PLASTICIZERS

TL Gossage - B2SL
PL Slayton - 1650
WS Clark - BJNC
C Paton
MS Bergen - B2SL
DE Roush

File - Plasticizers

September 26, 1972

Mr. John Copley
Emerson & Cumming Company
Canton, Massachusetts

Dear Mr. Copley:

Further to our phone conversations of September 20 and 25, 1972, my management has reviewed in depth the request of your company and NASC for a one-time sale of 3,500 pounds of Aroclor 1242.

I have been advised that Monsanto feels it cannot alter its policy and, therefore, will not release the requested poundage.

I have attempted to explain to you Monsanto's sales policies concerning its PCB* containing products, which is based on the increasing concern that PCB's may be accumulating in the environment.

While it is unfortunate that a suitable alternate has not received approval by the users involved with your product, we feel that Monsanto has given your company ample notification of the discontinuance of Aroclor 1242 sales to permit your development of a suitable alternative.

Sincerely,

Paul W. Garm
Project Coordinator
Heat Transfer Fluids

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*Polychlorobiphenyl

Blind note to carbonees:

September 26, 1972 I phoned Copley and read the letter to him. He understood and will notify Raytheon.

Emerson & Cumming plan to use HB-40.

P. W. Gann