

Info from M. Cassidy
Contents on "Abolitionists"

Mrs. D. Hulver

ABEX CUSTOMER LIST

(BY STATE)

CALIFORNIA

- Page 1 -

Bayshore Friction
1192 Bayshore Highway
San Jose 95112
408/286-9200
Ray Botelho, Manager

California Brake & Clutch
2605 Market Street
Oakland 94607
415/452-4010
Dale Neil - Manager

Chuck's Brake & Wheel
540 Barham Avenue
P.O. Box 1771
Santa Rosa 95403
707/542-6012
Rick Chiesa

+ ~~Coleman's Brake Service, Inc.
1545 E. Miner Avenue
Stockton 95205
209/466-5872
Don Coleman~~

Frank's Brake Service & Supply
6501 Fruitvale Avenue
Bakersfield, California 93308
805/399-1732
E. A. Mitacek - Owner

Friction Materials Co.
695 S. Santa Fe Avenue
Los Angeles 90021
213/627-9924
Don Chiarottino - Manager

Friction Materials, Inc.
401 26th Street
Oakland. 94612
415/835-4645
R. F. (Reno) Montanelli - President

Friction Materials Co. of Long Beach
1425 Santa Fe Avenue
Long Beach 90813
213/436-4224
Bill McCord - President

Hick's Enterprises, Inc.
4520 E. Washington Blvd.
City of Commerce 94404
213/269-2166
Bill Hicks

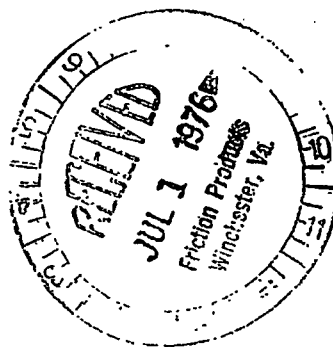
Industrial Friction Supply, Inc.
1616 'K' Street
Sacramento 95814
916/443-6676
William Owens

Pacific Brake & Automotive Warehouse
638 Third Avenue Inc.
San Diego 92112
714/233-7191

Ted Smith Equipment Co.
3180 So. Parkway Drive
Fresno 93725
209/485-8810

Truck & Industrial Supply Co.
434 Nokomis Drive
Ukiah 95482
707/462-7470
T. H. Matzen - Owner

Western Brake Company
P.O. Box 8713
1461 Park Avenue
Emeryville 94608
415/653-7273
Willard Bischoff - Manager



ABEX BULLETINS

September 6, 1972

BULLETIN NO.: A-72-03

Gentlemen:

Enclosed is a copy of a recently published F.M.S.I. Brake Block Identification Catalog. This catalog is similar to the Brake Block Identification section in our #171 Brake Lining Catalog.

We feel you should be able to use this catalog as an additional cross reference for identifying thick blocks.



H.R. Jones
Manager - Replacement Sales

/vf

Enc.

MAILING LIST FOR SALES DEPARTMENT

Bulletin No. A-72-03

Regional Managers:	Bill Hartwell	Rick Hoff	Bill Balsley
District Managers:	Morrison	Harley	Gerde
	Cappucci	Lengelé	Schoonover
	Umlauf	Phipps	Johnston
	Riti		

Office

Bretz	Green	File
Jones	Nelson	
✓Cutler	Romine	
Challinor	Schmaltz	
Hart	Weber	
Hess	Stotler	
Hubbard	Hamilton	
✓Grim	Joyce	
	<i>Tilson</i>	

Miscellaneous:

NAPA Headquarters
NAPA Rebuilders
*NAPA Distribution Centers
*NAPA Key Personnel
NAPA Jobbers
T.N. Mitchell

P. Milner	-	Canada
R. Baird	-	Toronto
G.D. Connolly	-	Mexico
C.B. Mallory	-	Winchester
J. Hinel	-	Winchester
M. Beaver	-	Winchester
J.L. Stotler	-	Winchester
G. McFadden	-	Lindsay

Rayloc Salesman:

United Salesman:

(*) Please send three copies of all bulletins to NAPA Spokane

SC1 01001



American Brakeblok

America's Safety Brake Lining

BULLETIN

P.O. BOX 607

WINCHESTER, VA. 22601

ABEX Bulletin

BULLETIN NO.: W-72-03AB

DATE: June 5, 1972

TO: All NAPA Distribution Centers

SUBJECT: New Warehouse Net Prices

Enclosed Are

~~Attached is an advanced copy of new American Brakeblok "A" Series Warehouse Net Prices effective July 3, 1972.~~
ABEX
Aug 1, 1972

The weighted average price increase is as follows:

<i>ABEX</i>	American Brakeblok Lining Sets	2.6%
<i>ABEX</i>	American Brakeblok Thick Blocks	2.0%
	Bulk Package Segments	2.6%
	Bolt Assemblies & Bolt Hole Plugs	2.0%
	Steel Bolts and Rivets	2.0%
	Extra Heavy Duty Thick Blocks	2.0%
<i>ESLINS</i>	Stopper Thick Blocks	2.0%
	Standard Woven Lining	8.5%
	Heavy Duty Woven Lining	8.5%
	Molded Lining in Rolls	2.0%
	Tractor Disc Brakes	3.0%
	Industrial Lining Sets	3.0%
	Industrial Lining Segments	3.0%
	Flexible Molded Lining	5.0%
	Folded & Compressed	15.0%

~~Our pricing conforms to the guidelines of the price stabilization regulation and permission has been received from the commission approving our request.~~

~~Bulk quantities of these new prices are being sent for distribution to your Jobbers.~~

①

②

Additional copies of our new ABEX prices are available upon request.

P.H. Grim, Jr.

P.H. Grim, Jr.
Manager - Customer Relations

PHG/vf

Attachment



American Brakeblok®
America's Safety Brake Lining

BULLETIN

900 WEST MAPLE ROAD
TROY, MICHIGAN 48084

P. H. Grimo

Bulletin No. WH-71-9AB

To: ALL NAPA DISTRIBUTION CENTERS

July 21, 1971

SUBJECT: A-71 Catalog

Enclosed are advanced copies of the above Brake Lining
Catalog.

Bulk shipments of the above are enroute for your
jobbers.

R. L. Cutler
R. L. Cutler
General Sales Manager

SC1 01003

MAILING LIST FOR SALES DEPARTMENT

BULLETIN NO. WH-71-9AB

Regional Managers ✓ W. C. Hartwell ✓ E. P. Hoff ✓ H. R. Jones

District Managers: ✓ Morrison ✓ Balsley ✓ Lengele
 ✓ Umlauf ✓ Gerde ✓ Phipps
 ✓ Schoonover ✓ Speer

Troy Office Bretz ✓ Cutler Challinor
 Hart Hubbard ✓ Meade
 Nelson Petersen Rennie
 Romine ✓ Schmaltz Weber
 ✓ Kessel File

Winchester Office: ✓ Beaver ✓ Grim ✓ Hess
 ✓ Mallory ✓ Stotler

Miscellaneous:

NAPA Headquarters
NAPA Rebuilders
NAPA Distribution Centers (*check mtd by printers*)
✓ NAPA Key Personnel
NAPA Jobbers (*mailed by printers W.D.C.s*)
T. N. Mitchell - Export Division, New York

✓ H. L. Humphrey - Canada (5)
✓ R. Baird - Toronto (2)
✓ G. D. Connolly - Lindsay
✓ R. C. Bringleb - Wellman

Continued.....

March 24, 1971

RAYLOC SALES REPRESENTATIVES

✓ Stan Maher
1313 Gateway Drive
Memphis, Tennessee 38116

✓ Dick Revillo
540 Morgan Street
Orange Park, Florida 32073

✓ Ray Mahoney
13 Crestwood Circle
Lawrence, Mass. 01843

✓ Gene Linck
402 Fayette Street
Belle Vernon, Pa. 15012

✓ Frank Bensema
11354 S. Lowe Avenue
Chicago, Illinois 60628

✓ George Couch
1716 Carolina Court
High Point, N. C. 27260

✓ Bob Johnson
5385 Beech
Arvado, Colorado 80002

✓ Don Parker
643 Creekside Drive
Alden, New York 14004

✓ Mike Phillips
2764 Jaguar Drive
Ellenwood, Ga. 30049

✓ Steve Jencsok
388 Pinewood Drive
St. Paul, Minn. 55119

Area Assignment
Memphis
New Orleans
Little Rock

Jacksonville
Miami

Boston
Connecticut
New Jersey

Altoona
Columbus
Cincinnati
Philadelphia
Pittsburgh
Washington

Chicago
Normal

Charlotte
High Point
Richmond
Roanoke

Albuquerque
Denver
Phoenix
Salt Lake

Buffalo
Cleveland
Syracuse

Atlanta
Birmingham

Minneapolis
Omaha

UNITED SALESMEN

✓ Jack Dalton
119 N. Chester
Indianapolis, Indiana 46201
317-356-8472 (phone)

✓ Joseph Frailey
P. O. Box 134
Collinsville, Illinois 62234
618-344-4163 (phone)

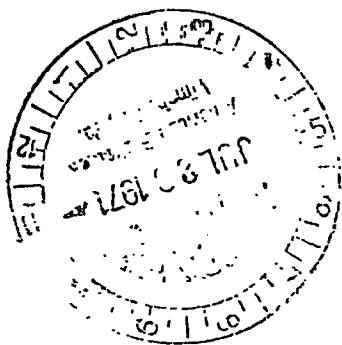
✓ Robert T. McClendon (Tom)
2560 29th Place West
Birmingham, Alabama 35208
205-785-5406 (phone)

✓ Ray McCollum
3548 Douglas Avenue
Apartment 104
Racine, Wisconsin 53402
414-639-7399 (phone)

✓ Rex Watson
2875 Villa Creek Drive
Apartment 101
Dallas, Texas 75234
214-247-5990 (phone)

✓ Daniel Webster
534 Martin Lane
River Canard, Ontario
Canada
518-734-8675 (phone)

✓ Jim Wheeler
1170 Wynbrook Court
Marietta, Georgia 30060
404-436-0175 (phone)



December 11, 1973

BULLETIN NO.: A-73-02

SUBJECT: New Brake Lining Catalog and
O.E.M. to F.M.S.I. Interchange List

Enclosed are copies of new Abex publications as follows:

- (A) No. 173 Abex Brake Lining Catalog. Pages 2,3 and 4 of this new Catalog are devoted to an explanation of how to use the Catalog. Lining identification is extremely important in today's Heavy Duty Brake Lining Market, due to many axle options on the same type vehicle. A quick review of our Catalog Orientation Section will make block identification much easier. Your normal Catalog requirements are enroute.
- (B) Form 1073CS - O.E. to F.M.S.I. Interchange List. Don't miss sales in 1974 because you cannot interchange popular O.E. part numbers. Use our new O.E.M. to F.M.S.I. Interchange.

Additional copies of these new publications are available from your Abex Warehouse.



Harry Jones
Manager - Replacement Sales

HJ/drh



Abex Corporation
An IC Industries Company

American Brakeblok Division

WINCHESTER, VIRGINIA 22601
TEL: 703-882-3871

December 11, 1973

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O.E.M. to F.M.S.I. Interchange List

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Additional copies of these new publications are available from your Abex Warehouse.

Harry Jones
Manager - Replacement Sales

HJ/drh

American Brakeblok

SC1 01009

Distribution
Regional Mgrs.
ITIGrim
ATSchmeltz
LEBretz
MEUmiauf

Revised: 12/5/73
Supersedes: 10/30/73
(+Indicates Deletion)
(*Indicates Addition)

AMERICAN BRAKEBLOK DIVISION (#Indicates Change in Address)

ABEX CUSTOMER LIST

<u>Company</u>	<u>Terr. #</u>	<u>Company</u>	<u>Terr. #</u>
All Brake & Drive Unit Serv. 5551 Ogdon Avenue Cicero, Illinois 60605	68	Bayshore Friction 1192 Bayshore Highway San Jose, California 95112	52
Austin Brake & Clutch 906 Trinity Austin, Texas 78701	74		
Automotive Brake Service Co. 3042 Locust St. Louis, Mo. 63130	50	Brake, Clutch & Drum Service 4934 W. State Street Milwaukee, Wisconsin 43208	68
Auto Clutch & Parts Service 3125 Fullerton Avenue Chicago, Illinois 60647	68	Brake & Clutch Service Co. 3404 Elm Dallas, Texas 75226	74
Automotive Brake Co. 314 Railroad Avenue Hackensack, N.J. 01601	72	Brake & Clutch Service Co. 1616 East 6th Street Tulsa, Oklahoma 74120	50
Automotive Brake Company of Newburgh, Inc. Box 429 Newburgh, N.Y. 12550	72	Brake & Clutch Supply, Inc. 2908 6th Avenue South Seattle, Washington 98134	62
Air Brake Valves & Parts Co. 605 Houston Street Kilgore, Texas 75662	74	Brake Drum & Equipment Co. 3520-22 Butler Street Pittsburgh, Pa. 15201	66
Ajax Brake Service, Inc. 312 West Towne Street Columbus, Ohio 43215	66	Brake Drum & Equipment Co. 9369 W. Newton Road Greensburg, Pa. 15601 (Branch of Brake Drum & Equipt. -Pittsburgh)	66
Automotive Safety, Inc. 725 Dowd Avenue Elizabeth, N.J. 07201	66	Brake Materials & Parts Serv. 815 S. Lafayette Street Fort Wayne, Indiana 46802	75
B. & J. Parts Service, Inc. P.O. Box 277 Cadash, Wisconsin 53110	68	Brakes, Incorporated 517 E. Davie Street P.O. Box 2864 Raleigh, N.C. 27602 (Branch of Fleet Supply-Winston-Salem)	76
Bi-State Brake Co. Inc. 65 Route 59A Nanuet, N.Y. 10954	72		

ABEX CUSTOMER LIST

<u>Company</u>	<u>Terr. #</u>	<u>Company</u>	<u>Terr. #</u>
Brake Service Wholesale 1423 First St. N.W. Albuquerque, N.M. 87107	54	C. B. Company 1577 25th Street Bakersfield, Calif. 93303	54
Brake Supply Co. Inc. 4001 Vogel Road Evansville, Ind. 47711	75	Chuck's Brake & Wheel 540 Barham Avenue P.O. Box 1771 Santa Rosa, Calif. 95403	52
Brake & Wheel Supply 940 Broadway Street Little Rock, Arkansas 72201	53	Coleman's Brake Service, Inc. 1545 E. Miner Avenue Stockton, Calif. 95205	52
Broadway Brake 45 Broadway Street Somerville, Mass.	72	Connecticut Wheel & Rim Co. 49 Mechanic Street New Haven, Conn. 06511 (Main Store)	72
Brake & Clutch Service Co. 1740 Market Street P.O. Box 5845 Denver, Colorado 80202	52	Connecticut Wheel & Rim Co. 270 Hudson Street Hartford, Conn. 06103 (Branch)	72
The Brake & Clutch Co. of Philadelphia, Inc. 1610-14 Fairmont Avenue Philadelphia, Pa. 19130	58	Connecticut Wheel & Rim Co. 731 Bank Street New London, Conn. 06320 (Branch)	72
Allied Truck Parts Co. 4216 Southway Street S.W. Canton, Ohio 44706	66	Connecticut Wheel & Rim Co. 1 Grasmere Avenue Fairfield, Conn. 06430 (Branch)	72
Capital Trailer & Body Co. 3420 E. Broadway N. Little Rock, Ark. 72117	53	Cramer Sales, Inc. 552 Spicer Street Akron, Ohio 44311	66
California Brake & Clutch 2605 Market Street Oakland, California 94607	52		
The Carnegie Body Company 9500 Brookpark Road Cleveland, Ohio 44129	66		
Cemco Corporation Columbus Power Brake Co. 114 E. Chestnut Street Columbus, Ohio 43215	66		

ABEX CUSTOMER LIST

<u>Company</u>	<u>Terr. #</u>	<u>Company</u>	<u>Terr. #</u>
Division Tire & Auto Parts, Inc. 2750 Kenmore Avenue Tonawanda, New York 14150	66	Fort Dodge Machine & Supply 1801 Central Avenue Ft. Dodge, Iowa 50501	50
Doering Truck Parts, Inc. 212 E. State Street Peoria, Illinois 61602	68	Friction Materials Co. 1045 Garfield Street Eugene, Oregon 97402	62
		Friction Materials Co. 695 S. Santa Fe Avenue Los Angeles, Calif. 90021	54
Emmert Truck Trailer, Inc. 2220 Toledo Road Elkhart, Indiana 46512	75		
Erie Diesel & Truck Service 1504 W. 12th Erie, Pennsylvania 16502	66		
Everroad Supply Company 5513 Center Street Omaha, Nebraska 68106	50		
		Godfrey Brake Service & Supply 118 Omaha Street Rapid City, S.D.	68
Fleet Parts & Equipment Co. 725 Air Base Blvd. Montgomery, Ala. 36108 (Branch Truck Parts & Equipt.)	53	Gooch Brake & Equipment Co. 531 Grand Kansas City, Mo. 64106	50
Fleet Parts Warehouse, Inc. 742 New Loudon Road Latham, N.Y. 12110	72	Grand Rapids Brake Serv. Inc. 1935 Century, S.W. Grand Rapids, Mich. 49509	75
Fleet Supply Limited Interstate 40 East at Linville Rd. Winston-Salem, N.C. 27108	76		

ABEX CUSTOMER LIST

<u>Company</u>	<u>Terr. #</u>	<u>Company</u>	<u>Terr. #</u>
Hall Brake Supply 214 South 11th Avenue Phoenix, Arizona 85007	54	Joint Clutch & Gear Service 957 - 977 W. Washington Street Indianapolis, Indiana 46222	75
Haygood, Inc. 999 Channel Memphis, Tenn. 38106	53	Kay Wheel Sales Company Street Road & Marwin Cornwells Heights, Pa. 19020	58
The Heitman Company 1782 Hamilton Houston, Texas 77003	74	Lakehead Clutch & Brake 2205 West First Street Duluth, Minnesota 55806	68
Hempstead Machine Works 68 N. Franklin Hempstead, L.I. N.Y. 11550	72	Lorenzen Bros. 628 E. 19th Street Paterson, N.J. 07514	72
Holst Bearing Co. 165 E. Highland Parkway Roselle, N.J. 07203 (Bus Lining Only)	72		
Hicks Enterprises, Inc. 4520 E. Washington Blvd. City of Commerce, Calif. 90040	54	The Mallory Company 834 Magnolia Street Beaumont, Texas 77701	74
H & U Clutch & Brake, Inc. W. 245 Trent Avenue Spokane, Washington 99201	62		
Heitco Distributing Co. 1704 Hamilton Street Houston, Texas 77003	74	Masaba Service & Supply Co. E. Highway 160 & 13th Street Hibbing, Minn. 55746	68
		McLernon Service 5401 E. Dunas Highway Gary, Indiana 46403	75
		McWorters Brake 213 N. Avenue Lubbock, Texas 79408	74

ABEX CUSTOMER LIST

<u>Company</u>	<u>Terr. #</u>	<u>Company</u>	<u>Terr. #</u>
Midwest Brake & Electric, Inc. 1146 S. West Street Indianapolis, Ind. 46225	75	Nu Way Brake 7601 Dix Avenue Detroit, Michigan 48209	75
M & M Truck Parts 5954 Pacific Blvd. Huntington Park, Calif. 90255	54		
Motor Equipment & Service Co. Inc. 1036 S. Saunders Street Raleigh, N.C. 27603	76	Ogburns Brake Equipment 901 E. Northside Drive P.O. Box 4510 Ft. Worth, Texas 76106	74
		Palmer Spring Dexter & Althea Streets Providence, Rhode Island	72
National Brake Serv. Inc. 33 Mashua Street Manchester, N.H. 03104	72	Posner Brake Service 38-40 Frelinghuysen Avenue Newark, New Jersey 07114	72
		Pacific Brake & Automotive Warehouse, Inc. 660 Second Avenue San Diego, Calif. 92101	54
Newark Truck Parts 560 Market Street Newark, N.J. 07105	72	Page Brake Company 256 West 7th South Salt Lake City, Utah 84101	62
Niagara Truck Exchange 1701 Niagara Street Buffalo, N.Y. 14207	66		
Nu Process Brake Engineers 2807 Olive Street St. Louis, Mo. 63103	50	Precision Brake & Clutch 4018 North Street Baton Rouge, La. 70806	53

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ABEX CUSTOMER LIST

<u>Company</u>	<u>Terr. #</u>	<u>Company</u>	<u>Terr. #</u>
Reliable Brake Service, Inc. + 750 Harrison Street San Francisco, California 94102	52	Toledo Clutch & Brake Serv. 2120 Monroe Street Toledo, Ohio 43624	66
Rim & Wheel Service, Inc. 1014 Gest Street Cincinnati, Ohio 45203	66	Tractor Trailer Parts of Atlanta 1089 Allene Avenue S.W. Atlanta, Georgia 30316	76
Sioux Brake & Equipment 231 N. Dakota Avenue Sioux Falls, S. Dakota 57102	50	Tri Cities Truck Parts Company Highway 43 & Pasadena Street Muscle Shoals, Ala. 35660 (Branch of Truck Parts & Equipt.)	53
W. D. Smith, Inc. 382 Hartford Pike Shrewsbury, Mass. 01545	72	Truck & Auto Supply + 1656 S. Douglas Road Anaheim, California 92805	54
Southeast Wheel & Rim Co. 1620 Dennis Street Jacksonville, Florida 33203	76	Truck & Brake Specialties, Inc. 231 W. Pacific Coast Highway P.O. Box 6216 Long Beach, California 90806	54
Southeast Wheel & Rim Co. 2001 40th Street Tampa, Florida 33605 (Branch of Southeast Wheel & Rim - Jacksonville)	76	Truck & Industrial Supply Co. 1351 Telegraph Road Prichard (Mobile) Ala. 36610 (Branch Truck Parts & Equipt.)	53
Southern Truck Equipment Co. 7116 Market Place Cincinnati, Ohio 45216	66	Truckmotive, Inc. 1233 Speight Street Waco, Texas 76706	74
		Truck Parts & Equipment Co. 2801 8th Avenue N. Birmingham, Ala. 35203	53
		Truck & Trailer Supply 1551 W. Sample Street South Bend, Indiana 44619	75
		Truck, Trailer & Equipment, Inc. 2989 Irving Blvd. Dallas, Texas 75235	74

ABEX CUSTOMER LIST

<u>Company</u>	<u>Terr. #</u>	<u>Company</u>	<u>Terr. #</u>
Truckers Equipment Co. 2022 N. 77 Sunshine Strip Harlingen, Texas 78550	74	Wheel Service Company, Inc. 2654 University Avenue St. Paul, Minnesota 55114	68
Truck Parts, Inc. 902 Shenandoah Ave. Roanoke, Va. 24016 (Branch of Fleet Supply, Winston-Salem)	58	Wholesale Motive Service 1720 Avenue B Scottsbluff, Nebraska 69361	50
Tyler Brake Service 1116 Belmont S. Tyler, Texas 74701	74		
Truck & Industrial Supply Co. 434 Npkomis Drive Ukiah, California 95482	52		
Truck Parts W/D 2121 West Virginia Ave. N.E. Washington, D.C. 20002	58		
T. T. Bearing Corporation 454 Court Street Rochester, New York 14607	72	Yerby Brake Supply, Inc. 1313 "C" Street Sacramento, California 95816	52
Valley Friction Materials + 11877 Sherman Way N. Hollywood, California 91605	54	Yorkville Brake Service 701 Oriskany Blvd. Yorkville, N.Y. 13495	72

MAILING LIST FOR SALES DEPT.

Bulletin No.:

A-73-02

Regional Managers:

~~BILL HARTWELL~~

~~RICK HOFF~~

~~BILL BALSLEY~~

~~DICK GERDE~~

District Managers:

~~F. Cappucci~~

~~S. Harley~~

~~R. Riti~~

~~D. Schoonover~~

~~G. Chappell~~

~~W. Phipps~~

~~R. Hoefer~~

~~H. Tucker~~

~~D. Morrison~~

~~K. Williams~~

~~M. Brown~~

OFFICE (Troy)

~~M. Unlauf~~

~~E. Green~~

~~R. Longale~~

~~D. Nelson~~

~~F. Rutz~~

~~A. Schmalz~~

~~H. Jones~~

~~C. Joyce~~

~~R. Cutler~~

~~B. Challinor~~

~~Troy File~~

~~C. Hubbard~~

WINCHESTER OFFICE

~~P. Grim~~

~~J. Hess~~

~~G. Romine~~

~~M. Beaver~~

~~P. Weber~~

~~File~~

~~J. L. Stotter~~

Miscellaneous:

NAPA Headquarters

NAPA Rebuilders

*NAPA Distribution Centers

*NAPA Key Personnel

NAPA Jobbers

~~Tom Mitchell~~ - New York Office

~~R. Wilner~~ - Canada

~~R. Baird~~ - Toronto

~~G. D. Connolly~~ - Mexico

~~C. Mallory~~ - Winchester

~~J. Hine~~ - Winchester

~~M. Beaver~~ - Winchester

~~J. L. Stotter~~ - Winchester

~~G. McFadden~~ - Lindsay

Rayloc Salesman:

United Salesman:

(*) Please send three copies of all bulletins to NAPA Spokane.

SC1 01017

March 26, 1973

BULLETIN NO.: A-73-01

SUBJECT: Brake Lining Rivets

Gentlemen:

As an added convenience we are putting in a complete line of Rivets. Stocks will soon be in our Warehouses to supply your requirements.

We have added a 25 prefix to the standard rivet part number to designate this new product line.

Example: 25-8-7 is a standard 8-7
Brake Lining rivet, 3/16"
Body x 1/2" Head x 7/16" Long.

We would appreciate you advising your local Abex Warehouse of any unusual quantities of rivets you may require so we can adjust our inventory accordingly.



H. Jones
Manager - Replacement Sales

HJ/dgr



March 26, 1973

BULLETIN NO.: A-73-01

SUBJECT: Brake Lining Rivets

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Body x 1/2" Head x 7/16" Long.

We would appreciate you advising your local Abex Warehouse of any unusual quantities of rivets you may require so we can adjust our inventory accordingly.

A handwritten signature in cursive script that reads "H. Jones".

H. Jones
Manager - Replacement Sales

HJ/dgr

American Brakeblok

MAILING LIST FOR SALES DEPARTMENT

Bulletin No. _____

Regional Managers:

~~Bill Briley~~

~~Rick Hoff~~

~~Bill Briley~~

District Managers:

~~Harrison~~

~~Harley~~

~~Cards~~

~~Suppach~~

~~Lange~~

~~Johnson~~

~~Ulauf~~

~~Phillips~~

~~Johnson~~

~~Atti~~

~~Proctor~~

~~Chapman~~

Office

~~Brady~~

~~Gray~~

~~File~~

~~Jones~~

~~Nelson~~

~~Gutier~~

~~Nelson~~

~~Chandler~~

~~Schultz~~

~~Hunt~~

~~Helen~~

~~Hove~~

~~Stettin~~

~~Hubbard~~

~~Hamilton~~

~~Adair~~

~~Joyce~~

Miscellaneous:

NAPA Headquarters

NAPA Rebuilders

*NAPA Distribution Centers

*NAPA Key Personnel

NAPA Jobbers

~~T. M. Mitchell~~

~~D. Milner~~

- Canada

~~R. Baird~~

- Toronto

~~C. D. Connolly~~

- Mexico

~~G. B. Mallory~~

- Winchester

~~J. Wines~~

- Winchester

~~M. Beaver~~

- Winchester

~~J. B. Stettin~~

- Winchester

~~G. McFadden~~

- Lindsay

Rayloc Salesman:

United Salesman:

(*) Please send three copies of all bulletins to NAPA Spokane

**Effective
April 16, 1973**

BRASS PLATED BRAKE LINING RIVETS

RESALE SUGGESTED NET PRICES

Part No. and Size	List Price	Resale	Part No. and Size	List Price	Resale	Part No. and Size	List Price	Resale
9/64" Body x 5/16" Head			3/16" Body x 3/8" Head			1/4" Body x 1/2" Head		
25-4-4	2.21	1.26	25-7-4	3.05	1.74	25-10-6	8.89	5.08
25-4-4½	2.38	1.36	25-7-5	3.40	1.94	25-10-8	9.45	5.40
25-4-5	2.38	1.36	25-7-6	3.78	2.16	25-10-10	10.43	5.96
25-4-6	2.56	1.46	25-7-7	4.13	2.36	25-10-12	12.00	6.86
25-4-7	2.73	1.56	25-7-8	4.48	2.56	25-10-14	13.65	7.80
25-4-8	2.91	1.66	25-7-10	5.43	3.10	25-10-16	14.00	8.00
			25-7-12	6.13	3.50			
9/64" Body x 3/8" Head			3/16" Body x 1/2" Head			.195/.200" Body x 1/2" Head		
25-5-4	2.56	1.46	25-8-6	4.90	2.80	25-20-6	4.90	2.80
25-5-5	2.73	1.56	25-8-7	5.25	3.00	25-20-8	5.60	3.20
25-5-6	2.91	1.66	25-8-8	5.71	3.26	25-20-9	5.95	3.40
25-5-7	3.08	1.76	25-8-9	6.16	3.52	25-20-10	6.41	3.66
25-5-8	3.26	1.86	25-8-10	6.48	3.70			
25-5-10	3.68	2.10						

Alex

CORPORATION

120

BPR-73

Effective
April 16, 1973

BRASS PLATED BRAKE LINING RIVETS

RESALE SUGGESTED NET PRICES

PRICES PER HUNDRED

Part No. and Size	List Price	Resale	Part No. and Size	List Price	Resale	Part No. and Size	List Price	Resale
8/64" Body x 5/16" Head			3/16" Body x 3/8" Head			1/4" Body x 1/2" Head		
25-4-4	2.21	1.57	25-7-4	3.05	2.18	25-10-6	8.89	6.35
25-4-4½	2.38	1.70	25-7-5	3.40	2.43	25-10-8	9.45	6.75
25-4-5	2.38	1.70	25-7-6	3.78	2.70	25-10-10	10.43	7.45
25-4-6	2.56	1.83	25-7-7	4.13	2.95	25-10-12	12.00	8.57
25-4-7	2.73	1.95	25-7-8	4.48	3.20	25-10-14	13.65	9.75
25-4-8	2.91	2.08	25-7-10	5.43	3.88	25-10-16	14.00	10.00
			25-7-12	6.13	4.38			
9/64" Body x 3/8" Head			3/16" Body x 1/2" Head			195/200" Body x 1/2" Head		
25-5-4	2.56	1.83	25-8-6	4.90	3.50	25-20-6	4.90	3.50
25-5-5	2.73	1.95	25-8-7	5.25	3.75	25-20-8	5.60	4.00
25-5-6	2.91	2.08	25-8-8	5.71	4.08	25-20-9	5.95	4.25
25-5-7	3.08	2.20	25-8-9	6.16	4.40	25-20-10	6.41	4.58
25-5-8	3.26	2.33	25-8-10	6.48	4.63			
25-5-10	3.68	2.63						

Alex

CORPORATION

120

BPR-73

Effective
April 16, 1973

BRASS PLATED BRAKE LINING RIVETS

DISTRIBUTORS SUGGESTED NET PRICES

PRICES PER HUNDRED

Part No. and Size	List Price	Dist. Net	Part No. and Size	List Price	Dist. Net	Part No. and Size	List Price	Dist. Net
9/64" Body x 5/16" Head			3/16" Body x 3/8" Head			1/4" Body x 1/2" Head		
25-4-4	2.21	.63	25-7-4	3.05	.87	25-10-6	8.89	2.54
25-4-4½	2.38	.68	25-7-5	3.40	.97	25-10-8	9.45	2.70
25-4-5	2.38	.68	25-7-6	3.78	1.08	25-10-10	10.43	2.98
25-4-6	2.56	.73	25-7-7	4.13	1.18	25-10-12	12.00	3.43
25-4-7	2.73	.78	25-7-8	4.48	1.28	25-10-14	13.65	3.90
25-4-8	2.91	.83	25-7-10	5.43	1.55	25-10-16	14.00	4.00
			25-7-12	6.13	1.75			
9/64" Body x 3/8" Head			3/16" Body x 1/2" Head			195/200" Body x 1/2" Head		
25-5-4	2.56	.73	25-8-6	4.90	1.40	25-20-6	4.90	1.40
25-5-5	2.73	.78	25-8-7	5.25	1.50	25-20-8	5.60	1.60
25-5-6	2.91	.83	25-8-8	5.71	1.63	25-20-9	5.95	1.70
25-5-7	3.08	.88	25-8-9	6.16	1.76	25-20-10	6.41	1.83
25-5-8	3.26	.93	25-8-10	6.48	1.85			
25-5-10	3.68	1.05						

** DEDUCT 10% FOR ORDERS OF 11,000 (10 BOXES) OR MORE PER PART NUMBER.

DISTRICT MANAGERS BULLETIN
S-72

AMERICAN BRAKEBLOK DIVISION

December 27, 1972

TO: All District Managers

BULLETIN NO.: S72-132AB

SUBJECT: 1973 NAPA - Genuine Parts Classification

Attached is a copy of 1973 Classification of Bonded Brake Shoes, Riveted Brake Shoes, New Brake Shoes, High Performance (Metallic) Shoes, Stopper Shoes, and Disc Brakes for all Genuine Parts Warehouses and NAPA independent warehouses supplied by Rayloc.

You may find this information helpful on NAPA calls in your territory.



P.H. Grim

PHG/dgr

Attachment



AMERICAN BRAKEBLOK DIVISION

December 27, 1972

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You may find this information helpful on NAPA calls in your territory.

A handwritten signature in cursive script, appearing to read "Phil".

P.H. Grim

PHG/dgr

Attachment

American Brakeblok

SC1 01026

11

SC1 01027

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION		
		X	O	S	W	A	B	C	D									
2	1						B					B-84		4.60				
2	1	>			W							.030		4.60				
1-2	1						B					B-85		5.95				
1-2	1			S	<							.030		5.95				
2	1					A						B-86		6.20				
2	1			S	<							.030		6.20				
1	1									TB		B-87 <FER 20,30>		6.20				
1-2	1				W							B-89		6.15				
1	1						B					B-90		10.75				
1	1		O	<								.030		10.75				
1	1			S								B-91		8.25				
1	1					A						B-92		7.75				
1	1						B	<				B-95		2.70				
1-2	1					A						B-97		4.85				
1-2	1					A						B-98		4.70				
1	1			S								B-103		11.50				
1	1			S								B-104		12.35				
1	1									TD		B-105R <FRD 600>		5.85				
1	1									TW		B-106 <FRD 8N>		5.55				
1	1									TC		B-106R <FRD 8N,NA>		5.85				
1	1			S								B-107		6.95				
1	1		O	RENUMBER									B-109R		8.60			
						B-299R												
1	1		O	"	E	O.S.						.030		8.60				
1	1		O	"	"							.060		11.20				
1	1									TB		B-110 <FER 1955-65>		6.05				
2	1					A	<					B-111R		3.45				
2	1			S	<							.030		3.45				
1	1									D		B-112		4.10				
1	1	XB	<									.030		4.10				
1	1		O	<								.060		5.35				
1-2	1									D		B-114		4.35				
1-2	1	XB	<									.030		4.35				
1-2	1		O	<								.060		5.65				
1	1				W							B-116		11.15				
1	1				W							B-117		13.65				
1	1			S								B-118		12.75				
1	1				W							B-122		8.00				
1-2	1		O	RENUMBER									B-123R		6.55			
						B-310R												
1-2	1		O	"	E	O.S.						.030		6.55				
1-2	1		O	"	"							.060		8.50				
2	1						B					B-141		4.20				
2	1		O	<								.030		4.20				
1-2	1					A						B-142		6.70				
1	1				W							B-143		8.05				
1	1				W	<						B-144		12.00				
1-2	1									D		B-148		6.30				
1-2	1	XB	<									.030		6.30				
1-2	1		O	<								.060		8.20				
1-2	1									D		B-155		5.05				
1-2	1	XC	<									.030		5.05				
1-2	1	XA	<									.060		6.55				
1-2	1									D		B-158		4.30				
1-2	1	XB										.030		4.30				
1-2	1		O	<								.060		5.60				
73	# NEW NUMBER															TOTAL		

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
1	1									D		B-159			4.75	
1	1	XB										.030			4.75	
1	1			S								B-173			4.75	
1-2	1									D		B-174			5.00	
1-2	1	XB										.030			5.00	
1-2	1		D	<								.060			6.50	
1-2	1							C				B-176			4.25	
1-2	1	XAC										.030			4.25	
1-2	1		D	<								.060			5.55	
1-2	1					A	<					B-177			5.05	
1-2	1	>			W							.030			5.05	
2	1			S								B-178			4.15	
1	1							C				B-180			4.80	
1	1	XAC										.030			4.80	
1-2	1							C				B-189			4.10	
1-2	1	XAC										.030			4.10	
2	1			S								B-190			6.00	
2	1			M	<							B-198			4.40	
2	1			S								B-199			2.90	
2	1			S								B-200			3.15	
2	1			M	<							B-201			2.85	
1	1			M	<							B-204			3.15	
1	1			M	<							B-205			3.35	
1	1		D	<								B-208			2.75	
1	1			S								B-209			2.75	
1	1					A						B-210			3.35	
1	1				W							B-211			3.35	
1	1			M	<							B-211A			3.35	
1	1			M	<							B-212			4.20	
1-2	1				W							B-216			3.25	
1	1			S								B-217			4.50	
1	1			M	<							B-218A			3.25	
2	1			M	<							B-219			3.85	
2	1				W							B-221			4.00	
2	1				W							B-222			4.00	
1	1			S								B-222A			4.00	
2	1				W							B-223			4.05	
1-2	1			S								B-224			4.25	
2	1			S								B-225			2.80	
1	1									D		B-227			5.15	
1	1	XD										.030			5.15	
1	1	XBK										.060			6.70	
1-2	1									D		B-228			4.40	
1-2	1	XCK										.030			4.40	
1-2	1	XBK										.060			5.70	
1	1			M	<							B-229			4.50	
1	1			M	<							B-230			3.65	
1-2	1				W	<						B-231			3.60	
1	1		D	<								B-232			14.85	
1	1			S								B-233			3.65	
1	1			M	<							B-234			3.65	
1	1									D		B-241			4.80	
1	1	XCK										.030			4.80	
1	1			S	<							.060			6.25	
73		# NEW NUMBER														TOTAL

RAYLOC

PER CAR	UNIT PKG	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1									D		B-242		4.00			
1	1	XB<										.030		4.00			
1	1			S								.060		5.20			
1	1						B					#B-246		4.95			
1-2	1									D		B-248R		7.25			
1-2	1	XA<										.030		7.25			
1-2	1			S	<							.060		9.45			
1	1		O	<								B-251		23.75			
1	1									D		B-253		4.55			
1	1	XC<										.030		4.55			
1	1			S	<							.060		5.90			
1	1									D		B-254		5.35			
1	1	XC<										.030		5.35			
1	1			S	<							.060		6.95			
1	1						B	<				B-255		5.00			
1	1			M	<							.030		5.00			
1	1								C			B-256		4.00			
1	1			M	<							.030		4.00			
1	1		O	RENUMBER									B-257		4.55		
							B-246										
1	1					A						B-266		4.45			
1	1									D		B-267		4.35			
1	1				W							.030		4.35			
1-2	1									D		B-274		5.65			
1-2	1				W							.030		5.65			
1	1		O	RENUMBER									B-274A		7.30		
							B-274										
1	1									D		B-275		4.90			
1	1				W							.030		4.90			
1	1		O	RENUMBER									B-275A		7.30		
							B-275										
1	1			S								B-278		6.05			
2	1									D		B-280		4.40			
2	1	XD										.030		4.40			
2	1			S	<							.060		5.70			
1	1									D		B-286		4.15			
1	1				W							.030		4.15			
1	1								C			B-288		3.90			
1	1				W							.030		3.90			
1-2	1									D		B-290		4.35			
1-2	1	XB										.030		4.35			
1	1									D		B-291		4.70			
1	1	XA										.030		4.70			
1	1									D		B-293		5.60			
1	1	XA										.030		5.60			
1	1						>	C				B-299R		8.90			
1	1				W							#	.030	8.90			
1	1			S								#	.060	11.55			
1	1								TA			B-302A <FRD NAA>		5.60			
1	1									D		B-304		4.15			
1	1				W							.030		4.15			
1	1								C			B-306		5.15			
1-2	1						>	C				B-310R		6.10			
1-2	1				W							#	.030	6.10			
1-2	1			S								#	.060	5.00			
1	1						B					B-312		4.50			
73		# NEW NUMBER													TOTAL		

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1					A	<						B-314		2.60		
1	1			D	<								B-319		7.25		
1	1											TW	B-321 <FRD 2N, 9N>		7.00		
2	1			S									B-325		3.60		
2	1					A							B-326		4.35		
2	1				W								B-327		3.60		
1	1				W								B-328		3.25		
1	1								D				B-329		4.35		
1	1				W								.030		4.35		
1	1				W								B-329R		3.25		
2	1			S									B-330		3.65		
1	1								D				B-330A		4.40		
1	1				W								.030		4.40		
1	1							C					B-331		4.00		
1	1				W								.030		4.00		
1	1							C					B-332		5.00		
1	1				W								.030		5.00		
1-2	1								D				B-333		4.70		
1-2	1				W								.030		4.70		
1	1						>		D				B-334		4.70		
1	1								D				B-335		4.90		
1	1				W								.030		4.90		
1	1			S									B-336		3.65		
1	1						>		D				B-336B		5.85		
1	1				W								.030		5.85		
1	1								D				B-337		5.60		
1	1				W								.030		5.60		
1	1						>		C				B-338		4.80		
1	1					A							#B-343		4.10		
1	1				W								#B-347R		6.00		
2	1						B						B-344		3.35		
1	1					A							B-348		4.40		
1	1				W								B-350		4.00		
1	1					A							B-351		3.20		
1	1				W								#B-359A		3.70		
1	1							C					#B-360		4.10		
1	1								D				#B-363		5.25		
1	1						B						#B-364		5.50		
1	1					A							#B-369		3.55		
1	1					A							#B-370		3.25		
1	1				W								#B-371		3.75		
1	1			S									#B-372		3.55		
1	1				W								#B-373		4.10		
1	1			S									B-377		2.80		
1	1			D	<								B-378		3.80		
1	1			S									#B-387		4.10		
1	1			S									#B-388		3.75		
1	1			S									B-882F		3.20		
1	1			S									B-8034A		3.80		
1	1			S									B-9990		2.65		
1	1			S									B-9991		2.65		
1	1					A	<						B-9992		3.35		
1	1					A	<						B-9993		3.35		
1	1				W								B-9994		3.55		
1	1				W								B-9995		3.55		
2	1			S									B-9996		3.35		
73		# NEW NUMBER													TOTAL		

RAYLOC

PER CAR	UN T PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
												A.B.B. RIVETED SHOES					
2	1			O	<							RS-7R		5.75			
1	1			O		RENUMBER						RS-10		4.25			
						RS-10A											
1	1			U	"	& O.S.						.030		4.25			
1	1			U	"	"						.060		5.55			
1	1									D		RS-10A		4.90			
1	1	XC										.030		4.90			
1	1			S								.060		6.35			
1	1							C	<			RS-12		4.95			
1	1	XA	<									.030		4.95			
1	1			O	<							.060		6.45			
1	1					A						RS-17		4.20			
1	1			O	<							.030		4.20			
1	1			S	<							RS-18		4.80			
1	1			S								RS-21		4.45			
1	1			S								RS-22		15.75			
1	1			M	<							RS-23		13.70			
2	1			S								RS-24		6.90			
1-2	1			M	<							RS-29		4.50			
1-2	1							C				RS-30		4.85			
1-2	1	>			W							.030		4.85			
1-2	1			S								.060		6.30			
1	1							C				RS-31		4.15			
1	1	XB	<									.030		4.15			
1-2	1					A						RS-33R		5.50			
1-2	1			O	<							.030		5.50			
1-2	1								D			RS-33RA		6.20			
1-2	1	XC										.030		6.20			
1-2	1			S	<							.060		8.05			
1	1			M	<							RS-34		4.75			
1	1			S								RS-35		4.75			
1	1					A						RS-36R		8.35			
1	1			O	<							.030		8.35			
2	1					A						RS-37		4.90			
2	1			S								.030		4.90			
2	1				W							RS-38		4.90			
1	1			M	<							RS-39		11.80			
2	1						B					RS-40		4.50			
2	1			S	<							.030		4.50			
1	1				W	<						RS-41		13.10			
1	1			O		RENUMBER						RS-42		4.80			
						RS-161											
1	1			O	"	& O.S.						.030		4.80			
1-2	1				W	<						RS-51		4.45			
1-2	1			O	<							.030		4.45			
2	1						B	<				RS-53		4.75			
2	1			S	<							.030		4.75			
2	1			O	<							.060		6.20			
1	1								D			RS-55		4.45			
1	1	XB	<									.030		4.45			
1	1			S	<							.060		5.80			
1	1							C				RS-60R		8.90			
1	1	XA										.030		8.90			
1	1			S								.060		11.55			
73																	
# NEW NUMBER														TOTAL			

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1						B					RS-62		5.45			
1	1			S	<							.030		5.45			
1	1		D	<								.060		7.10			
1	1					A	<					RS-63R		8.35			
1	1			S								.030		8.35			
1-2	1		D	RENUMBER								RS-64		7.00			
												RS-127					
1-2	1		D	"	&	D	S					.030		7.00			
1	1					A						RS-65		7.00			
1	1			S								.030		7.00			
1	1					A						RS-70		5.60			
1	1		D	<								.030		5.60			
1	1			S								RS-71		4.55			
1	1								C			RS-72R		8.65			
1	1			S	<							.030		8.65			
1	1			S								.060		11.25			
1	1			M	<							RS-73		7.40			
1	1			S								RS-74		5.80			
2	1			S	<							RS-77		4.45			
1-2	1								D			RS-78		5.30			
1-2	1	XC										.030		5.30			
1-2	1			S	<							.060		6.90			
1	1					B	<					RS-80		4.80			
1	1	>			W							.030		4.80			
1	1					B	<					RS-81		5.75			
1	1	>			W							.030		5.75			
1	1		D	<								.060		7.50			
1	1			M	<							RS-83		22.40			
1	1					B	<					RS-88		13.10			
1	1			S								.030		13.10			
1	1		D	<								.060		17.05			
1	1			M	<							RS-94		17.10			
1	1								C			RS-108		13.10			
1	1			S	<							.030		13.10			
1	1		D	<								.060		17.05			
1	1		D	RENUMBER								RS-109R		8.60			
												RS-299R					
1	1		D	"	&	D	S					.030		8.60			
1	1		D	"	"	"						.060		11.20			
1	1								C	<		RS-112		4.10			
1	1	XR	<									.030		4.10			
1	1		D	<								.060		5.35			
1	1					A	<					RS-113		3.45			
1	1			S	<							.030		3.45			
1-2	1								C	<		RS-114		4.35			
1-2	1	XB	<									.030		4.35			
1-2	1		D	<								.060		5.65			
1-2	1					A	<					RS-115		4.35			
1-2	1	>			W							.030		4.35			
1	1					A	<					RS-119		8.90			
1	1			S								.030		8.90			
1-2	1		D	RENUMBER								RS-123R		6.55			
												RS-310R					
1-2	1		D	"	&	D	S					.030		6.55			
1-2	1		D	"	"	"						.050		8.50			
2	1			S								RS-124		7.65			
73		# NEW NUMBER										TOTAL					

RAYLOC

PER CAR	UNIT PKG	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRCE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
2	1										D	RS-127		7.30			
2	1	XUC										.030		7.30			
2	1		O	<								.060		9.50			
1	1				W	<						RS-130		15.90			
1	1		O	<								.030		15.90			
1	1						B					RS-134		13.40			
1	1		O	RENUMBER								RS-139		5.45			
												RS-160					
1	1		O	"	E	O	S					.030		5.45			
1	1		O	"	"							.060		7.10			
1	1				W	<						RS-140		13.10			
1-2	1								C	<		RS-148		6.30			
1-2	1	XBC										.030		6.30			
1-2	1		O	<								.060		8.20			
2	1			M	<							RS-148A		6.50			
1	1		O	RENUMBER								RS-148B		6.40			
												RS-265					
1	1		O	"	E	O	S					.030		6.40			
1	1		O	"	"							.060		8.30			
1	1									D		RS-151		4.10			
1	1	XD										.030		4.10			
1	1			S	<							.060		5.35			
1	1									D		RS-152		4.60			
1	1	XB										.030		4.60			
1	1									D		RS-154		4.60			
1	1	XD										.030		4.60			
1	1			S	<							.060		6.00			
1	1			S								RS-156R		6.20			
1	1			S								RS-157R		7.00			
1	1									D		RS-160		5.45			
1	1	XBC										.030		5.45			
1	1			S	<							.060		7.10			
1	1									D		RS-161		4.80			
1	1	XBC										.030		4.80			
1	1			S								.060		6.25			
2	1			S	<							RS-162		2.80			
2	1		O	<								.030		2.80			
1	1				W	<						RS-163		2.80			
1	1				W	<						RS-164		2.80			
1	1				W							RS-165		3.45			
1	1				W							RS-166		3.35			
1	1									D		RS-167		2.80			
1	1	XB										.030		2.80			
1	1									D		RS-168		2.80			
1	1	XB										.030		2.80			
1-2	1									D		RS-169		5.65			
1-2	1	XB										.030		5.65			
1-2	1								C	<		RS-174		5.00			
1-2	1	XAC										.030		5.00			
1-2	1		O	<								.060		6.50			
1-2	1		O	RENUMBER								RS-174A		5.00			
												RS-264					
1-2	1		O	"	E	O	S					.030		5.00			
1-2	1		O	"	"							.060		6.50			
1	1						2					RS-183		6.55			
1	1			S								.030		6.55			
73		# NEW NUMBER										TOTAL					

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
1-2	1						B						RS-184		7.05	
1-2	1				W								.030		7.05	
1	1								D				RS-191		4.55	
1	1	XB											.030		4.55	
1	1			S									.060		5.90	
2	1						B	<					RS-193		4.20	
2	1	>			W								.030		4.20	
2	1			O	<								.060		5.45	
1	1								D				RS-194		4.90	
1	1	XC											.030		4.90	
1	1			O	<								.060		6.35	
1	1						B	<					RS-195		3.95	
1	1	XAS											.030		3.95	
1	1						B	<					RS-196		3.95	
1	1	>			W								.030		3.95	
1-2	1								D				RS-197		5.15	
1-2	1	XD											.030		5.15	
1-2	1	>			W								.060		6.70	
1	1								D				RS-241		4.80	
1	1	XD											.030		4.80	
1	1			S	<								.060		6.25	
1	1								D				RS-242		4.00	
1	1	XC											.030		4.00	
1	1			S									.060		5.20	
1-2	1								D				RS-243		4.25	
1-2	1	XC											.030		4.25	
1-2	1			S									.060		5.55	
1	1								D				RS-244		3.55	
1	1	XC											.030		3.55	
1	1			S									.060		4.60	
1	1			O	RENUMBER								RS-245		3.85	
					RS-242											
1	1			O	" & O.S.								.030		3.85	
1	1							C					RS-246		4.95	
1	1	XA											.030		4.95	
1-2	1								D				RS-248R		7.25	
1-2	1	XB											.030		7.25	
1-2	1			S	<								.060		9.45	
1	1				W								RS-252		11.25	
1	1			O	RENUMBER								RS-258		4.95	
					RS-241											
1	1			O	" & O.S.								.030		4.95	
1	1								D				RS-260		5.75	
1	1	XD											.030		5.75	
1	1			S	<								.060		7.50	
1	1							C					RS-261		5.60	
1	1			M	<								.030		5.60	
1	1								D				RS-262		4.60	
1	1	XB											.030		4.60	
1	1								D				RS-263		4.80	
1	1	XD											.030		4.80	
1	1			S	<								.060		6.25	
1	1				W								RS-263R		4.80	
1	1								D				RS-264		5.15	
1	1	XD											.030		5.15	
1	1			S	<								.060		6.70	
73															TOTAL	

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
1	1									D		RS-265		6.45		
1	1	XC										.030		6.45		
1	1			S								.060		8.40		
1	1					A						RS-268		4.20		
1	1								D			RS-269		2.80		
1	1				W							.030		2.80		
1	1								D			RS-270		2.80		
1	1				W							.030		2.80		
1	1				W							RS-271		4.40		
1	1								D			RS-272		4.95		
1	1	XD										.030		4.95		
1	1			S								.060		6.45		
1	1					A	<					RS-273R		8.50		
1	1							C				RS-282R		4.75		
1	1				W							.030		4.75		
1	1							C				RS-283R		4.55		
1	1				W							.030		4.55		
1	1						B					RS-284		6.45		
1	1					A						RS-285		18.85		
1	1			S								#RS-296		13.40		
1	1						B					RS-297		5.65		
1	1				W							.030		5.65		
1	1						B					RS-298		4.15		
1	1				W							.030		4.15		
1	1				>			C				RS-299R		8.90		
1	1				W							# .030		8.90		
1	1			S								# .060		11.55		
1	1					A						RS-305		7.90		
1-2	1							C				RS-305R		7.20		
1-2	1				W							.030		7.20		
1-2	1				W							RS-307R		9.65		
1-2	1					> B						RS-310R		6.10		
1-2	1				W							# .030		6.10		
1-2	1			S								# .060		7.95		
1	1							> D				RS-314R		9.65		
1	1				W							.030		9.65		
1	1								D			RS-315		3.30		
1-2	1						> C					RS-316R		7.20		
1	1							C				RS-320R		7.95		
1	1				W							.030		7.95		
1	1					A						RS-321H		15.30		
1	1				W							RS-322H		15.30		
1	1			S								RS-325H		13.40		
1	1			D	SUPERSEDED BY								RS-339		8.00	
						RS-6JR										
1	1				W							#RS-339R		8.90		
1	1						> C					RS-340		4.90		
1	1					A						RS-345		6.70		
1	1				W							RS-346A		17.10		
1	1					A						RS-352		4.25		
1	1					A						RS-353		3.55		
1	1			S								#RS-355		13.70		
1	1							C				#RS-356		4.10		
1	1				W							#RS-357R		7.80		
1	1				W							#RS-358R		9.75		
1	1				W							RS-361R		8.65		
73	# NEW NUMBER															TOTAL

RAYLOC

PER CAR	UNIT PKG	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1											#RS-362		5.00			
1	1										D	#RS-363		5.25			
1	1				W							#RS-364		5.50			
1	1			S								#RS-365		5.25			
1	1			W								#RS-366		8.00			
1	1			S								#RS-368		30.00			
1	1			W								#RS-374		5.65			
1	1			S								#RS-375		17.10			
1	1			S								#RS-376		17.10			
1	1			W								#RS-377A		17.10			
1	1			S								#RS-379		17.10			
1	1			S								#RS-380		30.00			
1	1			S								#RS-381		30.00			
1	1			S								#RS-382		37.00			
1	1			S								#RS-383		37.00			
1	1			S								#RS-384		21.75			
1	1			S								#RS-385		23.75			
1	1			S								#RS-386		25.75			
1	1			> W								RS-8057		3.80			
1	1			> W								RS-8062		3.55			
1	1			S								RS-9986		21.00			
1	1			S								RS-9987		23.40			
1	1			D	RENUMBER								RS-9988		30.00		
					RS-381												
1	1			D	RS-383								RS-9989		37.00		
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PER CAR	UNIT P.C.G.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	C	S	W	A	B	C	D							
												HIGH PERFORMANCE SHOES				
1	1	HW										M-9		6.90		
1-2	1	HW										#M-10A		7.40		
1	1	HW										M-12		7.20		
1	1	HW										#M-23		16.70		
1-2	1	HW										#M-30		8.00		
1	1	HW										#M-31		7.00		
1-2	1	HW										#M-33R		8.70		
1-2	1	HW										#M-33RA		8.70		
1	1			S								#M-40		6.00		
1-2	1			S								#M-51		7.75		
1-2	1			S								#M-53		8.00		
1	1	HW										M-55		7.30		
1	1	HW										#M-62		8.70		
1	1			S								#M-63R		10.60		
1	1	HW										#M-65		9.15		
1-2	1	HW										#M-78		7.40		
1-2	1	HW										#M-89		11.00		
1	1	HW										#M-109R		10.60		
1	1	HW										#M-114		7.40		
1-2	1	HW										#M-127		9.15		
1	1	HD										M-151		6.70		
1	1	HD										M-152		6.85		
1	1	HD										M-154		6.85		
1-2	1	HD										M-155		7.45		
1-2	1	HW										#M-158		7.40		
2	1	HW										M-162		5.90		
1-2	1	HD										M-169		7.85		
2	1	HW										M-174		7.60		
2	1			O	SUPERSEDED BY							M-174A		7.60		
					M-264											
1-2	1	HW										#M-176		7.40		
2	1			S								#M-177		7.70		
2	1			S								#M-190		8.00		
1	1			S								#M-191		7.40		
1	1	HA														

RAYLOC

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KAYLOC

PLR CAR	UNIT PKG	CLASSIFICATION								PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D				
										HIGH PERFORMANCE SHOES			
1	1	HW								M-9		6.90	
1-2	1	HW								#M-10A		7.40	
1	1	HW								M-12		7.20	
1	1	HW								#M-23		16.70	
1-2	1	HW								#M-30		8.00	
1	1	HW								4M-31		7.00	
1-2	1	HW								#M-33R		8.70	
1-2	1	HW								#M-33RA		8.70	
1	1			S						#M-40		8.00	
1-2	1			S						#M-51		7.75	
1-2	1			S						#M-53		8.00	
1	1	HW								M-55		7.30	
1	1	HW								#M-62		8.70	
1	1			S						#M-63R		10.60	
1	1	HW								#M-65		9.15	
1-2	1	HW								#M-78		7.40	
1-2	1	HW								#M-89		11.00	
1	1	HW								#M-109R.		10.60	
1	1	HW								#M-114		7.40	
1-2	1	HW								#M-127		9.15	
1	1	HD								M-151		6.70	
1	1	HD								M-152		6.85	
1	1	HD								M-154		6.85	
1-2	1	HD								M-155		7.45	
1-2	1	HW								#M-158		7.40	
2	1	HW								M-162		5.90	
1-2	1	HD								M-169		7.85	
2	1	HW								M-174		7.60	
2	1			D						M-174A		7.60	
										M-264			
1-2	1	HW								#M-176		7.40	
2	1			S						#M-177		7.70	
2	1			S						#M-190		8.00	
1	1			S						#M-191		7.40	
1	1	HA								#M-194		8.70	
1	1	HA								#M-197		8.80	
1	1	HD								M-227		7.50	
1	1	HD								M-228		6.95	
1	1	HD								M-241		7.00	
1	1	HD								M-242		6.75	
1	1	HB								#M-243		7.70	
1	1	HB								#M-244		6.00	
1	1			D						M-245		6.50	
										M-242			
1	1	HA								#M-246		7.40	
1-2	1	HW								#M-248R		9.75	
1	1	HW								#M-253		7.40	
1	1	HW								#M-254		8.00	
1	1	HA								#M-255		7.60	
1	1	HA								#M-256		6.95	
1	1			D						M-258		7.20	
										M-241			
1	1	HD								M-250		8.00	
1	1	HA								#M-261		7.70	
1	1	HB								#M-262		7.40	
73										* NEW NUMBER		TOTAL	

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RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
													NEW BRAKE SHOES.				
1	1							C					N-31		5.55		
2	1								C				N-33RA		8.95		
1	1								C				N-78		6.85		
1-2	1						B	<					N-112		5.50		
1-2	1						B	<					N-114		5.35		
2	1								D				N-127		8.80		
1-2	1					A	<						N-148		7.55		
1	1								C				N-151		5.55		
1	1								G				N-152		6.65		
1	1								C				N-154		5.75		
1-2	1							>	C				N-155		6.70		
1-2	1								C				N-158		5.40		
1	1								C				N-159		6.55		
1	1							C	<				N-160		6.90		
1	1							C	<				N-161		6.25		
1-2	1								C				N-169		7.05		
1-2	1					A	<						N-174		7.25		
1	1					A	<						N-183		8.70		
1-2	1					A	<						N-184		9.25		
1	1							C	<				N-191		5.65		
2	1						B	<					N-193		5.70		
1	1								C				N-194		7.70		
1	1						B	<					N-195		5.95		
1	1						B	<					N-196		5.75		
1-2	1								C				N-197		7.15		
1	1								C				N-227		6.15		
1-2	1								C				N-228		5.45		
1	1								C				N-241		6.70		
1	1								C				N-242		5.90		
1-2	1								C				N-243		5.75		
1	1								C				N-244		5.15		
1	1								C				N-245		6.25		
1-2	1								C				N-246		6.75		
2	1								C				N-248R		9.00		
1	1						B	<					N-255		6.90		
1	1						B	<					N-256		6.00		
1	1								C				N-260		7.50		
1	1							C					N-261		7.60		
1	1								C				N-262		6.75		
1	1								C				N-263		6.20		
1	1				W								#N-263R		7.35		
1-2	1								C				N-264		6.50		
1	1								C				N-265		7.95		
1	1					A							#N-266		6.70		
1	1								C				N-267		5.75		
1	1								C				N-269		5.50		
1	1							C	<				N-270		5.50		
1	1								C				N-272		6.55		
2	1								D				N-280		5.45		
1	1							C					N-282R		7.00		
1	1							C					N-283R		7.00		
1	1								C				N-286		5.45		
1	1							C					#N-288		6.70		
1-2	1								C				N-290		6.90		
1	1								C				N-291		7.15		
73		# NEW NUMBER												TOTAL			

RAYLCC

[illegible]

RAYLOC																	
PER CAR	UNIT PKG	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
													DISC BRAKE SETS				
1-2	1				W								S-702		6.00		
1	1			S									S-703		6.40		
1	1		O	<									S-704		8.40		
1	1				W								S-705		6.40		
1	1		O	<									S-706		8.30		
1	1			M	<								S-707		6.15		
1	1			S									S-708		6.25		
1	1			S									S-709		6.15		
1	1		O	<									S-710		6.40		
1	1			M	<								S-713		6.65		
1	1				W								S-716		6.25		
1	1				W								S-719		6.00		
1	1			S									S-721		6.40		
1	1				W								S-723		6.15		
1	1				W								S-724		6.25		
1	1			S									S-726		7.75		
2	1					A							S-727		6.05		
1	1								D				S-728		6.25		
1	1								D				S-728A		8.95		
1	1				W								S-729		6.05		
1	1				W								S-729A		6.05		
1	1							C					S-730		5.80		
1	1						B						S-731		6.05		
1	1							C					S-732		6.55		
1-2	1			S									S-733		7.55		
1	1				W								S-734		6.40		
1	1					A							S-735		6.25		
1	1					> B							S-736		7.90		
1	1		O	RENUMBER									S-742		7.05		
					S-724												
1	1			S									S-744		6.80		
1	1				W								S-745		6.05		
1	1		O	<									S-746		6.65		
1	1		O	<									S-747		6.65		
1	1						B						S-751		5.95		
1	1				W								S-754		6.40		
1	1							C					S-755		6.40		
1	1		O	RENUMBER									S-756		6.05		
					S-721												
1	1			S									S-760		6.40		
1	1							C					S-762		6.05		
1	1				W								S-764		6.65		
1	1		O	RENUMBER									S-765		6.50		
					S-754												
1	1					> B							S-770		6.40		
1	1					A							S-771		8.25		
1	1					A							S-772		5.95		
1	1								D				S-773		8.90		
1	1		O	RENUMBER									S-774		6.80		
					S-781												
1	1								D				S-776		8.75		
1	1			S									#S-777		8.40		
1	1							C					#S-778		7.00		
1	1						B						#S-779		6.00		
1	1					> A							#S-780		7.00		
73															TOTAL		

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SC1 01045

RAYLOC

PER CAR	UNIT PKG	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	E	C	D							
													STOPPER BUNDED SHOES			
													RECOMMENDED AT THE JOBBER'S OPTION FOR STOCKING WHERE A COMPETITIVE PRICE CONDITION MAKES IT ADVISABLE.			
2	1			S									AB-1		3.15	
2	1				W								AB-2		3.15	
1	1									D			AB-9		2.90	
1	1			M	<								.030		2.90	
1	1			U	<								.060		3.90	
1	1			O	RENUMBER								AB-10		2.90	
					AB-10A											
1	1			O	" & O.S.								.030		2.90	
1	1			O	"	"							.060		3.90	
1	1									D			AB-10A		3.00	
1	1				W								.030		3.00	
1	1			U	<								.060		4.05	
1-2	1			U	RENUMBER								AB-11		2.95	
					AB-228											
1-2	1			O	" & O.S.								.030		2.95	
1-2	1			U	"	"							.060		4.00	
1	1									C	<		AB-12		3.15	
1	1			S	<								.030		3.15	
1	1			D	<								.060		4.25	
1	1					A							AB-17		2.90	
1	1			S	<								AB-18		3.20	
1	1				W	<							AB-21		2.90	
1-2	1				W								AB-29		2.90	
1-2	1					B							AB-30		3.45	
1	1					B							AB-31		2.90	
1	1			S									.030		2.90	
1-2	1				W								AB-33R		3.45	
1-2	1					B							AB-33RA		3.75	
1	1				W								AB-34		2.90	
1	1			S									AB-35		2.90	
2	1					A							AB-37		3.25	
2	1				W								AB-38		3.15	
2	1					A							AB-40		2.90	
1	1			S									AB-41		11.50	
1	1			O	RENUMBER								AB-42		2.90	
					AB-161											
1	1			O	" & O.S.								.030		2.90	
1-2	1				A								AB-43		2.90	
1-2	1				A								AB-44		2.90	
2	1				W								AB-45		2.90	
2	1					A							AB-46		2.90	
1-2	1				W								AB-47		3.25	
1-2	1			S									AB-49		3.15	
2	1				W								AB-50		3.25	
1-2	1				W								AB-51		2.90	
2	1					D							AB-53		3.25	
2	1			U	<								.030		3.25	
73																
# NEW NUMBER													TOTAL			

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION:										THAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1								D				AB-55		3.05		
1	1				W								.030		3.05		
1	1		O	<									.060		4.10		
1	1				W								AB-62		3.15		
1-2	1		O		RENUMBER								AB-64		3.25		
					AB-127												
1	1					A							AB-65		3.25		
1	1					A							AB-70		3.25		
1	1			S									AB-71		2.80		
2	1				W								AB-76		2.80		
2	1			S	<								AB-77		2.80		
1-2	1							C					AB-78		3.25		
1-2	1			S									.030		3.25		
1	1							C					AB-80		2.90		
1	1			S									.030		2.90		
1	1							C					AB-81		3.25		
1	1		O	<									.030		3.25		
2	1						B						AB-84		2.90		
2	1		O	<									.030		2.90		
1-2	1					A	<						AB-85		3.25		
1-2	1		O	<									.030		3.25		
2	1					A							AB-86		3.25		
1	1			S	<								AB-88		11.50		
1-2	1				W								AB-97		3.40		
1-2	1				W								AB-98		3.30		
1	1				W								AB-108		11.50		
1	1		O		RENUMBER								AB-109R		7.25		
					AB-299R												
2	1				W								AB-111R		2.90		
1	1								D				AB-112		2.80		
1	1				W								.030		2.80		
1	1					A	<						AB-113		2.90		
1-2	1								D				AB-114		2.90		
1-2	1			M	<								.030		2.90		
1-2	1					B							AB-115		2.90		
1-2	1		O		RENUMBER								AB-123R		4.45		
					AB-310R												
2	1					B							AB-127		3.25		
1	1		O		RENUMBER								AB-139		3.25		
					AB-160												
1	1		O	"	& U.S.								.030		3.25		
1	1			S									AB-140		11.50		
2	1					B							AB-141		2.90		
1-2	1				W								AB-142		5.00		
1-2	1							C					AB-148		3.15		
1-2	1			S									.030		3.15		
1	1		O		RENUMBER								AB-148B		3.25		
					AB-265												
1	1								D				AB-151		2.90		
1	1				W								.030		2.90		
1	1							>	D				AB-152		3.25		
1	1								D				AB-154		3.25		
1	1				W								.030		3.25		
2	1								C				AB-155		3.30		
2	1				W								.030		3.30		
2	1		O	<									.060		4.45		
73		# NEW NUMBER										TOTAL					

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION								TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D						
1-2	1							C	<		AB-158		2.90		
1-2	1			S							.030		2.90		
1	1							C	<		AB-159		3.25		
1	1			S							.030		3.25		
1	1							C	<		AB-160		3.25		
1	1				W						.030		3.25		
1	1						B	<			AB-161		3.00		
1	1			M	<						.030		3.00		
1-2	1								D		AB-169		3.25		
1-2	1			S							.030		3.25		
1-2	1								O		AB-174		3.25		
1-2	1			S	<						.030		3.25		
1-2	1			O	RENUMBER						AB-174A		3.30		
					AB-264										
1-2	1			U	"	AB-264		.030			.030		3.30		
1-2	1			U	<						.060		4.45		
1-2	1						B				AB-176		2.90		
1-2	1			S							.030		2.90		
1-2	1				W						AB-177		3.25		
1-2	1			S							.030		3.25		
1	1						B	<			AB-180		2.90		
1	1			S	<						.030		2.90		
1-2	1							C			AB-189		2.90		
1-2	1			S							.030		2.90		
1	1							C	<		AB-191		2.90		
1	1			S							.030		2.90		
2	1						B				AB-193		2.90		
2	1			O	<						.030		2.90		
1	1							C			AB-194		2.90		
1	1					A	<				AB-195		2.90		
1	1			O	<						.030		2.90		
1	1					A	<				AB-196		2.90		
1	1			O	<						.030		2.90		
1-2	1								D		AB-197		3.25		
1-2	1				W						.030		3.25		
1	1								D		AB-227		3.35		
1	1				W						.030		3.35		
1	1			S							.060		4.50		
1-2	1								D		AB-228		3.00		
1-2	1				W						.030		3.00		
1-2	1			S							.060		4.05		
1	1								D		AB-241		2.95		
1	1				W						.030		2.95		
1	1								D		AB-242		2.90		
1	1				W						.030		2.90		
1-2	1								D		AB-243		2.90		
1-2	1				W						.030		2.90		
1	1								D		AB-244		2.90		
1	1				W						.030		2.90		
1	1			O	RENUMBER						AB-245		2.90		
					AB-242										
1	1						B				AB-246		2.90		
1-2	1						B				AB-246R		4.00		
1	1							C			AB-253		2.80		
1	1								D		AB-254		3.20		
1	1					A					AB-255		3.15		
73		# NEW NUMBER											TOTAL		

RAYLOC

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
1	1					A						AB-256		2.80		
1	1			O		RENUMBER						AB-257		2.90		
						AB-246										
1	1			O	"	AB-241						AB-258		2.90		
1	1									D		AB-260		3.20		
1	1				W							.030		3.20		
1	1					A						AB-261		3.25		
1	1						B					AB-262		3.25		
1	1									D		AB-263		3.25		
1	1				W							.030		3.25		
1	1									D		AB-264		3.25		
1	1				W							.030		3.25		
1	1									D		AB-265		3.25		
1	1				W							.030		3.25		
1	1						B					AB-267		2.90		
1	1									> D		AB-272		3.25		
1-2	1						B					#AB-274		3.15		
1	1						B					#AB-275		3.25		
2	1									D		AB-280		3.50		
2	1				W							.030		3.50		
1	1						B					#AB-282R		3.25		
1	1						B					#AB-283R		3.05		
1	1						B					AB-286		2.90		
1	1					A						AB-288		2.80		
1-2	1									D		AB-290		3.25		
1	1									D		AB-291		2.90		
1	1									D		AB-293		3.25		
1	1				W							#AB-299R		7.25		
1	1						B					AB-304		3.25		
1	1					A						AB-306		3.25		
1-2	1					A						#AB-310R		4.45		
1	1				W							AB-312		2.90		
1	1					A						#AB-320R		5.55		
1	1						B					AB-329		3.00		
1	1						B					AB-330A		3.25		
1	1					A						AB-331		2.90		
1	1					A						AB-332		3.25		
1-2	1						> C					AB-333		3.25		
1	1						B					#AB-334		2.80		
1	1						B					AB-335		3.25		
1	1					A						AB-336B		3.15		
1	1						B					AB-337		3.40		
1	1						B					#AB-338		3.15		
1	1						B					#AB-340		2.90		
1	1					A						#AB-352		2.90		
1	1					A						#AB-353		2.90		
1	1						B					#AB-363		3.25		
1	1					A						#AB-364		2.90		

AMERICAN BRAKEBLOK DIVISION

December 12, 1972

TO: All District Managers

BULLETIN NO.: S72-127 AB

SUBJECT: NAPA - American Brakeblok 1973 Classification

Attached is your copy of 1973 NAPA American
Brakeblok Classification.

Only lining sold direct to the NAPA Warehouse
by American Brakeblok are included in this list.
We will send you a copy of the 1973 Rebuilt Brake
Shoe Classification as soon as they are available
to us.



P.H. Grim

PHG/dgr

Attachment



AMERICAN BRAKEBLOK DIVISION

December 12, 1972

TO: All District Managers

BULLETIN NO.: S72-127 AB

SUBJECT: NAPA - American Brakeblok 1973 Classification

Attached is your copy of 1973 NAPA American Brakeblok Classification.

Only lining sold direct to the NAPA Warehouse by American Brakeblok are included in this list. We will send you a copy of the 1973 Rebuilt Brake Shoe Classification as soon as they are available to us.

A handwritten signature in cursive script, appearing to read "P.H. Grim".

P.H. Grim

PHG/dgr

Attachment

American Brakeblok

SC1 01051

MAILING LIST FOR SALES DEPARTMENT

Bulletin No. _____

Regional Managers: ~~Bill Hartwell~~ X ~~Rick Hoff~~ ~~Bill Salsley~~ X

District Managers: ~~Morrison~~ X ~~Harley~~ X ~~Lardo~~ X
~~Coppucci~~ X ~~Benget~~ X ~~Schoonover~~ X
~~Unice~~ ~~Whipple~~ X ~~Johnston~~ X
~~Witt~~ X
~~Ness~~ X

Office ~~Bretz~~ ~~Carson~~ ~~File~~ X
~~Concox~~ ~~Johnson~~
~~Cutler~~ Romine
~~Challiner~~ ~~Schmaltz~~ X
~~Hubert~~ Weber
Hase Stotler
~~Hubbard~~ Hamilton
~~Quinn~~ Joyce
~~Wright~~
~~Wright~~

Miscellaneous: NAPA Headquarters
NAPA Rebuilders
*NAPA Distribution Centers
*NAPA Key Personnel
NAPA Jobbers
T.N. Mitchell

P. Milner - Canada
R. Baird - Toronto
G.D. Connolly - Mexico
C.B. Mallory - Winchester
J. Eisel - Winchester
~~M. Beaver~~ X - Winchester
J.L. Stotler - Winchester
G. McFadden - Lindsay

Rayloc Salesman:

✓ mail Bulletin to

United Salesman:

X mail set of NAPA Classifieds to these only

(*) Please send three copies of all bulletins to NAPA Spokane

To ALL District Manager

Bureau No: 572-127-AB

Subject: NAPA - American Baseball 1973 Classification

Attached is your copy of 1973 NAPA - American
Baseball Classification

Only items sold direct to the NAPA
Warehouse by American Baseball ^{are} ~~is~~ included in this list.

We will send you a copy of the 1973 Reliant Baseball Shoe
Classification as soon as they are available to us.

Pg.

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
	1-24			S								INSTALLATION GAUGE BIG-414		.25		
												THICK BLOCK ACCESSORIES				
	100					A						D-80		.114		
	100			S								D-120		.071		
	100			S								D-125		.027		
	100					A						D-140		.049		
	100			S								D-141A		.056		
	100			S								D-143		.071		
	100			S								D-151		.055		
												AXLE SETS				
1	1			S								120D		6.46		
1-2	1			S								145D		1.16		
1	1			S								153D		5.10		
1	1			S								170D		12.21		
1	1			S								184D		4.71		
1	1		0	<								189D		6.06		
2	1			S								192D		.99		
1	1			S								224AD		4.95		
2	1			S								2868D		2.75		
2	1			S								286CD		2.75		
1-2	1			S								287D		2.65		
1	1		0	<								294AD		2.04		
1	1			S								296ATD		3.15		
1	1			S								330D		5.12		
1-2	1			S								S-542D		2.15		
1-2	1			S	<							S-557D		2.48		
1-2	1				W							S-559D		2.18		
1-2	1			S								S-576D		2.04		
1	1			S								608		1.21		
1	1		0	<								632		1.32		
1	1				W							644D		4.25		
1	1				W							654D		6.49		
1	1			S								659		8.23		
1	1			S								659D		8.23		
1	1					A						659BD		8.50		
1	1		0	<								667		3.20		
1	1			S								677		1.13		
1	1			S								684D		10.55		
1	1					A						696AD		1.63		
2	1			S								831D		1.54		
2	1			S								832D		1.60		
2	1			S								834D		1.38		
2	1			S								841AD		1.82		
2	1			S								855D		1.64		
2	1			S								865D		1.45		
1-2	1				W	<						881D		1.89		
2	1			S								882D		1.78		
1	1				W	<						882AD		2.09		
2	1			S								897D		1.91		
1	1			S								1107BD		9.30		
1	1			S								1109D		11.88		
1-2	1			S								1125D		4.46		
1	1			S								1127D		7.26		
73																

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1			S								1285D		9.80			
1	1			S								1289D		12.23			
1	1			M								1290D		8.90			
1	1			S								1291D		2.00			
1	1				W							1294D		6.60			
1	1			S								1294AD		8.39			
1	1			S								1296D		14.25			
1	1				W							2002ATD		2.79			
1-2	1			S								2005BD		2.92			
1	1			S								2006AD		2.50			
1	1			S								2006BITD		3.03			
1	1			M	<							2006TD		2.92			
1	1			S	<							2006TGD		2.92			
1	1			S								2006TGD .030		2.92			
2	1			S								2011D		1.82			
2	1			S								2012AD		1.76			
1	1			S	<							2012BITD		2.28			
1	1			S								2015AD		2.17			
1	1			S								2015ATD		2.44			
1	1			S								2021D		4.77			
1	1			S								2024D		2.40			
1	1			S								2025AD		3.76			
1	1			S								2025BD		3.76			
1	1			S								2025CITD		4.02			
1	1			S	<							2025TD		3.96			
1	1			S	<							2025TGD		3.96			
1	1			S								2025TGD .030		3.96			
1-2	1				W							2026D		3.67			
1-2	1			S								2027D		2.10			
1	1			S								2027AD		2.33			
1	1							C				2032D		8.54			
1	1			S	<							2033D		6.35			
1	1			S								2034D		2.70			
1-2	1			S								2036AD		4.75			
1	1			S								2037D		4.16			
1	1			S								2038D		2.66			
1	1						B					2039D		4.80			
1-2	1			M	<							2040D		3.25			
1	1			S								2041D		10.14			
1	1					A						2042D		5.40			
1	1			S	<							2043D		4.65			
2	1			S								2044AD		4.94			
1	1			M	<							2051ATD		2.85			
1	1			S								2053D		2.66			
1	1			S								2055AD		3.78			
1	1			S								2058D		2.30			
1-2	1			S								2059D		2.04			
1	1			S								2059AD		2.04			
1	1						B					2060D		5.05			
2	1			S								2061D		4.07			
2	1			S								2066ATD		3.17			
1	1			S								2070D		2.45			
1	1			S								#2070AD		2.50			
1	1			S								2071D		2.49			
73		# NEW NUMBER													TOTAL		

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
1-2	1			S								4227ED		13.84		
1-2	1			S								4227GD		13.84		
1	1			S								4228D		21.95		
1	1			S								4228AD		21.95		
1	1			S								4228BD		21.95		
1	1			S								4228BDX		24.15		
1	1		O	<								4230AD		4.50		
1	1			S								4244D		8.73		
1	1		O	<								4258D		23.65		
1-2	1			S								4284D		44.28		
1	1			S								4286D		10.20		
1	1			S								4286AD		10.20		
1-2	1			S								4289D		25.27		
1	1			S								4289BD		25.27		
1	1			S								4289CD		25.27		
1	1			S								4299D		22.53		
1	1			S								4305		16.92		
1	1			S								4307D		11.70		
1-2	1			S								4311D		27.79		
1-2	1			S								4311AD		27.79		
1-2	1			S								4311BD		27.79		
1	1		O	SUPERSEDED BY								4311CD		27.79		
												4311GD				
1-2	1				W							4311GD		27.79		
1	1			S								4315AD		13.87		
1	1			S								4316D		19.65		
1-2	1					A						4317CD		23.82		
1-2	1			S								4317ED		23.82		
1-2	1				W							4317GD		23.82		
1	1		O	<								4321D		19.01		
1	1			S								4326D		17.53		
1	1			S								4327D		22.29		
1	1			S								4327AD		22.29		
1-2	1			S								4328D		26.27		
1-2	1			S								4343D		23.83		
1-2	1			S								4343AD		23.83		
1-2	1			S								4343CD		23.83		
1-2	1			S								4350D		38.43		
1	1			S								4354AD		31.23		
1	1			S								4355		3.63		
1	1			S								4356		5.92		
												+REORDER				
												4356D				
1	1			S								#4356D		6.10		
1-2	1			S								4358D		30.69		
1	1			S								4364D		25.26		
1	1			S								4364BD		25.26		
1	1		O	<								4365AD		30.71		
1	1			S								4367D		49.46		
1	1			S								4375D		14.00		
1	1			S								4376D		25.52		
1-2	1				W							4376BD		25.52		
1	1			S								4379		13.10		
1	1			S								4380D		17.04		
1	1			S								4390D		15.70		
1	1			S								4396D		24.38		
+WILL BE SUPERSEDED WHEN PRESENT INVENTORY IS DEPLETED.																
73	# NEW NUMBER														TOTAL	

AMERICAN BRAKEBLUR															
PER CAR	UNIT PKG.	CLASSIFICATION									TRAC-TOR	PART NUMBER	QUAN-TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D						
1-2	1			S								4551D		35.95	
1-2	1			S								4552D		41.58	
1	1			S								4555D		24.88	
1	1			S								4560D		12.90	
1	1				W							4561D		11.88	
1	1			S								4562D		12.09	
1	1			S								4562AD		12.09	
1	1			S								4563D		12.83	
1	1				W							4564D		16.20	
1	1					A						4564AD		16.20	
1-2	1			S								4567AD		46.07	
1-2	1			S								4569D		33.13	
1	1			S								4570D		19.33	
1	1			S								4575D		39.16	
1	1			S								4579D		18.62	
1	1			S								4580D		13.18	
1-2	1			S								4581D		40.48	
1-2	1			S								#4587D		32.15	
1-2	1			S								4591D		20.08	
1-2	1			S								4592D		37.36	
1-2	1			S								4592AD		37.36	
1-2	1			S								4592BD		37.36	
1-2	1			S								4592CD		37.36	
1	1				W							4594D		23.96	
1-2	1				W							4595D		29.81	
1	1					B						4596D		23.85	
1	1				W							4597D		29.84	
1	1			S								4598D		24.96	
1-2	1			S								4600D		41.68	
1	1			S								4601D		20.45	
1	1			S								4601AD		20.45	
1-2	1					> B						4602D		27.70	
1-2	1			S								4602DX		30.47	
1-2	1			S								4603D		35.82	
1-2	1			S								4603AD		35.82	
1-2	1			S								4604D		54.03	
1	1				W							4605D		23.54	
1-2	1			S								4607D		23.85	
1-2	1			S								4609D		46.13	
1	1			S								4610D		15.66	
1-2	1			S								4611D		28.48	
1-2	1			S								4612D		34.83	
1	1			S								4613D		17.69	
1	1			S								4614D		27.98	
1-2	1			S								4615D			

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1			S								#8107D		1.25			
1	1		O	<								62055		1.32			
1	1			S								62431		1.72			
1	1			S								103013		3.19			
METALLIC THICK BLOCKS																	
1	1		O	<								M-4195BD		34.42			
1	1		O	<								M-4311BD		39.51			
1	1		O	<								M-4311CD		39.51			
1-2	1		O	<								M-4317CD		34.53			
1	1		O	<								M-4317GD		34.53			
1	1		O	<								M-4396D		34.25			
1	1		O	<								M-4468D		41.04			
1	1		O	<								M-4471D		39.54			
1	1		O	<								M-4471AD		41.39			
1	1		O	<								M-4508D		24.52			
1-2	1		O	<								M-4514D		32.28			
1-2	1		O	<								M-4515D		35.94			
1-2	1		O	<								M-4515AD		35.94			
1	1		O	<								M-4543D		59.74			
1	1		O	<								M-4549D		25.63			
1	1		O	<								M-4551D		50.54			
1	1		O	<								M-4602D		40.53			
1	1		O	<								M-4605D		39.64			
METALLIC-ASBESTOS THICK BLOCKS																	
1-2	1		O	<								MA-4514D		27.58			
1-2	1		O	<								MA-4515D		31.06			
EXTRA HEAVY DUTY THICK BLOCKS																	
1	1		O	<								W-4055D		17.41			
1	1			S								W-4056D		23.58			
1	1			S								W-4106D		27.98			
1-2	1			S								W-4152AD		20.59			
1-2	1			S								W-4153AD		24.73			
1	1			S								W-4195BD		21.74			
1	1			S								W-4226D		27.68			
1-2	1			S								W-4227D		13.84			
1-2	1			S								W-4227AD		13.84			
1-2	1			S								W-4227ADX		15.21			
1-2	1			S								W-4227ADXX		16.61			
1-2	1			S								W-4227BD		13.84			
1-2	1			S								W-4227ED		13.84			
1-2	1			S								W-4227GD		13.84			
1	1			S								W-4228AD		21.95			
1	1			S								W-4228BD		21.95			
1	1			S								W-4228BDX		24.15			
1-2	1			S								W-4284D		44.28			
1-2	1			S								W-4289D		25.27			
1	1			S								W-4289BD		25.27			
1-2	1			S								W-4311D		27.79			
1-2	1			S								W-4311AD		27.79			
1-2	1			S								W-4311BD		27.79			
1	1			S								W-4311CD		27.79			
+WILL BE SUPERSEDED WHEN PRESENT INVENTORY IS DEPLETED.																	
+REORDER																	
W-4311GD																	
73	# NEW NUMBER														TOTAL		

[illegible]

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
												ROLLS - STANDARD WOVEN				
												<5/32">				
	25'			S								257-510 1"		.38		
	25'			S								257-512 1-1/4"		.44		
	25'			S								257-514 1-1/2"		.50		
	25'			S								257-516 1-3/4"		.60		
	25'			S								257-520 2"		.66		
												<3/16">				
	25'			S								257-610 1"		.43		
	25'			S								257-612 1-1/4"		.50		
	25'				W							257-614 1-1/2"		.56		
	25'			S								257-616 1-3/4"		.64		
	25'				W							257-620 2"		.71		
	25'			S								257-622 2-1/4"		.85		
	25'				W							257-624 2-1/2"		.97		
	25'			S								257-626 2-3/4"		1.19		
	25'			S								257-630 3"		1.27		
												<1/4">				
	25'			S								257-812 1-1/4"		.62		
	25'			S								257-814 1-1/2"		.76		
	25'			S								257-816 1-3/4"		.82		
	25'				W							257-820 2"		.86		
	25'			S								257-822 2-1/4"		1.03		
	25'				W							257-824 2-1/2"		1.13		
	25'			S								257-826 2-3/4"		1.43		
	25'			S								257-830 3"		1.48		
	25'			S								257-834 3-1/2"		1.68		
	25'			S								257-840 4"		1.97		
												<5/16">				
	25'			S								257-1020 2"		1.18		
	25'			S								257-1022 2-1/4"		1.43		
	25'			S								257-1024 2-1/2"		1.54		
	25'			S								257-1030 3"		1.84		
	25'			S								257-1034 3-1/2"		2.14		
	25'			S								257-1040 4"		2.45		
												ROLLS - HEAVY DUTY WOVEN				
												<3/16">				
	25'			S								258-614 1-1/2"		.66		
	25'			S								258-616 1-3/4"		.72		
	25'			M	<							258-620 2"		.83		
	25'			S								258-622 2-1/4"		.97		
	25'			M	<							258-624 2-1/2"		1.10		
	25'			S								258-626 2-3/4"		1.38		
	25'			S								258-630 3"		1.49		
	25'			S								258-634 3-1/2"		1.79		
	25'			S								258-640 4"		2.02		
	25'			S								258-644 4-1/2"		2.35		
	25'			S								258-650 5"		2.57		
												<1/4">				
	25'			S								258-810 1"		.80		
	25'			S								258-814 1-1/2"		.88		
73												# NEW NUMBER		TOTAL		

[illegible]

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
												TRACTOR BRAKE DISC				
2	1			S								36-2001 <FAR-JD>		3.15		
2	1			S								36-2002 <FAR SH,300>		3.42		
2	1										TW	36-2003 <CAS-JD>		3.63		
2	1			S								36-2004 <FAR SM,400>		3.94		
2	1			S								36-2005 <CAS-FAR>		3.63		
2	1			S								36-2006 <MM-OLV>		3.42		
2	1			S								36-2007 <MF-OLV>		4.15		
2	1			S								36-2008 <FAR 600, 650>		4.52		
2	1										TW	36-2010 <CAS 400, 600>		4.15		
4	1			S								36-2102 <FAR-MM>		2.21		
4	1			S								36-2103 <FAR M,W6>		2.47		
4	1			S								36-2105 <MH 333,444>		3.02		
4	1			S								36-2106 <MM 445, 4-STAR>		2.52		
4	1		O	<								36-2107 <MM 335, JET STAR>		2.21		
4	1			S								36-2108 <MM 5-STAR>		2.76		
4	1			S								36-2109 <MM G>		2.97		
4	1			S								36-2110 <CAS 400B, 600B>		2.70		
4	1		O	<								36-2111 <MF MF98>		6.62		
4	1										TB	36-2114 <CAS 400, 800>		5.04		
4	1		O	<								36-2115 <AC COMB>		5.25		
4	1		O	<								36-2116 <CAS>		4.66		
4	1										TA	36-2201 <FAR SC,200>		2.17		
4	1										TW	36-2202 <JD 40,440>		2.13		
4	1										TA	36-2203 <JD 40,430>		2.13		
4-6	1										TW	36-2204 <JD 2010>		3.12		
4	1										TW	36-2206 <OLV 55,66>		3.02		
4	1										TA	36-2207 <FAR SH,300>		2.10		
4	1										TW	36-2208 <OLV 77,88>		3.49		
4	1										TA	36-2210 <MF MF65,85>		3.81		
4	1		O	<								36-2211 <CAS-FAR>		3.77		
4	1										TA	36-2212 <FAR 460>		2.26		
4	1			S								36-2213 <MH COMB>		2.49		
4	1			S								36-2214 <JD COMB>		3.49		
4	1										TB	36-2215 <FAR M,400>		2.63		
4	1										TB	36-2217 <FAR 560, 660>		2.58		
4-6	1										TW	36-2218 <OLV 1800, 1900>		6.33		
4	1			S								36-2220 <FAR B275>		2.37		
4	1			S								36-2221 <FAR 706, 806>		3.94		
4	1			S								36-2222 <INT>		2.25		
4	1			S								36-2223 "		2.37		
4	1			S								36-2224 <MM G>		5.55		
														</		

AMERICAN BRAKEBLOK DIVISION

November 2, 1972

TO: All District Managers

BULLETIN NO.: S72-117 AB

SUBJECT: Price Revision

The price of set 4651D as announced in our Bulletin S-72-100 AB is incorrect. Please change your records to show NAPA Warehouse Net of \$25.44 per set. Abex Distributor Net of \$31.80 per set.



P.H. Grim

PHG/dgr

Abex

P. Grim

AMERICAN BRAKEBLOK DIVISION

November 2, 1972

TO: All District Managers

BULLETIN NO.: S72-117 AB

SUBJECT: Price Revision

The price of set 4651D as announced in our Bulletin S-72-100 AB is incorrect. Please change your records to show NAPA Warehouse Net of \$25.44 per set. Abex Distributor Net of \$31.80 per set.


P.H. Grim

PHG/dgr

American Brakeblok

SC1 01065

To All District Managers

Bulletin No: 572-117AB

Subject: Price Revision

The price of set 4651A AS ANNOUNCED
in our Bulletin 5-72-100 AB is INCORRECT. ~~the~~ Change
your records to show NAPA Warehouse net of \$25.44
per set. ABER Distribution net of \$31.80 per set.

P.L.

Abex

Phil
16

AMERICAN BRAKEBLOK DIVISION

October 2, 1972

To: All District Managers

BULLETIN NO.: S-72-100 AB

SUBJECT: FWD Model 3000, 4000, 5000 17-1/4 X 4 Blocks

We have recently added F.M.S.I. 4651D to our line and will make it using formula 693-551. This set should be available in 4 to 6 weeks. The NAPA Warehouse price is \$16.32 per set and the Abex Distributor Net price is \$20.40 per set.

Abex Warehouses should advise us their inventory requirements of this new set.

Phil

P.H. Grim

PHG/dgr

American Brakeblok

SC1 01067

MAILING LIST FOR SALES DEPARTMENT

Bulletin No. _____

572-117 AB

Regional Managers:

Bill Hartwell

Rick Hoff

Bill Balsley

District Managers:

Morrison
Cappucci
Umlauf
Riti

Harley
Lengele
Phipps
Gerde

Schoonover
Johnston
Hess

Office

*E. Bretz
*H. Jones
*R. Cutler
*L. Hart
*C. Hubbard
P. Grim
Challinor
*B. Luts
*P. Nilsson

*E. Green
*R. Nelson
*A. Schmaltz
*C. Joyce
P. Weber
Romine
Stotler
Hamilton

* TROY OFFICE

Miscellaneous:

NAPA Headquarters
NAPA Rebuilders
*NAPA Distribution Centers
*NAPA Key Personnel
NAPA Jobbers
T. N. Mitchell

P. Milner
R. Baird
G.D. Connolly
C.B. Mallory
J. Hinel
M. Beaver
J.L. Stotler
G. McFadden

- Canada
- Toronto
- Mexico
- Winchester
- Winchester
- Winchester
- Winchester
- Lindsay

Rayloc Salesman:

United Salesman:

* Please send three copies of all bulletins to NAPA Spokane.

SC1 01068

AMERICAN BRAKEBLOK DIVISION

November 3, 1972

TO: All District Managers

BULLETIN NO.: S-72-113AB

SUBJECT: Catalogs

Under separate cover we are sending you a supply of the following:

- (A) Abex Catalog Supplement 172-S Supplement to Abex 171 Catalog.
- (B) NAPA Catalog Supplement A-72-S Supplement to NAPA A-71 Catalog
- (C) FMSI 1972 Brake Shoe Identification Catalog.

Our new Abex and NAPA Catalogs are enroute to our customers. You should distribute the FMSI Brake Shoe Identification Catalog to any of your customers requiring them.

Additional copies of any of the above are available upon request.


P.H. Grím

PHG/dgr

SC1 01069

MAILING LIST FOR SALES DEPARTMENT

Bulletin No. S- 72-11340

Regional Managers: * Bill Hartwell * Rick Hoff * Bill Balsley

District Managers: * Morrison * Harley * Gerde
* Cappucci * Lengel * Schoonover
~~* Umlauf~~ * Phipps * Johnston
* Riti
* Hess

* Plus 25 Each Category of Category Supplement

Office ✓ Bretz ✓ Green ✓ File
✓ Jones ✓ Nelson
✓ Cutler Romine
✓ Challinor ✓ Schmaltz
✓ Hart Weber
~~✓ Gene Hudson~~ ✓ Stotler
✓ Hubbard ~~Hamilton~~
✓ Grim ✓ Joyce
✓ Umlauf

Miscellaneous:

NAPA Headquarters
NAPA Rebuilders
*NAPA Distribution Centers
*NAPA Key Personnel
NAPA Jobbers
✓ T.N. Mitchell
✓ P. Milner - Canada
✓ R. Baird - Toronto
✓ G.D. Connolly - Mexico
✓ C.B. Mallory - Winchester
J. Hinel - Winchester
✓ M. Beaver - Winchester
✓ J.L. Stotler - Winchester
✓ G. McFadden - Lindsay

Rayloc Salesman:

✓ 1 copy each Category of Supplement

United Salesman:

(*) Please send three copies of all bulletins to NAPA Spokane

SC1 01070

To ALL District managers

Bulletin No. 5-72-113AB

Subject: Catalogs

Under separate cover we are sending you a supply of the following:

- (A) ABEX Catalog Supplement 172-S: Supplement to ABEX 171 Catalog
- (B) NADA " " A-72-S " " NADA A-71 "
- (C) FMSI 1972 Beate Shoe Identification Catalog

Our new ABEX and NADA Catalogs are enroute to our customers. You should distribute the FMSI Beate Shoe Identification Catalog to any of your customers requiring them.

Additional copies of any of the above are available upon request.

CJ.

JOBBER BULLETINS

JO-71



American Brake Book

America's Safety Brake Lining

BULLETIN

900 WEST MAPLE ROAD
TROY, MICHIGAN 48084

Bulletin No. JO-71-2AB
March 19, 1971

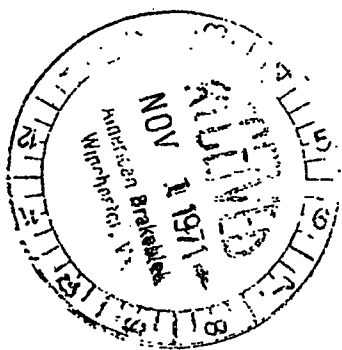
To: ALL NAPA JOBBERS

SUBJECT: 1971 Brake Shoe Exchange
Information

The following is 1971 Passenger Car information we now have available.

<u>Year</u>	<u>Make & Model</u>	<u>Front</u>	<u>Rear</u>
<u>BARRACUDA (Plymouth)</u>			
71	6 & 8 Cylinder Opt'l 11" Brakes Opt'l Disc Front	B-333 or B-336B *S-774	B-333 or B-335 B-333
<u>BUICK</u>			
71	Electra, LeSabre, Riviera, Centurion	*S-728A	#
71	Skylark, Skylark Custom, GS Opt'l Disc Front	*B-258 *S-728A	*B-245 *B-245
71	Sportwagon	*S-728A	*B-246
<u>CADILLAC</u>			
71	All (exc Eldorado)	*S-728A	#
71	Eldorado	*S-728A	#
<u>CAMARO (Chevrolet)</u>			
71	All	*S-728A	*B-245
<u>CHALLENGER (Dodge)</u>			
71	6 & 8 Cylinder (w/self adjuster use shoe web pin) Opt'l 11" Brakes (w/self adjuster use shoe web pin) Opt'l Disc Front	B-333 or B-336B *S-774	B-333 or B-335 B-333
<u>CHARGER (Dodge)</u>			
71	6 Cylinder(w/self adjuster use shoe web pin)	B-333 or	B-333 or
71	8 Cylinder(w/self adjuster use shoe web pin) Opt'l Disc Front	B-336B *S-774	B-335 B-333

* Refer to Price List or NAPA Classification for Riveted Set Availability.
New Part Number - Information not Available - Will Follow at Later Date.

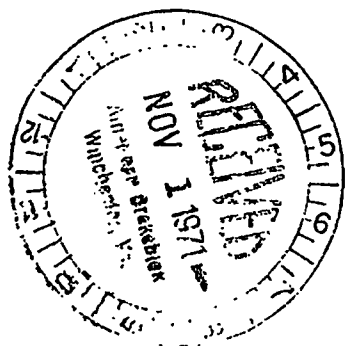


SC1 01074

<u>Year</u>	<u>Make & Model</u>	<u>Front</u>	<u>Rear</u>
<u>CHEVROLET & MONTE CARLO</u>			
71	All (exc Monte Carlo)	*S-728A	#
71	Monte Carlo	*S-728A	*B-245
<u>CHEVY II & CHEVELLE</u>			
71	All	*B-258	*B-245
	Opt'l Disc Front	*S-728A	*B-245
<u>CHRYSLER</u>			
71	All(w/self adjuster use shoe web pin)	B-337	B-335
	Opt'l 3" Front(w/self adjuster use shoe web pin)	B-336B	B-335
	Opt'l Disc Front	*S-774	B-335
<u>COMET & MONTEGO (Mercury)</u>			
71	All (exc S/W, Conv. & w/400 or 429 Engine)	*B-154	*B-151
	Optional	*B-169	*B-152
71	Station Wagon & Conv.	*B-154	*B-152
	Opt'l Front	*B-169	*B-152
71	W/400 or 429 Engine	*B-169	*B-169
	Opt'l Disc Front on All Above	*S-776	
<u>CORVETTE</u>			
71	All	*S-727	*S-727
<u>COUGAR (Mercury)</u>			
71	6 Cylinder	*B-154	*B-152
	Opt'l Front	*B-169	*B-152
71	8 Cylinder	*B-169	*B-152
	Opt'l Disc Front	*S-776	*B-152
<u>DART (Dodge)</u>			
71	6 Cylinder(w/self adjuster use shoe web pin)	B-330A	B-329
71	8 Cylinder(w/self adjuster use shoe web pin)	B-333	B-331
	Opt'l Disc Front	*S-730	
<u>DODGE</u>			
71	Polara & Monaco (exc S/W)		
	(w/self adjuster use shoe web pin)	B-337	B-334
	Opt'l Disc Front	*B-774	B-334

Continued

* Refer to Price List or NAPA Classification for Riveted Set Availability.
New Part Number - Information not Available - Will Follow at Later Date.

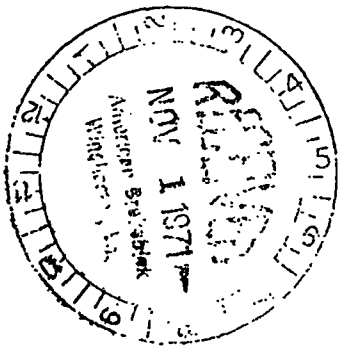


SC1 01076

<u>Year</u>	<u>Make & Model</u>	<u>Front</u>	<u>Rear</u>
	<u>DODGE</u> (Cont'd)		
71	Station Wagon (w/self adjuster use shoe web pin) Opt'l Disc Front	B-336B *S-774	B-335 B-335
71	All Coronet(exc Super Bee, R/T & S/W) (w/self adjuster use shoe web pin) Opt'l Disc Front	B-333 *S-774	B-333 B-333
71	Super Bee, R/T & Station Wagon (w/self adjuster use shoe web pin) Opt'l Disc Front	B-336B *S-774	B-335 B-335
	<u>FORD</u>		
71	Galaxie(exc S/W & w/428 Engine) Opt'l 3" Wide Front Opt'l Disc Front	*B-264 *B-265 *S-773	*B-263 *B-263 *B-263
71	Galaxie S/W & w/428 Engine Opt'l Disc Front	*B-265 *S-773	*B-263 *B-263
71	Fairlane & Torino 6 Cylinder	*B-154	*B-151
71	Fairlane & Torino 8 Cylinder	*B-169	*B-152
71	Fairlane & Torino S/W & w/428 Engine	*B-169	*B-169
71	Fairlane & Torino Opt'l Disc Front	*S-776	
71	Maverick	*B-352	*B-353
71	Mustang 6 Cylinder	*B-352	*B-353
71	Mustang 8 Cylinder w/302 Engine	*B-154	*B-151
71	Mustang 8 Cylinder w/428 Engine	*B-169	*B-151
71	Mustang Opt'l Disc Front	*S-776	
	<u>IMPERIAL</u>		
71	All	*S-774	B-336B
	<u>LINCOLN</u>		
71	All	*S-773	*B-184
	<u>MERCURY</u> (Also See Comet, Montego & Cougar)		
71	All (exc S/W)	*B-264	*B-263
71	Station Wagon Opt'l Disc Front on All Above	*B-265 *S-773	*B-263 *B-263
	<u>OLDSMOBILE</u>		
71	98's, 88's	*S-728A	#
71	Custom Cruiser	*S-728A	#

Continued

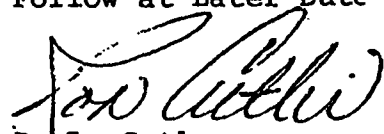
* Refer to Price List or NAPA Classification for Riveted Set Availability.
New Part Number - Information not Available - Will Follow at Later Date.

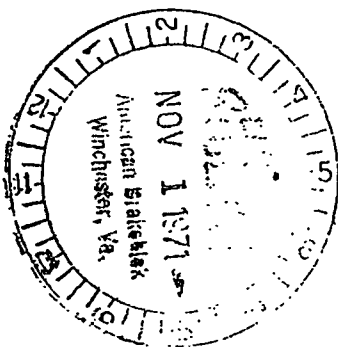


SC1 01078

<u>Year</u>	<u>Make & Model</u>	<u>Front</u>	<u>Rear</u>
<u>OLDSMOBILE</u> (Cont'd)			
71	F-85, Cutlass & 442	*B-258	*B-245
	Opt'l Disc Front	*S-728A	*B-245
71	Cutlass Station Wagon	*S-728A	*B-245
71	Vista Cruiser	*S-728A	*B-246
<u>PLYMOUTH</u> (Also See Barracuda & Valiant)			
71	6 Cyl. Belvedere, Satallite (exc S/W) (w/self adjuster use shoe web pin)	B-333	B-333
	Opt'l Disc Front	*S-774	B-335
71	8 Cyl. Belvedere, Satallite, GTX, Road Runner & S/W (w/self adjuster use shoe web pin)	B-336B	B-335
	Opt'l Disc Front	*S-774	B-335
71	Fury (exc S/W) (w/self adjuster use shoe web pin)	B-333	B-334
	Opt'l Disc Front	*S-774	B-334
71	Fury S/W (w/self adjuster use shoe web pin)	B-336B	B-335
	Opt'l Disc Front	*S-774	B-335
<u>PONTIAC</u> (Also See Tempest)			
71	All (exc Grand Prix)	*S-728A	#
71	Grand Prix	*S-728A	*B-245
71	Firebird	*S-728A	*B-245
<u>TEMPEST</u> (Pontiac)			
71	All (exc S/W)	*B-258	*B-245
	Opt'l Disc Front	*S-728A	*B-245
71	LeMans Station Wagon	*S-728A	*B-245
<u>THUNDERBIRD</u>			
71	All	*S-773	*B-263
<u>VALIANT</u>			
71	6 Cyl. (inc. Signet & Duster) (w/self adjuster use shoe web pin)	B-330A	B-329
	Opt'l Disc Front	*S-730	B-329
71	8 Cyl. (inc. Signet & Duster) (w/self adjuster use shoe web pin)	B-333	B-331
	Opt'l Disc Front	*S-730	B-331

* Refer to Price List or NAPA Classification for Riveted Set Availability
New Part Number - Information not Available - Will Follow at Later Date


R. L. Cutler
Sales Manager



DISTRICT MANAGERS BULLETIN
1974



Abex Corporation
An IC Industries Company

Friction Products Group

P. O. BOX 807, WINCHESTER, VIRGINIA 22601
TEL: 703-682-3871

FRICITION PRODUCTS GROUP

October 31, 1974

TO: ALL DISTRICT MANAGERS
BULLETIN NO.: S-74-146AB
SUBJECT: 1975 NAPA CLASSIFICATIONS

Attached is a copy of 1975 NAPA Classification covering Axle sets, Blocks and other products we sell direct to the NAPA Warehouse.

This can be used as a guide of our parts that should be stocked by the NAPA Warehouse and Jobber in your territory.

P. H. Grim

PHG/drh

Attachment

cc: S. Conway
A. Schmaltz
H. Jones
W. Balsley
W. Hartwell
E. Hoff
R. Gerde
J. Hess

SC1 01083



Abex Corporation
An IC Industries Company

Friction Products Group

P. O. BOX 607, WINCHESTER, VIRGINIA 22601
TEL: 703-662-3871

FRICTION PRODUCTS GROUP

October 31, 1974

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PHG/drh

Attachment

cc: S. Conway
A. Schmaltz
H. Jones
W. Balsley
W. Hartwell
E. Hoff
R. Gerde
J. Hess

SC1 01084



Abex Corporation
An IC Industries Company

Friction Products Group

P. O. BOX 637, WINCHESTER, VIRGINIA 22601

TEL: 703-662-3871

FRICTION PRODUCTS GROUP

October 31, 1974

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BULLETIN NO.: S-74-146AB
SUBJECT: 1975 NAPA CLASSIFICATIONS

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This can be used as a guide of our parts that should be stocked by the NAPA Warehouse and Jobber in your territory.

P. H. Grim

PHG/drh

Attachment

cc: S. Conway
A. Schmaltz
H. Jones
W. Balsley
W. Hartwell
E. Hoff
R. Gerde
J. Hess

SC1 01085

PER CAR	UNIT PKG.	CLASSIFICATION									TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D						
	100					A						THICK BLOCK ACCESSORIES			
	100			S								D-80	.132		
	100			S								D-120	.082		
	100			S								D-125	.031		
	100					A						D-140	.056		
	100			S								D-141A	.064		
	100			S								D-143	.082		
	100			S								D-151	.063		
												AXLE SETS			
1	1			S								120D	7.55		
1-2	1			S								145D	1.34		
1	1			S								153D	5.95		
1	1			S								170D	14.26		
1	1			S								184D	5.41		
2	1			S								192D	1.14		
1	1			S								224AD	5.73		
2	1			S								286BD	3.16		
2	1			S								286CD	3.16		
1-2	1			S								287D	3.05		
1	1			S								296ATD	3.61		
1	1		O	<								330D	5.89		
1-2	1			S								S-542D	2.48		
1-2	1			S								S-557D	2.85		
1-2	1			S								S-559D	2.50		
1-2	1			S								S-576D	2.34		
1	1			M	<							644D	4.96		
1	1			S	<							654D	7.58		
1	1			S								659	9.61		
1	1			S								659D	9.61		
1	1					A						659BD	9.93		
1	1			S								677	1.29		
1	1			S								684D	12.13		
1	1					A						696AD	1.88		
2	1			S								831D	1.78		
2	1			S								832D	1.84		
2	1			S								834D	1.59		
2	1			S								841AD	2.10		
2	1			S								855D	1.89		
2	1			S								865D	1.66		
1-2	1			S	<							881D	2.18		
2	1			S								882D	2.04		
1	1			S	<							882AD	2.41		
2	1			S								897D	2.20		
1-2	1			S								1125D	5.13		
1	1			S			</								

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1-2	1			S									1176SD		5.03		
2	1			S									1188D		4.43		
1	1			S									1190D		5.09		
1	1			M	<								1191D		11.63		
1	1			S									1192D		12.33		
1	1				W								1193D		15.04		
1	1			S									1195D		17.73		
1	1			M	<								1196D		18.40		
1	1			S									1198D		17.76		
1	1			S									1199D		25.70		
2	1		O	<									1215D		2.63		
2	1		O	<									1216D		2.89		
2	1			S									1219D		3.11		
1-2	1		O	<									1221D		2.10		
1	1			S									1223D		8.38		
1	1			S									1224D		5.61		
1-2	1			S									1225D		6.33		
1	1				W								1230D		14.69		
1	1				W	<							1233D		6.78		
1	1				W								1234D		8.48		
1	1			M	<								1235D		7.69		
1	1			M	<								1236D		11.39		
1	1			S									1239D		9.30		
1	1			S									1240D		10.05		
1	1			S									1241D		9.11		
1	1					B							1245AD		10.63		
1	1			S									12458D		10.63		
1	1				A								1245CD		12.90		
1	1				A	<							1252D		14.48		
1	1			S									1253D		18.64		
1	1				A								1254D		18.25		
1	1				W								1255D		26.80		
1	1			M	<								1258D		5.85		
1	1			S									1259D		18.10		
1	1			S									1260		26.54		
1	1			S									1261D		22.98		
1	1				W								1269D		7.39		
1	1				A								1276D		9.18		
1	1			S									1277D		9.18		
1	1			S									1278D		11.68		
1	1				W								1279D		13.73		
1	1				W								1280D		12.55		
1	1			S									1280AD		12.55		
1	1			S									1280BD		14.55		
1	1			S									1285D		11.44		
1	1			S									1289D		14.05		
1	1			M									1290D		10.23		
1	1			S									1291D		2.30		
1	1				W								1294D		7.59		
1	1			S									1294AD		9.64		
1	1			S									1296D		16.38		
1	1			S									1299D		1.14		
1	1			S									2002A TD		3.20		
1-2	1			S									2005BD		3.38		
1	1			S									2006AD		2.88		
1	1			S									2006B TTD		3.48		
75																	
																# NEW NUMBER	TOTAL

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1			S								2006TD		3.38			
1	1			S								2006TGD		3.38			
1	1		0	<								2006TGD .030		3.38			
2	1			S								2011D		2.10			
2	1			S								2012AD		2.03			
1	1			S								2012B TD		2.61			
1	1			S								#2012F TD		2.83			
1	1			S								2021D		5.49			
1	1			S								2024D		2.76			
1	1			S								2025AD		4.34			
1	1		0	<								2025BD		4.34			
1	1			S								2025C TTD		4.63			
1	1			S								2025TD		4.55			
1	1			S								2025TGD		4.55			
1	1		0	<								2025TGD .030		4.55			
1-2	1			S								2026D		4.23			
1	1			S								2027AD		2.66			
1	1						B					2032D		9.98			
1	1			S								2033D		7.41			
1	1		0	<								2034D		3.11			
1-2	1		0	<								2036AD		5.46			
1	1		0	<								2037D		4.79			
1	1			S								2038D		3.06			
1	1					A						2039D		5.61			
1-2	1			S								2040D		3.80			
1	1			S								2041D		11.84			
1	1				W	<						2042D		6.31			
1	1			S								2043D		5.35			
1	1			S								2051ATD		3.28			
1	1			S								2053D		3.06			
1	1			S								2055AD		4.35			
1	1						B					2060D		5.90			
2	1			S								2066ATD		3.65			
1	1		0	<								2070AD		2.83			
1	1			S								2071D		2.86			
1	1			S								2071TD		3.00			
1	1			S								2072D		2.03			
1	1			S								2072TD		2.11			
2	1			M								2073D		5.20			
2	1		0	<								2076D		6.21			
1	1			S								2077ATD		2.59			
1	1		0	<								2078D		2.33			
1	1			S								2079D		3.69			
1	1			S								2080AD		4.10			
1	1		0	<								2080AD .030		4.10			
2	1		0	<								2082D		4.91			
1	1			S								2083AD		4.91			
1	1			S								2085D		5.36			
1	1		0	SUPERSEDED BY									2086		2.19		
				2086D													
1	1			S								#2086D		2.48			
2	1			S								2089TTD		3.65			
1	1			S								2091D		2.89			
1	1			S								2095D		2.01			
2	1			S								2096D		2.33			
1-2	1			S								2099D		6.33			
75		# NEW NUMBER												TOTAL			

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION		
		X	O	S	W	A	B	C	D									
1	1			S								2100D		5.06				
1	1			S	<							2102ATD		3.11				
1	1			S								2113TTD		3.83				
1	1			S								2113TTD .030		3.83				
1	1			S								2114TTD		3.70				
1	1			S	<							2118TTD		5.00				
1	1			S								2119TTD		3.81				
1	1			S								2121TD		4.11				
1	1			S								2124TTD		4.40				
1	1			S								2125D		5.68				
1	1			S								2131D		5.05				
1	1			S								2132D		5.19				
1	1			M	<							2137D		6.08				
2	1			S								2140ATD		6.08				
1	1			S								2144ATD		2.51				
1	1			S								2145TD		2.14				
1-2	1			S								2146TD		4.49				
1	1			S								2151TD		2.31				
1	1			S								2154TD		2.18				
1	1			S								4055D		20.11				
1	1			S								4056D		27.24				
1	1			S								4106D		32.33				
1-2	1			O	RENUMBER								4152AD		24.59			
					V-4152AD													
1-2	1			O	"	V-4153AD								4153AD		29.38		
1	1			S								4195AD		25.13				
1	1			M								4195BD		25.13				
1	1			S								4211D		15.36				
1-2	1			S								4227D		15.99				
1-2	1			S								4227AD		15.99				
1-2	1			S								4227ADX		17.59				
1-2	1			S								4227ADXX		19.19				
1-2	1			O	<							4227BD		15.99				
1-2	1			S								4227ED		15.99				
1-2	1			S								4227GD		15.99				
1	1			S								4228D		25.38				
1	1			S								4228AD		25.38				
1	1			S								4228BD		25.38				
1	1			O	<							4228BDX		27.92				
1	1			S								4244D		10.08				
1-2	1			S								4284D		51.16				
1	1			S								4286D		11.91				
1	1			S								4286AD		11.91				
1-2	1			S								4289D		29.20				
1	1			S								4289BD		29.20				
1	1			S								4299D		26.03				
1	1			S								4305		19.78				
1	1			S								4307D		13.66				
1-2	1			S								4311D		32.11				
1-2	1			S								4311AD		32.11				
1-2	1			O	RENUMBER								4311BD		32.91			
					V-4311BD													
1-2	1				A							4311GD		32.11				
1	1			S								4315AD		16.21				
75		# NEW NUMBER												TOTAL				

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1		O	RENUMBER								4316D		23.51			
				V-4316D													
1-2	1		O	"	V-4317CD								4317CD		28.33		
1-2	1		O	<									4317ED		27.53		
1-2	1			W									4317GD		27.53		
1	1			S									4326D		20.26		
1	1			S									4327D		25.75		
1	1		O	<									4327AD		25.75		
1-2	1			S									4328D		30.36		
1-2	1			S									4343D		27.53		
1-2	1			S									4343CD		27.53		
1-2	1			S									4350D		44.41		
1	1		O	RENUMBER								4354AD		36.88			
				V-4354AD													
1	1			S									4355		4.24		
1	1			S									4356D		6.91		
1-2	1			S									4358D		35.46		
1	1			S									43648D		29.19		
1	1		O	RENUMBER								4367D		57.96			
				V-4367D													
1	1			S									4375D		16.35		
1	1			S									4376D		29.50		
1-2	1			M	<									43768D		29.50	
1	1			S									4379		15.30		
1	1			S									4380D		19.90		
1	1			S									4390D		18.14		
1	1			S									4396D		28.18		
1	1			S									4397D		8.64		
1-2	1			S									4398D		19.68		
1-2	1			S									4398AD		19.68		
1-2	1			S									4398BD		19.68		
1-2	1			S									4398DX		21.65		
1-2	1			S									4398DXX		23.62		
1	1		O	<									44108D		17.10		
1	1			S									4417		10.66		
1	1			S									4428D		19.29		
1	1			S									4442D		16.06		
1	1			S									4446D		11.78		
1	1			S									4460D		26.15		
1-2	1			S									4462D		48.00		
1	1			S									4465D		10.81		
1	1			S									4467D		36.26		
1-2	1						B							4468D		34.06	
1-2	1			S									4468CD		34.06		
1	1			S									4470D		40.23		
1-2	1			S									4471D		31.93		
1-2	1			S									4471AD		31.93		
1	1			S									#44718D		47.55		
1	1			S									4473D		26.95		
1	1			S									4473AD		26.95		
1	1			S									4481D		14.19		
1-2	1			S									4491D		20.94		
1	1			S									4501D		22.01		
1	1			S									4503D		18.56		
1	1			S									4504D		27.96		
1	1			S									4508D		18.53		
75		# NEW NUMBER												TOTAL			

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION								TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D					
1	1			S						4509D		15.44		
1	1			S						4511		21.56		
1-2	1					A				4514D		26.44		
1-2	1			S						4514AD		26.44		
1-2	1			S						4514CD		26.44		
1	1			S						4514FD		26.44		
1-2	1			S						4514GD		26.44		
1-2	1					B				4515D		30.25		
1-2	1			S						#4515DX		33.28		
1-2	1			M	<					4515AD		30.25		
1-2	1			S						4515BD		30.25		
1-2	1			S						4515CD		30.25		
1-2	1				W					4515ED		30.25		
1	1		O	RENUMBER						4516AD		30.39		
				V-4516AD										
1-2	1			S						4524AD		22.11		
1	1				W					4524D		22.11		
1-2	1			S						4525D		49.21		
1	1			S						4526D		25.21		
1-2	1			S						4527BD		34.33		
1	1			S						4536D		18.81		
1	1			S						4536AD		18.81		
1-2	1			S						4541D		33.60		
1-2	1			S						4541AD		33.60		
1-2	1			S						4541BD		33.60		
1-2	1			S						4541CD		33.60		
1	1			S						4544D		21.35		
1	1			S						4545D		19.34		
1	1			S						4546D		23.89		
1-2	1			S						4549AD		19.21		
1	1			S						4549D		19.21		
1-2	1			S						4551D		41.55		
1-2	1			S						4552D		48.04		
1	1			S						4560D		15.08		
1	1				W					4561D		13.88		
1	1			S						4562D		14.13		
1	1			S						4562AD		14.13		
1	1			S						4563D		14.98		
1	1			M	<					4564D		18.93		
1	1				W	<				4564AD		18.93		
1-2	1			S						4567AD		53.25		
1-2	1			S						4569D		38.28		
1	1			S						4570D		22.33		
1	1			S						4575D		45.26		
1	1			S						4579D		21.75		
1	1			S						4580D		15.39		
1-2	1			S						4581D		46.78		
1-2	1		O	<						4587D		36.44		
1-2	1			S						4591D		23.20		
1-2	1			S						4592D		43.18		
1-2	1			S						4592AD		43.18		
1-2	1			S						4592BD		43.18		
1-2	1			S						4592CD		43.18		
1	1			M	<					4594D		27.69		
1-2	1				W					4595D		34.46		
1	1					B				4596D		27.86		
75				# NEW NUMBER									TOTAL	

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1				W							4597D		34.86			
1	1			S								4598D		28.85			
1-2	1			S								4600D		48.16			
1	1		O	RENUMBER									4601D		24.44		
				V-4601D													
1	1		O	" V-4601AD									4601AD		24.44		
1-2	1		O	" V-4602D									4602D		32.81		
1-2	1			S								4602DX		36.09			
1-2	1			S								4603D		41.40			
1-2	1			S								4603AD		41.40			
1-2	1			S								4604D		62.44			
1	1		O	RENUMBER									4605D		28.00		
				V-4605D													
1-2	1			M								4607D		27.58			
1-2	1		O	RENUMBER									4609D		54.11		
				V-4609D													
1	1		O	" V-4610D									4610D		18.90		
1-2	1			S								4611D		32.90			
1-2	1			S								4612D		40.25			
1	1			S								4613D		20.65			
1	1			S								4614D		32.33			
1-2	1		O	RENUMBER									4615D		22.28		
				V-4615D													
1-2	1		O	" V-4616AD									4616AD		61.41		
1-2	1			S								4618AD		63.69			
1-2	1		O	RENUMBER									4618D		59.13		
				V-4618D													
1-2	1		O	" V-4619D									4619D		71.99		
1	1			S								4620D		24.83			
1-2	1		O	RENUMBER									4621D		29.28		
				V-4621D													
1-2	1			S								4622D		48.29			
1	1		O	RENUMBER									4623D		23.20		
				V-4623D													
1-2	1			S								4624D		75.64			
1-2	1			S								4625D		33.66			
2	1			S								#4625AD		33.86			
1	1			S								4626D		21.13			
1	1			S								#4626AD		21.13			
1	1			S								4627D		28.86			
1	1			S								#4627AD		23.09			
1	1			S								4628D		40.45			
1-2	1			S								4630D		40.43			
1	1			S								4635D		37.50			
1	1		O	RENUMBER									4636D		25.11		
				V-4636D													
1-2	1		O	" V-4637D									4637D		39.35		
1	1				A							4639D		14.39			
1	1			M	<							4640D		13.48			
1	1			S								4642D		76.48			
1	1			S								4644D		41.24			
1	1			S								4645AD		16.18			
1	1				W							4646D		18.95			
1	1			S								4647D		16.18			
1-2	1			S								4649D		30.00			
1-2	1			S								4650D		37.43			
75				# NEW NUMBER											TOTAL		

AMERICAN BRAKEBLOCK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1-2	1			S									46510		36.01		
1	1			S									6012		2.03		
1	1			S									6013		4.50		
1	1			S									6021		2.03		
1	1			S									6035		4.73		
1	1			S									6038D		3.80		
1	1			S									6039		1.90		
1	1			S									6040		1.53		
1	1		0	<									6049		1.38		
1	1		0	<									80080		3.03		
2	1			S									8012D		3.38		
2	1			S									8020D		2.61		
1	1		0	<									8025D		2.48		
1-2	1			S									8026D		2.85		
1	1			S									8027D		3.03		
1-2	1			S									80310		2.66		
1	1		0	<									8032D		3.54		
1	1		0	<									8033D		2.70		
2	1			S									8034D		2.53		
1	1		0	<									8039D		2.83		
1	1			S									8043D		1.39		
1	1		0	<									8044		3.24		
1	1		0	<									8045		2.65		
1	1		0	<									8048		2.64		
2	1		0	<									8049D		2.53		
1	1			S									8063D		1.63		
1	1			S									8065D		1.90		
1	1			S									8073		2.21		
1	1			S									8078D		1.94		
1	1			S									8079D		2.14		
1	1			S									8080D		2.33		
1	1			S									8081D		2.90		
1	1		0	<									8083D		1.26		
1	1			S									8084D		1.84		
1	1			S									8085D		1.51		
1	1			S									8086D		2.29		
1	1			S									8087D		2.10		
1	1			S									8090D		2.29		
1	1		0	<									8093D		2.21		
1	1			S									8094D		2.83		
1	1			S									8095D		3.75		
1	1			S									8096D		1.94		
1	1		0	<									8107D		1.40		
1	1			S									8112D		2.25		
1	1			S									8113D		2.31		
1	1			S									62431		1.98		
1	1			S									103013		3.66		
1-2	1			S									#V-4152AD		24.59		
1-2	1			S									#V-4153AD		29.38		
1-2	1			S									#V-4311BD		32.91		
1	1			S									#V-4316D		23.51		
1-2	1				W								#V-4317CD		28.33		
1	1			S									#V-4354AD		36.88		
1	1			S									#V-4367D		57.96		
1	1			S									#V-4516AD		30.39		
1	1			S									#V-4601D		24.44		
75																	
																# NEW NUMBER	
																TOTAL	

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
1	1			S								#V-4601AD		24.44			
1-2	1						B					#V-4602D		32.81			
1	1				W							#V-4605D		28.00			
1-2	1			S								#V-4609D		54.11			
1	1			S								#V-4610D		18.90			
1-2	1			S								#V-4615D		22.28			
1-2	1			S								#V-4616AD		61.41			
1-2	1			S								#V-4618D		59.13			
1-2	1			S								#V-4619D		71.99			
1-2	1			S								#V-4621D		29.28			
1	1			S								#V-4623D		23.20			
1	1			S								#V-4636D		25.11			
1-2	1			S								#V-4637D		39.35			
EXTRA HEAVY DUTY THICK BLOCKS																	
1	1			S								W-4056D		28.60			
1	1		O	<								W-4106D		33.94			
1-2	1			S								W-4152AD		24.98			
1	1			S								W-4195BD		26.38			
1	1		O	<								W-4226D		33.59			
1-2	1			S								W-4227D		16.79			
1-2	1			S								W-4227AD		16.79			
1-2	1			S								W-4227ADX		18.47			
1-2	1			S								W-4227ADXX		20.15			
1-2	1		O	<								W-4227BD		16.79			
1-2	1			S								W-4227ED		16.79			
1-2	1			S								W-4227GD		16.79			
1	1			S								W-4228AD		26.64			
1	1			S								W-4228BD		26.64			
1-2	1			S								W-4284D		53.73			
1-2	1			S								W-4289D		30.66			
1	1		O	<								W-4289BD		30.66			
1-2	1		O	<								W-4311D		33.71			
1-2	1		O	<								W-4311AD		33.71			
1-2	1			S								W-4311BD		33.71			
1-2	1			S								W-4311GD		33.71			
1	1		O	<								W-4316D		23.85			
1-2	1			S								W-4317CD		28.90			
1-2	1			S								W-4317GD		28.90			
1-2	1			S								W-4328D		31.88			
1-2	1			S								W-4343D		28.90			
1-2	1			S								W-4343AD		28.90			
1-2	1			S								W-4343BD		28.90			
1	1			S								W-4354AD		37.89			
1-2	1			S								W-4358D		37.24			
1-2	1			S								W-4365AD		37.26			
1-2	1			S								W-4376BD		30.96			
1	1			S								W-4396D		29.59			
1-2	1			S								W-4398D		20.66			
1-2	1			S								W-4398AD		20.66			
1-2	1			S								W-4398BD		20.66			
1-2	1			S								W-4468D		35.76			
1-2	1			S								W-4471D		33.53			
1	1		O	<								W-4473AD		28.30			
1	1			S								W-4503D		19.49			
1	1			S								W-4505D		30.33			
75	# NEW NUMBER															TOTAL	

AMERICAN BRAKEBLOK

[illegible]

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION	
		X	O	S	W	A	B	C	D								
												ROLLS - STANDARD WOVEN					
												<5/32">					
	25'		O	<								257-510 1"		.52			
	25'		O	<								257-512 1-1/4"		.60			
	25'		O	<								257-514 1-1/2"		.68			
	25'		O	<								257-516 1-3/4"		.81			
	25'		O	<								257-520 2"		.89			
												<3/16">					
	25'			S								257-610 1"		.58			
	25'			S								257-612 1-1/4"		.68			
	25'				W							257-614 1-1/2"		.76			
	25'			S								257-616 1-3/4"		.87			
	25'				W							257-620 2"		.96			
	25'			S								257-622 2-1/4"		1.15			
	25'				W							257-624 2-1/2"		1.31			
	25'			S								257-626 2-3/4"		1.61			
	25'			S								257-630 3"		1.72			
												<1/4">					
	25'			S								257-812 1-1/4"		.84			
	25'			S								257-814 1-1/2"		1.03			
	25'			S								257-816 1-3/4"		1.11			
	25'				W							257-820 2"		1.16			
	25'			S								257-822 2-1/4"		1.39			
	25'				W							257-824 2-1/2"		1.53			
	25'			S								257-826 2-3/4"		1.94			
	25'			M								257-830 3"		2.00			
	25'			S								257-834 3-1/2"		2.28			
	25'			S								257-840 4"		2.66			
												<5/16">					
	25'			S								257-1020 2"		1.58			
	25'			S								257-1022 2-1/4"		1.94			
	25'			S								257-1024 2-1/2"		2.08			
	25'			S								257-1030 3"		2.47			
	25'			S								257-1034 3-1/2"		2.90			
	25'			S								257-1040 4"		3.29			
												ROLLS - HEAVY DUTY WOVEN					
												<3/16">					
	25'			S								258-614 1-1/2"		.89			
	25'			S								258-616 1-3/4"		.97			
	25'				W							258-620 2"		1.12			
	25'			S								258-622 2-1/4"		1.31			
	25'			M								258-624 2-1/2"		1.49			
	25'			S								258-626 2-3/4"		1.87			
	25'			S								258-630 3"		2.02			
	25'			S								258-640 4"		2.73			
	25'			S								258-650 5"		3.48			
												<1/4">					
	25'			S								258-810 1"		1.08			
	25'			S								258-814 1-1/2"		1.18			
	25'			S								258-816 1-3/4"		1.24			
	25'				W							258-820 2"		1.37			
75												# NEW NUMBER		TOTAL			

AMERICAN BRAKEBLOK

PER CAR	UNIT PKG.	CLASSIFICATION								TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D					
	25'			S						258-822 2-1/4"		1.52		
	25'				W					258-824 2-1/2"		1.74		
	25'			S						258-826 2-3/4"		1.96		
	25'				W					258-830 3"		2.06		
	25'			S						258-834 3-1/2"		2.42		
	25'			S						258-840 4"		2.77		
	25'			S						258-844 4-1/2"		3.06		
	25'			S						258-850 5"		3.48		
	25'			S						258-860 6"		4.07		
										<5/16">				
	25'			S						258-1020 2"		1.66		
	25'			S						258-1022 2-1/4"		1.95		
	25'			M						258-1024 2-1/2"		2.13		
	25'			M						258-1030 3"		2.53		
	25'			S						258-1034 3-1/2"		2.96		
	25'			S						258-1040 4"		3.36		
	25'			S						258-1044 4-1/2"		3.87		
	25'			S						258-1050 5"		4.26		
										<3/8">				
	25'			S						258-1220 2"		2.05		
	25'			S						258-1224 2-1/2"		2.55		
	25'			S						258-1230 3"		3.04		
	25'			S						258-1234 3-1/2"		3.57		
	25'			S						258-1240 4"		4.04		
	25'			S						258-1244 4-1/2"		4.60		
	25'			S						258-1250 5"		5.06		
	25'			S						258-1254 5-1/2"		5.61		
	25'			S						258-1260 6"		6.08		
										<1/2">				
	25'		0	<						258-1624 2-1/2"		3.80		
	25'			S						258-1630 3"		3.99		
	25'			S						258-1634 3-1/2"		4.73		
	25'			S						258-1640 4"		5.38		
	25'			S						258-1644 4-1/2"		6.09		
	25'			S						258-1650 5"		6.66		
	25'			S						258-1654 5-1/2"		7.41		
	25'			S						258-1660 6"		7.99		
										ROLLS - MOLDED				
										<5/32">				
	15'			S						259-512 1-1/4"		.24		
	15'			S						259-514 1-1/2"		.30		
	15'		0	<						259-515 1-5/8"		.31		
	15'			S						259-516 1-3/4"		.34		
	15'			S						259-520 2"		.40		
										<3/16">				
	15'			S						259-612 1-1/4"		.30		
	15'			S						259-614 1-1/2"		.33		
	15'			S						259-616 1-3/4"		.40		
	15'			M						259-620 2"		.45		
	15'			S						259-622 2-1/4"		.52		
	15'			S						259-624 2-1/2"		.57		
75	# NEW NUMBER												TOTAL	

PER CAR	UNIT PKG.	CLASSIFICATION									TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D						
	15'			S							259-626 2-3/4"		.70		
	15'			S							259-630 3"		.76		
	15'			S							259-634 3-1/2"		.93		
											<1/4">				
	15'			S							259-812 1-1/4"		.42		
	15'			S							259-814 1-1/2"		.50		
	15'			S							259-816 1-3/4"		.57		
	15'				W						259-820 2"		.59		
	15'				W						259-822 2-1/4"		.70		
	15'			M							259-824 2-1/2"		.76		
	15'			S							259-826 2-3/4"		.84		
	15'			S							259-830 3"		.98		
	15'			S							259-832 3-1/4"		1.10		
	15'			S							259-834 3-1/2"		1.10		
	15'			S							259-840 4"		1.23		
	15'			S							259-844 4-1/2"		1.52		
	15'	0	<								259-850 5"		1.68		
											<5/16">				
	15'			S							259-1016 1-3/4"		.78		
	15'			S							259-1020 2"		.82		
	15'			S							259-1022 2-1/4"		1.01		
	15'			S							259-1024 2-1/2"		1.11		
	15'			S							259-1030 3"		1.27		
	15'			S							259-1034 3-1/2"		1.47		
	15'			S							259-1040 4"		1.62		
	15'			S							259-1044 4 1/2"		1.83		
	15'			S							259-1050 5"		2.00		
											<3/8">				
	15'			S							259-1220 2"		1.04		
	15'			S							259-1222 2-1/4"		1.18		
	15'			S							259-1224 2-1/2"		1.27		
	15'			S							259-1230 3"		1.50		
	15'			S							259-1234 3-1/2"		1.82		
	15'			S							259-1240 4"		1.96		
	15'			S							259-1244 4-1/2"		2.21		
	15'			S							259-1250 5"		2.34		
	15'			S							259-1254 5-1/2"		2.72		
	15'			S							259-1260 6"		2.85		

[illegible]

PER CAR	UNIT PKG.	CLASSIFICATION										TRAC- TOR	PART NUMBER	QUAN- TITY	PRICE EACH	EXTENSION
		X	O	S	W	A	B	C	D							
													TRACTOR BRAKE DISC			
2	1			S									36-2002 <FAR SH,300>		4.28	
2	1			S							<		36-2003 <CAS-JD>		4.51	
2	1		O	<									36-2004		4.90	
2	1			S									36-2005 <CAS-FAR>		4.51	
2	1		O	<									36-2006		4.28	
2	1			S									36-2007 <MF-OLV>		5.18	
2	1			S									36-2008 <FAR 600,		5.64	
													650>			
2	1										TW		36-2010 <CAS 400,		5.18	
													600>			
4	1			S									36-2102 <FAR-MM>		2.76	
4	1			S									36-2103 <FAR M,W6>		3.08	
4	1			S									36-2105 <MH 333,444>		3.76	
4	1			S									36-2106 <MM 445,		3.15	
													4-STAR>			
4	1			S									36-2108 <MM 5-STAR>		3.44	
4	1			S									36-2109 <MM G>		3.71	
4	1			S									36-2110 <CAS 400B,		3.36	
													600B>			
4	1										TB		36-2114 <CAS 400,		6.29	
													800>			
4	1										TA		36-2201 <FAR SC,200>		2.70	
4	1			S							<		36-2202 <JD 40,440>		2.65	
4	1										TA		36-2203 <JD 40,430>		2.65	
4-6	1			S							<		36-2204 <JD 2010>		3.90	
4	1			S									36-2206 <OLV 55,66>		3.76	
4	1										TA		36-2207 <FAR SH,300>		2.61	
4	1										TW		36-2208 <OLV 77,88>		4.34	
4	1										TA		36-2210 <MF MF65,85>		4.75	
4	1										TA		36-2212 <FAR 460>		2.81	
4	1			S									36-2213 <MH COMB>		3.10	
4	1			S									36-2214 <JD COMB>		4.34	
4	1										TB		36-2215 <FAR M,400>			

MAILING LIST FOR SALES DEPT.

Bulletin No.: _____

Regional Managers: ~~BILL HARTWELL~~ ~~RICK HOFF~~ ~~BILL BAILEY~~ ~~D. GERDE~~

District Managers: ~~F. Cappucci~~ ~~W. Phillips~~ ~~R. Pitt~~ ~~D. Schoonover~~
D. Morrison ~~W. Williams~~ ~~R. Hoefer~~ ~~H. Tucker~~
M. Brown ~~J. Kroner~~ ~~W. LaRue~~
~~B. Beckwith~~

OFFICE (Troy)

~~M. Umlauf~~ ~~E. Green~~
~~R. Lengele~~ ~~R. Nelson~~
~~E. Bretz~~ ~~A. Schmoltz~~
~~H. Jones~~ ~~M. Falletich~~
~~S. Conway~~
~~B. Challinor~~ ~~Troy File~~
~~C. Hubbard~~

WINCHESTER OFFICE: P. Grim ~~J. Hess~~
G. Romine ~~M. Beaver~~
P. Weber
J. L. Stotler File
C. Mallory
J. Hinel

Miscellaneous: NAPA Headquarters
NAPA Rebuilders
*NAPA Distribution Centers
*NAPA Key Personnel
NAPA Jobbers
Tom Mitchell - New York Office
P. Milner - Canada
R. Baird - Toronto
G. D. Connolly - Mexico
G. McFadden - Lindsay

Rayloc Salesman:

United Salesman:

(*) Please send three copies of all bulletins to NAPA Spokane.

SC101101

REGIONAL MANAGERS BULLETIN XC-71

GET THE JOB DONE IN '71'

grm
File

AMERICAN BRAKEBLOK DIVISION

July 8, 1971

To: All Regional Managers

Bulletin No: RG-71-17AB

Subject: Abex, NAPA, and Rebuilder Binders

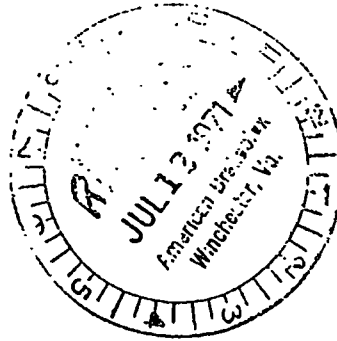
You should by now have received the above three binders. We are asking that they be treated confidentially. Binders for your men are being made up now.

We expect these binders to stay constant in the contents of the material. However, we realize that each area varies from others. You may find it necessary to add certain items in each of these binders that will pertain to your area only.

If you have any questions or comments, please let us hear from you.


R. L. Cutler

/cm



FRICTION PRODUCTS GROUP

October 31, 1974

TO: ALL DISTRICT MANAGERS
BULLETIN NO.: S-74-146AB
SUBJECT: 1975 NAPA CLASSIFICATIONS

Attached is a copy of 1975 NAPA Classification covering Axle sets, Blocks and other products we sell direct to the NAPA Warehouse.

This can be used as a guide of our parts that should be stocked by the NAPA Warehouse and Jobber in your territory.



P. H. Grim

PHG/drh

Attachment

cc: S. Conway
A. Schmalz
H. Jones
W. Balsley
W. Hartwell
E. Hoff
R. Gerde
J. Hess

REBUILDERS BULLETINS
1974

AMERICAN BRAKEBLOK

September 11, 1974

TO: ALL NAPA REBUILDERS
BULLETIN NO.: R-74-06AB
SUBJECT: NAPA Brake Systems Catalog

Enclosed is a copy of the new NAPA Brake Systems Catalog BSP-1. This catalog replaces our Relined Brake Shoe Catalog.

A supply of the Brake Systems Catalog is now enroute to all NAPA Distribution Centers and Jobbers. Any requests you may get for additional copies of the NAPA Brake Systems Catalog should be forward to:

UNITED PARTS DIVISION
1600 N. Industrial Drive
McHenry, Illinois 60050

We would appreciate your comments and the comments of your customers about this new systems approach to cataloging.



P. H. Grim, Jr.
Manager - Customer Relations

PHG/drh

P.S. Catalogs for Rayloc personnel were shipped direct from the Printer.

AMERICAN BRAKEBLOK

September 11, 1974

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-74-06AB

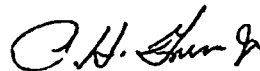
SUBJECT: NAPA Brake Systems Catalog

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P. H. Grim, Jr.
Manager - Customer Relations

PHG/drh

AMERICAN BRAKEBLOK

September 11, 1974

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1600 N. Industrial Drive
McHenry, Illinois 60050

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P. H. Grim, Jr.
Manager - Customer Relations

PHG/drh

SC101108

AMERICAN BRAKEBLOK

September 11, 1974

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-74-06AB

SUBJECT: NAPA Brake Systems Catalog

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1600 N. Industrial Drive
McHenry, Illinois 60050

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P. H. Grim, Jr.
Manager - Customer Relations

PHG/drh

SC1 01109

AMERICAN BRAKEBLOK

September 11, 1974

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-74-06AB

SUBJECT: NAPA Brake Systems Catalog

Enclosed is a copy of the new NAPA Brake Systems Catalog BSP-1. This catalog replaces our Relined Brake Shoe Catalog.

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UNITED PARTS DIVISION
1600 N. Industrial Drive
McHenry, Illinois 60050

We would appreciate your comments and the comments of your customers about this new systems approach to cataloging.



P. H. Grim, Jr.
Manager - Customer Relations

PHG/drh

SC1 01110

AMERICAN BRAKEBLOK

September 11, 1974

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-74-06AB

SUBJECT: NAPA Brake Systems Catalog

Enclosed is a copy of the new NAPA Brake Systems Catalog BSP-1. This catalog replaces our Relined Brake Shoe Catalog.

A supply of the Brake Systems Catalog is now enroute to all NAPA Distribution Centers and Jobbers. Any requests you may get for additional copies of the NAPA Brake Systems Catalog should be forward to:

UNITED PARTS DIVISION
1600 N. Industrial Drive
McHenry, Illinois 60050

We would appreciate your comments and the comments of your customers about this new systems approach to cataloging.



P. H. Grim, Jr.
Manager - Customer Relations

PHG/drh

P.S. Catalogs for Rayloc personnel were shipped direct from the Printer.

SC1 01111

AMERICAN BRAKEBLOK

September 11, 1974

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-74-06AB

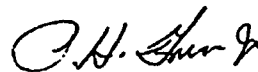
SUBJECT: NAPA Brake Systems Catalog

Enclosed is a copy of the new NAPA Brake Systems Catalog BSP-1. This catalog replaces our Relined Brake Shoe Catalog.

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1600 N. Industrial Drive
McHenry, Illinois 60050

We would appreciate your comments and the comments of your customers about this new systems approach to cataloging.



P. H. Grim, Jr.
Manager - Customer Relations

PHG/drh

P.S. Catalogs for Genaut personnel were shipped direct from the Printer.

MAILING LIST FOR SALES DEPT.

Bulletin No.: _____

Regional Managers: ~~BILL HARTWELL~~ ~~RICK HOFF~~ ~~BILL BALSLEY~~ ~~D. GERDE~~

District Managers: ~~F. Cappucci~~ ~~W. Phipps~~ ~~R. Ritti~~ ~~D. Schoonover~~
~~D. Morrison~~ ~~K. Williams~~ ~~R. Hofter~~ ~~H. Tacker~~
~~M. Brown~~ ~~J. Kroner~~ ~~W. Larue~~
~~B. Beckwith~~

OFFICE (Troy)

~~H. Omlauf~~ ~~E. Green~~
~~R. Langele~~ ~~R. Nelson~~
~~E. Buetz~~ ~~A. Schnaltz~~
~~H. Jones~~ ~~M. Falletich~~
~~S. Conway~~
~~D. Challiner~~ ~~Troy File~~
~~C. Hubbard~~

WINCHESTER OFFICE: P. Grim J. Hess
G. Romine M. Beaver
P. Weber
J. L. Stotler File
C. Mallory
J. Hinel

Miscellaneous: NAPA Headquarters
NAPA Rebuilders
*NAPA Distribution Centers
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Tom Mitchell - New York Office
P. Milner - Canada
R. Baird - Toronto
G. D. Connolly - Mexico
G. McFadden - Lindsay

Rayloc Salesman:

United Salesman:

(*) Please send three copies of all bulletins to NAPA Spokane.

SC101113

AMERICAN BRAKEBLOK

August 2, 1974

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-74-05AB

SUBJECT: SPECIFICATION SHEETS

Enclosed you will find Specification Sheets and Shoe drawings on the following numbers:

B-398 - 14 x 2-1/2	Front	Dodge Truck
B-409 - 9 x 2-1/4	Rear	Capri (Mercury)
B-415 - 12-1/8 x 2	Front	Ford Truck

Prices for new segment numbers are listed below.

<u>NAPA Rebuilder Price</u>			<u>Carton Quantity</u>	
<u>Bonded</u>	<u>Plain</u>	<u>Precemented</u>	<u>Std.</u>	<u>O/S</u>
8115	.1798	.2070	100	100
<u>Drilled</u>				
8115D	.1900	-	100	100

Francis Hudson
Francis Hudson
Catalogs & Specifications

FH/drh

Enclosures

SC1 01114

AMERICAN BRAKEBLOK

August 2, 1974

TO: ALL NAPA REBUILDERS
BULLETIN NO.: R-74-05AB
SUBJECT: SPECIFICATION SHEETS

Enclosed you will find Specification Sheets and Shoe drawings on the following numbers:

B-398 - 14 x 2-1/2	Front	Dodge Truck
B-409 - 9 x 2-1/4	Rear	Capri (Mercury)
B-415 - 12-1/8 x 2	Front	Ford Truck

Prices for new segment numbers are listed below.

<u>NAPA Rebuilder Price</u>			<u>Carton Quantity</u>	
<u>Bonded</u>	<u>Plain</u>	<u>Pre-cemented</u>	<u>Std.</u>	<u>O/S</u>
8115	.1798	.2070	100	100
<u>Drilled</u>				
8115D	.1900	-	100	100

Francis Hudson
Francis Hudson
Catalogs & Specifications

FH/drh

Enclosures

SC1 01115

American Brakeblok[®]

"SPECIFICATIONS"

for lined brake shoe sets

RELINED SET B-398

BRAKE TYPE Bendix Duo Servo

BRAKE SIZE 14 x 2-1/2

COMPONENT SPECIFICATIONS

	<u>Primary Reverse</u>	<u>Secondary Forward</u>
UNLINED SHOE	<u>398</u>	<u>398</u>
LINING SEGMENT	<u>2060P</u>	<u>2039S</u>
SEGMENT LENGTH	<u>13 5/8</u>	<u>15</u>
SEGMENT WIDTH	<u>2 1/2</u>	<u>2 1/2</u>
SEGMENT THICKNESS (Standard)	<u>.265</u>	<u>.265</u>
(Oversize)	<u>.295</u>	<u>.295</u>
SEGMENT POSITION	<u>A-D</u>	<u>A-E</u>

GRINDING SPECIFICATIONS

GRIND DIAMETER (Standard)	<u>13.960</u>	<u>13.960</u>
(Oversize)	<u>13.990</u>	<u>13.990</u>
FINISHED LINING (Center) THICKNESS (Standard)	<u>.250</u>	<u>.250</u>
(Oversize)	<u>.280</u>	<u>.280</u>

NOTES F.M.S. #2060-398

Application: 1972 Dodge Truck M-400 - Front

For Riveted Set R-398 Use 2060DP & 2060DS

American Brakeblok

"SPECIFICATIONS"

for lined brake shoe sets

RELINED SET B-409

BRAKE TYPE Non-Servo

BRAKE SIZE 9 x 2-1/4

COMPONENT SPECIFICATIONS

	Primary Reverse	Secondary Forward
UNLINED SHOE	<u>409R</u>	<u>409F</u>
LINING SEGMENT	<u>8115</u>	<u>8115</u>
SEGMENT LENGTH	<u>7 1/16</u>	<u>7-1/16</u>
SEGMENT WIDTH	<u>2 1/4</u>	<u>2 1/4</u>
SEGMENT THICKNESS (Standard)	<u>.202</u>	<u>.202</u>
(Oversize)	<u>.232</u>	<u>.232</u>
SEGMENT POSITION	<u>A-D</u>	<u>A-D</u>

GRINDING SPECIFICATIONS

GRIND DIAMETER (Standard)	<u>8.980</u>	<u>8.980</u>
(Oversize)	<u>9.010</u>	<u>9.010</u>
FINISHED LINING (Center) THICKNESS (Standard)	<u>.187</u>	<u>.187</u>
(Oversize)	<u>.217</u>	<u>.217</u>

NOTES F.M.S. 8115-409

Application: Ford Capri - 2600 & 3000 - Rear

For Riveted Set R-409 - Use 8115D.

American Brakeblok[®]

"SPECIFICATIONS"

for lined brake shoe sets

RELINED SET B-415

BRAKE TYPE Bendix Duo Servo

BRAKE SIZE 12 1/8 x 2

COMPONENT SPECIFICATIONS

	<u>Primary Reverse</u>	<u>Secondary Forward</u>
UNLINED SHOE	<u>415</u>	<u>415</u>
LINING SEGMENT	<u>2026P</u>	<u>2026S</u>
SEGMENT LENGTH	<u>11 5/8</u>	<u>13 1/8</u>
SEGMENT WIDTH	<u>2</u>	<u>2</u>
SEGMENT THICKNESS (Standard)	<u>.265</u>	<u>.310</u>
(Oversize)	<u>.295</u>	<u>.340</u>
SEGMENT POSITION	<u>A-D</u>	<u>A-E</u>

GRINDING SPECIFICATIONS

GRIND DIAMETER (Standard)	<u>12.085</u>	<u>12.085</u>
(Oversize)	<u>12.115</u>	<u>12.115</u>
FINISHED LINING (Center) THICKNESS (Standard)	<u>.250</u>	<u>.295</u>
(Oversize)	<u>.280</u>	<u>.325</u>

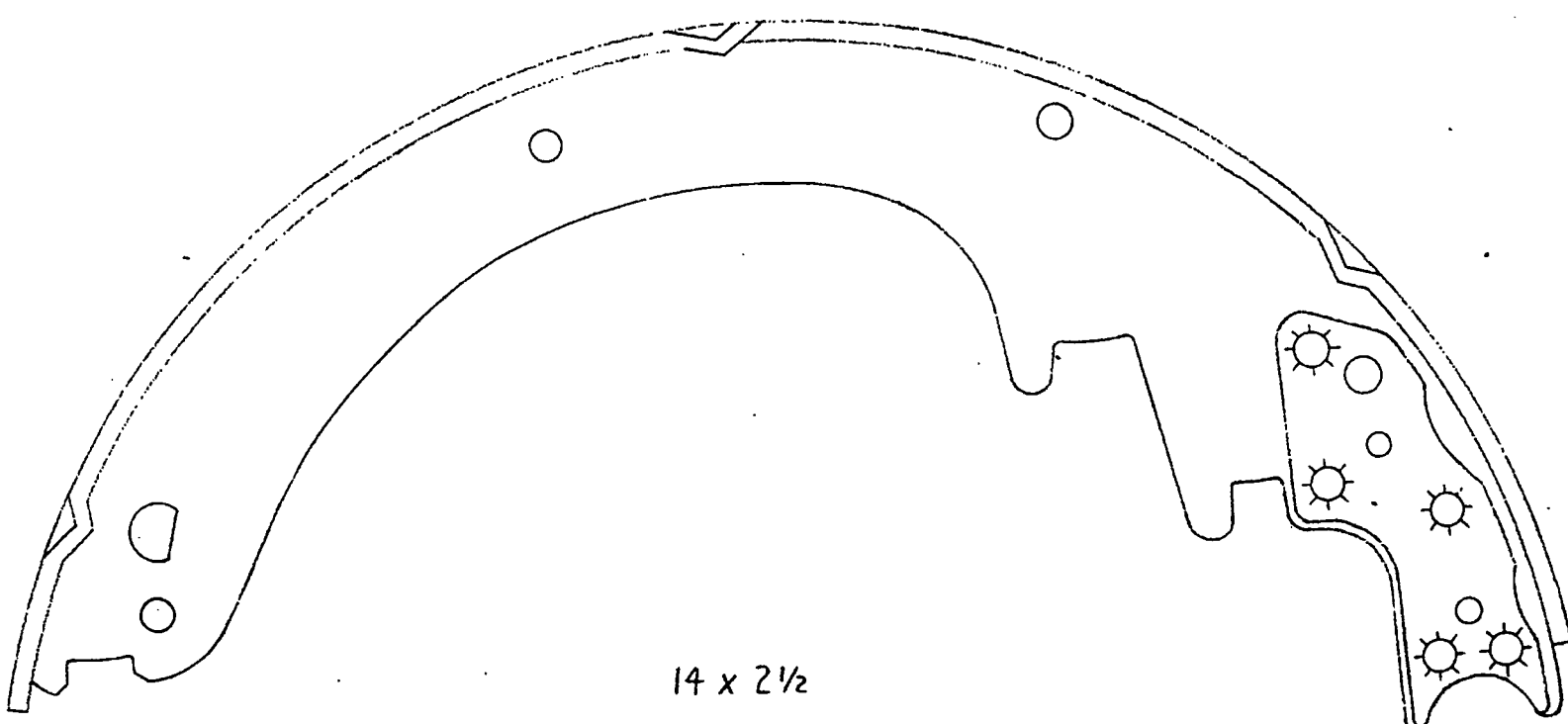
NOTES F.M.S. 2075-415

Application: Ford Truck - P-350 & P-400 - Front

For Riveted Set R-415 - Use 2026DP & 2026DS

AMERICAN BRAKEBLOK
DIVISION OF AMERICAN BRAKE SHOE COMPANY
DETROIT — MICHIGAN

SUPERSEDES	DATE	SUPERSEDED BY	DATE



14 x 2½

**WORK TO DIMENSIONS
DO NOT SCALE**

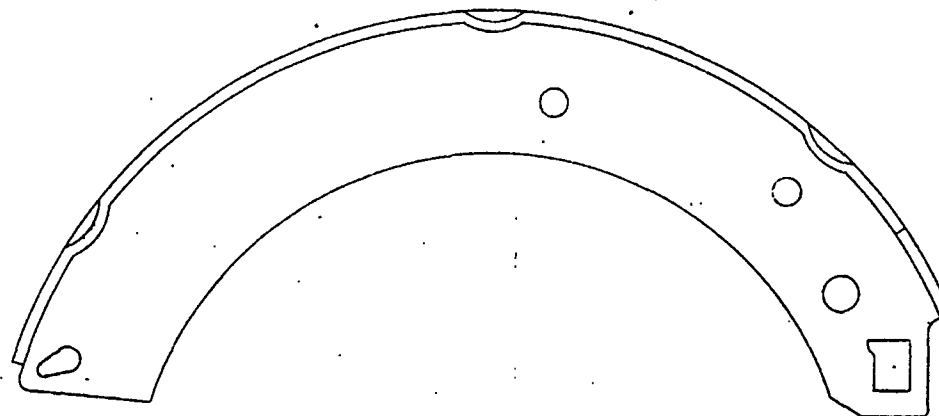
SYM.	NAME	REQ.	MATL.	DESCRIPTION
ALL FRACTIONAL DIMENSIONS ±				SCALE
MATERIAL				DATE 9-12-73
NAME				D C B A SHEET
				1
				FMS SHOE
				Nº 398

SYM.	REVISIONS	REV. NO.	DATE	DR. R.P.	TR.	CKD.	APR.

AMERICAN BRABEKLOK DIVISION
 900 W. MAPLE ROAD
 Troy, Michigan



SUPERSEDES	DATE	SUPERSEDES BY	DATE
------------	------	---------------	------



CAPRI 2600
 REVERSE SHOE
 9x2 1/4

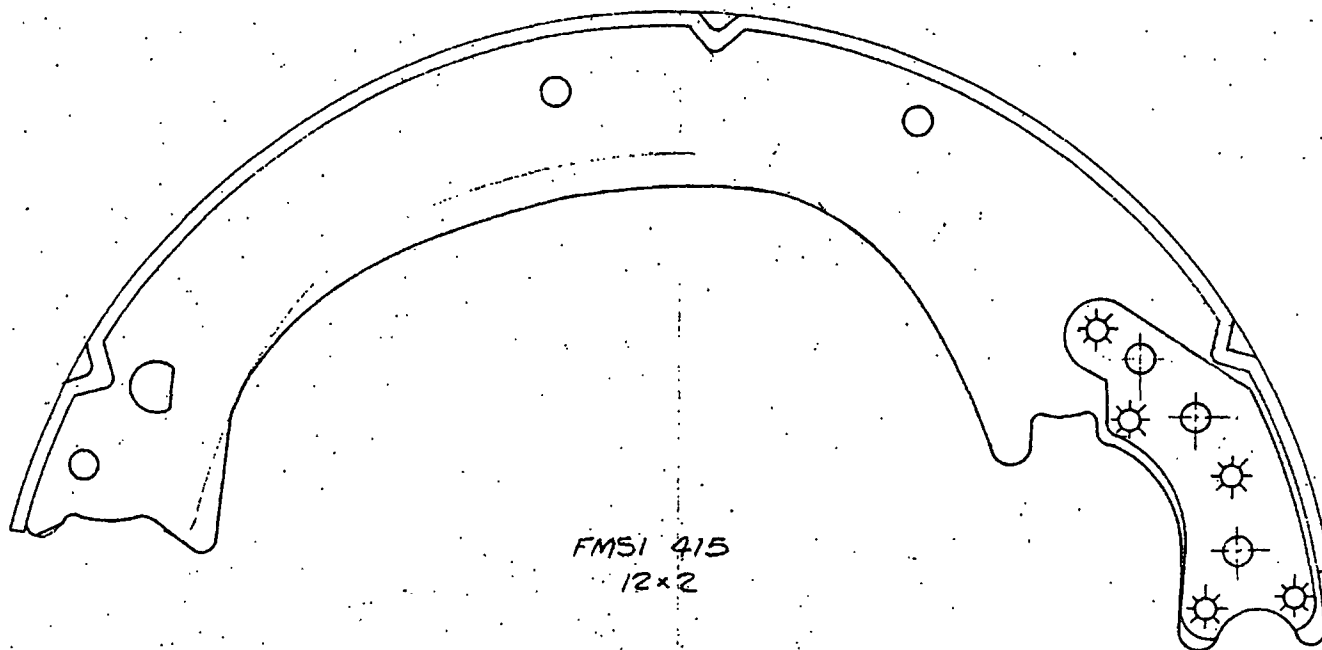
WORK TO DIMENSIONS
 DO NOT SCALE

SYM.	NAME	REQ.	MATL.	DESCRIPTION			
ALL FRACTIONAL DIMENSIONS ±				SCALE FULL			
MATERIAL				DATE 6-9-75			
LINING 8115 D				D C B A SHEET			
NAME				1 1 1 1			
SYM.	REVISIONS	REV. NO.	DATE	DR. CHECKED BY	TR.	CKD.	APP.

SC1 01120

AMERICAN BRAKEBLOK
DIVISION OF AMERICAN BRAKE SHOE COMPANY
DETROIT — MICHIGAN

SUPERSEDES	DATE	SUPERSEDED BY	DATE
------------	------	---------------	------



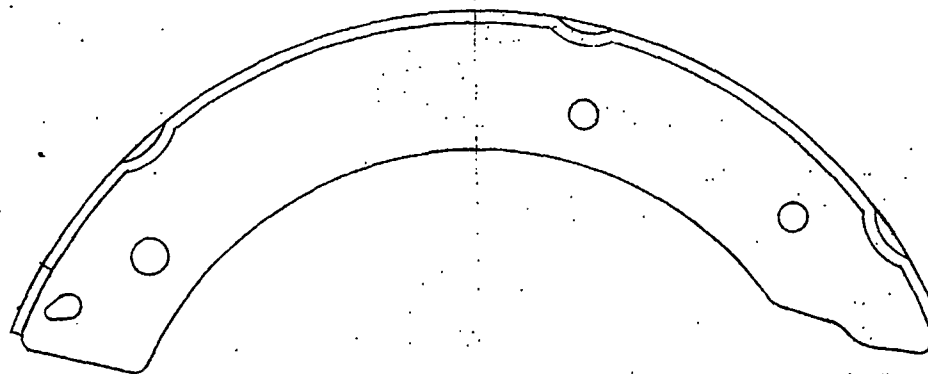
FMSI 415
12x2

WORK TO DIMENSIONS
DO NOT SCALE

SYM.	NAME	REQ.	MATL.	DESCRIPTION
ALL FRACTIONAL DIMENSIONS $\pm$				SCALE
MATERIAL				DATE
NAME				D C B A SHEET
FORD P350, P400 HD				
SYM.	REVISIONS	REV. NO.	DATE	DR. TR. CKD. APR.

AMERICAN BRAKEBLOK DIVISION
900 W. MAPLE ROAD
Troy, Michigan

Alex
CORPORATION



CAPRI 2600
FORWARD SHOE
9x2 1/4

WORK TO DIMENSIONS
DO NOT SCALE

STYL	NAME	REQ.	DATE	REVISION
ALL FRACTIONAL DIMENSIONS				
MATERIAL				
LINING 815D				
NAME				
DATE				
SCALE				
S C R A W G				
1 1 1 1				
STYL	REVISIONS	REV. NO.	DATE	APP.
STYL	TR	CHKD	APP.	

MAILING LIST FOR SALES DEPT.

Bulletin No.: _____

Regional Managers: ✓ BILL HARTWELL

✓ RICK HOFF

✓ BILL BALSLEY

✓ D. GERDE

District Managers: ✓ F. Cappucci
✓ D. Morrison
✓ M. Brown

✓ W. Phipps
✓ K. Williams
✓ J. Kroner

✓ R. Riti
✓ R. Hoefer
✓ ~~F. Higliano~~
✓ Beckwith

✓ D. Schoonover
✓ H. Tucker

OFFICE (Troy)

~~M. Omiauf~~
~~R. Lengale~~
~~E. Bretz~~
~~H. Jones~~
~~R. Cutler~~
~~B. Chaffin~~
~~C. Hubbard~~

~~F. Green~~
~~R. Nelson~~
~~A. Schmalz~~
~~M. Falletich~~
~~T. [unclear]~~

WINCHESTER OFFICE:

~~P. Grim~~
~~G. Romine~~
~~P. Weber~~
~~J. L. Stotter~~
~~C. Mallory~~
~~J. Hines~~

~~J. Hoss~~
~~M. Deaver~~

File

Miscellaneous:

NAPA Headquarters
NAPA Rebuilders
*NAPA Distribution Centers
*NAPA Key Personnel
NAPA Jobbers

~~Tom Mitchell~~ - New York Office
~~D. Milner~~ - Canada
~~R. Baird~~ - Toronto
~~G. D. Connolly~~ - Mexico
~~G. McEaddon~~ - Lindsey
C. Mallory
J. Hines - Winchester

Rayloc Salesman:

United Salesman:

(*) Please send three copies of all bulletins to NAPA Spokane.

SC1 01123

August 2, 1974

Mr. Roy Duke
Airtex Products
Division of United Indus. Synd. Inc.
Fairfield, Illinois 62837

Dear Mr. Duke:

Enclosed you will find Specification Sheets and Shoe
drawings on the following numbers:

B-398 - 14 x 2-1/2	Front	Dodge Truck
B-409 - 9 x 2-1/4	Rear	Capri (Mercury)
B-415 - 12-1/8 x 2	Front	Ford Truck

Prices for new segment numbers are listed below.

<u>Contract Sales Price</u>			<u>Carton Quantity</u>	
<u>Bonded</u>	<u>Plain</u>	<u>Precremented</u>	<u>Std.</u>	<u>O/S</u>
8115	.1798	.2070	100	100
<u>Drilled</u>				
8115D	.1900	-	100	100

Sincerely,

Francis Hudson
Catalogs & Specifications

FH/drh
Enclosures

cc: Mr. H. Lukas
R. Cutler/A. Schmaltz/H. Jones
W. Balsley

SC1 01124

August 2, 1974

Mr. C.B. O'Neill
Call-Blok
15930 South Figueroa
Cardena, California 90247

Dear Mr. O'Neill:

Enclosed you will find Specification Sheets and Shoe drawings on the following numbers:

B-398 - 14 x 2-1/2	Front	Dodge Truck
B-409 - 9 x 2-1/4	Rear	Capri (Mercury)
B-415 - 12-1/8 x 2	Front	Ford Truck

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8115	.1798	.2070	100	100
<u>Drilled</u>				
8115D	.1900	-	100	100

Sincerely,

Francis Hudson
Catalogs & Specifications

FH/drh
Enclosures

cc: R. Cutler/A. Schmaltz/H. Jones
R. Lengele
W. Balsley
E. Hoff

SC101125

August 2, 1974

Mr. Willard Bischoff
Western Brake
1375 Park Avenue
Emeryville, Calif. 94608

Dear Mr. Bischoff:

Enclosed you will find Specification Sheets and Shoe
drawings on the following numbers:

B-398 - 14 x 2-1/2	Front	Dodge Truck
B-409 - 9 x 2-1/4	Rear	Capri (Mercury)
B-415 - 12-1/8 x 2	Front	Ford Truck

Prices for new segment numbers are listed below.

<u>Bonded</u>	<u>Contract Sales Price</u>		<u>Carton Quantity</u>	
	<u>Plain</u>	<u>Presegmented</u>	<u>Std.</u>	<u>O/S</u>
8115	.1798	.2070	100	100
<u>Drilled</u>				
8115D	.1900	-	100	100

Sincerely,

Francis Hudson
Catalogs & Specifications

FH/drh
Enclosures

cc: Mr. Roger Neil
R. Cutler/A. Schmaltz/H. Jones
E. Hoff
W. Phipps

SC1 01126

August 2, 1974

Mr. Bob Voris
Texas Rebuilders
200 West Vickery Blvd.
Fort Worth, Texas 76101

Dear Mr. Voris:

Enclosed you will find Specification Sheets and Shoe
drawings on the following numbers:

B-398 - 14 x 2-1/2	Front	Dodge Truck
B-409 - 9 x 2-1/4	Rear	Capri (Mercury)
B-415 - 12-1/8 x 2	Front	Ford Truck

Prices for new segment numbers are listed below.

<u>Bonded</u>	<u>Plain</u>	<u>Pre-cemented</u>	<u>Contract Sales Price</u>	
			<u>Carton Quantity</u>	<u>Std. O/S</u>
B111	.1798	.2070	100	100
<u>Drilled</u>				
B115D	.1900	-	100	100

Sincerely,

Francis Hudson
Catalogs & Specifications

VR/drb
Enclosures

cc: Mr. G. McGee; Mr. S. Cutton; Mr. Dale Bowersock
Mr. F. Valtman - Champion Parts
Mr. A. Franzene - Champion Parts

R. Cutler/A. Schmaltz/H. Jones
E. Hoff
W. Balsley
D. Schoonover

SC1 01127

AMERICAN BRAKEBLOK

July 26, 1974

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-74-04AB

SUBJECT: NAPA Brake Systems Catalog

Our 1974 Relined Brake Shoe Catalog will be part of the new NAPA Brake Systems Parts Catalog. Distribution is scheduled for August 1974.

The Brake Systems Catalog will include all parts required for a complete brake job without searching through six different catalogs. Selling for the jobber counter salesman and service dealers will be less time consuming. This will result in sales increases of all NAPA Brake System parts.

Attached is a sample page of the Brake Systems Catalog application section. The same illustrations, cross references and numerical in our present Relined Brake Shoe Catalog will also be found in our Brake Systems Catalog.

The Brake Systems Catalog utilized the guidance of NAPA Headquarters Staff, NAPA Jobber Advising Council, Distribution Center Personnel and the Brake Systems Products Group. Your support of our one-stop brake parts cataloging will be appreciated.



P. H. Grim, Jr.
Manager - Customer Relations

PHG/drh

Attachment

SC1 01128

FORD (Fairlane, Torino)

BRAKE SHOES—BHT®, RAYLOC® with ABB® LINING

Year	Vehicle—Model	Front		Rear		
		New Set No.	Brake Size	Refined Set No.	New Set No.	Brake Size
1973-74	Torino (Exc. S/W)	S-788	Disc	B & RS-169	N-169	10 x 2 1/2
1973-74	Torino Station Wagon	S-788	Disc	B & RS-169	N-169	10 x 2 1/2 or 11 1/2 x 2 1/4
1972	Opt'l Rear	S-788	Disc	B & RS-263	N-263	11 1/2 x 2 1/4
	Torino—All (Exc. S/W w/351, 390 & 429 Eng.)	S-788	Disc	B & RS-152	N-152	10 x 2 or 10 x 2 1/2
1969-71	Opt'l Rear	S-788	Disc	B & RS-169	N-169	10 x 2 1/2
	Fairlane, Torino (Exc. S/W w/351, 390 & 429 Eng.)	S-776	Disc	B & RS-169	N-169	10 x 2 1/2
1968	Opt'l Rear	S-776	Disc	B & RS-169	N-169	10 x 2 1/2
	Fairlane, Torino 6 & 8 Cyl. (Exc. w/390, 427 & S/W)	S-776	Disc	B & RS-151	N-151	10 x 1 1/4
1968	Fairlane, Torino 6 & 8 Cyl. S/W & Pass. w/390	S-776	Disc	B & RS-152	N-152	10 x 2
1968	Fairlane, Torino w/427, 428 & S/W w/390	S-776	Disc	B & RS-169	N-169	10 x 2 1/2
1967	Fairlane (Exc. w/390 & S/W)	S-728	Disc	B & RS-151	N-151	10 x 1 1/4
1967	Fairlane w/390 & S/W (Exc. S/W w/390)	S-728	Disc	B & RS-152	N-152	10 x 2
1967	Fairlane Station Wagon w/390 Eng.	S-728	Disc	B & RS-169	N-169	10 x 2 1/2

MASTER CYLINDER—UNITED®

Year	Vehicle—Model	Without Power Brakes			With Power Brakes		
		Cylinder Bore	Repair Kit	Assembly	Cylinder Bore	Repair Kit	Assembly
1972-74	All—Exc. Police Car	1	660	36363	1	651	36334
	Police Car	1	660	36363	N/A	N/A	N/A
1965-71	All	N/A	N/A	N/A	1 1/16	495	36248
1967-68	All—Exc. 427 Eng.	N/A	N/A	N/A	1 1/16	495	36249

CALIPER, ROTOR AND HARDWARE—UNITED®

Year	Vehicle—Model	Caliper				Hub & Rotor			
		Seal & Boot Kit	Hardware Kit	Housing Bolt	Piston	Assembly		Assembly	
						Left	Right	Left	Right
1973-74	All—Exc. Police Car	638	82110	N/R	N/A	N/A	N/A	85540	85540
1972	All—Exc. Police Car	638	82110	N/R	N/A	N/A	N/A	85541	85541
	Police Car	638	82110	N/R	N/A	N/A	N/A	85540	85540
1970-71	All	519	82105	82201	85001	85213	85212	85533	85533
1968-69	All	519	82105	82201	85001	85213	85212	85518	85518
1967	All	518	N/R	N/R	85002	85205	85204	85502	85502

REAR WHEEL CYLINDER AND HARDWARE—UNITED®

Year	Vehicle—Model	Wheel Cylinder				Wheel Hardware					
		Cylinder Bore	Repair Kit	Overhaul Kit	Assembly		Return Springs (Axle Set)	Adjusting Screw Spring (Axle Set)	Hold Down Kit (Axle Set)	Self Adjusting	
					Left	Right				Left	Right
1973-74	All—Exc. Station Wagon	2 1/32	382	382H	36019	36020	80307	80509	80412	80663	80664
	Station Wagon	2 1/32	185	185H	37161	37162	80308	80510	80417	80663	80664
1972	All—Exc. Station Wagon w/351, 400, 429 Eng. or Police Car	1	21	21H	9025	9026	80308	80509	80412	80663	80664
	Station Wagon w/351, 400, 429 Eng.	1 1/16	13	13H	N/A	N/A	80306	80509	80412	80661	80662
1970-71	All—Exc. Station Wagon	2 1/32	382	382H	36019	36020	80307	80509	80412	80663	80664
	Station Wagon	2 1/32	185	185H	37161	37162	80307	80509	80417	80663	80664
1969	All—Exc. Station Wagon	1 1/16	129	129H	17507	17508	80307	80509	80412	80663	80664
	Station Wagon w/250, 302 Eng.	1 1/16	13	13H	17509	17510	80307	80509	80412	80663	80664
	w/351, 390, 428 Eng.	1 1/16	13	13H	17509	17510	80307	80509	80417	80663	80664
1967-68	All—Exc. 390 Eng., Station Wagon or Convertible, 390 Eng.	2 1/32	382	382H	36019	36020	80307	80509	80418	80663	80664
	Exc. Station Wagon	1 1/16	129	129H	17507	17508	80307	80509	80412	80663	80664
	Station Wagon—Exc. 390 Eng.	1 1/16	13	13H	17509	17510	80307	80509	80412	80663	80664
	w/390 Eng.	1 1/16	13	13H	17509	17510	80307	80509	80417	80663	80664

3 1/2"

6 15/16"

cont'd (Fairlane-Torino) FORD

BRAKE HOSE—UNITED®

Year	Vehicle—Model	Front	Rear
1971-74	All w/240, 302 Eng.	36629(L) 36628(R)	N/A
	Exc. 240, 302 Eng.	36629(L) 36628(R)	36633
1969-70	All w/240, 320 Eng.	36629(L) 36628(R)	36632
	From 4-1-69	36699	36632
	Prior 4-1-69	36629(L) 36628(R)	36627
	Exc. 240, 302 Eng.	36629(L) 36628(R)	36627
	From 4-1-69	36699	36627
	Prior 4-1-69		

BRAKE CABLE—UNITED®

Year	Vehicle—Model	Front	Inter-mediate	Rear
1974	All—Exc. 4 Door	92355	N/R	92393
1973	All	92600	N/A	92392
1972	All 4 Door & Station Wagon	92600	N/A	92602
	2 Door	92600	92607	92602
1969-71	All—Exc. Station Wagon	92355	N/R	92392
	Station Wagon	92355	N/R	92354
1968	All—Exc. Station Wagon	92355	N/R	92439
	Station Wagon	92355	N/R	92354
1966-67	All—Exc. Station Wagon	92403	N/R	92439
	Station Wagon	92403	N/R	92354
1963-65	All	92206	N/R	92188
	All—From 4-23-62	92184	N/R	92188
	Prior 4-23-62		N/R	92188

(L) Left (R) Right

UNITED BRAKE HOSE MEETS FEDERAL SAFETY STANDARD 106.

(L) Left (R) Right

OIL SEALS—VICTOR®

Year	Vehicle—Model	Seal Number	Year	Vehicle—Model	Seal Number
1973-74	All	47419	1968	All, Exc. 427 Eng. & WEZ Axle	47419
1972	After 4-1-72	47419		427 Eng.	47419
	Before 4-1-72	47419		WEZ Axle	47419
1970-71	All, With 28 Spline Axle	47419	1967	All, Exc. 427 Eng.	47419
	With 31 Spline Axle	47419		427 Eng.	47419
1969	All	47419			

BEARINGS—TIMKEN®

Year	Vehicle—Model	Front Wheels		Year	Vehicle—Model	Front Wheels	
		Inner	Outer			Inner	Outer
1955-69	Fairlane, Torino	Set 6	Set 2	1974	Torino	JL69349	Set 12
1970-73	Torino	Set 13	Set 12			JL69310	

BRAKE DRUMS—BALKAMP®

Year	Vehicle—Model	No. Holes & Bolt Circle Dia.	Drum Dia.	Drum	Bolt	Nut	Bolt & Nut Qty.
FRONT USES DISC BRAKES							
REAR DRUM							
1973	Station Wagon w/351, 400, 429 Engs. & 11" x 2 1/4" Brk.	5-4 1/2"	11 1/2"	3-2955 ①	3-1670	3-1775	10
1973	All w/10" x 2" Brk.	5-4 1/2"	10"	3-2987 ① ② ③	3-1691	3-1775	10
1972-73	All w/351, 400, 429 Engs. & 10" x 2" Brk.	5-4 1/2"	10"	3-2987 ① ②	3-1691	3-1775	10
	All w/10" x 2 1/2" Brk.	5-4 1/2"	10"	3-2987 ① ①	3-1691	3-1775	10
1972	All w/10" x 2" Brk.; 6 cyl.; 8 cyl. w/302 Eng.	5-4 1/2"	10"	3-2997	3-1693	3-1775	10
1966-71	All w/10" x 2" & 10" x 2 1/2" Brks., Flared	5-4 1/2"	10"	3-2910 ① ②	3-1693	3-1775	10
1965-71	All w/10" x 2" Brks., Non-Flared	5-4 1/2"	10"	3-2440	3-1693	3-1775	10
1962-70	All w/10" x 1 1/2" Brk.	5-4 1/2"	10"	3-2593	3-1693	3-1775	10
1963-67	All w/10" x 2 1/2" Brks., Non-Flared	5-4 1/2"	10"	3-2487	3-1693	3-1775	10

① Drums have Ribbed Cooling Fins.

② All Cast Drums (OEM Equipped)

PASSENGER CAR • DISC BRAKE EQUIPPED

WAREHOUSE BULLETINS 1974



Phil Bruni

RECEIVED NOV 5 1974						
To	By	cc	Ans.	HFA	FILE	
11/5/74	11/5/74	11/5/74				
11/6/74						

Fifty years of service to the automotive industry

November 1, 1974

Mr. Harry Jones
Manager - Replacement Sales
American Brakeblok Division
1650 W. Big Beaver Road
Troy, Michigan 48084

Dear Harry:

I recently received a copy of American Brakeblok's statement of policy and procedures booklet.

I find it very informative, and I'm sure our Distribution Centers will put it to good use. The only comment I have is that this should probably have been printed on 8 1/2 x 11" paper running vertically, and punched, so that it could easily be adapted to our Distribution Centers' Manufacturers Procedure Book.

It might be advantageous for you to consider this, as I know it would be easier for our Distribution Centers to have the information readily available in that form.

Best regards,

N A P A

Jim Husayko
Jim Husayko

/lg

WAREHOUSE BULLETINS 1974

AMERICAN BRAKEBLOK DIVISION

August 30, 1973

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-73-04AB

SUBJECT: NAPA Brake Systems Catalog

We are preparing an NAPA Brake Systems Catalog, which will not only include Relined and New Brake Shoes, but other parts used in the brake system such as Wheel Cylinders, Master Cylinders, Brake Hose, Seals, Bearings, Drums, etc.

This Catalog will replace our existing Brake Shoe Catalogs and make it necessary for all NAPA Rebuilders to use the same part numbers. The following are a list of variations in our present Relined Brake Shoe Catalogs and the part number we recommend be used.

<u>Set No.</u>	<u>Some Use Set No.</u>	<u>Recommend Use</u>
10	10A	10A
11	228	228
64	127	127
109R	299R	299R
123	310R	310R
245	242	*245
257	246	*257
258	241	258
274A	274	274
275A	275	275

* Special Steel

There are also differences in New Shoe Catalogs. The following are a list of part numbers not used in all New Shoe Programs.

33RA, 189, 193, 194, 248R, 263R, 269, 270, 275, 280, 282R, 284, 294, 309, 310R, 312, 314R, 315, 316R, 320R, 338, 343, 344, 347R, 357R, 358R, 370, 373, 391, 702, 731, 755, 764, 765, 770, 771, 783, and 788.

We will refer our Jobbers from the Brake Systems Catalog to Price Lists or NAPA Classification to determine availability of specific part numbers. It is extremely important however, for all Rebuilders to line up as close as possible to avoid confusion in the different Rebuilders areas.

You will be advised of our progress with the NAPA Brake Systems Catalog.

Phil

P. H. Grim, Jr.
Manager - Customer Relations

PHG/dgr

AMERICAN BRAKEBLOK DIVISION

August 30, 1973

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BULLETIN NO.: R-73-04AB

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275A	275	275

* Special Steel

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33RA, 189, 193, 194, 248R, 263R, 269, 270, 275, 280, 282R, 284, 294, 309, 310R, 312, 314R, 315, 316R, 320R, 338, 343, 344, 347R, 357R, 358R, 370, 373, 391, 702, 731, 755, 764, 765, 770, 771, 783, and 788.

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P. H. Grim, Jr.
Manager - Customer Relations

PHG/dgr

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August 30, 1973

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258	241	258
274A	274	274
275A	275	275

* Special Steel

There are also differences in New Shoe Catalogs. The following are a list of part numbers not used in all New Shoe Programs.

33RA, 189, 193, 194, 248R, 263R, 269, 270, 275, 280,
282R, 284, 294, 309, 310R, 312, 314R, 315, 316R, 320R,
338, 343, 344, 347R, 357R, 358R, 370, 373, 391, 702,
731, 755, 764, 765, 770, 771, 783, and 788.

We will refer our Jobbers from the Brake Systems Catalog to Price Lists or NAPA Classification to determine availability of specific part numbers. It is extremely important however, for all Rebuilders to line up as close as possible to avoid confusion in the different Rebuilders areas.

You will be advised of our progress with the NAPA Brake Systems Catalog.



P. H. Grim, Jr.
Manager - Customer Relations

PHG/dgr

AMERICAN BRAKEBLOK DIVISION

August 30, 1973

TO: ALL NAPA REBUILDERS

BULLETIN NO.: R-73-04AB

SUBJECT: NAPA Brake Systems Catalog

We are preparing an NAPA Brake Systems Catalog, which will not only include Relined and New Brake Shoes, but other parts used in the brake system such as Wheel Cylinders, Master Cylinders, Brake Hose, Seals, Bearings, Drums, etc.

This Catalog will replace our existing Brake Shoe Catalogs and make it necessary for all NAPA Rebuilders to use the same part numbers. The following are a list of variations in our present Relined Brake Shoe Catalogs and the part number we recommend be used.

<u>Set No.</u>	<u>Some Use Set No.</u>	<u>Recommend Use</u>
10	10A	10A
11	228	228
64	127	127
109R	299R	299R
123	310R	310R
245	242	*245
257	246	*257
258	241	258
274A	274	274
275A	275	275

* Special Steel

There are also differences in New Shoe Catalogs. The following are a list of part numbers not used in all New Shoe Programs.

33RA, 189, 193, 194, 248R, 263R, 269, 270, 275, 280, 282R, 284, 294, 309, 310R, 312, 314R, 315, 316R, 320R, 338, 343, 344, 347R, 357R, 358R, 370, 373, 391, 702, 731, 755, 764, 765, 770, 771, 783, and 788.

We will refer our Jobbers from the Brake Systems Catalog to Price Lists or NAPA Classification to determine availability of specific part numbers. It is extremely important however, for all Rebuilders to line up as close as possible to avoid confusion in the different Rebuilders areas.

You will be advised of our progress with the NAPA Brake Systems Catalog.



P. H. Grim, Jr.
Manager - Customer Relations

PHG/dgr

	Shoe Prints	FMSI Bulletins	ABB Specs.	ABB Bulletin
(+) THESE PEOPLE RECEIVE JOBBER PRICES NOT REBUILDER PRICES CLEAR ANY PRICES SENT WITH PHIL.				
Automotive Brake Co. (+) 314 Railroad Hackensack, New Jersey 07601 X ATTENTION: John Valla	/	/	/	/
Automotive Brake Co. (+) Walnut Street New Windsor, Newburgh, New York 12250 ATTENTION: Robert Lorenzen	/	/	/	/
3i State Brake Co. (+) 55 Route 59A Vanuet, New York 10954 ATTENTION: Ralph Schroeder	/	/	/	/
Lorenzen Brothers (+) 528 East 19th Street Patterson, New Jersey 07514 X ATTENTION: Henry Lorenzen	/	/	/	/
Jrtex Products (Letter Form) Division of United Indus. Synd./Inc. Fairfield, Illinois 62837 X ATTENTION: Roy Duke COPY TO: H. Lukes Job Prices for Disc Brakes-No NAPA	/	/	/	/
Cali-Blok (letter form) + NAPA 5970 South Figueroa Gardena, California 90247 ATTENTION: C.B. O'Neill	/	/	/	/
enaut Industries P.O. Box 908 Stephenville, Texas 76401 ATTENTION: Walter Devoe NAPA	2	2	2	2
Texas Rebuilders (Letter Form) + NAPA 100 West Vickery Blvd. Fort Worth, Texas 76101 ATTENTION: Bob Morris B. McGee PRICES B. Dutton ONLY Miss Doris Vernon	2	2	2	2
	2	2	2	2
	2	2	2	2
	2	2	2	2
Portland Bonding Plant 125 N.E. Portland Hwy. Portland, Oregon 97218 ATTENTION: AL GODON NAPA	3	3	3	3
Moore Manufacturing Co. X Att: 1912 Cav Field Road Garland Wichita Falls, Texas 76308 MOORE				

	Shoe Prints	FMSI Bulletins	ABB Specs.	ABB Bulletins
B-H-T Products Division P.O. Box 22205 Indianapolis, Indiana 46222 ATTENTION: B.R. League H. Stucky	3 2	3 2	3 2	3 2
WESTERN BRAKE, INC. (Letter Form) 1375 Park Avenue Emeryville, California 94608 ATTENTION: Willard Bischoff Roger Neil	1 1	1 1	1 1	1 1
Catlin Auto Supply 235 E. 5th Street Oxnard, California 93030 ATTENTION: H. Catlin	1	1	1	1
Rayloc Corporation 4200 Gordon Road., S.W. Atlanta, Georgia 30336 ATTENTION: J. Adair V. Daniel J. H. H. H. W. Ray H. Combs J. C. C. C. Rayloc Corporation 100 Rayloc Drive Hannock, Md. 21750	2 1 3 1 2 2	2 1 3 1 2 2	2 1 3 1 2 2	2 1 3 1 2 2
Rayloc Corporation 2860 Horn Lake Road P.O. Box 9437 Memphis, Tennessee 38109 ATTENTION: D. Childress Phone - (901) 942-3288	2 2	2 2	2 2	2 2
NAPA HEADQUARTERS 10400 W. Higgins Road Rosemont, Illinois 60018 ATTENTION: P. M. Rollins	1	1	1	1
Northwest Division NAPA Portland Dist. Center P.O. Box 3169 Portland, Oregon 97208 ATTENTION: Ben Garvin	1	1	1	1
Western Division NAPA Los Angeles Dist. Center P.O. BOX 15426 Los Angeles, Calif 90015 ATTENTION: Bill Valentine	1	1	1	1
General Automotive Parts Corp P.O. Box 10506 Dallas, Texas 75207 ATTENTION: J.W. Jasperson	1	1	1	1
AUSTIN BRAKE & CLUTCH CO. 506 Trinity Street Austin, Texas 78700				

	Shoe Prints	FMSI Bulletins	ABB Specs.	ABB Bulletin
Aimco Automotive Ind. 5150 Dixie Rd., N. Mississauga, Ontario ATTENTION: A. Menzies <i>no</i>	/	/	/	/
Lima International Parts & Sales P.O. Box 1293 Lima, Ohio 45802 ATTENTION: James E. Lyle *NO PRICES <i>no</i>	/	/		
Wagner Electric Corporation 6400 Plymouth Avenue St. Louis, Missouri 63133 ATTENTION: Joe Roth (314) 721-5000 <i>no</i>		/		
Delco Moraine Corporation 1420 Wisconsin Blvd. Dayton, Ohio ATTENTION: Don Emerick <i>no</i>		/		
<u>TROY OFFICE</u>				
W. F. Schmalz		/	/	/
R. E. Nelson	/	/	/	/
C. Joyce	/	/	/	/
E. Bretz	/	/	/	/
B. Hubbard	/	/	/	/
W. R. Peltz	/	/	/	/
E. Green	/	/	/	/
P. Nilsson	/	/	/	/
<u>INDSAY OFFICE</u>				
L. McFadden	2	2	2	2
Ken Chase	/	/	/	/
L. Milner	/	/	/	/
<u>WINCHESTER OFFICE</u>				
L. Bagster			/	/
L. St. Martory			/	/
L. Stetler			/	/
L. Hackeigan	/	/	/	/
L. Grim			/	/
Walt Thomas			/	

[illegible]

	Shoe Prints	FMSI Bulletins	ABB Specs.	ABB Bulletin
RAYLOC SALESMEN				
L.W. Moore 4764 Sheppring Drive Atlanta, Georgia 30341	/	/	/	/
Robert M. Johnson 5383 Beech Arvado, Colorado 80003	/	/	/	/
Raymond Mahoney 13 Crestwood Circle Lawrence, Massachusetts 01843	/	/	/	/
Frank Bensema 16341 Mark Lane Tinley Park, Illinois 60477	/	/	/	/
Ken Hudson 1050 Wendall Street New Carlisle, Ohio 45344	/	/	/	/
Frans Sonders 5459 N. 93rd Place Crown Point, Indiana	/	/	/	/
C.M. Phillips 2641 Woodfern Drive Ellenwood, Georgia 30049	/	/	/	/
Stephen L. Jencsok 388 Pine Wood Drive St. Paul, Minnesota 55119	/	/	/	/
Millard D. Gross, Jr. 5948 Cedar Circle Southaven, Miss. 38671	/	/	/	/
Paul L. LeCour 805 Celeste Avenue New Orleans, La. 70123	/	/	/	/
Eugene Linck RD #1 - Box 70 Smithon, Pennsylvania 15479	/	/	/	/
Donald E. Parker 643 Cleekside Drive Alden, New York 14004	/	/	/	/
George Couch 1716 Carolina Court High Point, N.C. 27260	/	/	/	/
Richard E. Rovillo 540 Morgan Street Orange Park, Fla. 32073	/	/	/	/

MAILING LIST FOR SALES DEPARTMENT

Bulletin No. _____

Regional Manager: ~~BILL HARTWELL~~ ~~RICK ROSE~~ ~~BILL DALSLEY~~
District Managers: ~~B. Morrison~~ ~~S. Harley~~ ~~D. Gerde~~
~~F. Cappucci~~ ~~W. Phipps~~ ~~D. Schooner~~
~~R. Riba~~ ~~K. Williams~~ ~~A. Hecker~~
~~G. Chappell~~

Office

~~M. Umiauf~~ ~~E. Green~~ ~~FILE~~
~~R. Longale~~ ~~R. Nelson~~
~~E. Bretz~~ ~~G. Romine~~
~~H. Jones~~ ~~A. Schmalitz~~
~~R. Cullen~~ ~~P. Weber~~
~~B. Chaffner~~ ~~J. L. Stotler~~
~~G. Hubbard~~ ~~G. Joyce~~
~~P. Grim~~

Miscellaneous:

NAPA Headquarters
NAPA Rebuilders
*NAPA Distribution Centers
*NAPA Key Personnel
NAPA Jobbers
Tom Mitchell - New York Office

~~P. Milner~~ - ~~Canada~~
R. Baird - ~~Toronto~~
G. D. Connolly - ~~Mexico~~
~~C. D. Mallory~~ - ~~Winchester~~
~~J. Hines~~ - ~~Winchester~~
~~M. Beaver~~ - ~~Winchester~~
~~J. L. Stotler~~ - ~~Winchester~~
~~G. McFadden~~ - ~~Lindsay~~

Rayloc Salesman:

United Salesman:

(*) Please send three copies of all bulletins to NAPA Spokane.

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