

CMA MEMO

January 7, 1980

To: A. C. Clark  
✓ R. L. Harding - SPI  
C. Lane\*  
W. McCormack\*\* ~~The Society of the Toxicology, Inc.~~  
D. Dixler\*\*\*

Re: Harvard University  
School of Business  
J. L. Badaracco, Jr.

JAN 10 1980

Gentlemen:

In response to the attached request from Mr. Badaracco, a most impressive student at the above, I would like to suggest your names unless I hear objections.

In addition, I will appreciate hearing from you the identities of any VCM experts you might nominate for Mr. Badaracco's project.

Please phone or write at your earliest convenience.

Sincerely,



George W. Ingle  
Director, Association Liaison

GWJ/smc

Enclosure

\*ACC Action, Room 754, National Press Building, Wash., DC 20045

\*\*c/o Society of Toxicology, Dr. Gale C. Bosill, Wyeth Laboratories,  
Box 861, Paoli, Penna. 19301

\*\*\*Keller & Heckman, 1150 17th St., N.W., Wash., DC 20036

SPI23483

HARVARD UNIVERSITY

GRADUATE SCHOOL OF BUSINESS ADMINISTRATION

GEORGE F. BAKER FOUNDATION

THOMAS K. McCRAW  
Professor

~~The Society of the Plastics Industry, Inc.~~

SOLDIERS FIELD  
BOSTON, MASSACHUSETTS 02163

JAN 24 1980

January 18, 1980

Mr. Ralph L. Harding, Jr.  
President  
The Society of the Plastics Industry, Inc.  
355 Lexington Avenue  
New York, NY 10017

Dear Mr. Harding:

I am writing to ask if the SPI would be willing to assist us with a research project we are starting here at the Harvard Business School.

Our research plan is to compare certain aspects of industry-government relations in the chemical industry in the U.S., Great Britain, France and West Germany. Specifically, we plan to compare the roles of industry and government in the control of workplace health hazards in general and of vinyl chloride in particular. Our basic approach will be to interview the industry and government officials in all four countries who have taken a leading role in the regulation of vinyl chloride in the workplace.

The SPI could greatly aid our study in two ways:

1. By providing us with copies of the documents listed on the enclosed sheet, all of which were prepared by the SPI in connection with the regulation of vinyl chloride.

2. By providing the opportunity for a researcher from the Business School to meet with the SPI officials who were the most active in the regulation of vinyl chloride by OSHA. The purpose of this meeting would be to provide us with an accurate understanding of the role played by the SPI in the vinyl chloride regulatory proceedings.

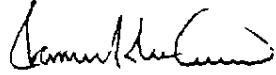
We hope very much that the SPI will be willing to assist our study since its quality and accuracy depend on the full participation of all those involved in the regulation of vinyl chloride. The completed study will, of course, be available to you and to the SPI.

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Mr. Ralph L. Harding, Jr.  
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Please write me if you have any questions about  
our project. Thank you.

Sincerely,



Thomas K. McCraw

TKMcC:mmc  
Enclosure

SPI23485

March 19, 1980

Professor Thomas E. McGraw  
Harvard University  
Graduate School of Business Administration  
Soldiers Field  
Boston, Massachusetts 02163

Dear Mr. McGraw:

First I do want to apologize for my telephone conversation, during which I firmly refused to assist you before I found out exactly what you were requesting. You must understand that we get a large number of requests to support a wide variety of activities, forcing me to develop a rather firm position from time to time.

However, in your case, as you learned by being persistent, we are delighted to provide whatever help we can. Depending on how far you want to go with this matter, there are a good many people with whom you should meet. Perhaps the first one is Joe Hadley at Keller & Heckman in Washington. Joe and his boss, Jerry Heckman, SPI's General Counsel, have been very deeply involved with us on the vinyl chloride issue and Joe is the keeper of the records.

By copy of this letter, I'm asking Joe to assemble the pertinent information and then to call you advising you of its readiness. The availability of single copies is not in question, but it would be no small undertaking to make an additional complete set for you. If you have any reason to be in Washington at a convenient time, it might be far more appropriate for you to visit Keller & Heckman and to read the documents there, rather than become involved with the large amount of paper that is involved.

I was fascinated to learn that your first contact on this matter was with the Chemical Manufacturers Association (formerly MCA), especially because of the history of this problem. You will find it quite interesting to learn how MCA flatly refused to take on this case on behalf of its members, who then came to SPI for help. With the exception of one epidemiological project, CMA has never really been a factor in this situation. But that's a minor point.

You will find it extremely valuable for your project to talk to such people as: John Lawrence, SPI's Technical Director; Dick Fleming, Executive Vice President of Air Products and his associates Ross Adams and John Barr; and several people at Dow and BF Goodrich.

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Both John Lawrence and I will be away from this office during most of the next two weeks. In the interim, please don't hesitate to contact Joe Hadley so that your project won't be held back. His phone number is (202) 457-1116/7. I look forward to hearing from you about the results of your visits in England with John Stafford and Jerry Barnes.

Despite the rough beginning, please count on us to provide you every kind of assistance, and to seek help from others on your behalf.

Cordially,

cc: Joe Hadley  
John Lawrence

RLH/cs

SPI23487

R. L. Harding  
SPI, Inc.

DOCUMENTS RELATING TO VINYL CHLORIDE

1. "PVC and Health - A Background Statement," 1976(?).
2. "Testimony of Ralph L. Harding, Jr.," in connection with proposed permanent standard for occupational exposure to vinyl chloride, June 25, 1974.
3. "Post Hearing Memorandum of the SPI, Inc. - Proposed Findings of Fact and Conclusions Supported by the Record," memorandum to U.S. Department of Labor, August 22, 1974.
4. "Brief for the SPI, Inc.," prepared in connection with SPI, Inc. v. O.S.H.A. 509 F2nd (2nd Circuit 1975).
5. "Petitioners' Brief for Certioari," in connection with SPI, Inc. v. O.S.H.A. 509 F2nd (2nd Circuit, 1975)

if available:

6. "Brief of Petitioners Tenneco et al," inconnection with SPI, Inc. v. O.S.H.A. 509 F2nd (2nd Circuit, 1975)
7. U.S. Polyvinyl Chloride Industry Impact Analysis (Cambridge, MA: Arthur D. Little, Inc., 1974).