

From: MULLIGSS--ISCDCVM3
To: LINK --MCILINK

Date and time 06/30/92 15:26:03

From: SANDI MULLIGAN - MLS - B-14C09 - (302)773-1744
Subject: COATES OF INDIA
MCI:
*To: indmag, ltd calcutta (TELEX)
*EMS: MCI Mail
*MBX: telex: 214547
*MBX: country: 953
*MBX: Answerback: imag in
MCI:

TO: A.K. GAGOPADHYAY - INDMAG - CALCUTTA
FROM: SANDI MULLIGAN - DU PONT - WILMINGTON
RE: COATES OF INDIA - INDENT CAL/593

PER YOUR TELEX OF 5/29, I HAVE HELD THIS ORDER. PLEASE ADVISE
WHETHER OR NOT THE CUSTOMER REQUIRES SHIPMENT OF MATERIAL.

THIS ORDER HAS BEEN IN OUR SYSTEM SINCE APRIL 7, 1992 AND ALTHOUGH
WE CAN CONTINUE TO DELAY IT, SOME PEOPLE ARE BEGINNING TO QUESTION
WHY WE ARE HOLDING ON TO THE ORDER FOR SO LONG. I UNDERSTAND THAT
THE CUSTOMER IS LOOKING AT THEIR STOCK POSITION, BUT WE WOULD
PREFER TO CANCEL THIS ORDER UNLESS THEY REQUIRE SHIPMENT THIS MONTH.

IF THEY DECIDE THEY WANT IT AT SOME POINT LATER IN THE YEAR, WE
CAN ALWAYS PLACE THE ORDER AGAIN. (AND I WILL KEEP A COPY OF
THE ORDER AND OUR CORRESPONDENCE IN MY FILES.)

THANK YOU FOR YOUR ATTENTION TO THIS MATTER.

cc: SINGHJ --IN00H1 J SINGH MCCULLER--ISCDCVM3

SANDI MULLIGAN
INTL. CUST. REP.
INTERNATIONAL CUSTOMER SERVICE

N36383