

1 ANSWER: In the U.S., S. K. Wellman has employed direct sales people.
2 Recently it has also developed a program involving independent
3 distributors. In the past there may also have been manufacturers'
4 representatives used.

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8 SECTION 2.0
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10 2.01 Have any of the asbestos-containing products listed
11 in Interrogatory No. 1.11 been altered in chemical composition
12 since first being manufactured, sold or marketed?
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14 ANSWER: None known for reasons related to health.
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19 2.02 If the answer to the preceding interrogatory is in
20 the affirmative, please state:

- 21 (a) The trade name of each of those products;
22 (b) The date each of the named products was altered;
23 (c) The nature of the alteration;
24 (d) The reason for the alteration.
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