FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS | MONTH: DEC. | YEAR: 1967 | PAGE NO.: 494

DIST.	SALES-MAN	PROD GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
*			106758 000 PYDRAUL AC															
0832	J		000415 JOHN ABBEY															
2332	J		007374 AIR REDUCTION SALE UNION	1		1												
4336			010400 ALCAN ALUMINUM CORPORATI	5														
0334	A		014010 ALLIS CHALMERS MILW WIS	1	1	1	1											
1133	J		015302 ALTON BOX BD JACKS FLA	2	5	2	5		1				2				1	
2332	J		016653 AMERICAN AIR FILTER CO															
2332	J		021558 AMER GILSONITE CO												-			
2730	A		022835 AMERICAN LOUISIANA PIPE	1		1												
0343	A		023530 AMERICAN OIL CO			11								-	6		5	
2332	A		023530 AMERICAN OIL CO	2	2	2	4		1					1	1			
4436			027649 AM SMELTING SAHUARITA	27		2												
0343	G		030460 AMOCO CHEM JOLIET				2								2			
4136	A		030775 ANACONDA CO BUTTE MONT	29	7	3	5	1		1		1	1					
0832	G		032398 ANDRIES INC															
0334	A		036425 ARGONNE NATL LEMONT ILL				1									1	-	
0832	J		037026 ARKANSAS LOUISIANA GAS C															
1631	A		037510 ARMCO STEEL MIDDLETOWN	8	6	8	5		2						3			
2332	A		039200 ARMOUR AGRIC CHEM INC	40	40	40	54	8	6			8	8		8		8		8
2332	J		039990 ARNOLD AIR DRILLING		1													
1133	A		044488 ATLANTA GAS LIGHT CO	1		1	1			-							1	
4436	J		045826 ATLANTIC RICHF NEW CUYAM															
4436	J		045827 ATLANTIC RICHF CORP L A	7		3												
2730	A		045917 ATLANTIC SEABOARD CORP	1	1	1												
0832	J		046950 THE ATTALA CO	1		1	1											
4436			054246 BALL BROS OKMULGEE	3		1												
0334	A		056614 BARBER-COLMAN COMPANY															
4436	A		069618 BELRIDGE OIL CO	16	4	3	9	1	1			1	1	1	1	1		1
1037	A		070253 BENDIX CORP UTICA N Y	7	12	7	12		1	1	2		2			2		2
4436			075050 BETHLEHEM STEEL CORP	5														
0832	J		076720 BIG THREE WELDING SUPPLY															
2332	J		080755 BLACK SWALLS & BRYSON		1													
4136	A		086735 BOEING AIRPLANE SEATTLE	1		1												
4136	A		086736 BOEING AIR RENTON TRANS		1		1											1
4136	A		086738 BOEING CO RENTON WSH				1		1			1						
4136			086743 BOEING SCIENTIFIC RESEAR	3		3												
1037	A		089006 BORDEN CHEM DIV ILLIPOLI															
2332	J		089006 BORDEN CHEM DIV ILLIPOLI															
1037	J		089888 BOSSERT MFG UTICA		1		2	1				1		1				1
4436	J		095615 C F BRAUN CO		1													
0738	A		101205 BROWN COMPANY BERLIN N H															

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