| Dark " 6364 | 135 | 120 |
| Drab 6365 | 135 | 120 |
| Light Tan X 3917 | 145 | 135 |
| Brown 6387 | 135 | 120 |
| Red 6479 | 135 | 120 |
| Maroon X 3094 | 155 | 135 |
| Blue 5784 | 135 | 120 |
| Chrome Green, L 6532 | 145 | 135 |



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## METALLIC PAINTS, VENETIAN RED, YELLOW OCHRE, (PASTE).

| | | 25s B | 100s B | ½ bbls. & bbls. B |
|---|---|---|---|---|
| 1021 | Metallic Brown, "H" | 4½ | 4¾ | 4¾ |
| 198 | " " "F" | 5¼ | 5½ | 5¾ |
| 191 | Iron Ore Red, "F" | 4½ | 4¾ | 4¾ |
| 3743 | Special Iron Ore Red | 5¾ | 5¼ | 5¾ |
| 84 | English Venetian Red, "H" | 4½ | 4¾ | 4¾ |
| 197 | " " " "A" | 5¼ | 5¾ | 6¼ |
| 3762 | Special Venetian Red | 5¾ | 5¼ | 5¾ |
| 193 | French Yellow Ochre, "H" | 4½ | 4¾ | 4¾ |
| 181 | " " " "A" | 6 | 5¾ | 6¼ |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

## BEDSTEAD ENAMELS, (LIQUID).

| | | 1s B | 5s B | bbls. B |
|---|---|---|---|---|
| 6937 | White Primer | 175 | 165 | 150 |
| 6919 | White Finishing | 210 | 200 | 195 |
| X6752 | Pure White Finishing | 210 | 200 | 195 |
| 6902 | Ivory " " | 210 | 200 | 195 |
| 6904 | Primrose " | 215 | 190 | 175 |
| 6905 | Sea Green " | 215 | 190 | 175 |
| 6906 | Robin's Egg Blue Fin. | 215 | 190 | 175 |
| 6907 | Shell Pink Finishing | 215 | 190 | 175 |
| 6908 | Emerald Green " | 215 | 190 | 175 |
| 6912 | Silver Gray " | 215 | 190 | 175 |
| 6913 | Rose Pink " | 215 | 190 | 175 |
| 6909 | Willow Green " | 230 | 205 | 190 |
| 6911 | Fr.Perm. " " | 215 | 190 | 175 |
| 6903 | Carmine Finishing | 245 | 230 | 215 |
| 6914 | Vermilion " | 315 | 265 | 253 |
| 6948 | Dead Ebony Black Fin. | 215 | 190 | 175 |
| 6946 | Maroon | 215 | 190 | 175 |
| X6601 | Baby Blue | 215 | 190 | 175 |
| X6569 | Apple Green, M | 215 | 190 | 175 |
| X6567 | " " L | 215 | 190 | 175 |
| X6570 | " " D | 215 | 190 | 175 |

## BEDSTEAD ENAMELS, (PASTE)

| | | 25s B | 100s B | ½ bbls. & bbls. B |
|---|---|---|---|---|
| | White Finishing | 19 | 17 | 16 |
| 8227 | White Primer | 13 | 11 | 10 |

## VERNIS MARTIN FINISH, AIR DRYING AND BAKING.

*For Bedsteads, Furniture, Novelty Work and Decorating.* per lb.

| | | B |
|---|---|---|
| 333 | Bronze (Dry) | 1.65 |

| | | 1s B | 5s B |
|---|---|---|---|
| 0801 | Varnish | 240 | 230 |
| 7293 | Finishing | 415 | 405 |
| 6937 | Ground, Liquid | 175 | 165 |



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## ARIDOS, (LIQUID). "KEEPS OUT THE MOISTURE."

*A sanitary paint for creameries, cooling rooms, etc.*

| | 1S B | 5S B | bbls. B |
|---|---|---|---|
| Pure White 710 | 165 | 160 | 145 |
| Cream 711 | " | " | " |
| Light Rose 718 | " | " | " |
| Canary 719 | " | " | " |
| Silk Green 716 | " | " | " |
| Pea " 723 | " | " | " |
| Ash Gray 717 | " | " | " |

## PETRILOID, (LIQUID). "ANTI-DAMP."

*For wall and foundation work.*

| | 1S B | 5S B | bbls. B |
|---|---|---|---|
| Black 0728 | 115 | 105 | 90 |
| Dark Brown | " | " | " |

## REED PRIMER, (LIQUID).

*For reed and willow work.*

| | 1S B | 5S B | bbls. B |
|---|---|---|---|
| White 7500 | 115 | 105 | 100 |

## LACQUERS, (LIQUID).

*For tin and other metal work.*

| | 1S B | 5S B | bbls. B |
|---|---|---|---|
| **BAKING** | | | |
| Blue Light X6370 | 140 | 125 | 115 |
| " Medium | 140 | 125 | 115 |
| " Dark | 150 | 135 | 125 |
| Bronze | 165 | 150 | 140 |
| Gold | 165 | ~~140~~ | 140 |
| Green | 175 | ~~140~~ 160 | 150 |
| Red | 175 | ~~140~~ 160 | 150 |
| Wrought Iron (clear) | 225 | ~~140~~ 215 | 200 |
| **AIR DRYING** | | | |
| Blue Light 7245 | 115 | 110 | 90 |
| " Medium 6090 | 115 | 100 | 90 |
| " Dark 7361 | 125 | 110 | 100 |
| Bronze X6331 | ~~175~~ | ~~155~~ | 140 |
| Gold 7331 | 175 | 155 | 140 |
| Green 7181 | 140 | 125 | 115 |
| Red 7182 | 140 | 125 | 115 |
| Black 6462 | 115 | 100 | 90 |
| Wrought Iron (clear) 7430 | 225 | 215 | 200 |
| Transparent X5471 | ~~165~~ 155 | 140 | 130 |

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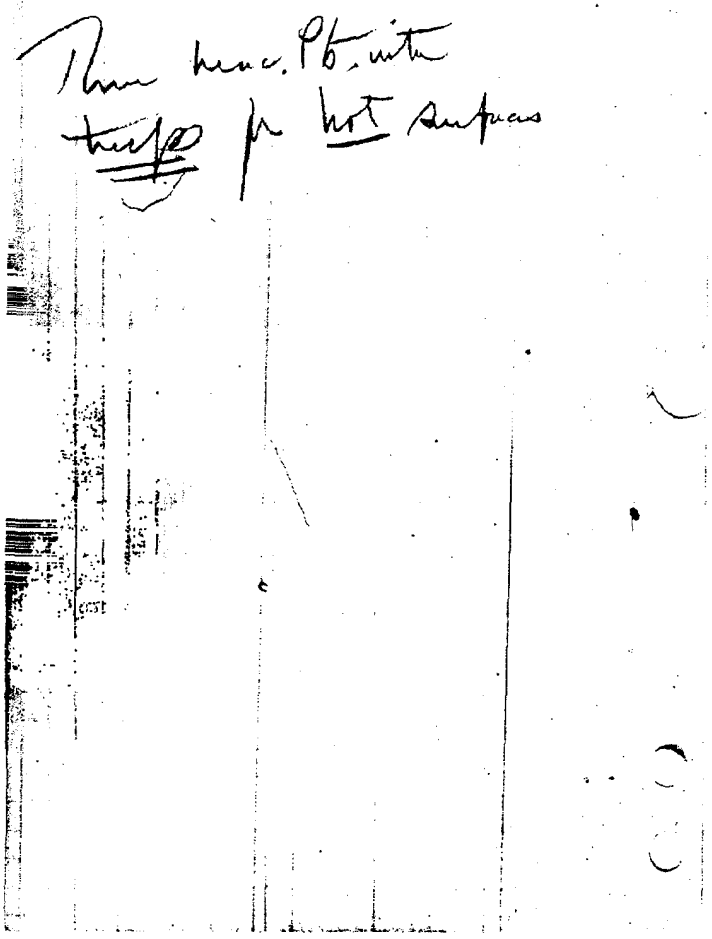

## MACHINE PAINTS AND FILLERS, (PASTE).

*For Iron Surfaces.*

| | 25S B | 100S B | ½ bbls and bbls. B |
|---|---|---|---|
| Machine Paints, A, B, C, D, E | 7 | 6½ | 6 |
| " Paint, Red .. 65 | 7½ | 7 | 6½ |
| " " Jet Black 3480 | 8 | 7½ | 7 |
| " " White 3484 | 7½ | 7 | 6½ |
| " Filler, Dark .66 | 7½ | 7 | 6½ |
| " " Red .68 | 8 | 7½ | 7 |
| " " Maroon 3468 | 8½ | 8 | 7½ |
| " " White 3552 | 8 | 7½ | 7 |

## OIL PROOF MACHINE PAINT, (LIQUID).

*For half flat finishing coats on fine machinery.*

| | B |
|---|---|
| Black .. 6320 | 165 |
| Blue, Dark .. X3825 | 215 |
| Gray .. 6470 | 165 |
| Green, Dark .. ~~6307~~ 6570 | 165 |
| Wine .. 6592 | 215 |

## LUSTRAL ENAMELS, (LIQUID).

*For gloss finishing coats on metal and wood surfaces.*

| | 1S B | 5S B | ½ bbls. and bbls. B |
|---|---|---|---|
| Azure Blue | 190 | 180 | 165 |
| Black .. 6371 | 165 | 150 | 140 |
| Bronze Green .. 6575 | 200 | 190 | 165 |
| Dark Gray .. 6484 | 165 | 150 | 140 |
| Green, Dark .. 6372 | 175 | 165 | 150 |
| " Medium .. 6714 | 175 | 165 | 150 |
| " Light .. 6717 | 175 | 165 | 150 |
| Indian Red .. 6463 | 190 | 180 | 165 |
| Maroon, Dark .. 6366 | 190 | 180 | 165 |
| " Light .. 6357 | 190 | 180 | 165 |
| Medium Blue .. 7004 | 190 | 180 | 165 |
| Olive .. 6471 | 175 | 165 | 150 |
| Rich Red .. 6651 | 200 | 190 | 165 |
| Silver Gray | 200 | 190 | 165 |
| Steel " .. 6496 | 165 | 150 | 140 |
| Vermilion .. 6665 | 215 | 205 | 175 |

## MACHINE ENAMELS, (LIQUID).

*For high gloss finish on fine machinery, metal surfaces, etc.*

| | ½S | 2S | 5S |
|---|---|---|---|
| Black .. 7531 | 265 | 240 | 215 |
| Bronze Green .. 2537 | 340 | 315 | 290 |
| Carmine .. 7533 | 415 | 390 | 365 |
| Green, Light .. 7534 | 265 | 240 | 215 |
| " Dark .. 7535 | 265 | 240 | 215 |
| Wine .. 7536 | 340 | 315 | 290 |



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## GAS ENGINE FINISHES, (PASTE AND LIQUID.)

*For superheated surfaces.*

| | 25s B | 100s B | ½ bbls. and bbls. |
|---|---|---|---|
| Gas Engine Primer (paste) Rx20239 | 7½ | 7 | 6½ |
| " " " " 66 | 7 | 6½ | 6 |

| | 1s B | 5s B |
|---|---|---|
| Gas Engine Primer 6701 (Liquid) | 165 | 155 |
| " " Sealer, Dark 7284 | 175 | 165 |
| " " " Maroon 7300 | 185 | 175 |
| " " " Red 7253 | 175 | 165 |
| " " " Green 7335 | 185 | 175 |

## FURNACE BLACKS, (LIQUID).

*For furnace fronts, stove backs, etc.*

| | 1s B | 5s B | bbls. B |
|---|---|---|---|
| Gloss Finish 9449 | 90 | 85 | 75 |
| Furnace Black Paste | 25s | 100s | 1bbl |
| Dull Finish 3480 | 7 | 6½ | 6 |

## CORE OIL LIQUID).

*For Foundry use.*

| | 5s | bbls. |
|---|---|---|
| Premier 0100 | | |
| Capitan | | |

## SMOKE STACK PAINTS, (LIQUID).

*For superheated surfaces.*

| | 1s | 5s | bbls. |
|---|---|---|---|
| Salamander Black 7145 | 100 | 95 | 90 |
| " Red 6383 | 165 | | |
| " Yellow, M 6381 | 165 | | |

## GALVANIZED IRON PRIMER, (LIQUID).

*To prevent scaling of finishing coats.*

| | 1s B | 5s B | bbls. B |
|---|---|---|---|
| Gray 6500 | 175 | 170 | 165 |

## ALUMINUM PAINT PRIMER, (LIQUID).

*For use under Aluminum Paint to get most brilliant and durable finish.*

| | ¼s | ½s | 1s |
|---|---|---|---|
| Gray 6500 | 175 | 170 | 165 |

## 076 ALUMINUM PAINT THINNER (LIQUID).

*For use in mixing bronze and for thinning Aluminum Paint.*

| 1s B | 5s B | bbls. B |
|---|---|---|
| 175 | 165 | 155 |

## 292 ALUMINUM BRONZE, (DRY).

SCREW TOP CANS.

| | 1s | 5s | 25s |
|---|---|---|---|
| No.8000 | 140 | 110 | 105 |

29 Aluminum Bronze Liquid

| 100 | 1s |
|---|---|
| 145 | 15 |
| 4.15 | 3.40 |

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Special Hopper Bek .90

Mine Mill & Factory Colors

| | 1s | 5s | [illegible] |
|---|---|---|---|
| White | 1.25 | 1.20 | 1.15 |
| All Shades | 1.15 | 1.10 | 1.05 |

8-15-07
W. J. Schlinger [illegible] Tank [illegible]
C. P. Pt. Liq.
F O B Cleveland NA H/A AD H/A

## NON-CORRODIBLE ACID RESISTING PAINTS, (LIQUID).

*For protecting metal from acids and their fumes.*

| | | 1S | 5S | bbls. |
|---|---|---|---|---|
| | | B | B | B |
| Brown | 6128 | 130 | 125 | 115 |
| Black | 6141 | 135 | 125 | 115 |

## CONDUIT PIPE PAINT, (LIQUID).

*For underground work.*

| | | 1S | 5S | bbls. |
|---|---|---|---|---|
| | | B | B | B |
| Black | 6727 | 95 | 85 | 75 |

## SPECIAL POLE PAINTS, (LIQUID).

*For poles, cross arms, and other similar surfaces.*

| No. | | 1S | 5S | ½ bbls. and bbls. |
|---|---|---|---|---|
| | | B | B | B |
| 690 | White | 5855 120 | 115 | 110 |
| 691 | Olive Green, L | 5859 110 | 105 | 100 |
| 692 | Drab | 5731 110 | 105 | 100 |
| 693 | Black | 5857 95 | 90 | 85 |
| 695 | Olive Green, D | 5861 110 | 105 | 100 |
| 696 | Dark " | 5858 115 | 110 | 105 |
| 697 | Bright Red | 5854 85 | 80 | 75 |
| 698 | Maroon | 5860 115 | 110 | 105 |

## ELEVATOR PAINTS, (LIQUID).

*For plain exteriors.*

| | | 1S | 5S | bbls. |
|---|---|---|---|---|
| | | B | B | B |
| Slate | 5939 | 120 | 115 | 110 |
| Red | 5956 | 85 | 80 | 75 |
| Brown | 5962 | 85 | 80 | 75 |

## SPECIAL MILL WHITE (FLAT), (LIQUID).

*For interior use.*

9H00

| 1S | 5S | bbls. |
|---|---|---|
| B | B | B |
| 165 | 160 | 155 |

## PRUNING PAINT (LIQUID).

*To prevent bleeding and worm boring.*

| | | 1S | 5S | bbls. |
|---|---|---|---|---|
| | | B | B | B |
| Black | 0204 | 115 | 110 | 105 |

## KEG PAINTS, (LIQUID).

*For marking kegs, buckets, etc.*

| | | 1S | 5S | bbls. |
|---|---|---|---|---|
| Black | 79 | ~~140~~ 150 | ~~135~~ 145 | ~~130~~ 140 |
| Blue | 73 | " | " | " |
| Green | 77 | " | " | " |
| Red | 76 | " | " | " |
| White | 349 | " | " | " |
| Yellow | 75 | " | " | " |



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## HANDCRAFT STAINS, (LIQUID).

*For producing artistic effects on furniture, modern interiors, etc.*

| | | 1s B | 5s B | bbls. B |
|---|---|---|---|---|
| Antwerp Oak | 200 | 215 | 200 | 190 |
| Bog " | 201 | " | " | " |
| Brown " | 202 | " | " | " |
| Cathedral " | 202 | " | " | " |
| Flemish " | 203 | " | " | " |
| Fumed " | 209 | " | " | " |
| Old English " | 204 | " | " | " |
| Tavern " | 205 | " | " | " |
| Weathered " | 206 | " | " | " |
| Mahogany | 207 | " | " | " |
| Walnut | 199 | " | " | " |

## GOLDEN OAK STAIN, (LIQUID).

0636 *For sundry staining uses.*

| 1s B | 5s B | barrels. B |
|---|---|---|
| 150 | 140 | 130 |

## SPECIAL WOOD FILLERS, (PASTE).

*For filling open grained woods.*

| | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|
| Antique Oak | 200 44 | 7 | 6½ | 5½ |
| Golden " | 200 45 | 7 | 6½ | 6 |
| " " Dark | 200 46 | 7 | 6½ | 5½ |
| Light " | 200 47 | 7 | 6½ | 5½ |
| Red " | 200 48 | 7 | 6½ | 5½ |
| Transparent | 200 49 | 7 | 6½ | 5½ |
| Mahogany | 200 50 | 7 | 6½ | 5½ |
| Walnut | 200 51 | 7 | 6½ | 5½ |

## S-W. FILLERS, (PASTE).

*For filling open grained woods.*

| | | 25s B | 100s B | ½ bbls. and bbls. B |
|---|---|---|---|---|
| Antique Oak | 4 | 8 | 7½ | 7 |
| Golden " | 5 | " | " | " |
| " " Dark | 3574 | " | " | " |
| Light " | 1 | " | " | " |
| Red " | 3 | " | " | " |
| Transparent | 1 | " | " | " |
| Mahogany | 6 | " | " | " |
| Walnut | 2 | " | " | " |
| Golden Oak Stained | 2000 | 7 | 6½ | 6 |
| " " " Oak | | | | |



0007-SWP-000127512

## BLACK JAPANS, BAKING. (LIQUID.)

| | 1s | 5s | Bbls. |
|---|---|---|---|
| | B | B | B |
| Premier..0705.... | .... 1.45 | .... 1.35 | .... 1.25 |
| Lock....0730.... | .... 1.15 | .... 1.05 | .... .95 |
| Radiator..0711.... | .... .90 | .... .80 | .... .70 |
| Climax..0704.... | .... .90 | .... .70 | .... .60 |
| Premo....0719.... | .... .80 | .... .70 | .... .60 |

Premier Black Baking—Highest grade for typewriters, sewing machine heads, and any work requiring highest finish and most durability. Works freely under the brush and finishes with a brilliant lustre. Sets in 15 to 20 minutes and bakes hard enough in 5 hours at 200° Fahr. to admit of rubbing and polishing. It can also be baked at a higher temperature for a shorter time as follows: 3 hours at 350° Fahr., four hours at 300° Fahr., and eight hours at 250° Fahr. Lowest temperature produces most elastic and durable results. This japan is supplied in brushing consistency. No additional thinner is advised.

Lock Japan Black Baking—A dense elastic black which covers any surface in one coat—made to set up quickly to avoid runs and consequent lack of covering on uneven surfaces and corners. Produces a high gloss durable finish. May be reduced with one part naphtha to two parts Japan or for better grade work use one part naphtha to three parts Japan. Bakes in 3 hours at 350° Fahr. or in 4 hours at 300° Fahr.

Radiator Black Baking—For work requiring a good grade of japan that will stand a high temperature without becoming brittle. Is supplied in brushing consistency and bakes with a good gloss in two hours at 400° Fahr. It can also be baked for 8 hours at 300° Fahr., and 6 hours at 350° Fahr. Recommended for sewing machine stands, coal and oil stoves, and carriage and saddlery hardware. May be thinned for dipping with equal parts of naphtha. Better gloss and texture are obtained by using one part of naphtha to two of japan.

Climax Black Baking—This Japan is used largely for dipping. It has good body and can be reduced equal parts with naphtha. Can be baked at 250 to 350° Fahr. where coal or coke fire is started at 5 o'clock and reaches maximum temperature in 6 to 7 hours and work is left in oven to cool until morning. Recommended for shelf hardware, coffee mills, registers, ventilators, etc.

Premo Black Baking—Intended particularly for use on springs and a general line of wire goods. Reduced one part naphtha to one part japan produces a dense, elastic, high gloss finish. May be reduced more or less than the above depending on results required. Bakes hard in 1 hour at 350° Fahr.



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## BLACK JAPANS, AIR DRYING.

| | Is | 55 | Bbls. |
|---|---|---|---|
| | B | B | B |
| Premier...0702... | .... 115 | .... 105 | .... 95. |
| Trunk ....0735... | .... 100 | .... 70 | .... 60. |
| Implement 0734... | .... 70 | .... 60 | .... 50. |
| No. 5....0700... | .... 85 | .... 55 | .... 45. |

Premier Black, Air Drying—Used for brush work. Is recommended for use on iron railings, etc., where a good lustre is required. Dries dust free in 15 to 20 minutes and hard in 4 to 5 hours. Furnished ready for application.

Trunk Black, Air Drying—Has good working and flowing properties. Dries dust free in 30 minutes and hard in 6 hours. Has good gloss. May be thinned with one part naphtha to two parts japan or two parts naphtha to three of japan, depending on results required.

Implement Black, Air Drying—For use on implements, rough castings and iron work requiring a dense black. Has exceptionally good covering properties. Dries dust free in 20 to 30 minutes and hard in 5 to 6 hours. For brush work no thinner is advised. For dipping reduce with one part naphtha to two parts japan.

No. 5 Black Air Drying—Suitable for rough castings, boilers, sheet iron work, etc. For brush work one part of naphtha to four parts japan, and for dipping one part of naphtha to two parts japan is recommended. Dries dust free in 15 to 20 minutes and hard in 4 to 5 hours.

NOTE.—Salesmens' report should state

1. Baking temperature.
2. Baking time.
3. Number of coats.
4. Price now paying.
5. Amount of thinner used.
6. Annual consumption.



0007-SWP-000127514

## FURNITURE GRAINING INK, (PASTE).

*For imitating oak on plain woods.*

| | 5s B | 25s B | 100s B |
|---|---|---|---|
| Golden Oak. X 6161 | 29 | 2 | 270 |

## FURNITURE WAX, (PASTE).

*For furniture finishing, etc.*

| | 2s B | 5s B | 25s B | kegs B |
|---|---|---|---|---|
| 58 | 24 | 24 | 23½ | 22½ |

## BICYCLE BAKING ENAMELS, LIQUID.

*For finishing bicycles and other metal surfaces.*

| | | 1s B | 5s B |
|---|---|---|---|
| Tan | 6117 | 300 | 290 |
| Hoffman Brown | 6109 | 300 | 290 |
| Antique " M. & D. | 6163 6944 | 325 | 315 |
| Green, L. | 6132 | 300 | 290 |
| " D. | 693 | 300 | 290 |
| Pea Green | 6138 | 325 | 315 |
| Coach " M. | 6105 | 300 | 290 |
| Columbian Green | 6119 | 325 | 315 |
| Calla " | 6111 | 325 | 315 |
| Newport " L. & M. | 6113 6125 | 300 | 290 |
| Blue " | 6164 | 300 | 290 |
| New " | 6153 | 300 | 290 |
| White, First Coat and Finishing | 699 | 300 | 290 |
| Pink | 6121 | 300 | 290 |
| Gray | 6165 | 300 | 290 |
| Chrome Yellow, L. M. O. & DO | 6157 | 325 | 315 |
| Carmine | 6161 | 375 | 365 |
| " Primer | 6160 | 250 | 240 |
| " Maroon | 669 | 375 | 365 |
| " " Primer | 674 | 250 | 240 |
| Palo Alto Red | 6159 | 425 | 415 |
| Brilliant Blue | 631 | 325 | 315 |
| Imperial " | 6127 | 375 | 365 |
| Royal " | 6134 | 325 | 315 |
| Robin's Egg Blue | 6147 | 325 | 315 |
| Yale Blue | 6141 | 325 | 315 |
| Orinoco Vermilion | 6151 | 325 | 315 |
| Scarlet | 6173 | 525 | 515 |
| Black Enamel, First Coat | 6178 | 125 | 115 |
| " " Finishing Coat | 0215 | 125 | 115 |
| ~~Enamel Finishing~~ | | ~~-~~ | ~~-~~ |
| ~~" " Pale~~ | | ~~-~~ | ~~-~~ |
| ~~" " Extra Pale~~ | | ~~-~~ | ~~-~~ |
| Auto Red | 6195 | 125 | 115 |
| Baking Flat Black | 193 3886 115 | 140 | 125 |

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## BLACK JAPANS, BAKING. (LIQUID).

*For finishing iron castings, etc.*

| | 1S B | 5S B | Bbls. B |
|---|---|---|---|
| Premier | 165 | 155 | 145 |
| Radiator | 90 | 80 | 70 |
| Climax | 80 | 70 | 60 |
| Flat Black | 185 | 175 | 165 |

Premier Black Baking.—Highest grade for typewriters, sewing machine heads, and any work requiring highest finish and most durability. Works freely under the brush and finishes with a brilliant lustre. Sets in 15 to 20 minutes and bakes hard enough in 3 hours at 200° Fahr. to admit of rubbing and polishing. It can also be baked at a higher temperature for a shorter time as follows: three hours at 350° Fahr., four hours at 300° Fahr., and eight hours at 250° Fahr. Lowest temperature baking produces most elastic and durable results. This japan is supplied in brushing consistency. No additional thinner is advised.

Radiator Black Baking.—For work requiring a good grade of japan that will stand a high temperature without [illegible] brittle. Is supplied in brushing consistency and bakes with [illegible] gloss in two hours at 400° Fahr. It can also be baked for 8 hours at 300° Fahr. and six hours at 350° Fahr. Recommended for sewing machine stands, coal and oil stoves, and carriage and saddlery hardware. May be thinned for dipping with equal parts of naphtha. Better gloss and texture are obtained by using one part of naphtha to two of japan.

Climax Black Baking.—This japan is used largely for dipping. It has good body and can be reduced equal parts with naphtha. Can be baked at 275 to 350° Fahr. Where coal or coke fire is started at 5 o'clock and reaches maximum temperature in 6 to 7 hours and work is left in oven to cool until morning. Recommended for shelf hardware, coffee mills, registers, ventilators, etc.

## BLACK JAPANS, AIR DRYING. (LIQUID).

*For finishing iron castings, etc.*

| | 1S B | 5S B | Bbls. B |
|---|---|---|---|
| Premier | 115 | 105 | 95 |
| No. 5 | 65 | 55 | 145 |

Premier Black, Air Drying.—Used for brush work. Is recommended for use on iron railings, etc., where a good lustre is required. Dries dust free in 15 to 20 minutes and hard in 4 to 5 hours. Furnished ready for application.

No. 5 Black Air Drying.—Suitable for rough castings, boilers, sheet iron work, etc. For brush work one part of naphtha to four parts of japan, and for dipping one part of naphtha to two parts of japan is recommended. Dries dust free in 15 to 20 minutes and hard in 4 to 5 hours.



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## TRUNK PAINTS, (LIQUID).

| | | 1s B | 5s B | Bbls. B |
|---|---|---|---|---|
| 1 Terra Cotta | 7319 | | | |
| 2 Citron | 7237 | | | |
| 3 Steel Gray, L. | 7347 | | | |
| 4 " " D. | 7303 | | | |
| 5 Olive Brown, L. | 7275 | | | |
| 6 " " D. | 7272 | | | |
| 7 Salmon " | | | | |
| 8 Golden Olive | 7238 | | | |
| 9 Brown | 7239 | | | |
| 10 " | 9443 | | | |
| 11 " | 7289 | | | |
| 12 " | 9444 | | | |
| 13 " | 7273 | | | |
| 14 Drab | | 115 | 105 | 100 |
| 15 " | 7274 | | | |
| 16 " | | | | |
| 17 " | | | | |
| 18 " | 9445 | | | |
| 19 " | 7380 | | | |
| 20 Olive | 9446 | | | |
| 21 " | X5151 | | | |
| 22 " | 7236 | | | |
| 23 Dark Green | | | | |
| 24 Deep Brown | 7302 | | | |
| 25 " " | | | | |

## COLORS FOR INK MAKERS AND LITHOGRAPHERS, (DRY).

| | | 100's B | Bbls. B |
|---|---|---|---|
| Non-Fading Geranium Lake | 10128 | 150 | 145 |
| " Rose " | II 567 | 46 | 45 |
| " Persian " | II 569 | 31 | 30 |
| Lemon Yellow | 12007 | 15 | 14½ |
| Primrose " | II 485 | 19 | 18½ |
| Orange " | 12011 | 16 | 15½ |
| Medium " | 12010 | 16 | 15½ |
| Milori Blue | 11023 | 36 | 35 |

| | 7#+15# Bags | 30+50# Bags | Keg |
|---|---|---|---|
| Eng. Vermilion Dry Orange, " " Scarlet, Dry, " " Ex Pale " | .68 | .67 | .66 |



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## LITHOGRAPHERS' VARNISH, (LIQUID).

Prices represent *minimum advance*, which may be quoted *over* market price on raw linseed oil Where local conditions favor it, higher prices than the minimum limit should always be named.

| | 55 B | Bbls. B |
|---|---|---|
| All O numbers | .... | .... |
| No. 1 | .... | .... |
| " 2 | .... | .... |
| " 3 | .... | .... |
| " 4 | .... | .... |
| " 5 | .... | .... |

When quoting delivered prices, add freight where rate exceeds 2c per gallon.

## LITHOGRAPHERS AND INK MAKERS DRIER (LIQUID).

| 1s C | 55 B | Bbls. B |
|---|---|---|
| 175. | 110 | 100 |

## STANDARD BULLETIN COLORS, (LIQUID AND PASTE).

*For sign board, bullstin and wall work.*

| | 1S | 55 | 255 |
|---|---|---|---|
| Durable Black (Liquid) 9403 | 140 | | 135 |
| " White " 9404 | 180 | | 175 |
| " Drab " 9348 | 155 | | 150 |
| Bulletin | 55 | | 255 |
| " ~~Non-Fading~~ Red (Paste) 3905 | 27 | | 26½ |
| " Green " 195 | 11½ | | 11 |

## REDUCERS, (LIQUID.)

*For reducing varnishes, enamels, etc., for dipping purposes.*

| | 1S B | 5S B | Bbls. B |
|---|---|---|---|
| Bedstead Enamel Reducer 0388 | 95 | 85 | 75 |
| " Primer " 0327 | 95 | 85 | 75 |
| Handcraft Stain " 0649 | 150 | 140 | 130 |
| ~~Furniture Varnish~~ " 0675 | 80 | 70 | 60 |
| ~~Rubbing Varnish~~ " 0378 | 90 | 80 | 65 |
| ~~Rubbing Coat~~ 0614 | 65 | 55 | 45 |
| ~~Paint Reducer~~ Farm Wagon Paint 0696 | 80 | 70 | 60 |

## PROTECTIVE PAINTS FOR METAL SURFACES, (LIQUID).

*For preventing rust and preserving metal structures.*

| | 5S B | Bbls. B |
|---|---|---|
| Pure Acheson Graphite, Natural | 130 | 115 |
| Metalastic, Black or Brown | 120 | 115 |
| P. M. 5, Gray, Green, Olive Green, Red | 135 | 120 |
| Carbon Paint, Red Diamond Brand | 130 | 125 |
| Roof and Bridge Paint, Red & Brown | 80 | 75 |
| Red Lead Color | 160 | 155 |
| Liquid Red Lead | ~~185~~ | ~~170~~ |

## GAS HOLDER PAINT, LIQUID.

| | 1S B | 5S B | bbls. B |
|---|---|---|---|
| Brown 6778 | 175 | 160 | 150 |



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## FLAT-TONE

*For artistic decoration of walls, ceilings and interior woodwork in durable flat effects.*

| No. | | 25s | 100s—Kegs |
|---|---|---|---|
| 830 | White | .... | .... |
| 831 | Cream Gray | .... | .... |
| 833 | Ivory | .... | .... |
| 832 | Cream | .... | .... |
| 841 | Buff | .... | .... |
| 837 | Lichen Gray | .... | .... |
| 847 | Bright Sage | .... | .... |
| 840 | Straw Color | .... | .... |
| 834 | Pale Sulphur | .11 | .10 |
| 845 | Pale Terra Cotta | .... | .... |
| 839 | Buff Stone | .... | .... |
| 842 | Flesh Color | .... | .... |
| 843 | Pale Azure | .... | .... |
| 838 | Pearl | .... | .... |
| 848 | Pale Olive | .... | .... |
| 835 | Golden Brown | .13 | .12 |
| 844 | Delft Blue | .15 | .14 |
| 846 | Rich Maroon | .21 | .20 |
| 836 | Maple Green | .15 | .14 |



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| | | | |
|---|---|---|---|
| Ebonol | .75 | .70 | .65 |
| Gas Holdup Ref Rx 7139 | | | 1.00 |

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## METALLIC PAINTS, VENETIAN RED, YELLOW OCHRE, (PASTE).

| | 25s B | 100s B | ¼ bbls. & bbls. B |
|---|---|---|---|
| Metallic Brown, "H" | 3½ | 3¼ | 3 |
| " " "F" | 4½ | 4¼ | 4 |
| Iron Ore Red, "F" | 3½ | 3¼ | 3 |
| Special Iron Ore Red | 4¾ | 4½ | 4¼ |
| English Venetian Red, "H" | 3½ | 3¼ | 3 |
| " " " "A" | 4½ | 4¼ | 4 |
| Special Venetian Red | 4¾ | 4½ | 4¼ |
| French Yellow Ochre, "H" | 3½ | 3¼ | 3 |
| " " " "A" | 5 | 4¾ | 4½ |

## BEDSTEAD ENAMELS, (LIQUID).

| | 1s B | 5s B | bbls. B |
|---|---|---|---|
| White Primer | 1 60 | 1 50 | 1 35 |
| White Finishing | 1 95 | 1 85 | 1 75 |
| Pure White Finishing | 1 95 | 1 85 | 1 75 |
| Ivory " " | 2 00 | 1 75 | 1 60 |
| Primrose " | 2 00 | 1 75 | 1 60 |
| Sea Green " | 2 00 | 1 75 | 1 60 |
| Robin's Egg Blue Fin. | 2 00 | 1 75 | 1 60 |
| Shell Pink Finishing | 2 00 | 1 75 | 1 60 |
| Emerald Green " | 2 00 | 1 75 | 1 60 |
| Silver Gray " | 2 00 | 1 75 | 1 60 |
| Rose Pink " | 2 00 | 1 75 | 1 60 |
| Willow Green " | 2 15 | 1 90 | 1 75 |
| Fr.Perm. " " | 2 00 | 1 75 | 1 60 |
| Carmine Finishing | 2 30 | 2 15 | 2 00 |
| Vermilion " | 3 00 | 2 50 | 2 40 |
| Dead Ebony Black Fin. | 2 00 | 1 75 | 1 60 |
| Maroon | 2 00 | 1 75 | 1 60 |
| Baby Blue | 2 00 | 1 75 | 1 60 |
| Apple Green, M | 2 00 | 1 75 | 1 60 |
| " " L | 2 00 | 1 75 | 1 60 |
| " " D | 2 00 | 1 75 | 1 60 |

## BEDSTEAD ENAMELS, (PASTE)

| | 25s B | 100s B | ½ bbls. & bbls. B |
|---|---|---|---|
| White Finishing | 18 | 16 | 15 |
| White Primer | 12 | 10 | 09 |

## VERNIS MARTIN FINISH, AIR DRYING AND BAKING.

*For Bedsteads, Furniture, Novelty Work and Decorating.* per lb.

| | B |
|---|---|
| Bronze (Dry) | 1 50 |

| | 1s B | 5s B |
|---|---|---|
| Varnish | 2 25 | 2 15 |
| Finishing | 4 00 | 3 90 |
| Ground, Liquid | 1 60 | 1 50 |



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### ARIDOS, (LIQUID). "KEEPS OUT THE MOISTURE."

*A sanitary paint for creameries, cooling rooms, etc.*

| | 1s B | 5s B | bbls. B |
|---|---|---|---|
| Pure White | 1 50 | 1 45 | 1 40 |
| Cream | 1 50 | 1 45 | 1 40 |
| Light Rose | 1 50 | 1 45 | 1 40 |
| Canary | 1 50 | 1 45 | 1 40 |
| Silk Green | 1 50 | 1 45 | 1 40 |
| Pea " | 1 50 | 1 45 | 1 40 |
| Ash Gray | 1 50 | 1 45 | 1 40 |

### PETRILOID, (LIQUID). "ANTI-DAMP."

*For wall and foundation work.*

| | 1s B | 5s B | bbls. B |
|---|---|---|---|
| Black | 1 00 | 90 | 75 |
| Dark Brown | 1 00 | 90 | 75 |

### REED PRIMER, (LIQUID).

*For reed and willow work.*

| | 1s B | 5s B | bbls. B |
|---|---|---|---|
| White | 1 00 | 90 | 85 |

### LACQUERS, (LIQUID).

*For tin and other metal work.*

| | 1s B | 5s B | bbls. B |
|---|---|---|---|
| BAKING | | | |
| Blue Light | 1 25 | 1 00 | 1 00 |
| " Medium | 1 25 | 1 00 | 1 00 |
| " Dark | 1 35 | 1 20 | 1 10 |
| Bronze | 1 35 | 1 20 | 1 10 |
| Gold | 1 50 | 1 35 | 1 25 |
| Green | 1 60 | 1 45 | 1 35 |
| Red | 1 60 | 1 45 | 1 35 |
| Wrought Iron (clear) | 2 10 | 2 00 | 1 85 |
| AIR DRYING | | | |
| Blue Light | 1 00 | 85 | 75 |
| " Medium | 1 00 | 85 | 75 |
| " Dark | 1 10 | 95 | 85 |
| Bronze | 1 10 | 95 | 85 |
| Gold | 1 60 | 1 40 | 1 25 |
| Green | 1 25 | 1 10 | 1 00 |
| Red | 1 25 | 1 10 | 1 00 |
| Black | 1 00 | 85 | 75 |
| Wrought Iron (clear) | 2 10 | 2 00 | 1 75 |
| Transparent | 1 40 | 1 25 | 1 15 |



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## FURNITURE GRAINING INK, (PASTE).

*For imitating oak on plain woods.*

| | 5s B | 25s B | 100s B |
|---|---|---|---|
| Golden Oak | 22 | 20 | 19 |

## FURNITURE WAX, (PASTE).

*For furniture finishing, etc.*

| 2s B | 5s B | 25s B | kegs B |
|---|---|---|---|
| 25 | 25 | 22½ | 21½ |

## BICYCLE BAKING ENAMELS, LIQUID.

*For finishing bicycles and other metal surfaces.*

| | 1s B | 5s B |
|---|---|---|
| Tan | 2 85 | 2 75 |
| Hoffman Brown | 2 85 | 2 70 |
| Antique " M & D | 3 10 | 3 00 |
| Green, L | 2 85 | 2 75 |
| " D | 2 85 | 2 75 |
| Pea Green | 3 10 | 3 00 |
| Coach " M | 2 85 | 2 75 |
| Columbian Green | 3 10 | 3 00 |
| Calla " | 3 10 | 3 00 |
| Newport " L. & M | 2 85 | 2 75 |
| Blue " | 2 85 | 2 75 |
| New " | 2 85 | 2 75 |
| White, First Coat and Finishing | 2 85 | 2 75 |
| Pink | 2 85 | 2 75 |
| Gray | 2 85 | 2 75 |
| Chrome Yellow, L. M. O. & DO | 3 10 | 3 00 |
| Carmine | 3 60 | 3 50 |
| " Primer | 2 35 | 2 25 |
| " Maroon | 3 60 | 3 50 |
| " " Primer | 2 35 | 2 20 |
| Palo Alto Red | 4 10 | 4 00 |
| Brilliant Blue | 3 10 | 3 00 |
| Imperial " | 3 60 | 3 50 |
| Royal " | 3 10 | 3 00 |
| Robin's Egg Blue | 3 10 | 3 00 |
| Yale Blue | 3 10 | 3 00 |
| Orinoco Vermilion | 3 10 | 3 00 |
| Scarlet | 5 10 | 5 00 |
| Black Enamel, First Coat | 1 10 | 1 00 |
| " " Finishing Coat | 1 10 | 1 00 |
| Anti-Rust | 1 10 | 1 00 |



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## BLACK JAPANS, BAKING. (LIQUID.)

| | 1s | 5s | Bbls. |
|---|---|---|---|
| | B | B | B |
| Premier | 1 30 | 1 20 | 1 10 |
| Lock | 1 00 | 90 | 80 |
| Radiator | 75 | 65 | 55 |
| Climax | 65 | 55 | 45 |
| Premo | 65 | 55 | 45 |

Premier Black Baking—Highest grade for typewriters, sewing machine heads, and any work requiring highest finish and most durability. Works freely under the brush and finishes with a brilliant lustre. Sets in 15 to 20 minutes and bakes hard enough in 5 hours at 200° Fahr. to admit of rubbing and polishing. It can also be baked at a higher temperature for a shorter time as follows: 3 hours at 350° Fahr., four hours at 300° Fahr., and eight hours at 250° Fahr. Lowest temperature produces most elastic and durable results. This japan is supplied in brushing consistency. No additional thinner is advised.

Lock Japan Black Baking—A dense elastic black which covers any surface in one coat—made to set up quickly to avoid runs and consequent lack of covering on uneven surfaces and corners. Produces a high gloss durable finish. May be reduced with one part naphtha to two parts Japan or for better grade work use one part naphtha to three parts japan. Bakes in 3 hours at 350° Fahr. or in 4 hours at 300° Fahr.

Radiator Black Baking—For work requiring a good grade of japan that will stand a high temperature without becoming brittle. Is supplied in brushing consistency and bakes with a good gloss in two hours at 400° Fahr. It can also be baked for 8 hours at 300° Fahr., and 6 hours at 350° Fahr. Recommended for sewing machine stands, coal and oil stoves, and carriage and saddlery hardware. May be thinned for dipping with equal parts of naphtha. Better gloss and texture are obtained by using one part of naphtha to two of japan.

Climax Black Baking—This Japan is used largely for dipping. It has good body and can be reduced equal parts with naphtha. Can be baked at 250 to 350° Fahr. where coal or coke fire is started at 5 o'clock and reaches maximum temperature in 6 to 7 hours and work is left in oven to cool until morning. Recommended for shelf hardware, coffee mills, registers, ventilators, etc.

Premo Black Baking—Intended particularly for use on springs and a general line of wire goods. Reduced one part naphtha to one part japan produces a dense, elastic, high gloss finish. May be reduced more or less than the above depending on results required. Bakes hard in 1 hour at 350° Fahr.



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## BLACK JAPANS, AIR DRYING.

| | 1s | 5s | Bbls. |
|---|---|---|---|
| | B | B | B |
| Premier | 1 60 | 90 | 80 |
| Trunk | 65 | 55 | 45 |
| Implement | 55 | 45 | 35 |
| No. 5 | 50 | 40 | 30 |

Premier Black, Air Drying—Used for brush work. Is recommended for use on iron railings, etc., where a good lustre is required. Dries dust free in 15 to 20 minutes and hard in 4 to 5 hours. Furnished ready for application.

Trunk Black, Air Drying—Has good working and flowing properties. Dries dust free in 30 minutes and hard in 6 hours. Has good gloss. May be thinned with one part naphtha to two parts japan or two parts naphtha to three of japan, depending on results required.

Implement Black, Air Drying—For use on implements, rough castings and iron work requiring a dense black. Has exceptionally good covering properties. Dries dust free in 20 to 30 minutes and hard in 5 to 6 hours. For brush work no thinner is advised. For dipping reduce with one part naphtha to two parts japan.

No. 5 Black Air Drying—Suitable for rough castings, boilers, sheet iron work, etc. For brush work one part of naphtha to four parts japan, and for dipping one part of naphtha to two parts japan is recommended. Dries dust free in 15 to 20 minutes and hard in 4 to 5 hours.

NOTE.—Salesmens' report should state

1. Baking temperature.
2. Baking time.
3. Number of coats.
4. Price now paying.
5. Amount of thinner used.
6. Annual consumption.



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## NET PRICES TO LARGE CONSUMERS ON QUICK DRYING COLORS IN TUBES (Paste)

*Small trade must not be sold from this list. For such trade see Q. D. tube list in Trade Sales Price List.*

| | per doz. net |
|---|---|
| No. 40 French Carmine (Glaze) ¼ lb Tubes, net, | $15 00 |
| " 140 " " " " " " | 12 00 |
| French Carmine, L " " " " | 9 00 |
| Carriage Makers' Carmine " " " " | 7 50 |
| Spanish Carmine.....(Glaze) | 3 50 |
| English Vermilion, L. & D..... | 4 25 |
| Striping Red No. 4504.....(Solid) | 3 75 |
| " " " 4728..... | 2 25 |
| Iroquois Red, L. & D..... | 2 25 |
| Carriage Painters' Red..... | 2 25 |
| Automobile Red, L. & D..... | 2 25 |
| Imperial Red..... | 2 25 |
| Aztec Red .....(Glaze) | 2 25 |
| Mohawk Red, L. & D..... | 1 50 |
| ***Royal Durbar Red, L. M. & D***..... | 2 25 |
| Empress Scarlet..... | 2 25 |
| Naples Yellow..... | 3 00 |
| Columbian Yellow, L. & D..... | 1 50 |
| Chrome Yellow, L. M. O. & DO..... | 1 50 |
| Perfect Yellow..... | 1 50 |
| Brimstone Yellow, L. M. D. & DD..... | 1 50 |
| Altan Yellow..... | 1 50 |
| Gold Imitation..... | 1 50 |
| Striping Black..... | 1 50 |
| Green Lake, .....(Glaze) | 3 00 |
| Milori Green, L. M. & D..... | 2 70 |
| Extra Coach Green, L. M. & D..... | 1 50 |
| Fern Leaf Green, L. M. & D. ..... | 1 50 |
| Cerro Green, L. M. & D..... | 1 50 |
| Prussian Blue..... | 2 25 |
| Ultramarine Blue,.....(Glaze) | 1 50 |
| Imperial Blue, L. & D..... | 1 50 |
| Azure Blue ..... | 1 50 |
| Striping Purple..... | 2 25 |
| Bay Brown..... | 1 50 |
| Flake White..... | 1 50 |
| Silver White..... | 1 50 |
| Ivory " ..... | 1 50 |
| Special Flake White for striping..... | 1 50 |

The above colors are put up in large size collapsible tubes varying in weight according to the bulk of the color.

Nos. 40 and 140 French Carmine, French Carmine, L., and Carriage Makers' Carmine are put up in ¼ lb. tubes net weight.

Only the colors named above are put up in tubes.



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## COLOR VARNISHES, Elastic Drying,

(Liquid).

For use on wholesale factory, custom, and repair work. Fancy colors (except Royal Durbar Red) put up in 1 gal. pails and five gallon varnish cans, also in ½ bbls. and bbls. with agitator.

Colors marked * not carried in stock but will be ground to order.

Solid Rubbing and Free Flowing Colors listed under same name are approximately identical in shade.

### SOLID RUBBINGS, Elastic Drying (Liquid)

| | | B |
|---|---|---|
| Solid Rubbing Royal Durbar Red | .... .... | 2 50 |
| * " " Pachuca Red | .... .... | 3 00 |
| * " " Tuxedo " L. & D. | .... .... | 2 25 |
| * " " Mohawk " " .. | .... .... | 2 50 |
| * " " Euclid " " .. | .... .... | 2 50 |
| " " Opaque Carmine | .... .... | 2 50 |
| * " " Brilliant " | .... .... | 2 50 |
| * " " Bright " | .... .... | 2 50 |
| * " " Brilliant Red | .... .... | 2 50 |
| * " " Derby " | .... .... | 2 50 |
| * " " Viking Red | .... .... | 2 50 |
| * " " Bright Maroon | .... .... | 2 00 |
| * " " Newp't Green, L.M.& D. | .... .... | 1 75 |
| * " " Rockaway Green | .... .... | 1 75 |
| * " " Olive " D. | .... .... | 1 75 |
| * " " Peerless " L. | .... .... | 1 75 |
| * " " Laurel " D. | .... .... | 1 75 |
| * " " Palmetto " D. | .... .... | 2 00 |
| * " " Calla " | .... .... | 2 00 |
| * " " Bronze " | .... .... | 2 00 |
| * " " Acacia " | .... .... | 2 00 |
| * " " Eng. Sur." D. | .... .... | 2 00 |
| * " " Trojan " L. | .... .... | 1 75 |
| " " Black | .... .... | 1 75 |
| " " Green, L. | .... .... | 1 75 |
| " " " D. | .... .... | 1 75 |
| Spec. Blk. Var. for In. Bod | .... .... | 1 50 |
| Jet Black Body Rubbing | .... .... | 2 00 |
| " " Quick " | .... .... | 1 75 |
| *Four Day Ebony " | .... .... | 2 25 |
| Black Body Japan | .... .... | 2 25 |
| Cuyahoga Black Rubbing | .... .... | 1 50 |



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## FREE FLOWING COLOR VARNISHES.

### Elastic Drying—(Liquid).

| | B |
|---|---|
| Royal Durbar Red, L.L., L.M.D., EX.D | 2 50 |
| *Pachuca Red | 3 00 |
| *Tuxedo " L. & D. | 2 25 |
| *Mohawk " | 2 50 |
| *Euclid " | 2 50 |
| *Opaque Carmine | 2 50 |
| *Brilliant " | 2 50 |
| *Bright " | 2 50 |
| *Brilliant Red | 2 50 |
| *Derby Red | 2 50 |
| *Viking Red | 2 50 |
| *Bright Maroon | 2 00 |
| *Newport Green, L. M. & D. | 1 75 |
| *Rockaway " | 1 75 |
| *Olive " | 1 75 |
| *Peerless " L. | 1 75 |
| *Laurel " D. | 1 75 |
| *Palmetto " D. | 2 00 |
| *Calla " | 2 00 |
| *Bronze " | 2 00 |
| *Acacia " | 2 00 |
| *English Surrey Green, D. | 2 00 |
| *Trojan Green, L. | 1 75 |
| *Royal " L | 1 75 |
| *Nonpariel " L | 1 75 |
| Green, L. & D. | 1 75 |
| Black | 1 75 |
| *Pasha Red, D. | 2 50 |
| *Sapphire Blue, L. | 2 50 |
| *Pneumatic Yellow | 2 75 |
| | |
| | |
| | |
| | |

NOTE.—Solid Rubbings dry to moss in 18 hours. "B" prices are net to medium trade. "B" prices are the same on 1s or 5 gallon varnish cans. Fancy light shades will not be sold, except to larger trade, in packages larger than one gallon pails which have extra slip cover.

Free Flowing Color Varnishes are lighter in body than Solid Rubbing, work easier, and cover more surface. Dry to *moss* in 18 hours. Cannot be rubbed with pumice stone and water.



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## TOUCH UP COLORS, IN VARNISH.
(Paste.)

| | | | B | per lb. list |
|---|---|---|---|---|
| Touch up Jet Black.. | 1s and 5s | P.C. .... | nt | 50 |
| " Black ..... | " | " .... | ny | 50 |
| " Body Black. | " | " .... | ny | 50 |
| " Green, L... | " | " .... | ny | 50 |
| " " D... | " | " .... | ny | 50 |
| " Roy. Dur. Red | " | " .... | ft | 1 00 |

## CARRIAGE UNDERCOATINGS.
*These prices for large trade only.*

| LIQUID—BRUSHING. | 1s A | 1s B | 5s A | 5s B | bbls. A | bbls. B |
|---|---|---|---|---|---|---|
| Coach Gear Primer Dark | ... 1 | 50 | ... 1 | 35 | ... 1 | 25 |
| " " " Pink | ... 1 | 50 | ... 1 | 35 | ... 1 | 25 |
| " " " Yellow | ... 1 | 55 | ... 1 | 40 | ... 1 | 30 |
| " " " Red. | ... 1 | 50 | ... 1 | 35 | ... 1 | 25 |
| " " Filler, Black.. | ... 1 | 50 | ... 1 | 35 | ... 1 | 25 |
| " " " Red... | ... 1 | 50 | ... 1 | 35 | ... 1 | 25 |
| " " " Maroon | ... 1 | 50 | ... 1 | 35 | ... 1 | 25 |
| " " " Yellow | ... 1 | 50 | ... 1 | 35 | ... 1 | 25 |
| " Body Primer.... | ... 1 | 50 | ... 1 | 35 | ... 1 | 25 |
| " " Rough Stuff | ... 1 | 35 | ... 1 | 25 | ... 1 | 15 |
| " " " " 1st Coat Drk | ... 1 | 35 | ... 1 | 25 | ... 1 | 15 |
| " " Rough Stuff 1st Coat Red | ... 1 | 35 | ... 1 | 25 | ... 1 | 15 |

| PASTE. | 25s A | 25s B | 100s A | 100s B | ½ Bbls. A | ½ Bbls. B |
|---|---|---|---|---|---|---|
| Coach Gear Primer Yellow | ... | 10 | ... | 9½ | ... | 9 |
| " " Filler Black.. | ... | 9 | ... | 8½ | ... | 8 |
| " " " Red... | ... | 9 | ... | 8½ | ... | 8 |
| " " " Yellow | ... | 9 | ... | 8½ | ... | 8 |
| " " " Maroon | ... | 9 | ... | 8½ | ... | 8 |
| " " Surfacer Dark | ... | 9 | ... | 8½ | ... | 8 |
| " " " Pink | ... | 9 | ... | 8½ | ... | 8 |
| " Body Rough Stuff... | ... | 9 | ... | 8½ | ... | 8¼ |
| " " " " 1st Coat Drk | ... | 9 | ... | 8½ | ... | 8¼ |
| " " Rough Stuff 1st Coat Red | ... | 9 | ... | 8½ | ... | 8¼ |
| " " Rough Stuff White... | | 15 | ... | 14½ | ... | 14 |

| LIQUID—DIPPING. | 5s A | 5s B | ½ bbls. & bbls. A | ½ bbls. & bbls. B |
|---|---|---|---|---|
| Coach Gear Primer Dark.. | .... | 1 30 | .... | 1 20 |
| " " " Red... | .... | 1 30 | .... | 1 20 |
| " " Filler Black.. | .... | 1 30 | .... | 1 20 |
| " " " Red... | .... | 1 30 | .... | 1 20 |
| " " " Maroon | .... | 1 30 | .... | 1 20 |



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## P. M. SYSTEM, Elastic Drying—(Liquid).

| GEAR PRIMERS. | | | B | per gal. list |
|---|---|---|---|---|
| Black | ¼s & 1s | .... | hot | $2 50 |
| Red | " | .... | hot | 2 50 |
| Yellow | " | .... | hot | 2 50 |
| **GEAR SURFACERS (LIQUID).** | | | | |
| Black | ¼s & 1s | .... | hot | 2 50 |
| Red | " | .... | ayy | 3 00 |
| Yellow | " | .... | ayy | 3 00 |
| **GEAR FILLERS (LIQUID).** | | | | |
| Black | ¼s & 1s | .... | hot | 2 50 |
| Red | " | .... | hot | 2 50 |
| Ebony Black, | " | .... | ayy | 3 00 |
| Nonpareil Green, L. & D. | " | .... | ayy | 3 00 |
| | | .... | .... | .... |
| **BODY PRIMERS (LIQUID)** | | | | |
| Black | ¼s & 1s | .... | hot | 2 50 |
| Yellow | " | .... | hot | 2 50 |
| Coach | " | .... | hty | 2 00 |
| | | .... | .... | .... |
| **BODY FILLERS (ROUGH STUFF—LIQUID).** | | | | |
| First Coat | ¼s & 1s | .... | hty | 2 00 |
| Black | " | .... | hty | 2 00 |
| Yellow | " | .... | hty | 2 00 |
| Coach | " | .... | hty | 2 00 |
| " 1st coat | " | .... | hty | 2 00 |

## GEAR COLORS (ELASTIC DRYING—PASTE.)

| REDS, WINES, AND GROUNDS. | | | | per lb. |
|---|---|---|---|---|
| Burgundy Red | 1s & 5s | .... | ft | 1 00 |
| Crescent " L. & D. | " | .... | ft | 1 00 |
| Pachuca " .... (Glaze) | " | .... | ft | 1 00 |
| Carriage P't'rs. Red, L. & D. | " | .... | ft | 1 00 |
| Derby Red, | " | .... | ft | 1 00 |
| Euclid " L. & D. | " | .... | ty | 75 |
| Viking " | " | .... | ty | 75 |
| Bike Vermilion | " | .... | sy | 60 |
| Vulcan " L. & D. | " | .... | sy | 60 |
| Coaching " " | " | .... | sy | 60 |
| Pasha Red, L. & D. | " | .... | sy | 60 |
| Sultan " | " | .... | sy | 60 |
| Wine Color, L. & D. | " | .... | ao | 40 |
| Red Ground, " | " | .... | ao | 40 |
| Pachuca Red Ground | " | .... | ao | 40 |
| Viking " " | " | .... | ao | 40 |
| Vermilion " | " | .... | ao | 40 |
| | | .... | .... | .... |



0007-SWP-000127530

| | | | B | per lb list |
|---|---|---|---|---|
| **GREENS (PASTE)** | | | | |
| Eclipse Green, L. M. & D. | Is & 5s | .... | nt | 50 |
| Willow " L. & D. | " | .... | nt | 50 |
| Druid " " | " | .... | nt | 50 |
| Pluto | " | .... | nt | 50 |
| Pea | " | .... | nt | 50 |
| Brier | " | .... | nt | 50 |
| Victoria | " | .... | nt | 50 |
| Riverside, L. & D. | " | .... | nt | 50 |
| | | | | |
| | | | | |
| **BLUES (PASTE).** | | | | |
| Delft, M | Is & 5s | .... | ft | 90 |
| Perfect (Glaze) | " | .... | ty | 75 |
| Opaque | " | .... | ty | 75 |
| | | | | |
| | | | | |
| **BROWNS (PASTE).** | | | | |
| Carriage Painters | Is & 5s | .... | sy | 60 |
| Olive | " | .... | ny | 40 |
| | | | | |
| | | | | |
| **YELLOWS (PASTE).** | | | | |
| Century | Is & 5s | .... | ny | 45 |
| Jonquille, L. & D. | " | .... | ny | 45 |
| Chinese, L., M. & D. | " | .... | ny | 45 |
| | | | | |
| | | | | |
| | | | | |
| **GLAZING PUTTY (PASTE).** | | | | |
| Dark | Is & 5s | .... | hy | 15 |
| Red | " | .... | hy | 15 |
| Yellow | " | .... | hy | 15 |
| | | | | |
| | | | | |
| | | | | |

NOTE—All "B" prices are net and not subject to discount.

"List" prices on P. M. Primers, Surfacers, and Fillers subject to discount of.....per cent.

"List" prices on P. M. Gear Colors and Putty subject to discount of.....per cent.

Quart packages of liquid goods have self-sealing tops.



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Q. D.
CLOSE
COLORS
P. M.

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# Confidential Price List

(For Use of Salesmen Only).

**Quick Drying Colors,**
**Gloss Colors,**
**Perfect Method.**

THE SHERWIN-WILLIAMS CO.
PAINT AND VARNISH MAKERS.

Cleveland, Chicago,
New York, San Francisco, Kansas City, Montreal,
Newark, Los Angeles, Minneapolis, Toronto,
Boston, San Diego, Portland, Ore., Winnipeg,
Cincinnati, Savannah, Dallas, Tex., London, Eng.

B55G—V429

0007-SWP-000127534

## SPECIAL PRICES TO CONSUMERS ON Q. D. COLORS

FOR CONFIDENTIAL USE OF SALESMEN ONLY.

"A" prices are rock bottom to the largest buyers for colors in 5 P.C.

"B" prices are for large buyers entitled to less than the regular dealers' discount of 25 per cent off list on colors and 20 per cent off list on blacks.

Smaller buyers should not be sold at lower prices than 25 per cent off list on colors and 20 per cent off list on blacks, and *net prices* should always be made instead of list with discount.

*Small trade should not* be sold from this list. For such trade use the Q. D. list in Trade Sales Price List.

| BLACKS (PASTE) | | | B | per lb. list. |
|---|---|---|---|---|
| Ivory Drop, XXX | 121 | .... | NF. | 50. |
| " " XX | 122 | .... | AD. | 40. |
| " " X | 123 | .... | AN. | 30. |
| English Coach, A | 175 | .... | HJ. | 25. |
| Special | 120 | .... | HJ. | 25. |
| Chem. Ref'd Lamp | 179 | .... | HJ. | 25. |
| Special Lamp, 4416 12½s | | .... | HD. | 23. |
| " " " 100s | | .... | HF. | 21. |
| " " 4541 12½s | | .... | HT. | 21. |
| " " " 100s | | .... | HS. | 19. |
| Special Black | 119 | .... | HA. | 26. |
| | | .... | .... | .... |
| | | .... | .... | .... |

| REDS (PASTE) | | | | |
|---|---|---|---|---|
| No. 40 French Carmine | (Glaze) 149 | .... | STY | 450 |
| " 140 " " | " 4805 | .... | HYY | 300 |
| French Carmine, L | " 4363 | .... | NYY | 450 |
| Carriage Makers' Carmine, | " 8176 | .... | AYY | 300 |
| Spanish Carmine | " 43149 | .... | AYY | 300 |
| Special " | " 44573 | .... | HTY | 225 |
| Eng. Vermilion, L & D. | 145 | .... | HHN | 150 |
| Amer. " " " | | .... | AR | 60 |
| Empress Scarlet | 1325 | .... | FT. | 100 |
| Iroquois, L. & D. 4627 | 4189 | .... | FT. | 100 |
| Carriage Painters | 4627 | .... | FT. | 100 |
| Palo Alto 4608 | (Glaze) | .... | FT. | 100 |
| Aztec 43449 | " | .... | FT. | 100 |
| Hessian, L. & D. 44449-44280 | | .... | TY. | 70 |



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| REDS—CONTINUED. | | B | per lb. list |
|---|---|---|---|
| Striping, No. 4504.....(Solid) | .... | HTY | 2.00 |
| " " 4728..... | .... | FT. | 1.00 |
| Opaque Claret.....8005... | .... | FT. | 1.00 |
| Astral, L. & D. 8004...4778. | .... | FT. | 1.00 |
| Royal Durbar, L. M. & D..8190. | .... | FT. | 1.00 |
| ~~Radium, L. M. & D.~~..... | .... | — | .... |
| Automobile, L. & D.4700..8003 | .... | TY. | .75. |
| Tuxedo, L. & D..8125-8134... | .... | TY. | .75. |
| Imperial.....4884..... | .... | TY. | .75. |
| Rich Carmine..4800....(Glaze) | .... | TY. | .75. |
| Astoria.....4367.... " | .... | TY. | .75. |
| Opaque Carmine..4765..... | .... | SY. | .60. |
| Mohawk, L. & D.4360...4056. | .... | SY. | .60. |
| Gear.....4700.... | .... | SY. | .60. |
| Premier Non-Fading, D. 8057.. | .... | SY. | .60. |
| Century.....4360... | .... | NF. | .45. |
| Electric Vermilion.....8000.. | .... | SY. | .60. |
| Brilliant " L. & D8001-2. | .... | SY. | .60. |
| Orinoco " D...1536... | .... | SY. | .60. |
| Permanent " L..4678.. | .... | SY. | .60. |
| Special, L. No. 4596..... | .... | SY. | .60. |
| " (4056)..... | .... | SY. | .60. |
| Burmese.....8032.... | .... | SY. | .60. |
| Carmola.....8148.... | .... | AF. | .28. |
| Special, L. (4578)..... | .... | AR. | .40. |
| " D. (4609)..... | .... | AR. | .40. |
| " No. 4215..... | .... | AR. | .40. |
| Turkey.....178..... | .... | AR. | .40. |
| Tuscan.....135..... | .... | AF. | .26. |
| Indian.....124..... | .... | AN | .32. |
| Royal (Venetian)...126..... | .... | HR | .25. |
| English Rose Pink..170..... | .... | SY. | .60. |
| Majestic.....8269... | .... | SY. | .60. |
| Radium Red Elastic | .... | .... | .... |
| Drying L. M. & D. | .... | FY | .90. |
| ..... | .... | .... | .... |

| WINES (PASTE) | | | |
|---|---|---|---|
| Wine Color, D.....250.... | .... | NT. | .50. |
| Special, No. 4209..... | .... | AR. | .40. |
| Wine Color, B.....2118.... | .... | AF. | .26. |
| Vienna.....4064.... | .... | AT. | .26. |
| Sicilian.....1433.... | .... | AT. | .26. |
| ..... | .... | .... | .... |
| ..... | .... | .... | .... |
| ..... | .... | .... | .... |



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| LAKES (PASTE) | | B | per lb. list |
|---|---|---|---|
| *Eng. Scarlet XXX | 160 (Glaze) | NTY | 500 |
| * " " XX | 161 " | NTY | 450 |
| * " Purple, Dp. & Ex. Dp. XXX | 154 " | SYY | 600 |
| * " Purple, " " XX | 155 " | NTY | 500 |
| *Munich, XXX | 158 " | NYY | 450 |
| * " XX | 159 " | AAT | 325 |
| *Eng. Crimson, XXX | 150 " | SYY | 600 |
| * " " XX | 151 " | NTY | 500 |
| *Carmine, XXX | 156 " | AYY | 300 |
| * " XX | 157 " | HEY | 225 |
| *Eng. Rose, XXX | 162 " | RY | 120 |
| * " Rose, XX | 163 " | OY | 100 |
| *Mauve | 8099 | HRY | 250 |
| *Yellow, XXX | 168 | HRY | 250 |
| * " XX | 176 | HNT | 200 |
| *Chatimuc | 171 (Glaze) | ET | 100 |
| *Maroon | 172 " | ET | 100 |
| *Coach | 164 " | TT | 75 |
| Green | 4090 " | HRY | 250 |
| Claret | 165 " | ET | 90 |
| Covering | 167 | ET | 100 |
| Carriage | 166 | ST | 65 |
| Purple Lake Glaze X | 6673 | HAT | 450 |

Colors marked * not carried in stock, but will be ground to order.

| GROUNDS (PASTE) | | | |
|---|---|---|---|
| Vermilion | 4720 | AR | 40 |
| Carmine, D. | 4078 | NT | 50 |
| Hercules Red, L. & D | 8222-8226 | NH | 45 |
| Red, L. & D. | 4870-4871 | AR | 40 |
| Astoria Red, L. | 4578 | AR | 40 |
| Carriage Painters Red, L | 4699 | AR | 40 |
| Palo Alto Red, L. | 4578 | AR | 40 |
| Mohawk " D. | 4699 | AR | 40 |
| Iroquois " D. | 4699 | AR | 40 |
| Hessian " D. | 8235 | AR | 40 |
| Chatimuc Lake | 4699 | AR | 40 |
| Aztec Red | 4870 | AR | 40 |
| Premier Non-Fad. Red | | AR | 140 |
| Special Mahogany | | | |
| Special Red | | HR | 35 |
| Wine | | AT | 36 |
| Blue, L. & D. | 4573-4173 | AR | 40 |
| Paris Green | 8092 | AR | 40 |
| Red Primer, in oil 220H. 100 keg. | | OY | 11 |
| | | | |
| | | | |



0007-SWP-000127537

| | | | B | per lb. list. |
|---|---|---|---|---|
| **WHITES** (PASTE) | | | | |
| Ivory | #388 | .... | NH. | 45. |
| Flake | 144 | .... | NH. | 45. |
| Fr. Zinc in Varnish | 4681 | .... | NT. | 45. |
| Hearse | 755 | .... | AR. | 40. |
| Fr. Zinc | 4369 | .... | AR. | 40. |
| Silver | 143 | .... | AT. | 35. |
| White Lead | 4602 | .... | HD. | 25. |
| Special Flake | 4579 | .... | NH. | 45. |
| Automobile Gray, L & D | 8208 | .... | TH. | 65. |
| **BLUES** (PASTE) | | | | |
| Cobalt | 244 | (Glaze) | FT. | 100. |
| Prussian | 147 | .... | FT. | 90. |
| Permanent, L. M. & D. | 8006-7-8 | .... | FT. | 100. |
| Sapphire, L. & D. | 4723 | 8146. | FT. | 90. |
| Imperial, " | 4391 | 4319. | FT. | 90. |
| Chinese | 146 | .... | FT. | 90. |
| Brilliant | 4533 | .... | FT. | 100. |
| Copenhagen | 8283 | .... | FT. | 90. |
| Infanta | 4344 | .... | FT. | 75. |
| Coach | 4544 | .... | FT. | 100. |
| Automobile | 4344 | .... | TY. | 75. |
| Victoria | 4344 | .... | TY. | 75. |
| Anchor | 4573 | .... | TY. | 70. |
| Ultramarine | 148 | (Glaze) | TY. | 70. |
| Ensign, L. & D | 4391 | 4319. | SY. | 80. |
| Royal | 4173 | .... | SY. | 80. |
| Yale, L. & D. | 4256 | 8009 | NF. | 55. |
| B. & O. Express | 4802 | .... | AR. | 40. |
| Azure | 241 | .... | AR. | 45. |
| Tonneau | 8279 | .... | TY. | 75. |
| Motor | 8009 | .... | TY. | 75. |
| | | | NF | 55 |
| **BROWNS** (PASTE) | | | | |
| Automobile | 4380 | .... | SY. | 60. |
| Antique, L. M. & D. | 4378-80-81 | .... | SY. | 60. |
| Cleveland | 4493 | .... | NY. | 50. |
| Chocolate | 132 | .... | NY. | 50. |
| Portland | 4109 | .... | AR. | 40. |
| Hoffman | 4209 | .... | AR. | 40. |
| Bay | 4263 | .... | AR. | 40. |
| Golden Tan | 4887 | .... | AR. | 40. |
| Seal | 4599 | .... | AR. | 40. |
| Quaker | 4821 | .... | AR. | 40. |
| Pullman, L. & D. | 1365-1414 | .... | AR. | 40. |
| Raw and Burnt Sienna | 128-129 | .... | AT. | 35. |
| " " " Umber | 130-131 | .... | AT. | 35. |
| Vandyke | 132 | .... | AF. | 35. |
| Light Tan | X320 | .... | AR. | 40. |

906

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| GREENS (Parts) | | B | per lb. list |
|---|---|---|---|
| Milori, L. M. & D. 135 | .... | TT. | 80 |
| Marshall Field. 4392 | .... | TT. | 80 |
| New. 4626 | .... | TT. | 80 |
| Olive, L. M. & D 4670-4581-8011 | .... | NH. | 50 |
| Carriage Part, L. & D 8013-4705 | .... | NH. | 50 |
| Nonpareil, L. M. & D 4620-21-22 | .... | NH. | 50 |
| Peerless, L. M. & D. 4474-76-78 | .... | NH. | 50 |
| Brewster, L. & D. 4619 M4620-22-[illegible] | .... | NH. | 50 |
| Automobile, L. & D 4733-4535 | .... | NH. | 50 |
| Palmetto, L. & D. 8013-4717 | .... | NT. | 50 |
| Eng. Surrey, L. & D. 4794-4716 | .... | NT. | 50 |
| Very Dark 137 | .... | SY. | 60 |
| Fern Leaf, L. M. & D 4383-84-4625 | .... | SY. | 60 |
| Columbian 4635 | .... | NT. | 50 |
| Calla 4625 | .... | NT. | 50 |
| Cerro, L. M. & D 4386-87-4351 | .... | NT. | 50 |
| Special Pea, No. 4745 | .... | NT. | 50 |
| Newport, L. M. & D 4531-34-35 | .... | NH. | 50 |
| Buckeye 1448 | .... | NH. | 50 |
| Quaker, L. M. & D. 136 | .... | NH. | 50 |
| Bronze 257 | .... | NH. | 50 |
| Special Bronze, No. 4724 | .... | NH. | 50 |
| Emerald 1530 | .... | SY. | 60 |
| Extra Coach, L. M. & D. 134 | .... | AR. | 40 |
| Adams Express 4710 | .... | AR. | 40 |
| Ohio 4610 | .... | AR. | 40 |
| Acacia, No. 4616 | .... | AF. | 40 |
| Trojan, L. & D. 4623-4624 | .... | AR. | 40 |
| Royal, L. 4435 | .... | AR. | 40 |
| New Merrimac, L. & D. 4623-24 | .... | AR. | 40 |
| Panel 4084 | .... | AR. | 40 |
| Special, No. 4694 | .... | AR. | 40 |
| " " 1362 | .... | AF. | 40 |
| " " 1384 | .... | AF. | 40 |
| " " 4451 | .... | AF. | 40 |
| " " 4421 | .... | AF. | 40 |
| Gear Olive 4126 | .... | AR. | 40 |
| Rockaway 2151 | .... | NY. | 50 |
| Concord 4654 | .... | NY. | 50 |
| Sea Green 8507 | .... | TY. | 60 |
| " " 8508 | .... | TY. | 60 |
| Stone Gray | .... | TY. | 60 |
| Signal " | .... | TY. | 60 |
| Green Stone | .... | TY. | 60 |
| Automobile Dark | .... | TY. | 60 |



0007-SWP-000127539

| YELLOWS (PASTE) | | B | per lb. list |
|---|---|---|---|
| Naples | 140. | OT. | 100. |
| French | 139. (Glaze) | TT. | 80. |
| Gold Imitation | 177. | NH. | 50. |
| Columbian, L. & D. | 4496 – 4498. | NT. | 50. |
| Dutch Pink | 169. (Glaze) | NT. | 50. |
| Palo Alto | 4476. | NH. | 45. |
| Automobile, L. M. & D. | 138. | NN. | 50. |
| Brilliant, L. & D. | 4623 – 4767. | NN. | 50. |
| Pneumatic | 4567. | NN. | 50. |
| Perfect | 4767. | NN. | 50. |
| Chrome, L. M. O. & DD. | 138. | NN. | 50. |
| Brimstone, L. M. D. & DD. | 4556. | NN. | 50. |
| Canary | 4267. | NN. | 50. |
| Straw Color | 4158. | AN. | 35. |
| Golden Ochre | 142. | AN. | 32. |
| Special Golden Ochre | 8181. | AN. | 34. |
| Yellow Ochre | 1343. | HR. | 25. |
| ~~Golden~~ Tan | 2225. | NH. | 40. |
| Primrose | 8285. | NH. | 45. |
| | | | |
| | | | |
| | | | |

**STANDARD EXPRESS, LINE AND MAIL COLORS (Paste)**

| | | | | |
|---|---|---|---|---|
| U. S. Mail | Red | 1536. | SY. | 60. |
| " " | White | 144. | NH. | 45. |
| " " | Blue | 4787. | FT. | 90. |
| Adams Exp. | Stand. Green | 4709. | AR. | 40. |
| " " | " Vermilion | 1536. | SY. | 60. |
| Amer. " | " Blue | 1428. | TY. | 75. |
| " " | " Vermilion | 1536. | SY. | 60. |
| Pacific " | " " | 1536. | SY. | 60. |
| " " | " Yellow | 1382. | NN. | 50. |
| Southern " | " Green | 4710. | AR. | 40. |
| " " | " Vermilion | 1536. | SY. | 60. |
| U. S. " | " " | 1456. | HHN | 55. |
| " " | " Yellow | 138 M. | NN. | 50. |
| Wells Fargo Exp. | Stand. Blue | 1344. | TY. | 75. |
| " " " | " Vermilion | 8004. | SY. | 60. |
| Armour & Co. | Stand. Yellow | 1470. | NN. | 50. |
| Swift & Co. | " Vermilion | 800. | SY. | 60. |
| | | | | |
| | | | | |
| | | | | |
| | | | | |



0007-SWP-000127540

## NET PRICES TO LARGE CONSUMERS ON QUICK DRYING COLORS IN TUBES (Paste)

*Small trade must not be sold from this list. For such trade see Q. D. tube list in Trade Sales Price List.*

| | per doz. net |
|---|---|
| No. 40 French Carmine (Glaze) ¼ lb Tubes, net, | 15.00 |
| " 140 " " " " " " " | 7.50 |
| French Carmine, L " " " " " | 9.00 |
| Carriage Makers' Carmine " " " " " | 7.50 |
| Spanish Carmine.....(Glaze) | 3.50 |
| English Vermilion, L. & D..... | 42.5 |
| Striping Red No. 4504.....(Solid) | 375 |
| " " " 4728..... | 225 |
| Iroquois Red, L. & D..... | 22.5 |
| Carriage Painters' Red..... | 22.5 |
| Automobile Red, L. & D..... | 22.5 |
| Imperial Red..... | 22.5 |
| Aztec Red .....(Glaze) | 22.5 |
| Mohawk Red, L. & D..... | 15.0 |
| ***Royal Durbar Red, L. M. & D***..... | 22.5 |
| Empress Scarlet..... | 22.5 |
| Naples Yellow..... | 30.0 |
| Columbian Yellow, L. & D..... | 15.0 |
| Chrome Yellow, L. M. O. & DO..... | 17.0 |
| Perfect Yellow..... | 17.0 |
| Brimstone Yellow, L. M. D. & DD..... | 17.0 |
| Altan Yellow..... | 15.0 |
| Gold Imitation..... | 15.0 |
| Striping Black..... | 15.0 |
| Green Lake, .....(Glaze) | 30.0 |
| Milori Green, L. M. & D..... | 27.0 |
| Extra Coach Green, L. M. & D..... | 15.0 |
| Fern Leaf Green, L. M. & D. ..... | 15.0 |
| Cerro Green, L. M. & D..... | 15.0 |
| Prussian Blue..... | 22.5 |
| Ultramarine Blue,.....(Glaze) | 15.0 |
| Imperial Blue, L. & D..... | 15.0 |
| Azure Blue ..... | 15.0 |
| Striping Purple..... | 22.5 |
| Bay Brown..... | 15.0 |
| Flake White..... | 15.0 |
| Silver White..... | 15.0 |
| Ivory " ..... | 15.0 |
| Special Flake White for striping..... | 15.0 |

The above colors are put up in large size collapsible tubes varying in weight according to the bulk of the color.

Nos. 40 and 140 French Carmine, French Carmine, L., and Carriage Makers' Carmine are put up in ¼ lb. tubes net weight.

Only the colors named above are put up in tubes.



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## COLOR VARNISHES, Elastic Drying,
(Liquid).

For use on wholesale factory, custom, and repair work. Fancy colors (except Royal Durbar Red) put up in 1 gal. pails and five gallon varnish cans, also in ½ bbls. and bbls. with agitator.

Colors marked * not carried in stock but will be ground to order.

Solid Rubbing and Free Flowing Colors listed under same name are approximately identical in shade.

### SOLID RUBBINGS, Elastic Drying (Liquid)

| | | | | | | | B |
|---|---|---|---|---|---|---|---|
| | Solid Rubbing Royal Durbar Red | | | .... | .... | | 265 |
| 6753 | * " | " | Pachuca Red | ..... | .... | .... | 315 |
| 7006 | * " | " | Tuxedo " | L. & D. | .... | .... | 240 |
| 6758 | * " | " | Mohawk " | " | .... | .... | 265 |
| | * " | " | Euclid " | " | .... | .... | 245 |
| 6060 | " | " | Opaque Carmine | ..... | .... | .... | 245 |
| | * " | " | Brilliant " | ..... | .... | .... | 245 |
| X3752 | * " | " | Bright " | ..... | .... | .... | 265 |
| 6738 | * " | " | Brilliant Red | ..... | .... | .... | 265 |
| 6456 | * " | " | Derby " | ..... | .... | .... | 265 |
| | * " | " | Viking Red | ..... | .... | .... | 265 |
| 6349 | * " | " | Bright Maroon | ..... | .... | .... | 265 |
| 6391 | * " | " | Newp't Green, | L.M.& D. | .... | .... | 190 |
| X5863 | * " | " | Rockaway Green | ..... | .... | .... | 190 |
| 7007 | * " | " | Olive " | D..... | .... | .... | 190 |
| 6019 | * " | " | Peerless " | L..... | .... | .... | 190 |
| | * " | " | Laurel " | D..... | .... | .... | 190 |
| 6751 | * " | " | Palmetto " | D..... | .... | .... | 215 |
| 6035 | * " | " | Calla " | ..... | .... | .... | 215 |
| 6008 | * " | " | Bronze " | ..... | .... | .... | 215 |
| 6053 | * " | " | Acacia " | ..... | .... | .... | 215 |
| 6067 | * " | " | Eng. Sur. " | D..... | .... | .... | 245 |
| 6028 | * " | " | Trojan " | I..... | .... | .... | 190 |
| 6050 | " | " | Black | ..... | .... | .... | 190 |
| 6048 | " | " | Green, | L..... | .... | .... | 190 |
| 6049 | " | " | " | D..... | .... | .... | 190 |
| 6084 | Spec. Blk. Var. for In. Bod | | | ..... | .... | .... | 165 |
| 6588 | Jet Black Body Rubbing | | | ..... | .... | .... | 215 |
| 6589 | " " | Quick " | | ..... | .... | .... | 190 |
| 7258 | *Four Day Ebony " | | | ..... | .... | .... | 240 |
| | Black Body Japan | | | ..... | .... | .... | 240 |
| 7052 | Cuyahoga Black Rubbing | | | ..... | .... | .... | 265 |



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## FREE FLOWING COLOR VARNISHES.

### Elastic Drying—(Liquid).

| | | | | B |
|---|---|---|---|---|
| | Royal Durbar Red, EX.L., L.M.D., EX.D | .... | .... | 2.65 |
| 2779 | *Pachuca Red | .... | .... | 3.15 |
| 7022 | *Tuxedo " L. & D. | .... | .... | 2.65 |
| 6785 | *Mohawk " | .... | .... | 2.40 |
| 7000 | *Euclid " | .... | .... | 2.65 |
| 7001 | *Opaque Carmine | .... | .... | 2.65 |
| 7010 | *Brilliant " | .... | .... | 2.65 |
| | *Bright " | .... | .... | 2.65 |
| | *Brilliant Red | .... | .... | 2.65 |
| | *Derby Red | .... | .... | 2.65 |
| 7009 | *Viking Red | .... | .... | 2.65 |
| | *Bright Maroon | .... | .... | 2.15 |
| YL332 | *Newport Green, L. M. & D. | .... | .... | 1.90 |
| | *Rockaway " | .... | .... | 1.90 |
| | *Olive " | .... | .... | 1.90 |
| 6752 | *Peerless " L. | .... | .... | 1.90 |
| | *Laurel " D. | .... | .... | 1.90 |
| | *Palmetto " D. | .... | .... | 2.15 |
| | *Calla " | .... | .... | 2.15 |
| | *Bronze " | .... | .... | 2.15 |
| 7008 | *Acacia " | .... | .... | 2.15 |
| | *English Surrey Green, D. | .... | .... | 2.15 |
| 6767 | *Trojan Green, L. | .... | .... | 1.90 |
| | *Royal " L. | .... | .... | 1.90 |
| 7048 | *Nonpariel " L. | .... | .... | 1.90 |
| | Green, L. & D. 6760 | .... | .... | 1.90 |
| 6787 | Black | .... | .... | 1.90 |
| 7026 | *Pasha Red, D. | .... | .... | 2.65 |
| | *Sapphire Blue, L. | .... | .... | 2.65 |
| 7049 | *Pneumatic Yellow | .... | .... | 1.90 |
| | ..... | .... | .... | .... |
| | ..... | .... | .... | .... |
| | ..... | .... | .... | .... |
| | ..... | .... | .... | .... |

NOTE.—Solid Rubbings dry to moss in 18 hours. "B" prices are net to medium trade. "B" prices are the same on 1s or 5 gallon varnish cans. Fancy light shades will not be sold, except to larger trade, in packages larger than one gallon pails which have extra slip cover.

Free Flowing Color Varnishes are lighter in body than Solid Rubbing, work easier, and cover more surface. Dry to *moss* in 18 hours. Cannot be rubbed with pumice stone and water.



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## TOUCH UP COLORS, IN VARNISH.
(Paste.)

| | | | B | B | per lb. list |
|---|---|---|---|---|---|
| 8161 | Touch up Jet Black.. | 1s and 5s P.C. | NF. | [illegible] | [illegible] 50 |
| 4593 | " Black ..... | " " | NH | [illegible] | [illegible] 50 |
| 4795 | " Body Black. | " " | NH | [illegible] | [illegible] 50 |
| 4775 | " Green, L... | " " | NH | [illegible] | [illegible] 50 |
| 4797 | " " D... | " " | NH | [illegible] | [illegible] 50 |
| 8190 | " Roy. Dur. Red | " " | FF. | [illegible] | 1.15 1.00 |

## CARRIAGE UNDERCOATINGS.
*These prices for large trade only.*

| | LIQUID—BRUSHING. | 1s A | 1s B | 5s A | 5s B | bbls. A | bbls. B |
|---|---|---|---|---|---|---|---|
| 6538 | Coach Gear Primer Dark | ... | 1.65 | ... | 1.50 | ... | 1.40 |
| 7120 | " " " Pink | ... | 1.65 | ... | 1.50 | ... | 1.40 |
| X5408 | " " " Yellow | ... | 1.70 | ... | 1.55 | ... | 1.45 |
| 7426 | " " " Red. | ... | 1.65 | ... | 1.50 | ... | 1.40 |
| 7443 | " " Filler, Black.. | ... | " | ... | " | ... | " |
| 7511 | " " " Red... | ... | " | ... | " | ... | " |
| 7512 | " " " Maroon | ... | " | ... | " | ... | " |
| 6476 | " " " Yellow | ... | " | ... | " | ... | " |
| 7357 | " Body Primer.... | ... | " | ... | " | ... | " |
| 7338 | " " Rough Stuff | ... | " | ... | 1.45 | ... | 1.40 |
| 7374 | " " " " 1st Coat Drk | ... | " | ... | " | ... | " |
| 7445 | " " Rough Stuff 1st Coat Red | ... | " | ... | " | ... | " |

| | PASTE. | 25s A | 25s B | 100s A | 100s B | ½ Bbls. A | ½ Bbls. B |
|---|---|---|---|---|---|---|---|
| X6297 | Coach Gear Primer Yellow | ... | 11 | ... | 10½ | ... | 10½ |
| 8393 | " " Filler Black.. | ... | 10 | ... | 9½ | ... | 9 |
| 8405 | " " " Red... | ... | " | ... | " | ... | " |
| 8423 | " " " Yellow | ... | " | ... | " | ... | " |
| 8505 | " " " Maroon | ... | " | ... | " | ... | " |
| 8101 | " " Surfacer Dark | ... | " | ... | " | ... | " |
| 8240 | " " " Pink | ... | " | ... | " | ... | " |
| 8290 | " Body Rough Stuff... | ... | " | ... | " | ... | " |
| X6708 | " " " " 1st Coat Drk | ... | " | ... | " | ... | " |
| X 6381 | " " Rough Stuff 1st Coat Red | ... | " | ... | " | ... | " |
| X 6409 | " " Rough Stuff White | ... | 12 | ... | 11½ | ... | 11¼ |

| | LIQUID—DIPPING. | 5s A | 5s B | ½ bbls. & bbls. A | ½ bbls. & bbls. B |
|---|---|---|---|---|---|
| 7503 | Coach Gear Primer Dark.. | .... | 1.45 | .... | 1.35 |
| 7468 | " " " Red... | .... | " | .... | " |
| 7513 | " " Filler Black.. | .... | " | .... | " |
| X 6531 | " " " Red ... | .... | " | .... | " |
| X 6532 | " " " Maroon | .... | " | .... | " |



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## P. M. SYSTEM, Elastic Drying—(Liquid).

| | | | | B | per gal. list |
|---|---|---|---|---|---|
| | **GEAR PRIMERS.** | | | | |
| 4902 | Black | ¼s & 1s | .... | 1.90 | ~~2.65~~ 2.70 |
| 4907 | Red | " | .... | " | " 2.70 |
| 4904 | Yellow | " | .... | " | " 2.70 |
| | **GEAR SURFACERS (LIQUID).** | | | | |
| 4974 | Black | ¼s & 1s | .... | 1.90 | ~~2.65~~ 2.70 |
| 4975 | Red | " | .... | 2.15 | ~~3.15~~ |
| 9020 | Yellow | " | .... | 2.15 | ~~3.15~~ |
| | **GEAR FILLERS (LIQUID).** | | | | |
| 4903 | Black | ¼s & 1s | .... | 1.90 | ~~2.65~~ 2.70 |
| 4908 | Red | " | .... | " | " 2.70 |
| 4906 | Ebony Black | " | .... | 2.15 | ~~3.15~~ 3.20 |
| 4910 | Nonpareil Green, L. & D. 4911 | " | .... | " | " 3.20 |
| | | | .... | .... | .... |
| | **BODY PRIMERS (LIQUID).** | | | | |
| 4901 | Black | ¼s & 1s | .... | 1.90 | ~~2.65~~ 2.70 |
| 4896 | Yellow | " | .... | " | " 2.70 |
| | ~~Coach~~ | " | .... | .... | .... |
| | | | .... | .... | .... |
| | **BODY FILLERS (ROUGH STUFF—LIQUID).** | | | | |
| 4976 | First Coat | ¼s & 1s | .... | ~~1.65~~ 1.70 | ~~2.15~~ 2.20 |
| 4900 | Black | " | .... | " 1.70 | " 2.20 |
| 4897 | Yellow | " | .... | " 1.65 | " 2.20 |
| | Coach | " | .... | .... | .... |
| | " 1st coat | " | .... | .... | .... |

## GEAR COLORS (ELASTIC DRYING—PASTE.)

| | REDS, WINES, AND GROUNDS. | | | per lb. |
|---|---|---|---|---|
| 4984 | Burgundy Red | 1s & 5s | .... 1.66 | 1.00 |
| 4982 | Crescent " L. & D. | " | .... " | " |
| 4926 | Pachuca " .... (Glaze) | " | .... " | " |
| 4959 | Carriage P'ts'rs. Red, L. & D. | " | .... " | " |
| 4943 | Derby Red, | " | .... " | " |
| 4923 | Euclid " L. & D. | " | .... 2.15 | 1.30 |
| 4980 | Viking " | " | .... " | " |
| 4977 | Bike Vermilion | " | .... " | " |
| 4978 | Vulcan " L. & D. | " | .... " | " |
| 4922 | Coaching " " | " | .... " | " |
| 4909 | Pasha Red, L. & D. | " | .... " | " |
| 4923 | Sultan " | " | .... " | " |
| 4927 | Wine Color, L. & D. | " | .... 2.15 | 1.40 |
| 4966 | Red Ground, " | " | .... " | " |
| 4944 | Pachuca Red Ground | " | .... " | " |
| 9006 | Viking " " | " | .... " | " |
| 4962 | Vermilion " | " | .... " | " |
| | | | .... .... | .... |



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| | | | B. | per lb. list |
|---|---|---|---|---|
| | **GREENS** (PASTE) | | | |
| 4986 | Eclipse Green, L. M. & D. | 1S & 5S | 36. | 50 |
| 4991 | Willow " L. & D. 4992 | " | " | " |
| 4989 | Druid " " 4990 | " | " | " |
| 4993 | Pluto | " | " | " |
| 4954 | Pea | " | " | " |
| 4955 | Brier | " | " | " |
| 4957 | Victoria | " | " | " |
| 4956 | Riverside, L. & D. 4958 | " | " | " |
| | | | | |
| | | | | |
| | **BLUES** (PASTE). | | | |
| 4996 | Delft, M | 1S & 5S | 66 | 90 |
| 4947 | Perfect (Glaze) | " | 57. | 76 |
| 4948 | Opaque | " | " | " |
| | | | | |
| | | | | |
| | **BROWNS** (PASTE). | | | |
| 4942 | Carriage Painters | 1S & 5S | 41 | 60 |
| 4944 | Olive | " | 31 | 40 |
| | | | | |
| | | | | |
| | **YELLOWS** (PASTE). | | | |
| 4985 | Century | 1S & 5S | 33. | 50 |
| 4949 | Jonquille, L. & D. 4950 | " | " | " |
| 4951 | Chinese, L., M. & D. 4952-3. | " | " | " |
| | | | | |
| | | | | |
| | | | | |
| | **GLAZING PUTTY** (PASTE). | | | |
| 4684 | Dark | 1S & 5S | 11. | 16. |
| 4689 | Red | " | " | 16. |
| 4713 | Yellow | " | " | 16. |
| | | | | |
| | | | | |
| | | | | |

NOTE—All "B" prices are net and not subject to discount.

"List" prices on P. M. Primers, Surfacers, and Fillers subject to discount of.....per cent.

"List" prices on P. M. Gear Colors and Putty subject to discount of.....per cent.

Quart packages of liquid goods have self-sealing tops.



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