-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR-GRD-GP.
		DISC PCB PCT															024428		9998-000-17
5200		.R P CARGILLE CEDAR GROVE NJ		.050		1.20		1.20											10013941
1280		.CARPENTER TECHNOLOGY READNG PA		5.00															00231207
1273		.CARRIER AIR COND SYRACUSE NY		.600															00176176
5200		.CARROLL PROD FARMINGDALE LI NY		.800															10014220
1983		.CARTER CARBURETOR ST LOUIS MO		27.2															10014263
1886		.CASCADE CHEMICAL EUGENE OR				.600	.600												00252573
1163		.CAST FORGE CO HOUGHTON LAKE MI		10.0															00177679
1163		CAST FORGE HOWELL MI		15.0															00214000
		PARENT CUST. TOT-CAST FORGE CO L		25.0															00088919
5200		.CASTROL OILS NEWARK N J		1.05		.150			.150										10014433
5200		.CATAPHOTE CORP JACKSON MS		.050															00113190
1184		.CATERPILLAR TR MAPLETON ILL		48.0															00162531
5200		.CELANESE COATINGS RIVERSIDE CA		.050															10014689
5200		CELANESE CTGS LOUISVILLE KY		2.76		1.20	1.20												10014700
5200		CELANESE COATINGS NEWARK NJ		7.60		2.50		2.50											10014697
		PARENT CUST. TOT-CELANESE CORP N		10.4		3.70	1.20	2.50											00045926
1252		.CELLUCRAFT INC NEW HYDE PRK NY		.600															00176184
5200		.CELLULAR PRODUCTS DETROIT MICH		.050															00113352
1184		.CENTRAL DIECASTING CHGO IL		10.0															10014948
5200		.*ALLEG SOLV CARNEGIE CARNEGI P		76.5		15.0	15.0												00107700
5200		*AMSCO SOLVENTS CINCINNATI OH		71.9															10005361
5200		*BUFFALO SOLVENTS BUFFALO NY		170		152	38.3	65.5	48.0										10012368
5200		*CENTRAL SOLV HAYWARD-HAYWARD		125		59.5		59.5											10015049
5200		*CENT SOL SANTA FE SPR-CA		1184		321	7	192	122										10015111
5200		CENTRAL SOL CHICAGO-CHICAGOIL		2044		747	120	132	495										10015138
		TOT P-T CENTRAL SOLVENT * POUNDS		2044		747	120	132	495										10015138
5200		CENTRAL SOLVENTS PORTLAND OR		178		40.0			40.0										00113425
		TOT P-T CENTRAL SOLVENT * POUNDS		178		40.0			40.0										00113425
5200		*CENTRAL SOLV KENT WASH		4.00															10015006
5200		DIXIE SOL LOUISVILLE-LOUSVLE K		189		115	28.7	35.9	50.8										10022576
		TOT P-T DIXIE SOLVENTS * POUNDS		189		115	28.7	35.9	50.8										10022576
5200		*HOOSR SOL NEW HAVEN-FT WAYNIN		1.80		.600	.600												10038774
5200		HOOSR SOL INDNAPLS-INDNAPLSIN		20.7															10038766
		TOT P-T HOOSIER SOL IND * POUNDS		20.7															10038766

WATER_PCB-00042760