PLAINTIFF'S
EXHIBIT
GF-2331

The RUBEROID Co.

GLOUCESTER CITY, N. J.

For Attention Mr. H. R. Kuhlken, Bd. Bk. Date May 16, 1967

Copy to Messrs. Bettoli, Davis, Frost, Neil, Schwingen, Scruggs Reference

Subject W-3 FIBER REDUCTION STANDARD FORMULA

We are all naturally impressed with the possibility of reducing the amount of Amosite fiber in our Calsilite formula which will, in turn, reduce costs. On the otherhand, I have asked Don and Eli to be extremely cautious in this direction lest we get our quality out of balance. You may recall that there were certain ones of us who were of the opinion that some of the transit damage was due to the reduction and elimination of S-R. Although this never could be proven in the lab, we did have an increase in damage complaints on rail shipments about the same time we were tampering with the fiber portion of the formula.

I am all for the reduction of W-3 but repeat, that we should move with caution.

L. SARLO, JR.

LS/gw

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