FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1967 | PAGE NO.: 541

DIST.	SALES MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
43	36		010400	ALCAN ALUMINUM CORPORATI	54	10													
28	31	A	013415	ALLIANCE MACHINE CO	60	2													
44	36	A	014351	ALLOY DIE CASTING	17	1	3											-	
03	34	A	015850	ALUMINUM COMPANY	100	4-	20												
11	33		015850	ALUMINUM COMPANY	300														
41	36		015850	ALUMINUM COMPANY	5														
44	36		015850	ALUMINUM COMPANY	3		3												
44	36		016334	AMBRIT IND GLENDALE	6		4	2										2	
41	36	A	026560	AMERICAN PORTABLE				4			3						2		
08	32	G	026564	AM POTASH & CH HMLTN MS															
44	36		027649	AM SMELTING SAHUARITA	30		3												
23	32	A	030765	ANACONDA ALUM TERRE HAUT				30		20					5			5	
41	36		030775	ANACONDA CO BUTTE MONT	1														
15	39		037510	ARMCO STEEL MIDDLETOWN	32		8												
16	31	A	037510	ARMCO STEEL MIDDLETOWN	70	25	50	39		13					13		1	13	
27	30		037510	ARMCO STEEL MIDDLETOWN				8				8							
28	31	A	040702	ARROW ALUM CASTINGS CO		2		5		1		1				2			1
44	36		040756	ARROW DIECASTING CO	1		1												
03	34	A	051124	BADGER DIE CASTING CORP	20	18	20	26	3		3	3	3	3	3		8		3	
28	31	A	054580	BALLMAN ENGINEERING		2													
03	34	A	056614	BARBER-COLMAN COMPANY	2	6	2	11	1	3	1	2	1	1	2		1		
03	43	J	056900	W H BARBER CHICAGO		1													
44	36		058908	BARON DIE CASTING CO	7		3												
28	31	A	060324	BASIC ALUM CASTINGS CO	40	12	20	32			1	1	2	3	13	3	3	3		5
43	36		065492	BECHTEL CORP LOS ANG	1														
27	30	A	067650	BELDEN CORP CHICAGO															
03	34	A	068100	BELL AND HOWELL CO	15	21	15	23	3	5	5					5		5	
03	34	A	072200	BERG MFG AND SALES CO				8				6						2	
28	31		075050	BETHLEHEM STEEL CORP	50		10												
44	36		075050	BETHLEHEM STEEL CORP	28		7												
15	39	A	083483	E W BLISS CO															
41	36	A	086738	BOEING CO RENTON WSH				2										2	
23	32	A	093258	BRACKETT STRIPPING															
10	37		100975	BROWN BOVERI CO	8		8												
03	34	A	105850	BUDD CO DETROIT MICH	80	100	80	56	5		5	3	8	5		5	5	10		10
29	06	A	110505	BUSS MACHINE WORKS				5		5			-	-						
29	06	G	110505	BUSS MACHINE WORKS				4											4	
44	36		111970	BYRON JACKSON DIV BORG W	1		1													
27	30	J	112165	C P CARBURETOR PROD IND															
44	36		114577	UNIV OF CALIF SANTA BARB	8		2													
44	36	A	119738	CAPITAL FOUNDRY				1						1						
28	31	G	120804	CARBORUNDUN CO																
15	39		124277	CARPENTER STEEL READING	32															
23	32	A	125388	CARTER CARBURETOR CO	220	216	220	214	9	18	26		13	40	27	13	15	19	17	18
28	31	A	125388	CARTER CARBURETOR CO				3		3										

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