

81131-A DIRECT #2
12/31/74MICC SPECIALT PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

FOR DE 1974

PAGE 216

-IN THOUSANDS OF POUNDS AND DOLLARS-

M G R	SIS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. YTD.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		INERTEEN 70-30															00360A		1050-210-16
1933		WESTINGHOUSE APPL REP KC MO		2.70															10089603
1933		WESTINGHOUSE ST LO ST LOUIS MO		13.3		.360								.360					00287571
1866		WESTHOUSE ELECTRIC TAYLORVL MS		.674															00314099
1933		WESTINGHOUSE ELECT OMAHA NB				.674								.674					00330612
1935		WESTINGHOUSE EL SUP BUTNER NC				.240		.240											00318353
1935		WESTINGHOUSE CHARLOTTE NC		7.77		19.5		1.3		11.5		6.1					.7		00145319
1935		WESTINGHOUSE ELE GREENSBORO NC		1.35															00304581
1935		WESTINGHOUSE EL HIGH POINT NC				.120			.120										00321818
1277		WESTINGHOUSE EL PORTSMOUTH NH				4.72		4.72											00319325
1237		WESTINGHOUSE HILLSIDE NJ		4.72		.854			.854										10089417
1131		WESTINGHOUSE ELE BROCKPORT NY		.120															00304018
1237		WESTING HILLSIDE COLLEGE PT NY		16.9															00283126
1131		WESTINGHOUSE ELEC CUBA NY		9.44		2.02			2.02										00312320
1131		WESTINGHOUSE EL LOCKPORT NY				1.35										1.35			00333794
1237		WESTINGHOUSE ELECTRIC NYC NY		2.70															00047740
1134		WESTINGHOUSE-CHGO-NEW YORK NY				6.74					6.74								00322350
1178		WESTINGHOUSE EL COLUMBUS OH		.674		2.02						2.02							00314218
1178		WESTINGHOUSE CINCINNATI OHIC		5.39		5.39			2.02				3.37						10089425
1178		WESTINGHOUSE DAYTON OHIO		.720															00261122
1138		WESTINGHOUSE ELEC MARIETTA OH		.240															00301108
1138		WESTINGHOUSE ENG SANDUSKY OH				.720			.720										00320471
1138		WESTINGHOUSE ELEC TOLEDO OH				2.70										2.70			00334626
1974		WESTINGHOUSE ELEC TULSA OK				.674											.674		00336114
1836		WESTINGHOUSE-REPAIR-PORTLAND O				4.72									2.70			2.02	00332178
1836		WESTINGHOUSE EL PORTLAND OR				5.39					.67				4.72				10089123
1836		WESTINGHOUSE ELEC RAINIER OR		7.41															00301612
1237		WESTINGHOUSE EL BROOMALL PA				2.10			1.20									.90	00319368
1131		WESTINGHOUSE EL FLEETWOOD PA		.300															00314277
1237		WESTINGHOUSE-WILKS BR-PHILA PA				3.37			3.37										00320706
1131		WESTINGHOUSE J&L-PITTSBURGH PA				2.70							2.70						00328936
1237		WESTINGHOUSE PHILADELPHIA PA	70.0		70.0	33.7								17.5	8.1	2.7	3.4	2.0	10089727
1131		WESTINGHOUSE SPRINGFIELD PA		.540															00196851
1138		WESTINGHOUSE SHARON PENN	24.0		24.0														10089751
1237		WESTINGHOUSE EL WILKES BARRE P				3.37			3.37										00169641
1935		WESTINGHOUSE ELEC MCBEE SC		1.35															00295973
1967		WESTINGHOUSE KNOXVILLE TN				.674					.674								00284777
1932		WESTINGHOUSE EL MT PLEASANT TN				.674				.674									00323136
1974		WESTINGHOUSE AMARILLO TX		.360															00264202
1968		WESTINGHOUSE PITTS HOUSTON TX		6.74		33.1		22.9							8.8	.1	1.3		00145262
1968		WESTINGHOUSE ELEC ROSENBERG TX				.674									.674				00331325
1866		WESTINGHOUSE SALT LAKE CTY UT	1.00	.674	1.00														10089573
1237		WESTINGHOUSE EL QUANTICO VA				.120						.120							00326771
1935		WESTINGHOUSE ELEC SOUTH BO VA	300		300														00145335
1836		WESTINGHOUSE ELE SEATTLE WASH				2.70									2.70				00206938