

GRACE

CC: JKM
original to WCT

Grace Industrial Chemicals, Inc.
European Headquarters

Rue Marteney 5
P.O. Box 2872
1002 Lausanne, Switzerland

Telephone: (021) 20 44 71
Telex: 25355

January 27, 1976

John L. Myers
UNION CARBIDE
P.O. Box 579
Niagara Falls,
N.Y. 14302
USA

PLAINTIFF'S EXHIBIT

UC-2223

Dear John,

Enclosed please find the signed copy of your December 1, 1975 letter announcing the price increase for HPO Asbestos. I am sorry about the delay in sending you this but it happened to end up in our files in connection with writing you on December 8.

Sincerely yours,

Willy Gertsen
Willy Gertsen

RECEIVED
FEB 2 1976
UCC-004521

Encl.
WBG/ae

*I put in my Grace file
① Copy to my records
② orig to records*

RECEIVED
FEB 27 1976

UCC 004521



UNION CARBIDE CORPORATION

MINING & METALS DIVISION

P.O. BOX 579

NIAGARA FALLS, N. Y. 14302

TEL: 716-278-3376

THE DISCOVERY COMPANY

December 1, 1975

Mr. W. Gertsen
Grace Industrial Chemicals, Inc.
P.O. Box 1246
1002 Lausanne, Switzerland

Dear Willy:

Enclosed is a revised Exhibit B, effective January 1, 1976, for our sales agreement originally dated September 27, 1972. I did not send you any advance notice since there is no increase in the base price of HPD, the only product which you have purchased this year.

At the present time we do not plan to produce any SG-102 for export. However, we have established pricing based on plant cost estimates in the event production is necessary. Other prices have been increased as noted on the new Exhibit.

Please indicate your receipt and acceptance of the revised Exhibit B by signing and returning the enclosed copy of this letter.

Very truly yours,


John L. Myers
Marketing Manager

JLM:da1
Enclosures

CC: J. Bellet

Accepted and Agreed to

this 27 day of
~~January~~⁶
December, 1975

GRACE INDUSTRIAL CHEMICALS, INC.

By

Title 
Marketing Director