DRAFT

DIELECTRICS CUSTOMERS

Dear Sir:

We are writing to advise you that Monsanto will cease manufacture at Sauget, Illinois, of all polychlorinated biphenyl (PCBs) products used as dielectrics, effective August 31, 1977. We will cease sales and delivery of these products, effective October 31, 1977.

~~We believe that~~ This decision is consistent with our commitment to exit this business while responsibly taking into account your need to establish replacement products.

Our Marketing Department will be contacting your company shortly to discuss our decision in detail and to answer your questions.

We recognize that it is unlikely that the transition to non-PCB dielectrics can be simultaneously achieved by all our customers. Accordingly, we will work with you to accomodate your specific plans and needs within our phase-out program.

Very truly yours,

R. G. Potter
Business Director
Functional Products

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