

INTER-OFFICE MEMO **TENNECO CHEMICALS, INC.**

TO D.H. Weintraub AT Piscataway DATE January 5, 1971

FROM H.B. Carr AT Burlington COPY TO E. Farber
J.C. Fisher
E.J. Hourihan
M.C. Spalding
M.W. Williams
/ File

SUBJECT Alpha Olefin

Reference (1): Letter M.J. Derrig (Gulf)
to D.H. Weintraub, 12/21/70

Reference (2): Memo H.B. Carr to D.H. Weintraub,
Subject: "Gulf Alpha Olefin",
12/8/70

From the referenced letter (Reference (1)), it is now apparent that Gulf will not guarantee on an across-the-board basis compliance of their alpha olefin with the UV absorbance test of the Federal Register.

As we discussed on 1/5/71, Gulf's position should not jeopardize us considering that they agree to our accepting a shipment based on a preshipment sample and, of course, subsequently on the bulk truck. When, and if, our needs for alpha olefin increase (Reference (2)), however, a potential problem will be in scheduling deliveries, i.e., if we reject the shipment and they don't have additional alpha olefin in inventory. That problem we will have to line out when we have a better handle on our alpha olefin needs.

H.B. Carr

H.B. Carr

HBC/jt

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