bcc: H. R. Ford
Sam Jenkins COP

Monsanto

Monsanto Company
320 Interstate North Parkway
Atlanta, Georgia 30339
Phone: (404) 432-7111

May 10, 1971

Mr. Curtis Flansburg
General Electric Company
250 E.Main Street
Hendersonville, Tennessee 37075

Dear Mr. Flansburg:

Per our recent 'phone conversation, I am enclosing our toxicity and safe handling statement for Pydraul 312.

As we discussed, Monsanto has reformulated Pydraul 312 and this reformulated product is now designated as Pydraul 312A. Because some chlorinated biphenyls have been considered to be persistant in the environment, Monsanto chose to remove these components from Pydraul fluids. We took this action voluntarily in an effort to demonstrate our environmental awareness.

This information provided us with the opportunity to make a number of product improvements, particularly in the areas of lubricity, pump performance and thermal stability. In the event you order additional fluid, this will be our Pydraul 312A. Pydraul 312A is 100% compatible with Pydraul 312.

We have also consolidated our ordering procedure to St. Louis, Mo. A Mr. Sam Jenkins will be happy to assist in processing any further orders. He may be reached on our toll free number, 1-800-325-3850.

Mr. Flansburg, I certainly look forward to meeting you in the near future. In the meantime, if I may be of any further assistance, please contact me in Atlanta.

Sincerely,

Carl L. Clay
Sales Representative
Specialty Products Group
Organic Chemical Division

CLC/pr

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