FORM NO. 776-0

# SALES SUMMARY

DIRECT 2 | #1 SALESMEN'S SALES BY CUSTOMER: A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION | #2 PRODUCT SALES BY CUSTOMER: A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER: A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION | #4 CUSTOMER SALES BY PRODUCTS: A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1963 | PAGE NO.: 161

04 1040 290 AROCLOR 1260

| | | | | | SALES THIS MONTH | | SALES THIS YEAR TO DATE | | TOTAL SALES LAST YEAR | |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | POUNDS | DOLLARS | POUNDS | DOLLARS | POUNDS | DOLLARS |
| 10 | 16 | A | 142459 | CHICOPEE MFG MILLTOWN NJ | | | 50 | 20 | | |
| 27 | 06 | A | 145148 | CINCINNATI MILLING MACH | | | | | 150 | 45 |
| 10 | 18 | J | 155019 | CLOVER LEAF PAINT AN | | | | | 300 | 100 |
| 44 | 12 | A | 156187 | COAST PRO SEAL AND MFG | | | 12,000 | 2,791 | 33,000 | 7,674 |
| 10 | 10 | G | 167010 | COLONIAL PROCESS SUP CO | | | 600 | 137 | | |
| 28 | 02 | A | 173960 | CONNEAUT RUBBER AND PLAS | | | | | 50 | 22 |
| 11 | 01 | J | 176723 | CONTINENTAL CHEM CO CAYCE | | | | | 100 | 29 |
| 10 | 14 | J | 194390 | DANIEL PRODUCTS CO | | | | | 1,200 | 275 |
| 23 | 08 | A | 197145 | DON V DAVIS CO | | | | | 8,400 | 1,617 |
| 44 | 11 | J | 202588 | DELTA TECH COATINGS&PAT CO | | | | | 600 | 140 |
| 27 | 01 | A | 206296 | DEVOE & RAYNOLDS LOUISVLLE | | | 240 | 76 | 180 | 53 |
| 27 | 01 | A | 211745 | DIXIE SOLVENTS & CHEM | | | | | 100 | 29 |
| 15 | 01 | A | 222200 | E I DU PONT DE NEMOURS | | | 100 | 45 | 50 | 16 |
| 03 | 05 | A | 240300 | ENTERPRISE PAINT MFG | | | 60 | 21 | | |
| 03 | 05 | A | 258150 | F G FINDLEY CO MILW WISC | | | 120 | 47 | | |
| 23 | 02 | A | 274682 | H B FULLER CO MEMPHIS TENN | 600 | 116 | 780 | 181 | | |
| 10 | 18 | J | 280352 | GAS PURIFYING MATERI | | | | | 4,800 | 1,094 |
| 10 | 18 | G | 289280 | GILES VARNISH CO | | | 1,200 | 275 | | |
| 10 | 14 | A | 289653 | GILLESPIE VARNISH CO | | | | | | |
| 28 | 02 | J | 291228 | GLASTIC CORP N | | | 60 | 34 | | |
| 08 | 03 | G | 291250 | GLEAM CHEM PROD INC | | | 50 | 15 | | |
| 28 | 01 | A | 292300 | GLIDDEN CO CLEVELAND OHIO | | | 300 | 101 | | |
| 28 | 87 | J | 296416 | B F GOODRICH BRECKSVL OHIO | | | | | 100 | 29 |
| 28 | 85 | A | 297400 | GOODYEAR AKRON | | | 60 | 23 | | |
| 10 | 18 | A | 297825 | GORDON LACEY CHEMICA | | | | | 100 | 30 |
| 41 | 01 | A | 303933 | GREAT WESTERN CHE SEATTLE | 60 | 21 | 1,860 | 382 | 2,020 | 404 |
| 15 | 04 | A | 325656 | HASKELL CHEMICAL CO | | | 4,200 | 921 | 10,200 | 2,223 |
| 27 | 01 | A | 344910 | HOOSIER SOLVENTS & CHEM | 60 | 20 | 60 | 20 | 600 | 173 |
| 44 | 05 | A | 350603 | HUGHES AIRCRAFT NEWPORT | | | | | 50 | 17 |
| 11 | 02 | J | 356346 | IDEAL ROLLER CHAMBLEE GA | | | | | 600 | 116 |
| 44 | 12 | J | 362824 | INDUSTRIAL RUBBER CEMENT | | | 50 | 19 | | |
| 11 | 02 | J | 362951 | INDUSTRIAL TOOL AND ENG | | | 600 | 116 | 600 | 116 |
| 10 | 18 | J | 364075 | INSUL COUSTICS CORP | | | | | 1,250 | 273 |
| 23 | 02 | A | 364109 | INTERCHEM PRESTITE DIV STL | 1,200 | 231 | 5,460 | 1,062 | 3,600 | 694 |
| 10 | 16 | A | 377285 | JOHNS MNVLLE PRO MAN NJ | | | 7,200 | 1,626 | 7,200 | 1,624 |
| 03 | 05 | A | 378850 | S C JOHNSON & SON | | | 600 | 116 | 600 | 116 |
| 03 | 84 | J | 389440 | KENDALL CO CHICAGO ILL | | | 10 | 3 | | |
| 43 | 05 | A | 429832 | LOCKHEED AIRCRAFT SUNNYVAL | | | | | 50 | 17 |
| 11 | 02 | J | 436169 | LUBRICITY PLUS CO | | | | | 100 | 29 |
| 03 | 07 | J | 452905 | MARWIN CO INC | | | | | 600 | 116 |
| 07 | 04 | A | 478260 | MIDDLETOWN IND MIDDLET CON | | | 18,000 | 3,468 | 30,000 | 5,779 |

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